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HFMA

HEALTHCARE
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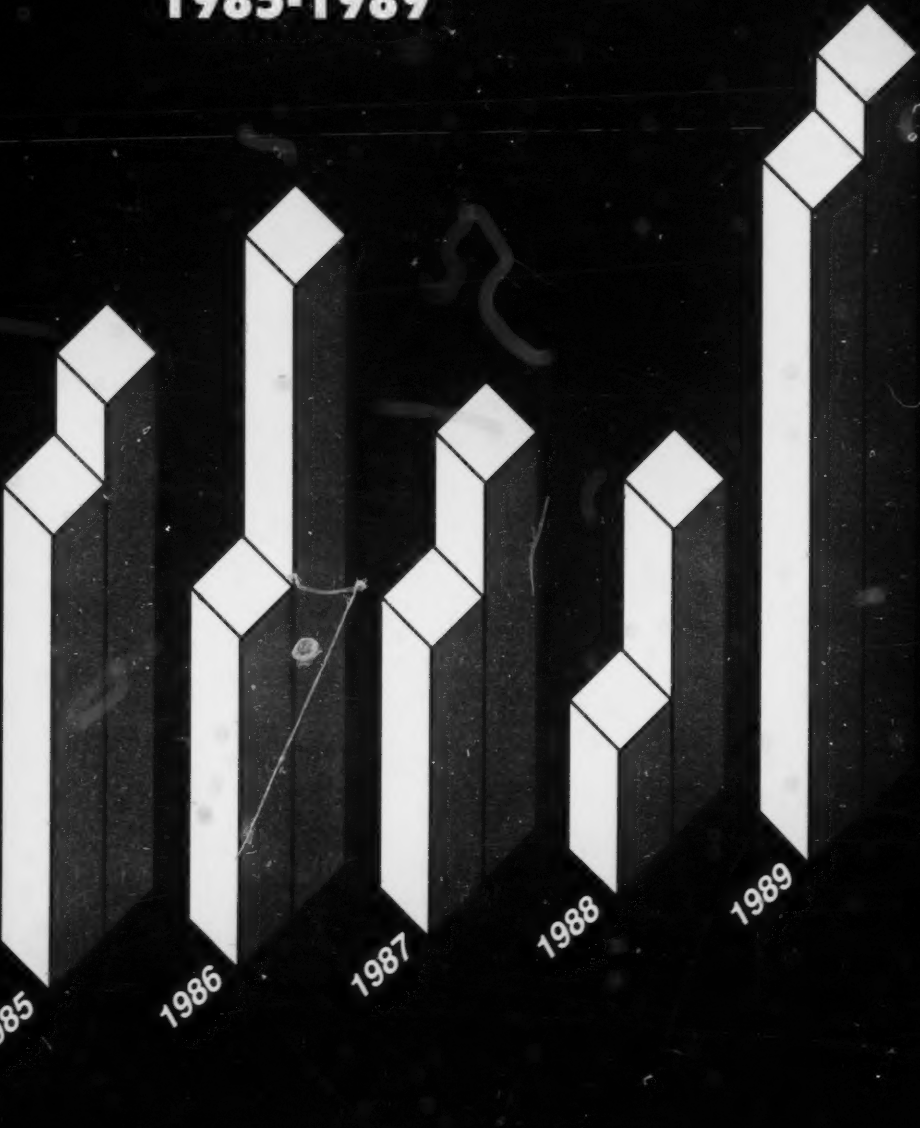
ASSOCIATION

PERFORMANCE REPORT OF THE HOSPITAL INDUSTRY

1985-1989


1985
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WILLIAM O. CLEVERLEY, Ph.D, CPA

PERFORMANCE REPORT OF THE HOSPITAL INDUSTRY 1985 - 1989

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FINANCIAL
MANAGEMENT
ASSOCIATION

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Overview 1

Executive Summary 9

HFMA Predictions 15

Discussion of Individual Indicators 19

- Profit per Discharge 22
- Profit per Visit 24
- Profit per Discharge Adjusted for Case Mix 26
- Medicare Payment Percentage 28
- Net Price per Discharge 30
- Net Price per Discharge Adjusted for Case Mix 32
- Net Price per Visit 34
- Bad Debt and Charity Care Percentage 36
- Inpatient Revenue Percentage 38
- Outpatient Revenue Percentage 40
- Other Revenue Percentage 42
- Contractual Allowance Percentage 44
- Average Daily Census (Days) 46
- Occupancy Percentage 48
- Occupancy Percentage for Staffed Beds 50
- Length of Stay (Days) 52
- Length of Stay Adjusted for Case Mix (Days) 54
- Cost per Discharge 56
- Cost per Discharge Adjusted for Case Mix 58
- Cost per Visit 60
- All Patient Case Mix Index 62
- Intern and Resident Cost per FTE 64
- FTEs per Occupied Bed 66
- Outpatient Manhours per Visit 68
- Inpatient Manhours per Discharge Adjusted for Case Mix 70
- Other Costs per Discharge Adjusted for Case Mix 72
- Salary per FTE 74
- Capital Costs per Discharge 76
- Employee Benefits Percentage 78
- Professional Liability Insurance per Discharge 80

Appendix A: Glossary of Indicators 83

Appendix B: Definition of Regional Groupings 89

Appendix C: Quartile Values of Indicators 93

Profit per Discharge 95
Profit per Visit. 96
Profit per Discharge Adjusted for Case Mix 97
Medicare Payment Percentage. 98
Net Price per Discharge 99
Net Price per Discharge Adjusted for Case Mix 100
Net Price per Visit 101
Bad Debt and Charity Care Percentage 102
Inpatient Revenue Percentage. 103
Outpatient Revenue Percentage 104
Other Revenue Percentage 105
Contractual Allowance Percentage. 106
Occupancy Percentage. 107
Average Daily Census (Days) 108
Occupancy Percentage for Staffed Beds 109
Length of Stay (Days) 110
Length of Stay Adjusted for Case Mix 111
Cost per Discharge. 112
Cost per Discharge Adjusted for Case Mix. 113
Cost per Visit 114
Intern and Resident Cost per FTE 115
All Patient Case Mix Index. 116
FTEs per Occupied Bed. 117
Outpatient Manhours per Visit 118
Inpatient Manhours per Discharge Adjusted for Case Mix 119
Other Costs per Discharge Adjusted for Case Mix .120
Salary per FTE 121
Capital Costs per Discharge. 122
Employee Benefits Percentage 123
Professional Liability Insurance per Discharge 124

Appendix D: Number of Hospitals by Comparative Groupings 125

Appendix E: Median Indicators by Standard & Poor's Bond Ratings 129

Appendix F: Median Indicators by Urban and Rural Status 137

Appendix G: Median Indicators by Teaching and Non-Teaching Hospitals 145

Appendix H: Operating Indicators by State Taken from Medicare Cost Reports 153

OVERVIEW

This report represents the third annual publication of the Performance Report of the Hospital Industry (PRHI). The database used in the PRHI is derived from forms submitted by hospitals that are subscribers to the Strategic Operating Indicator Service (SOI), a data analysis service provided by the Healthcare Financial Management Association. Participation in SOI is quite simple: complete a one-page data input sheet for each year of data to be entered and send to:

Healthcare Financial Management Association
Attention: Financial Data Services
Two Westbrook Corporate Center, Suite 700
Westchester, Illinois 60154

The data used in this report are subjected to a large number of validity checks to ensure the greatest degree of reporting accuracy. In many cases there is a cross reference to audited financial statement data that further improves the reliability of this database. The reported results and conclusions drawn from this database should represent the best available source of operating indicator data on the hospital industry. It must be pointed out that all data were submitted on a voluntary basis. There is thus a potential that this sample may not be representative of the hospital industry. Appendix D provides some data regarding the composition of the sample.

It is important to note that any discussion of national trends is based upon a constant size sample of the SOI database. Only hospitals reporting data in all five years, 1985 through 1989, are included. This restriction makes the discussion of trend data more reliable.

The analysis presented in this report centers on the discussion of values for the 30 indicators used in SOI. These 30 indicators are enumerated and defined in Appendix A of this report. For those readers wishing a more comprehensive discussion of the individual indicators, the SOI User's Guide should be reviewed. Requests for copies of the SOI User's Guide should be sent to:

Healthcare Financial Management Association
Attention: Order Department
Two Westbrook Corporate Center, Suite 700
Westchester, Illinois 60154

Framework for SOI

Indicators used in SOI relate to the area of operating profitability. The primary objective of SOI is to provide relevant measures that will enable hospital executives to better plan and control their operating profit performance. Success or failure in this area is most often linked to the viability of the hospital.

Management of operating profitability requires an understanding of the factors which influence profitability and the relationships of those factors. To help in this understanding, the following accounting identities are defined:

$$\text{Net Income} = \text{Inpatient Revenue} + \text{Outpatient Revenue} + \text{Other Revenue} - \text{Operating Expenses}$$

in which:

$$\text{Inpatient Revenue} = \text{Discharges (Volume)} \times \text{Net Price per Discharge}$$

$$\text{Operating Expenses} = \text{Inpatient Expenses} + \text{Outpatient Expenses} + \text{Other Expenses}$$

$$\text{Inpatient Expenses} = \text{Discharges (Volume)} \times \text{Cost per Discharge}$$

$$\text{Cost per Discharge} = \underset{\text{(Length of Stay)}}{\frac{\text{Patient Days}}{\text{Discharges}}} \times \underset{\text{(Intensity)}}{\frac{\text{Services}}{\text{Patient Days}}} \times \underset{\text{(Efficiency)}}{\frac{\text{Inputs}}{\text{Services}}} \times \text{Unit Cost for Inputs}$$

$$\text{Outpatient Expenses} = \text{Visits (Volume)} \times \text{Cost per Visit}$$

$$\text{Cost per Visit} = \underset{\text{(Intensity)}}{\frac{\text{Services}}{\text{Visit}}} \times \underset{\text{(Efficiency)}}{\frac{\text{Inputs}}{\text{Services}}} \times \text{Unit Cost for Inputs}$$

Seven categories of indicators flow from the preceding equations:

1. Profit Indicators
2. Net Price Indicators
3. Volume Indicators
4. Length of Stay Indicators
5. Intensity of Service Indicators
6. Efficiency Indicators
7. Unit Cost of Input Indicators

In many cases the indicators are split into inpatient and outpatient areas. In addition, because of the importance of case mix intensity, many of the inpatient indicators are subdivided into case mix adjusted and unadjusted measures.

Profit Indicators

There are three overall measures of profitability used in the SOI service. Each measure is on either a discharge or visit basis and represents the amount of income per unit of output. These measures represent the ultimate financial performance objective. The three measures used are:

- Profit per Discharge
- Profit per Visit
- Profit per Discharge Adjusted for Case Mix

Net Price Indicators

The price received per unit of output is an important factor, greatly influencing overall profitability in any business. Nine indicators are included in the SOI service, providing important information on pricing and revenue structure. Collectively, the indicators range from basic measures such as *Net Price per Discharge* to measures detailing market emphasis such as *Outpatient Revenue Percentage* to measures detailing writeoff experience such as *Bad Debt and Charity Care Percentage*. The nine indicators used are:

- Medicare Payment Percentage
- Net Price per Discharge
- Net Price per Discharge Adjusted for Case Mix
- Net Price per Visit
- Bad Debt and Charity Care Percentage
- Inpatient Revenue Percentage
- Outpatient Revenue Percentage
- Other Revenue Percentage
- Contractual Allowance Percentage

Volume Indicators

Volume is clearly an important factor which has a decisive role in determining overall profitability. Because of the existence of extensive fixed costs in hospital operations, increasing volume often has a very favorable influence on profitability. Three measures of volume included in the SOI-PLUS service are:

- Average Daily Census
- Occupancy Percentage
- Occupancy Percentage for Staffed Beds

Length of Stay Indicators

Inpatient expenses are dramatically affected by length of stay. Because a large percentage of hospital revenue is related to a fixed payment per case, a change in length of stay may have little effect on revenue. Therefore, *Profit per Discharge*, both adjusted and unadjusted for case mix, is often negatively correlated with length of stay. Two measures for length of stay are used in the SOI service:

- Length of Stay
- Length of Stay Adjusted for Case Mix

Intensity of Service Indicators

Costs of providing hospital services on a discharge or visit basis are heavily dependent upon the range of services provided to the patient. Specifically, the amount of ancillary services provided to an inpatient will greatly affect the total cost of treatment. The SOI indicators that measure intensity are globally and not departmentally specific. For example, *Cost per Discharge* is listed as an intensity indicator but quite clearly is affected by length of stay, efficiency, volume, and unit cost of inputs. The five intensity indicators used in the SOI service are:

- Cost per Discharge
- Cost per Discharge Adjusted for Case Mix
- Cost per Visit
- All Patient Case Mix Index
- Intern and Resident Cost per FTE

Efficiency Indicators

Efficiency is a term that is broader than just labor productivity, although labor productivity is a key component in labor intensive hospital operations. The objective is to meet required service demands with minimal resources. Four measures of efficiency are included in the SOI service:

- FTEs per Occupied Bed
- Outpatient Manhours per Visit
- Inpatient Manhours per Discharge Adjusted for Case Mix
- Other Costs per Discharge Adjusted for Case Mix

Unit Cost of Input Indicators

Prices paid for resources are related to overall costs. Poor control over prices or wages paid for inputs can create situations in which costs are significantly out of line with competitors. It is therefore important to closely monitor and control the rates paid to acquire resources. Four indicators are included in the SOI service to measure control in this area:

- Salary per FTE
- Capital Costs per Discharge
- Employee Benefits Percentage
- Professional Liability Insurance per Discharge

The operating indicators presented in this report are compared on two bases:

- Trend
- Peer Groups

In this PRHI, five years of data are presented: 1985, 1986, 1987, 1988 and 1989. The peer group comparisons available in this report consist of the following four groups:

- Quartile values for all U.S. hospitals
- Quartile values for similar national bedsize groupings
- Quartile values for similar regions
- Median values for similar region and bedsize groupings

In this report, six categories of hospital bedsize are used:

- Hospitals with fewer than 100 beds
- Hospitals with 100, but fewer than 200, beds
- Hospitals with 200, but fewer than 300, beds
- Hospitals with 300, but fewer than 400, beds
- Hospitals with 400, but fewer than 500, beds
- Hospitals with 500 or more beds

There are five regional groupings used:

- Northeast (NE)
- Southern (SO)
- East North Central (ENC)
- Near West (NW)
- Far West (FW)

Appendix B lists the states which are included in each region.

Quartile values for each of the five years (1985, 1986, 1987, 1988 and 1989) are presented for each of the 30 indicators and each comparative group in Appendix C. The number of hospitals included in each of the comparative groups by year is presented in Appendix D. Quartiles are values of a distribution that divide that distribution into four equal parts. The lower quartile is the value beneath which are 25 percent of the observations. The median quartile defines the value beneath which are 50 percent of the observations. Finally, the upper quartile represents the value beneath which are 75 percent of the observations.

Appendices E, F, and G present median values for the 30 indicators for three special categories:

- Standard & Poor's Bond Ratings
- Urban/Rural
- Teaching/Non-Teaching

These data should be of special interest to policy analysts and others concerned with the issues of payment and capital formation in the hospital industry.

Appendix H presents the median values of 33 operating indicators for the years 1985 through 1989 by state. The database for this appendix was drawn from the Medicare Cost Reports. It is important to stress that this data set differs from the existing SOI database in two ways. First, the data taken from the Medicare Cost Reports is not subjected to validity checks against audited financial statement data and may therefore be less valid than that in the SOI database. Second, there are more observations in the Medicare Cost Report database than in the SOI database. We present this information to our readers who may be interested in operating indicators for the entire hospital industry, not just a subset thereof. We, however, cannot guarantee the validity of the Medicare Cost Report data and present it as additional information only. It is also important to recognize that the number of hospitals reporting varies by year. The most recent year of data often has fewer responses due to late reporting. In some of the individual states, this may make trend recognitions difficult. More complete state data will be available later. An MCR Group Performance Report for a single state can be purchased for $45 (price subject to change).

EXECUTIVE SUMMARY

Favorable Developments

1. **Length of Stay.** *Length of Stay Adjusted for Case Mix* has continued to decline over the entire five-year period. While the declines have not been very large, the mere fact that they are declining in light of increasing patient severity is evidence of effective utilization controls. *Length of Stay Adjusted for Case Mix* during the past five years is summarized below:

1985	1986	1987	1988	1989
5.57	5.57	5.53	5.43	5.40

2. **Professional Liability Costs.** *Professional Liability Cost per Discharge* dropped for the first time in five years in 1989. This item had been the fastest growing item of expense for hospitals during most of the past five years. *Professional Liability Cost per Discharge* and the rate of change are summarized below:

	1985	1986	1987	1988	1989
Professional Liability Cost per Discharge	$ 20.77	$ 35.33	$ 44.17	$ 47.99	$ 47.41
Change (%)	50.4	70.1	25.0	8.7	-1.2

3. **Utilization.** The prior trend toward lower inpatient utilization was reversed in 1989 and now appears to be stable. This is especially encouraging when one considers the dramatic rise in outpatient revenue. Taken together, both of these factors point to a major improvement in plant utilization. Presented below are national medians for *Occupancy Percentage* based on licensed beds, *Average Daily Census* and *Outpatient Revenue Percentage*:

	1985	1986	1987	1988	1989
Occupancy Percentage	61.6	60.9	60.2	59.1	59.3
Average Daily Census	193	184	181	177	186
Outpatient Revenue Percentage	15.2	17.1	18.3	19.4	20.8

4. **Price Control.** The hospital industry has not pushed hospital rate increases as aggressively as many in the press and legislatures would like to believe. When adjustments are made for contractual allowances and bad debts and charity care, and also increasing case mix complexity, rates of increase have been quite modest. In light of increasing costs and failure to pay reasonable costs by Medicare and Medicaid, it is unclear how much longer hospitals will be able to restrain their rates in the future. Presented below are median values for *Net Price per Discharge Adjusted for Case Mix* and *Net Price per Visit*:

	1985	1986	1987	1988	1989
Net Price per Discharge Adjusted for Case Mix	$ 2,559	$ 2,707	$ 2,822	$ 3,069	$ 3,273
Change (%)	7.3	5.8	4.3	8.8	6.6
Net Price per Visit	$ 100	$ 110	$ 116	$ 126	$ 147
Change (%)	13.6	10.0	5.5	8.6	16.6

While the historical news is very good, we expect that increases in 1990 will be much higher. Unless Medicare and other major payers begin to pay for the reasonable costs of services to their beneficiaries, hospitals will be forced to raise charges significantly.

Unfavorable Developments

1. **Profitability.** The most negative comment regarding hospital industry performance during the past year relates to the continuing downturn in hospital profits. Summary values for the past five years are presented below:

	1985	1986	1987	1988	1989
Profit per Discharge	$ 84.03	$ 61.87	$ 39.20	$ 16.98	-$ 9.97
Profit per Discharge Adjusted for Case Mix	84.26	54.67	40.08	13.92	-5.22
Profit per Visit	2.74	1.53	1.33	0.90	0.99

Present levels of profitability are very clearly inadequate to maintain financial viability in the hospital industry. Although the *Profit per Visit* median increased in 1989, the margin of profit earned on outpatient operations is still very low, less than one percent. It should be obvious to all that the hospital industry cannot continue to bear the burden of federal budget balancing much longer. We believe that a serious erosion in the financial viability and quality of hospital care may soon take place, if it has not already started.

2. **Deductions.** The primary reason why profitability levels have dropped so dramatically is directly related to increasing contractual allowances and bad debt and charity care. Median contractual allowance percentages and bad debt and charity care medians are presented below, along with their rates of change:

	1985	1986	1987	1988	1989
Contractual Allowance Percentage	10.39	11.94	15.23	18.76	21.78
Change (%)	NA	14.9	27.6	23.2	16.1
Bad Debt and Charity Care Percentage	4.61	5.01	5.03	5.09	5.11
Change (%)	NA	8.7	0.3	1.1	0.4

Much of this increase is unquestionably due to totally inadequate Medicare increases. In addition, increasing competition, which has resulted in heavy discounting, has also played a role, especially in some regions of the country. Hospitals have been forced to raise prices in an attempt to recover increasing costs from a very small percentage of payers who still pay for hospitals services on a charge basis. While these rate increases may appear large to some, they merely reflect cost shifting. Major third-party payers, especially Medicare, must begin to pay for the full costs of hospital care and not shift this burden to other payers.

While bad debt and charity care have not had the same influence that increasing contractual allowances have had on profitability, it has worsened an already intolerable situation. For some hospitals, indigent care has reached catastrophic proportions.

3. **Increases in Costs.** The following table summarizes cost increases by cost category for the past five years. The totals of the individual cost categories do not exactly match the total *Cost per Discharge* because medians of individual categories will not necessarily add to the total, but the sums are fairly close.

	1985	1986	1987	1988	1989
Cost per Discharge[1]	$ 2,482	$ 2,643	$ 2,834	$ 3,077	$ 3,316
Change (%)	NA	6.4	7.2	8.6	7.8
Employee Compensation per Discharge[1]	$ 1,386	$ 1,428	$ 1,529	$ 1,642	$ 1,781
Change (%)	NA	3.0	7.1	7.3	8.5
Capital Costs per Discharge[2]	$ 243	$ 274	$ 301	$ 312	$ 346
Change (%)	NA	12.9	9.6	3.7	10.8
Professional Liability Insurance per Discharge[2]	$ 21	$ 35	$ 44	$ 48	$ 47
Change (%)	NA	70.1	25.0	8.7	-1.2
Other Costs per Discharge[1]	$ 817	$ 889	$ 966	$ 1,056	$ 1,142
Change (%)	NA	8.9	8.6	9.4	8.1

(1) Cost is adjusted for case mix
(2) Cost is not adjusted for case mix

The above table shows that the primary factor pushing hospital costs up in the past has been cost increases in areas other than labor. However, in 1989, increases in labor costs exceeded rates of increase in most other areas. If hospital payroll costs increase further, as many analysts believe, hospitals may experience major cost pressures that would create enormous financial pressure upon them, since they would not be able to recover these cost increases from their largely fixed price payer customers.

4. **Labor Productivity.** There has been an almost continuous erosion in labor productivity as seen from the table below:

	1985	1986	1987	1988	1989
Inpatient Manhours per Discharge Adjusted for Case Mix	127.1	125.8	129.2	131.0	132.4
FTEs per Occupied Bed	4.01	4.04	4.25	4.29	4.41
Outpatient Manhours per Visit	4.97	5.30	5.49	5.50	5.51

In every single labor productivity category above, there has been a decline in labor productivity over the past five years. It is possible that some, perhaps the majority, of the deterioration can be attributed to severity or some other cause. Whatever the cause, hospitals will be forced to control the increase or actually reduce the present staffing in the face of constrained prices.

HFMA PREDICTIONS

The following table represents a summary of forecasted Strategic Operating Indicators (SOI) that was provided by a group of leading healthcare financial experts. These experts were asked by Richard Clarke, President of the Healthcare Financial Management Association, to provide their best estimates of what U.S. hospital median values would be for ten of the most significant SOI values during 1990 and 1994. The lowest, highest, and median values forecast by the expert group are provided in the table.

Most of our healthcare financial experts are not very optimistic about the future. They see little change from 1989 to 1990, but they expect a combination of factors to exert strong downward pressure on profits during the period 1990 to 1994.

Prices are expected to rise at different rates for inpatient versus outpatient care. The average *Net Price per Discharge* is expected to increase at an average rate of 7.3% per year over the five-year forecasted period. The corresponding rate for *Net Price per Visit* is 11.2%. It is especially interesting to note that one of our experts actually expects that there will be a decrease in prices for inpatient care during the forecast period, resulting from increasing governmental pressure and competition. Most of our experts do expect Medicare payments to represent a smaller percentage of actual cost in the future.

Our experts all agree that the trend to greater reliance on outpatient revenue will continue. By 1994, our experts anticipate that about 26% of their patient revenue will be derived from outpatient sources, up from the 1989 value of 20.8%.

Bad debts are expected to rise during the forecast period, although not dramatically. Most of the experts see a gradual rise occurring throughout the entire five-year period, reaching a median level of 6.0% by 1994.

Inpatient utilization is not expected to change much, if any, during the five-year forecast period. Occupancy is expected to average 60.0% by 1994, which is very close to the present occupancy median of 59.25%. *Length of Stay* changes are not expected by our panel of experts. Present *Length of Stay* is 6.48 days, and our experts anticipate that this level will be maintained. Any improvement in occupancy will come from increased admissions, which our panel of experts do not see as very likely.

Most of our experts have cited the importance of productivity improvement in the hospital industry as the major key to profitability improvement; however, few of our experts actually predict an improvement in productivity. Our two major measures of productivity, *FTEs per Occupied Bed* and *Inpatient Manhours per Discharge Adjusted for Case Mix* are not expected to change materially. The changes that are expected appear to be negative, since our experts see a slight deterioration in both measures. One of our experts sees a direct link between productivity and quality and survival. "Productivity will have to increase or quality decrease if hospitals are to survive in the long run."

While our panel of experts do not expect the median U.S. hospital to improve its position during the next five years, most believe that good management can make the difference. One of our experts concluded by saying, "The next five years will be critical to the survival of many hospitals. Those who do not learn to better manage resources, won't see the year 2000."

HFMA EXPERT PANEL PREDICTIONS

OPERATING INDICATORS

INDICATOR	1989	1990			1994		
	ACTUAL	LOW	HIGH	MEDIAN	LOW	HIGH	MEDIAN
Profit per Discharge ($)	-9.97	-15.00	10.00	-6.00	-100.00	8.70	-15.00
Net Price per Discharge ($)	3880	3492	4330	4190	3142	6200	5500
Net Price per Visit ($)	147	126	169	161	116	257	250
Bad Debt Percentage	5.11	5.13	6.26	5.25	5.21	7.50	6.00
Outpatient Revenue Percentage	20.8	21.8	27.3	22.0	23.98	33.5	26.0
Occupancy Percentage	59.25	58.0	65.0	59.3	53.0	70.0	60.0
Length of Stay (Days)	6.48	6.35	7.13	6.50	6.00	7.90	6.50
Cost per Discharge ($)	3927	4015	4350	4300	4500	6569	5500
FTEs per Occupied Bed	4.41	4.39	4.69	4.40	4.00	4.87	4.50
Inpatient Manhours per Discharge Adjusted for Case Mix	132.4	132.6	138.0	133.0	125.0	140.0	133.0

DISCUSSION

OF

INDIVIDUAL INDICATORS

DISCUSSION OF INDIVIDUAL INDICATORS

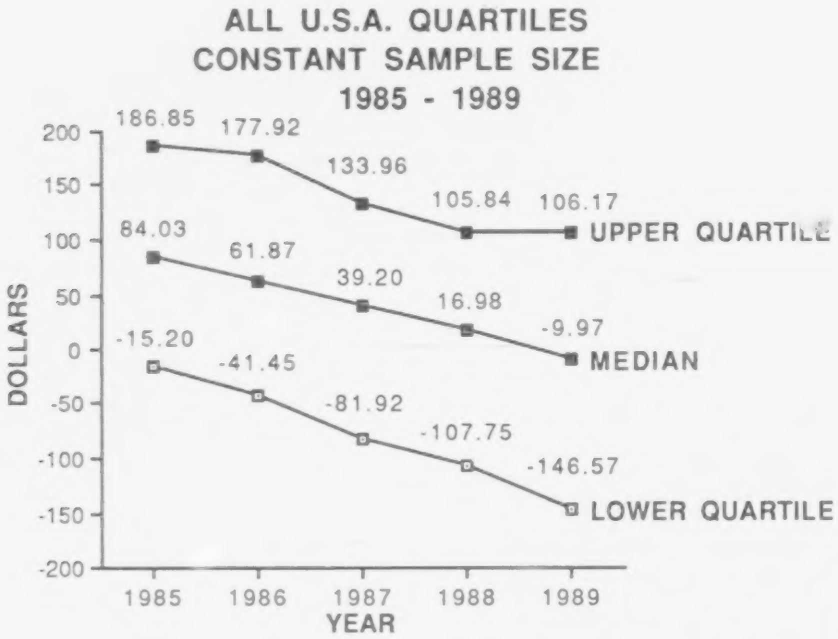
On the following pages in this section, all thirty Strategic Operating Indicators are discussed. Two graphic aids are used to organize the discussion:

- A line graph of data for years 1985 through 1989
- A map of the United States with regional groupings indicated

The line graph with quartiles for the years 1985 through 1989 is ***not*** *based upon all available data. The values presented here include only hospitals reporting data in all five years. It is important to restrict this sample if meaningful and valid trends are to be observed.*

The United States map with regional groupings includes all available data for the most recent year, 1989.

PROFIT PER DISCHARGE



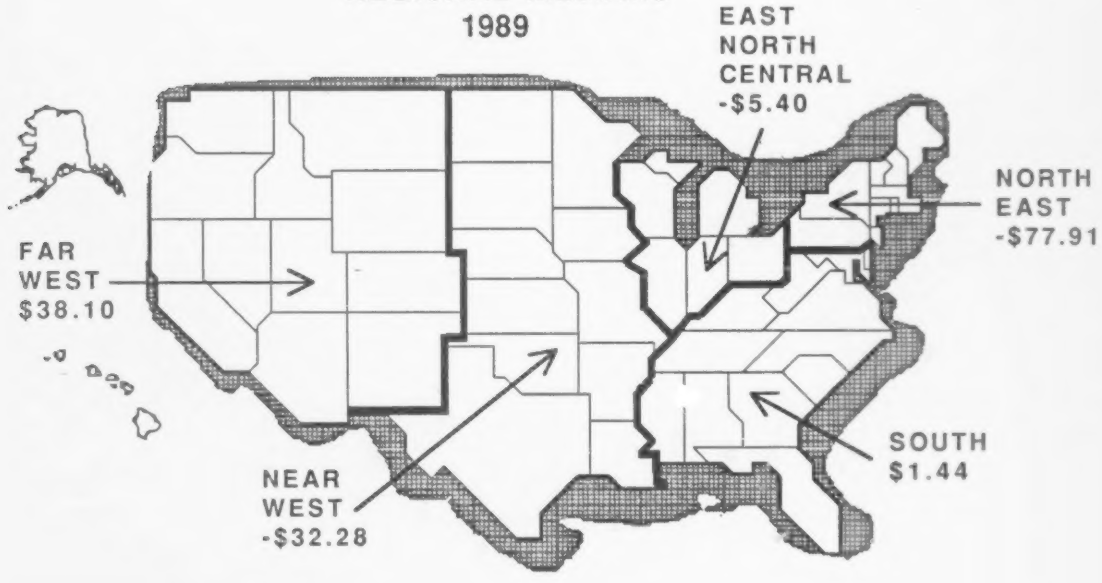
Discussion

- The *Profit per Discharge* indicator provides an overall measure of the amount of profit or net income earned per unadjusted discharge. This indicator results from the difference of two other SOIs:

  Net Price per Discharge - Cost per Discharge

- *Profit per Discharge* has been declining dramatically since 1985 and reached the lowest reported value to date (-$9.97) in 1989. This is the first year that a negative median value for *Profit per Discharge* has been reported. We expect that this trend will continue into the future until the major public payers begin to adopt a more sane approach to balancing their budgets.

REGIONAL MEDIANS
1989



Discussion (continued)

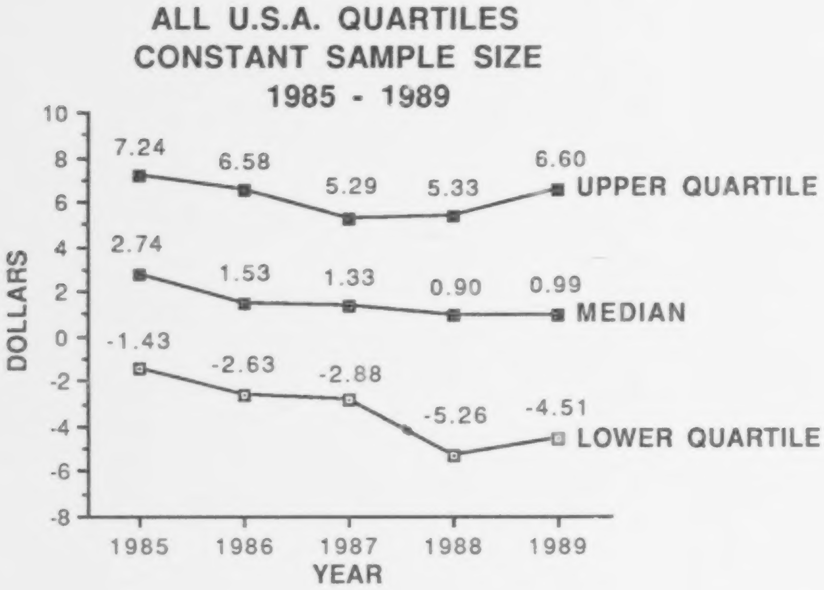
- The Northeast region continues to report the lowest values for *Profit per Discharge*. It seems hard to believe that a hospital can continue to lose $77.91 per discharge every year and not experience a dramatic deterioration in the quality of care it provides. Without some form of subsidy from nonpatient sources, many Northeastern hospitals find themselves financing working capital with the cash flow resulting from depreciation expense. Less funding for new capital equipment and renovation will be the result.

- There was no bedsize groupi[illegible]hat was profitable in 1989; all groups reported negative median values for *Profit per [illegible]harge*. Hospitals having 100-199 beds had the best median value (-$3.92).

- Rural hospitals had a median value for *Profit per Discharge* of -$24.90 in 1989, while urban hospitals did slightly worse. They lost an average of $27.30 per discharge.

- Teaching hospitals lost $46.96 per discharge in 1989, while non-teaching hospitals lost $15.86. It appears that the declines in 1989 were sharper for non-teaching hospitals than for teaching hospitals.

PROFIT PER VISIT

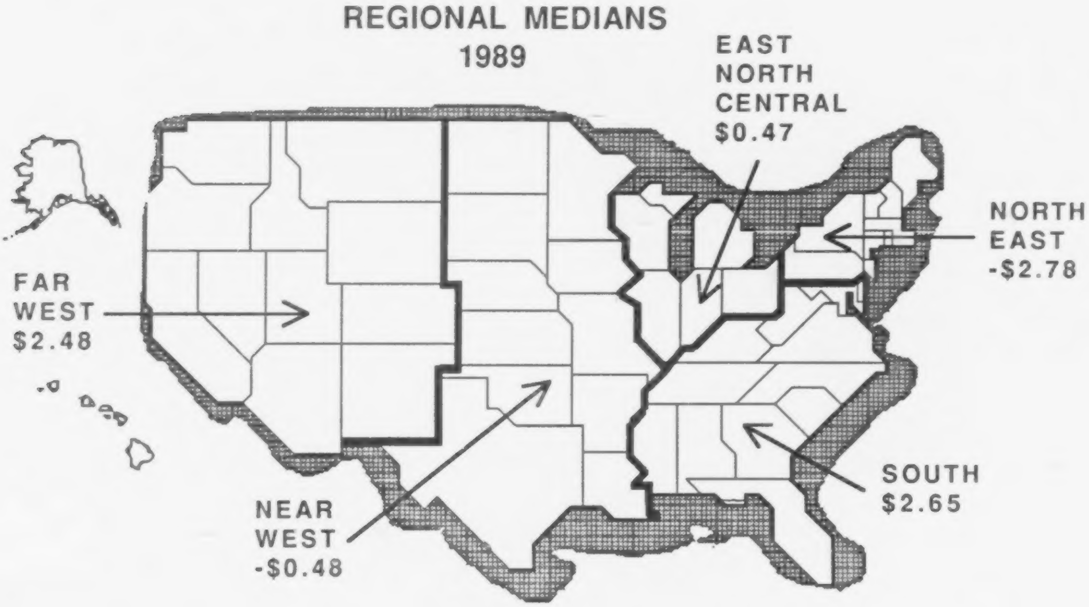


Discussion

- The *Profit per Visit* indicator provides an overall measure of the amount of profit or net income earned per outpatient visit. This indicator results from the difference of two other SOIs:

  Net Price per Visit - Cost per Visit

- *Profit per Visit* reversed a four-year decline and improved marginally to $0.99. This value is still insufficient to generate long-term growth and viability. It represents a margin of .006 on a median net price per visit of $146.77.



REGIONAL MEDIANS
1989

Discussion (continued)

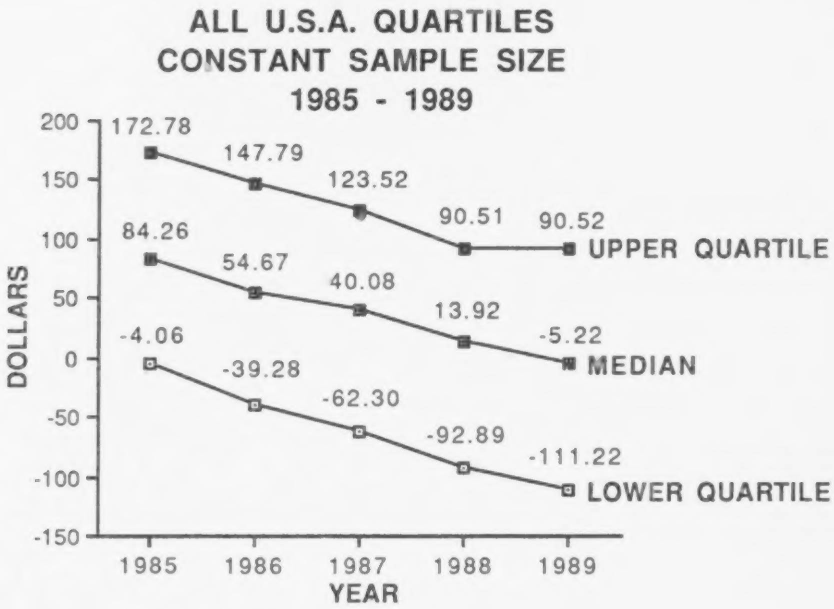
- The Northeast region not only loses more per discharge than any other region in the country, but they also report the largest losses from outpatient visits (-$2.78 per visit).

- Hospitals having fewer than 100 beds reported the lowest median value for *Profit per Visit* in 1989 (-$1.87). It is unclear why small hospitals have poorer relative outpatient profitability, but this observation has been true for the past three years.

- Rural hospitals lost $0.39 per visit in 1989, while urban hospitals lost $0.04 per visit. Small rural hospitals having fewer than 100 beds lost $3.14 per visit, while urban hospitals having fewer than 100 beds lost only $0.10 per visit in 1989.

- Non-teaching hospitals showed a median *Profit per Visit* of $0.09 in 1989, while teaching hospitals lost $1.01 per visit.

PROFIT PER DISCHARGE ADJUSTED FOR CASE MIX



Discussion

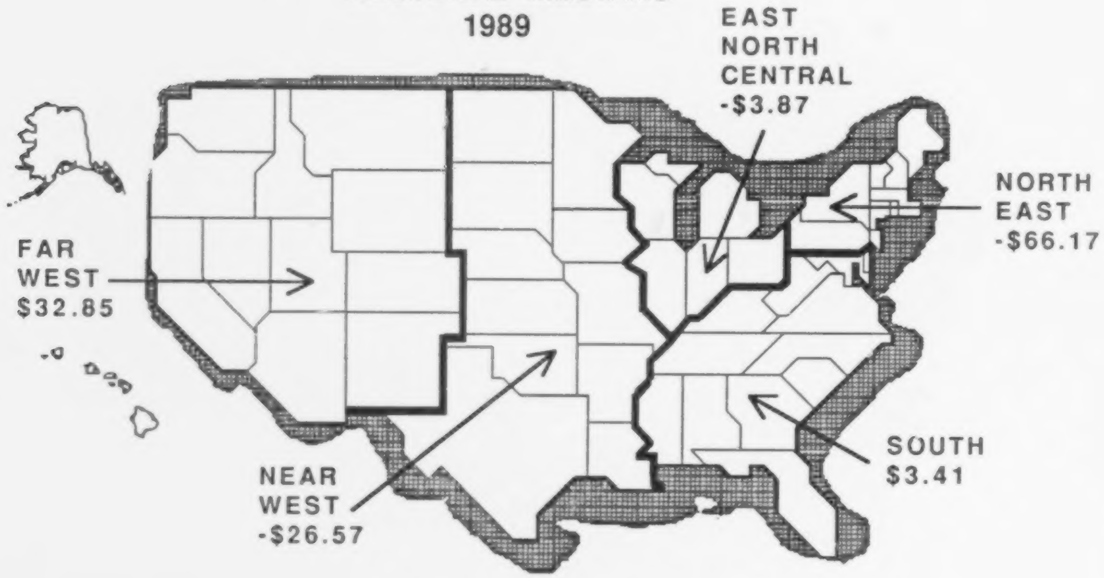
- The *Profit per Discharge Adjusted for Case Mix* indicator provides an overall measure of the amount of profit or net income earned per discharge adjusted for case mix. This indicator results from the difference of two other SOIs:

  Net Price per Discharge Adjusted for Case Mix _ Cost per Discharge Adjusted for Case Mix

- *Profit per Discharge Adjusted for Case Mix* has been declining dramatically since 1985 and reached the lowest reported value to date in 1989 of -$5.22. The decline in 1989 represented a 137% drop from the 1988 value of $13.92. The primary cause for this decline has been low increases in net prices per discharge which have resulted from large increases in contractual allowances. Profit levels cannot continue to fall in the future. If profitability levels are not improved, we believe the quality level of care in this country will deteriorate.

PROFIT PER DISCHARGE ADJUSTED FOR CASE MIX

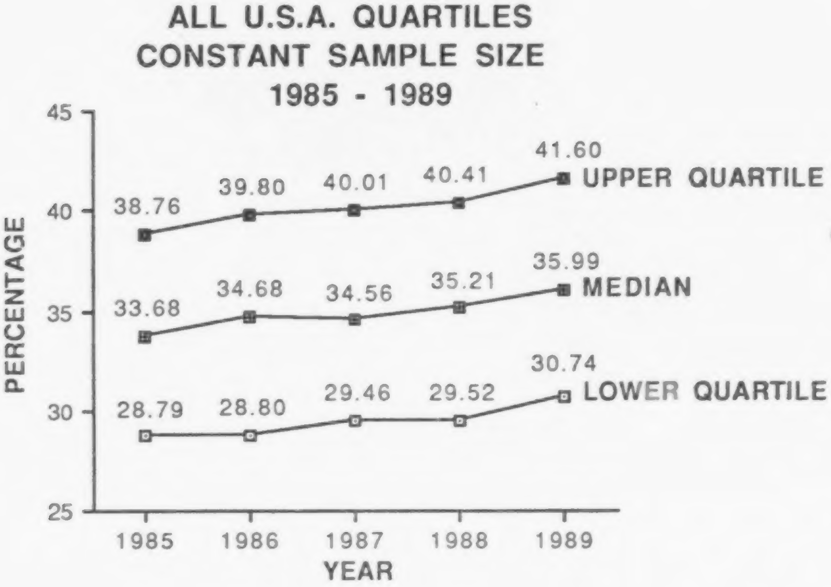
REGIONAL MEDIANS
1989



Discussion (continued)

- Only the South and Far West regions had positive median *Profit per Discharge Adjusted for Case Mix* values in 1989. The Far West region's profitability appears linked to higher rates of price increases in 1989.
- All bedsize categories reported negative medians for *Profit per Discharge Adjusted for Case Mix* in 1989. Hospitals having fewer than 100 beds reported the lowest median value of -$41.08 in 1989. The most profitable bedsize category was 100-199 beds, where the loss was cut to -$2.37.
- Rural hospitals reported a 1989 median *Profit per Discharge Adjusted for Case Mix* of -$19.63, while urban hospitals were slightly worse at -$22.43. The really big loser was the small rural hospital having fewer than 100 beds. In 1989, this group lost $62.97 per case mix adjusted discharge.
- Teaching hospitals continued to lose more per discharge ($39.47) than non-teaching hospitals ($11.48) after adjusting for case mix in 1989. Losses in teaching hospitals may increase sharply next year if reductions in Medicare payments for teaching costs are implemented.

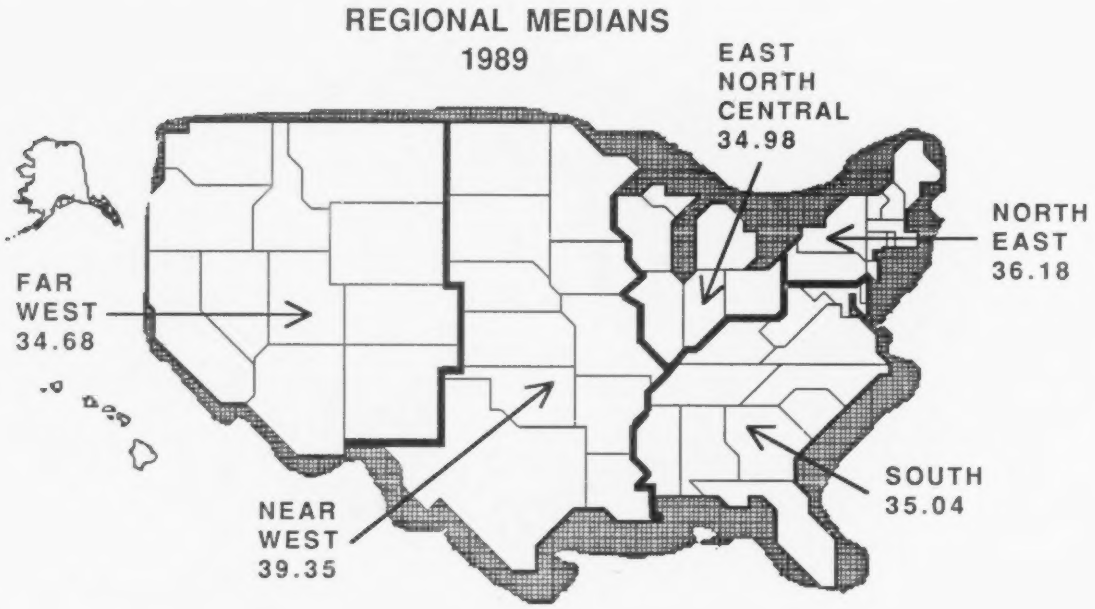
MEDICARE PAYMENT PERCENTAGE



Discussion

- The *Medicare Payment Percentage* provides a relative measure of the hospital's reliance on Medicare patients. The percentage is based upon discharges and not revenues and, therefore, may understate the actual percentage of revenues derived from Medicare because Medicare patients usually have longer lengths of stay.

- The *Medicare Payment Percentage* indicator has been rising gradually over the entire five-year period, reaching a high of 35.99% in 1989. This trend will probably continue into the foreseeable future as our nation's population continues to age. This trend creates tremendous reliance upon the payment policies established by Medicare. Much, perhaps most, of the decline in hospital profitability that has taken place during the past four years can be directly related to a tightening in Medicare rates.



REGIONAL MEDIANS 1989

Discussion (continued)

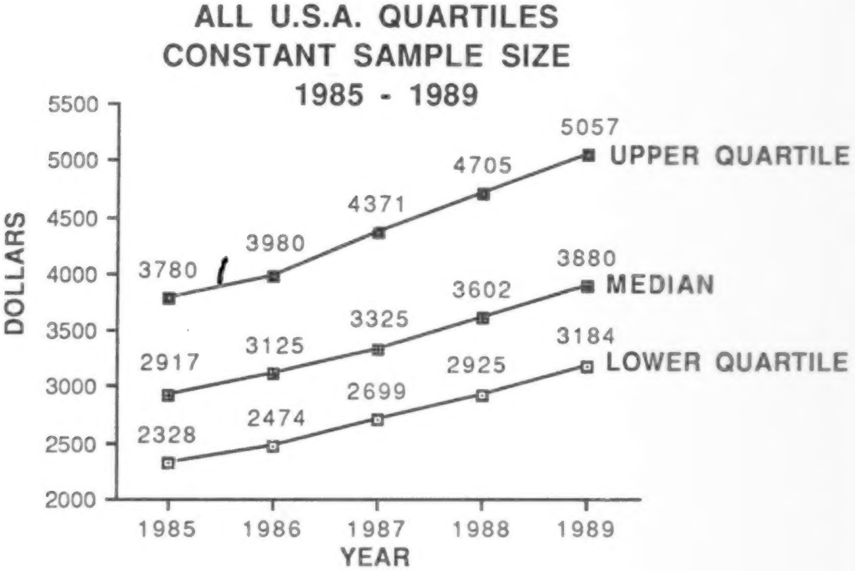
- There is very little regional variation in this indicator. The Near West region has the highest *Medicare Payment Percentage* of 39.35% while the Far West region had the lowest *Medicare Payment Percentage* of 34.68%.

- There is a significant association between size and the *Medicare Payment Percentage.* Larger hospitals have lower values for *Medicare Payment Percentage* than do smaller hospitals. The 1989 median *Medicare Payment Percentage* for hospitals having fewer than 100 beds was 41.94% and for hospitals having more than 499 beds was 31.51%.

- Rural hospitals have consistently reported higher values for the *Medicare Payment Percentage* indicator (39.41% in 1989) than have urban hospitals (34.51% in 1989).

- Teaching hospitals have consistently reported lower values for the *Medicare Payment Percentage* indicator than have non-teaching hospitals. Much of this difference is probably due to the greater percentage of tertiary care that is provided in teaching facilities which would involve lower percentages of Medicare patients. The 1989 teaching median was 32.46% compared to the non-teaching median of 37.82%.

NET PRICE PER DISCHARGE



Discussion

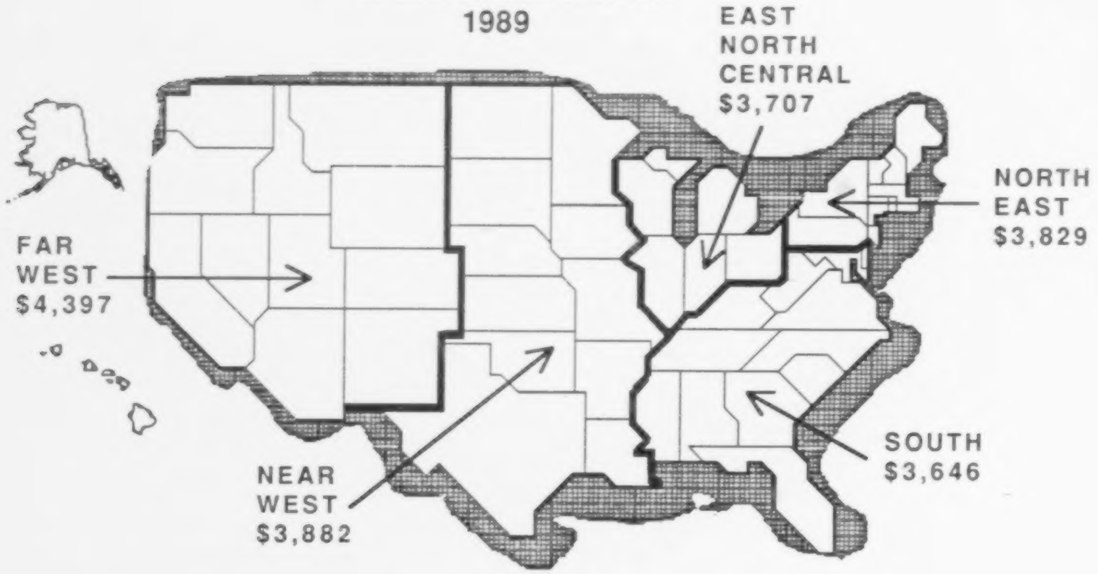
- The *Net Price per Discharge* indicator measures the average amount of revenue actually realized per unadjusted discharge. Contractual allowances, bad debts, charity care and other discounts are not included in this price measure because the amounts are not actually received by the hospital.

- Net prices in the hospital industry have shown stable rates of increase in the past four years. Presented below are the percentage changes in the median *Net Price per Discharge* indicator during the past four years:

1985-1986	1986-1987	1987-1988	1988-1989
7.1%	6.3%	8.3%	7.7%

These rates of increase appear to be very modest when computed on the basis of what price is received and not what price is charged.

REGIONAL MEDIANS 1989



Discussion (continued)

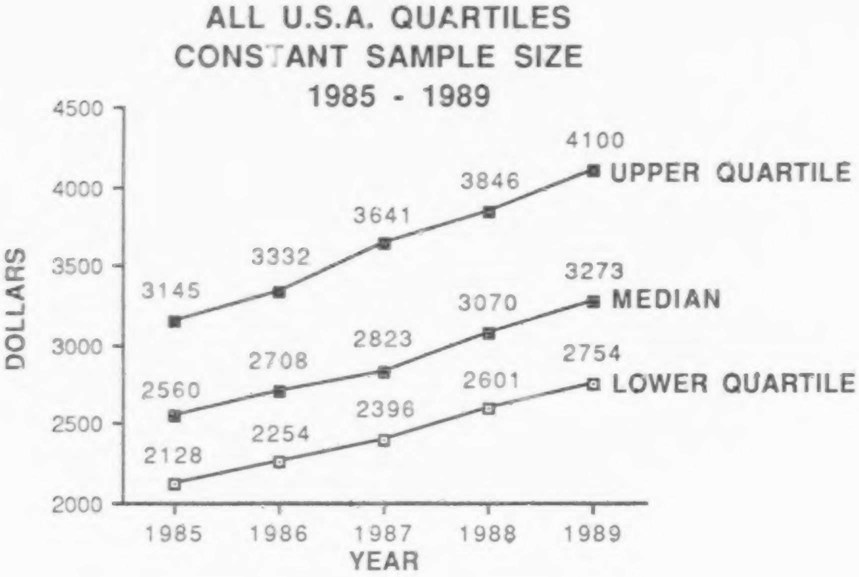
- *Net Price per Discharge* is higher in the Far West than in other regions. This is closely related to cost of living differences. The Far West region exhibited the largest rate of increase in prices in 1989. This rate of increase permitted the region to experience the highest level of profits in 1989.

- *Net Price per Discharge* is related to bedsize. The 1989 median *Net Price per Discharge* for hospitals having more than 499 beds was $5,275 compared to $2,495 for hospitals having fewer than 100 beds. Much of this difference is due to case mix and length of stay. Larger hospitals have both higher case mix indexes and longer length of stay.

- Rural hospitals have *Net Price per Discharge* indicators that are $1,520 per discharge lower than those of urban hospitals. Differences in length of stay explain some of the variations.

- Teaching hospitals have consistently reported higher *Net Price per Discharge* values than have non-teaching hospitals. The 1989 median for teaching hospitals was $4,985 compared to $3,381 for non-teaching hospitals. This difference is not totally due to case mix differences.

NET PRICE PER DISCHARGE ADJUSTED FOR CASE MIX



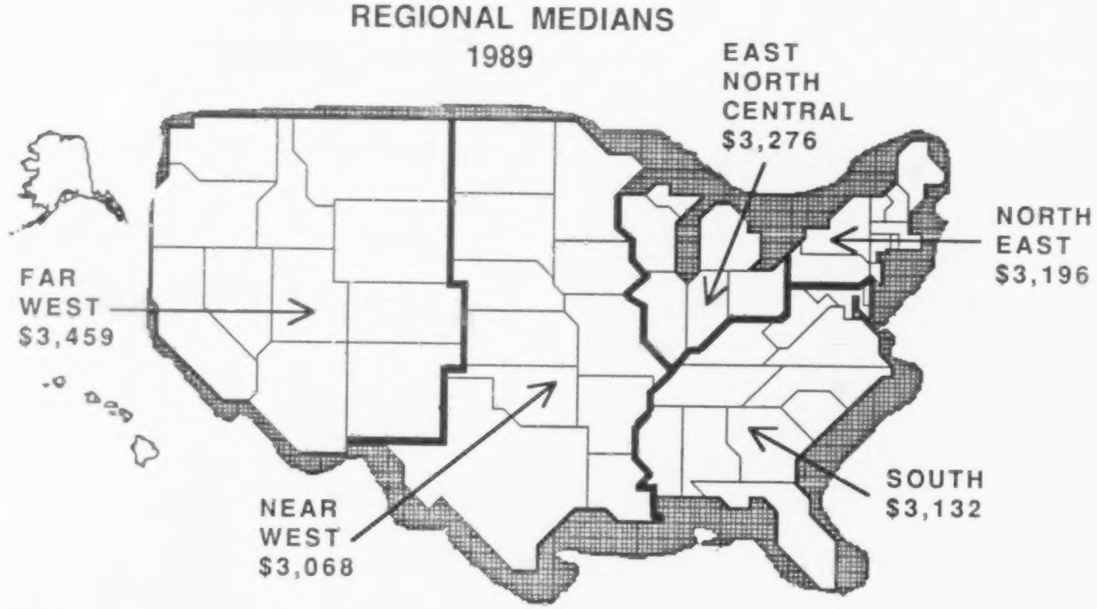
Discussion

- The *Net Price per Discharge Adjusted for Case Mix* indicator measures the average amount of revenue actually realized per discharge adjusted for case mix. Contractual allowances, bad debts, charity care, and other discounts are not included in this price measure because the amounts are not actually received by the hospital.

- Net prices in the hospital industry have shown modest price appreciation during 1989. Presented below are the percentage changes in the median *Net Price per Discharge Adjusted for Case Mix* indicator during the past four years:

1985-1986	1986-1987	1987-1988	1988-1989
5.8%	4.2%	8.7%	6.6%

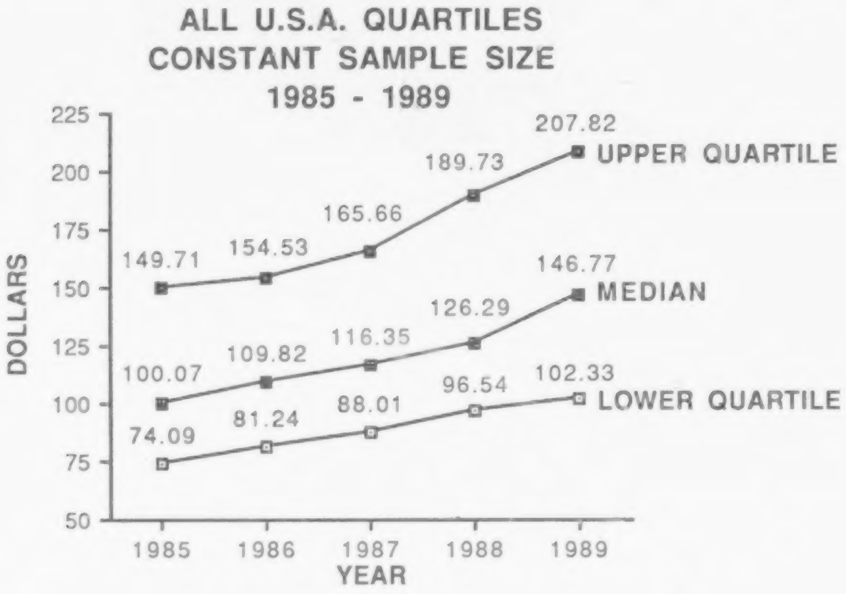
The 1989 percentage increase was smaller than the 7.7% reported for the unadjusted *Price per Discharge*. This further points out the increasing complexity of hospital cases. If these prices were adjusted for severity, the rate of increase would be even lower.



Discussion (continued)

- *Net Price per Discharge Adjusted for Case Mix* is higher in the Northeast and Far West than in other regions. This is closely related to cost of living differences.
- *Net Price per Discharge Adjusted for Case Mix* is related to bedsize. The 1989 median *Net Price per Discharge Adjusted for Case Mix* for hospitals having more than 499 beds was $4,230 compared to $2,496 for hospitals having fewer than 100 beds. Much of this difference is due to a higher *Length of Stay Adjusted for Case Mix.*
- Rural hospitals have *Net Price per Discharge Adjusted for Case Mix* indicators that are $938 per discharge lower than those of urban hospitals. Differences in *Length of Stay Adjusted for Case Mix* explain some of the variation. Rural hospitals appear to have a one-half-day shorter *Length of Stay Adjusted for Case Mix* than do urban hospitals. Cost of living differences are also involved.
- Teaching hospitals have consistently reported higher *Net Price per Discharge Adjusted for Case Mix* values than have non-teaching hospitals. The 1989 median for teaching hospitals was $3,905 compared to $3,021 for non-teaching hospitals. This difference is not due to length of stay differences, but may reflect either severity differences or teaching costs.

NET PRICE PER VISIT



Discussion

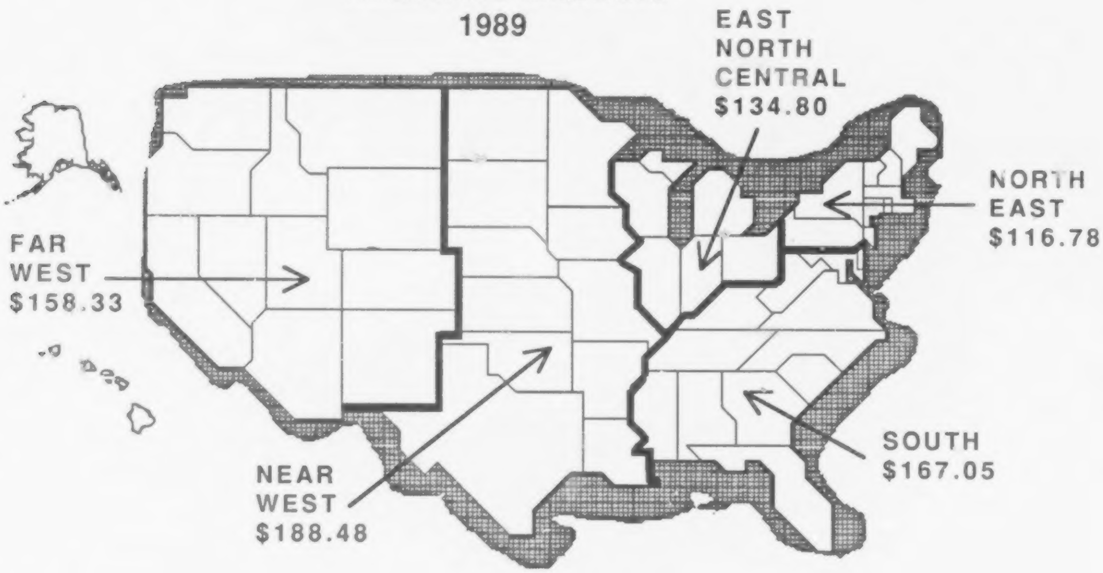
- The *Net Price per Visit* indicator measures the average amount of revenue actually realized per unadjusted visit. Contractual allowances, bad debts, charity care, and other discounts are not included in this price measure because the amounts are not actually received by the hospital.

- Net prices in the hospital industry showed some significant price appreciation during 1989. Presented below are the percentage changes in the median *Net Price per Visit* indicator during the past four years:

1985-1986	1986-1987	1987-1988	1988-1989
9.7%	5.9%	8.5%	16.2%

Prices for outpatient visits increased significantly in 1989. However, costs also increased sharply, creating a very modest improvement in profit. Much of the price increase may reflect the increasing severity and complexity of outpatient visits.

REGIONAL MEDIANS 1989



Discussion (continued)

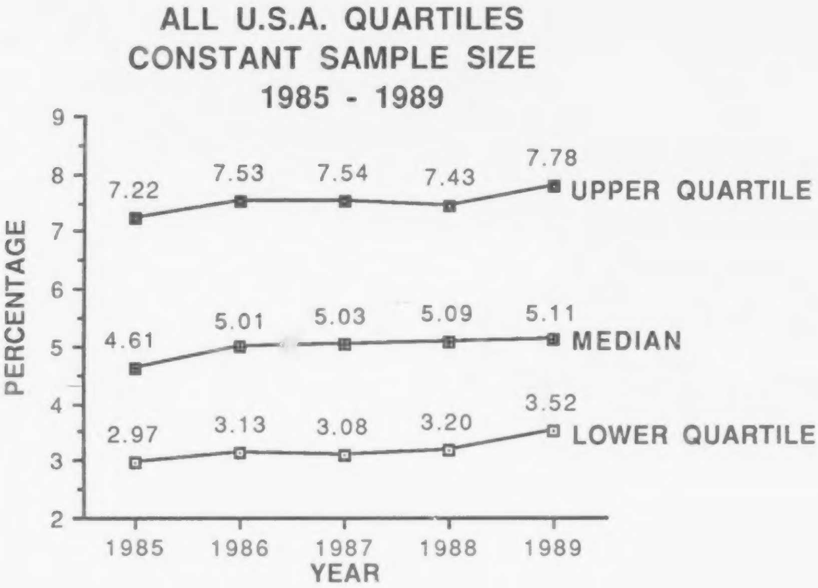
- *Net Price per Visit* is higher in the South and Near West than in other regions. This pattern differs from earlier conclusions concerning *Net Price per Discharge* measures. The Northeast had the lowest net price per visit: $116.78 in 1989.

- Net price per visit is related to bedsize. The 1989 *Net Price per Visit* for hospitals having fewer than 100 beds was $110.09 compared to $174.36 for hospitals having more than 499 beds.

- Rural hospitals have lower median *Net Price per Visit* values than do urban hospitals. Much of the difference which exists here may be related to bedsize differences. Rural hospitals having more than 300 beds had a median *Net Price per Visit* of $189.88 in 1989, which surpassed the median *Net Price per Visit* of any urban hospital bedsize grouping.

- Teaching hospitals had a median *Net Price per Visit* of $141.81 in 1989, compared to $146.89 for non-teaching hospitals.

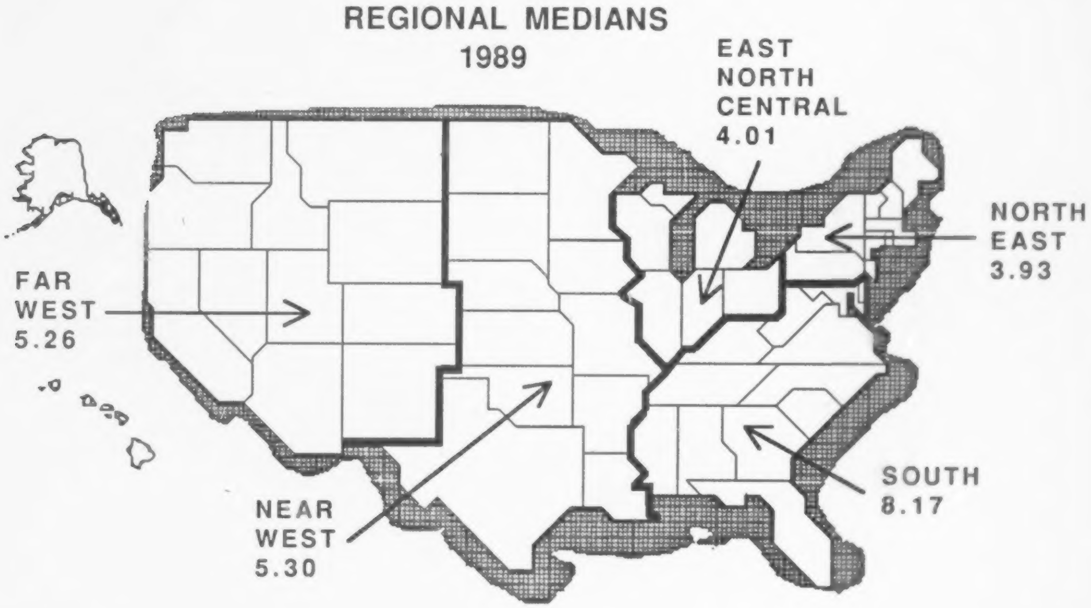
BAD DEBT AND CHARITY CARE PERCENTAGE



Discussion

- The *Bad Debt and Charity Care Percentage* indicator provides a measure of the percentage of gross patient revenue from inpatient, outpatient, and other health care operations that is written off because of either bad debt or charity care. This percentage does not include any discounts or contractual allowances that are attributed to third-party payers.

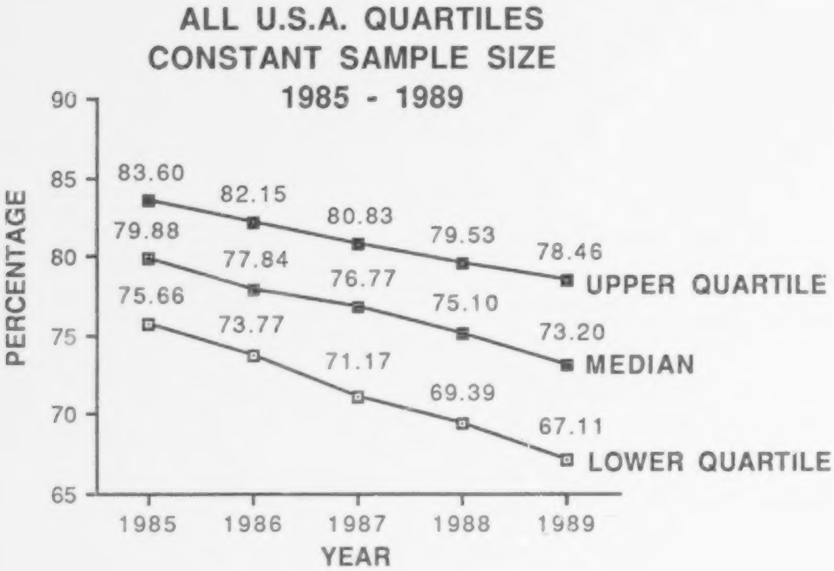
- During the five-year period from 1985 to 1989, there has been a steady increase in the median value for the *Bad Debt and Charity Care Percentage* indicator. The 1989 median of 5.11% is up 10.8% from 1985. Although the trend is upward, the national values are still not as bad as many individuals had thought. It is important to remember, however, that this writeoff comes from a fairly small percentage of total hospital revenue. A writeoff of 5.11% on a self-pay patient population of 15% represents an actual writeoff of 34.1%. From this perspective, writeoffs for bad debt and charity care in the hospital industry are quite high.



Discussion (continued)

- There are significant differences across regions in the *Bad Debt and Charity Care Percentage* indicators. The South region has the highest writeoffs of any region: 8.17% in 1989. The lowest region is the Northeast, with a 1989 median of 3.93%. Much of the difference across regions may be due to regional differences in insurance coverage. The South region has historically had less hospital insurance coverage than have other regions.
- There is no clear association between *Bad Debt and Charity Care Percentage* and bedsize.
- Rural hospitals have higher levels of *Bad Debt and Charity Care Percentage* than do urban hospitals: 5.32% compared to 5.01% in 1989.
- Teaching hospitals experience slightly higher levels of *Bad Debt and Charity Care Percentage* than do non-teaching hospitals: 5.25% compared to 4.99% in 1989.

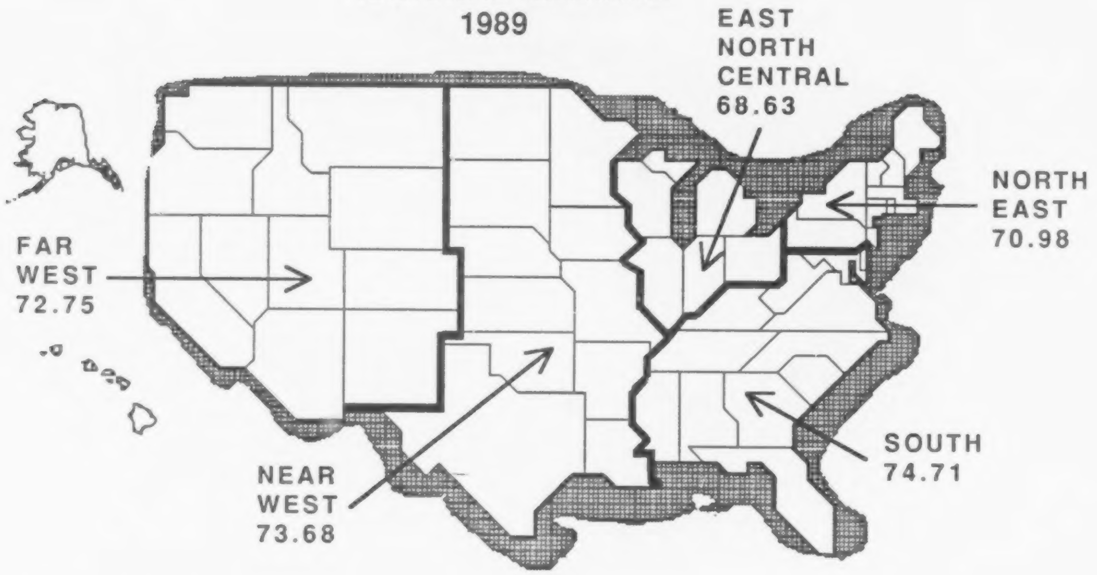
INPATIENT REVENUE PERCENTAGE



Discussion

- The *Inpatient Revenue Percentage* indicator provides a measure of the hospital's reliance on inpatient revenue. Low and declining values would signal a move toward diversification.
- There has been a steady decline in the *Inpatient Revenue Percentage* indicator during the past five years. The median value for this indicator has dropped from 79.9% in 1985 to 73.2% in 1989. This trend clearly signals the intent of most hospitals to diversify into other areas, most notably outpatient care.
- There is some modest regional variation in the *Inpatient Revenue Percentage* indicator, but the trend in all regions is definitely down. The East North Central region has the lowest 1989 median of 68.6%.

REGIONAL MEDIANS
1989



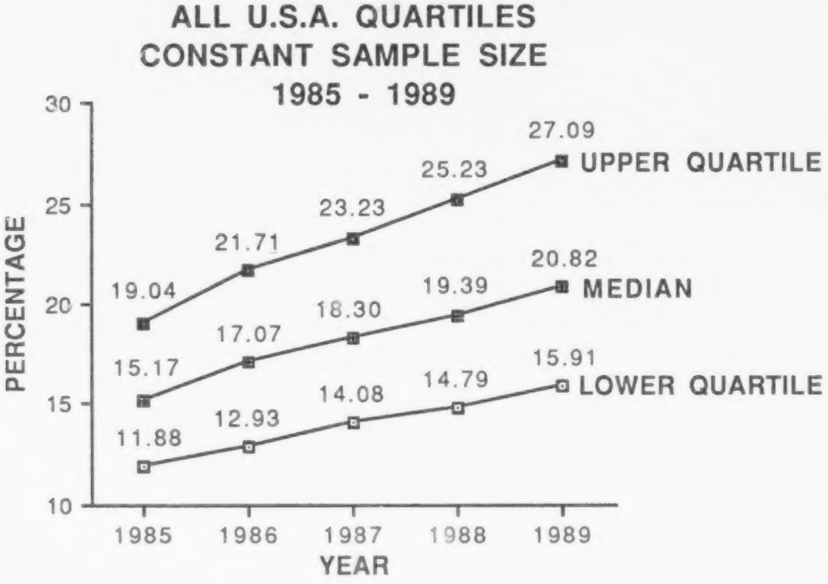
Discussion (continued)

- Smaller hospitals, especially those having fewer than 100 beds, have significantly lower values for *Inpatient Revenue Percentage* than do larger hospitals. Much of this difference may not be due to diversification but rather to lower inpatient utilization. Inpatient occupancy in the under-100 bedsize group was only 40.1% in 1989.

- Rural hospitals have lower values for *Inpatient Revenue Percentage* than do urban hospitals. In 1989, the median value in the rural sector was 67.1% compared to 73.4% in the urban sector. Much of this decline is probably due to lower occupancy in the rural sector and not necessarily to any greater diversification efforts.

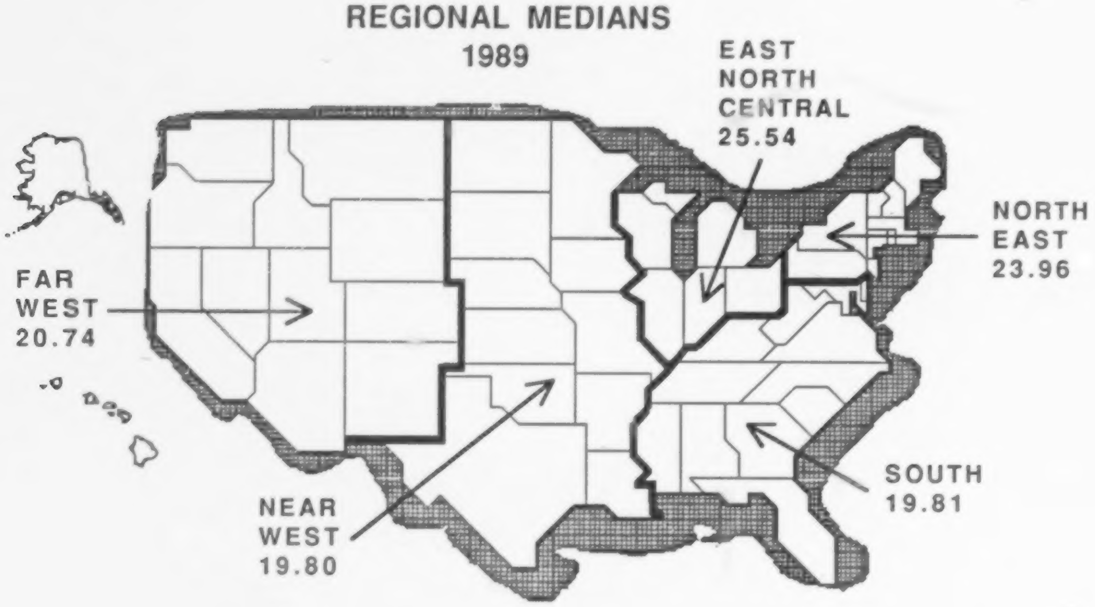
- Teaching hospitals have higher values for *Inpatient Revenue Percentage* than do non-teaching hospitals. As discussed above, much of the difference may also be attributed to lower inpatient utilization in the non-teaching hospital sector.

OUTPATIENT REVENUE PERCENTAGE



Discussion

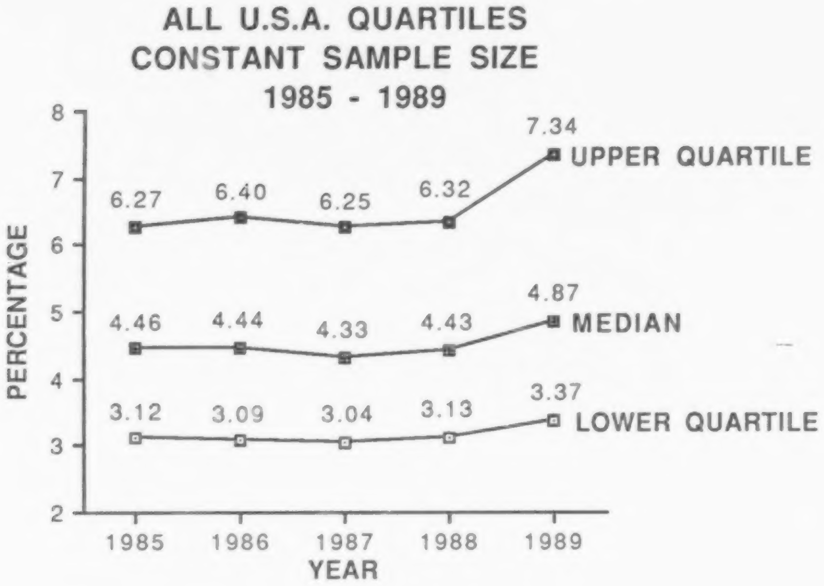
- The *Outpatient Revenue Percentage* indicator provides a measure of the hospital's reliance on outpatient revenue. High and increasing values would signal a move toward diversification.
- There has been a steady increase in the *Outpatient Revenue Percentage* indicator during the past five years. The median value for this indicator has increased from 15.17% in 1985 to 20.82% in 1989. This trend clearly signals the intent of most hospitals to expand their outpatient areas. The trend is also due to reductions in inpatient utilization which would cause even stable outpatient operations to contribute a greater percentage of total revenue.
- There is some modest regional variation in the *Outpatient Revenue Percentage* indicator, but the trend in all regions is definitely up. The East North Central region had the highest 1989 median of 25.54%.



Discussion (continued)

- Smaller hospitals, especially those having fewer than 100 beds, have significantly higher values for *Outpatient Revenue Percentage* than do larger hospitals. Much of this difference may be attributed to differences in occupancy. Inpatient occupancy in the under-100 bedsize group was only 40.1% in 1989.
- Rural hospitals have higher values for *Outpatient Revenue Percentage* than do urban hospitals. In 1989 the median value in the rural sector was 27.12% compared to 20.41% in the urban sector. Much of this difference is probably due to lower occupancy in the rural sector and not necessarily to any greater expansion in outpatient services.
- Teaching hospitals have lower values for *Outpatient Revenue Percentage* than do non-teaching hospitals. As discussed above, much of the difference may also be attributed to greater inpatient utilization in the non-teaching hospital sector. In 1989, teaching hospitals had an *Outpatient Revenue Percentage* of 17.52% compared to 25.13% for non-teaching hospitals.

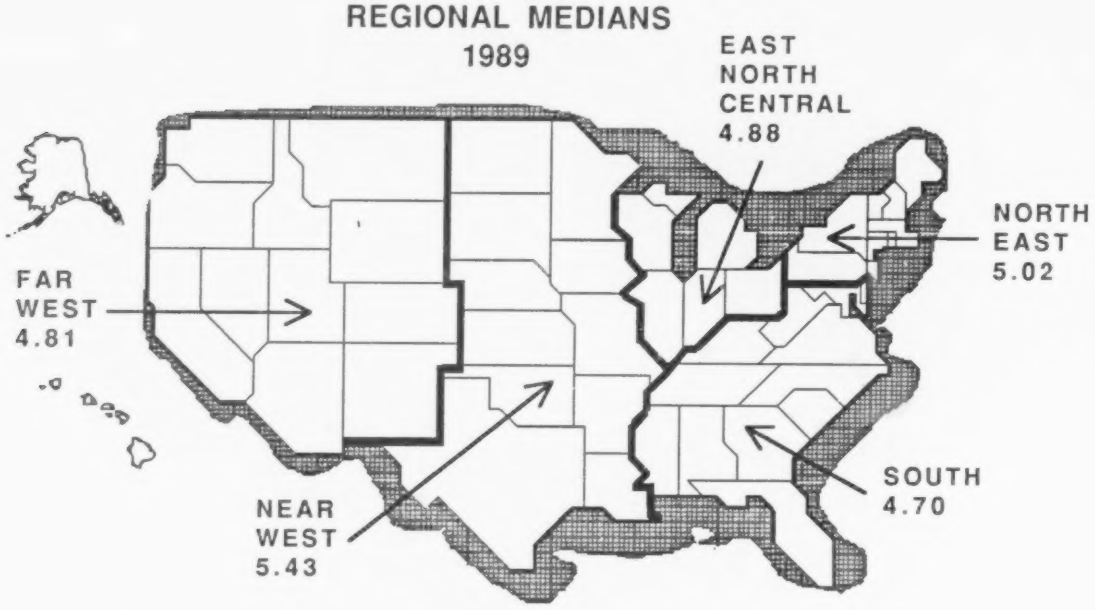
OTHER REVENUE PERCENTAGE



Discussion

- The *Other Revenue Percentage* indicator reflects the percentage of total hospital revenue which is derived from operations other than inpatient or outpatient. Other revenue could consist of investment income, contributions, extended care facilities, and other areas. In most cases, hospitals with high percentages of other revenue have greater levels of overall profitability because these revenues often far exceed any related expenses.

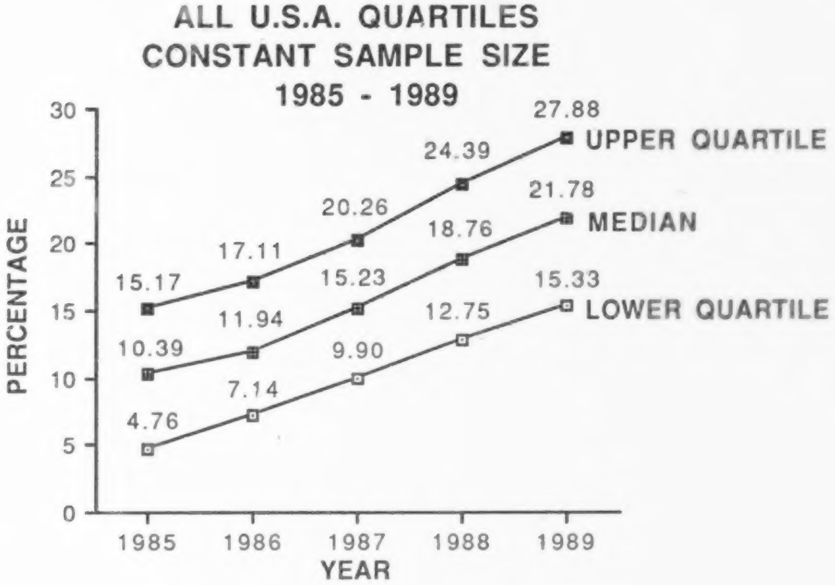
- During the past two years, there has been a slight trend upward in the *Other Revenue Percentage* ratio. The 1989 median value of 4.87% was the highest recorded value during the past five years. Some of this increase may be a function of diversification into new areas such as extended care. It also may represent a growing reliance upon investment income and contributions to support the mission of the hospital.



Discussion (continued)

- While there are some regional differences, for the most part variation is quite small.
- There is some indication that larger hospitals have greater percentages of other revenue. The 1989 median *Other Revenue Percentage* for hospitals having more than 499 beds was 5.57% compared to 4.20% for hospitals having fewer than 100 beds.
- There is little difference between rural and urban hospitals with respect to the *Other Revenue Percentage* indicator. Urban hospitals had a 1989 median of 4.92% compared to 4.91% for rural hospitals. It is important to note, however, that rural hospitals having fewer than 100 beds have far higher values for this indicator than small urban hospitals; 5.21% compared to 2.75%. An examination of FAS data appears to indicate that the source of this difference may be nonoperating income. Small urban hospitals have fewer potential benefactors than small rural hospitals, where the issue of need may be more apparent.
- Teaching hospitals have consistently reported higher values for the *Other Revenue Percentage* indicator. The 1989 median for teaching hospitals was 5.87%, compared to 4.67% for non-teaching hospitals. This additional other revenue is clearly needed to offset the large losses in both inpatient and outpatient operations experienced by teaching hospitals.

CONTRACTUAL ALLOWANCE PERCENTAGE

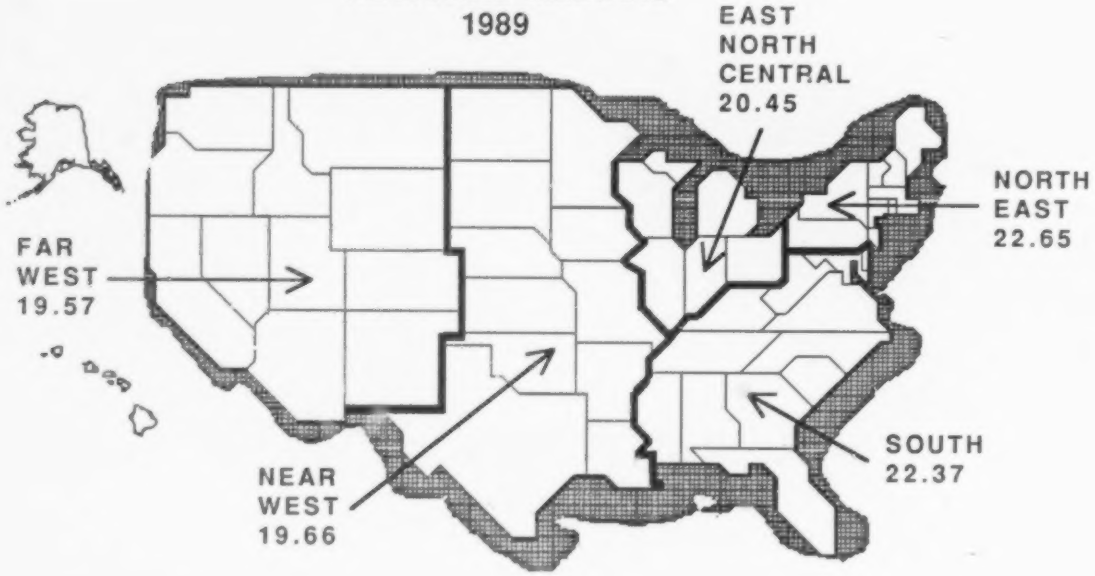


Discussion

- The *Contractual Allowance Percentage* indicator defines the percentage of gross patient revenue that is discounted to third-party payers. Increasing values for this indicator put tremendous pressure on hospital prices in those limited areas in which fuller recovery of rates is possible.

- There is little question that the most significant negative pressure upon hospital profitability during the past three years has been increasing contractual allowance percentages. In the past five years the *Contractual Allowance Percentage* has increased from 10.39% in 1985 to 21.78% in 1989. This increase of 11.39% has wiped out the operating surplus earned by hospitals. Much of the increase is probably a direct result of inadequate increases in Medicare payments.

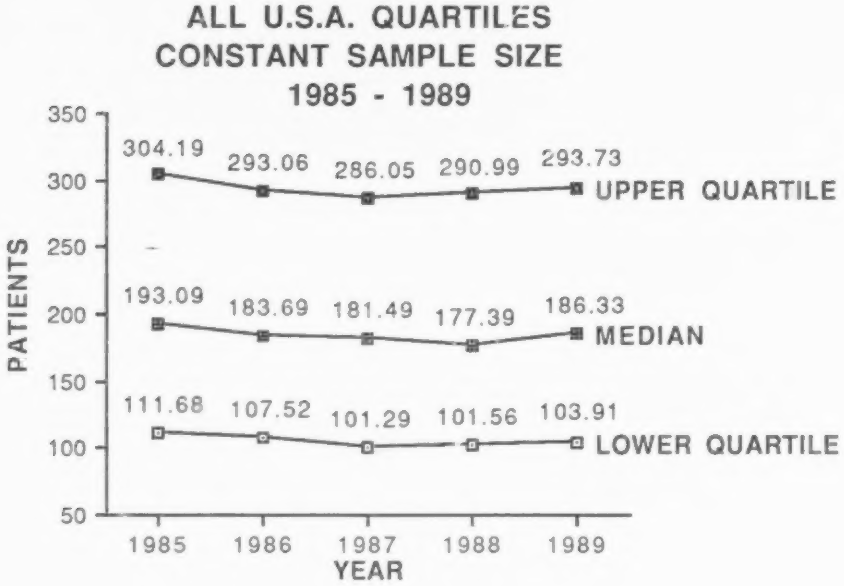
REGIONAL MEDIANS
1989



Discussion (continued)

- There is significant regional variation in *Contractual Allowance Percentage.* The Northeast region has consistently reported the highest contractual allowance writeoffs, while the Near West has been at the low end. All regions experienced large increases in *Contractual Allowance Percentage* during 1989.
- There does not appear to be any consistent relationship between size and *Contractual Allowance Percentage.* Hospitals having fewer than 100 beds have the lowest *Contractual Allowance Percentage* values, 18.38% in 1989.
- Rural hospitals and urban hospitals have fairly similar patterns of *Contractual Allowance Percentage.*
- Teaching hospitals usually have smaller *Contractual Allowance Percentage* values than do non-teaching hospitals, 19.84% compared to 21.84% in 1989. This difference may result partially from more liberal payment from Medicare and most Medicaid programs for teaching hospitals.

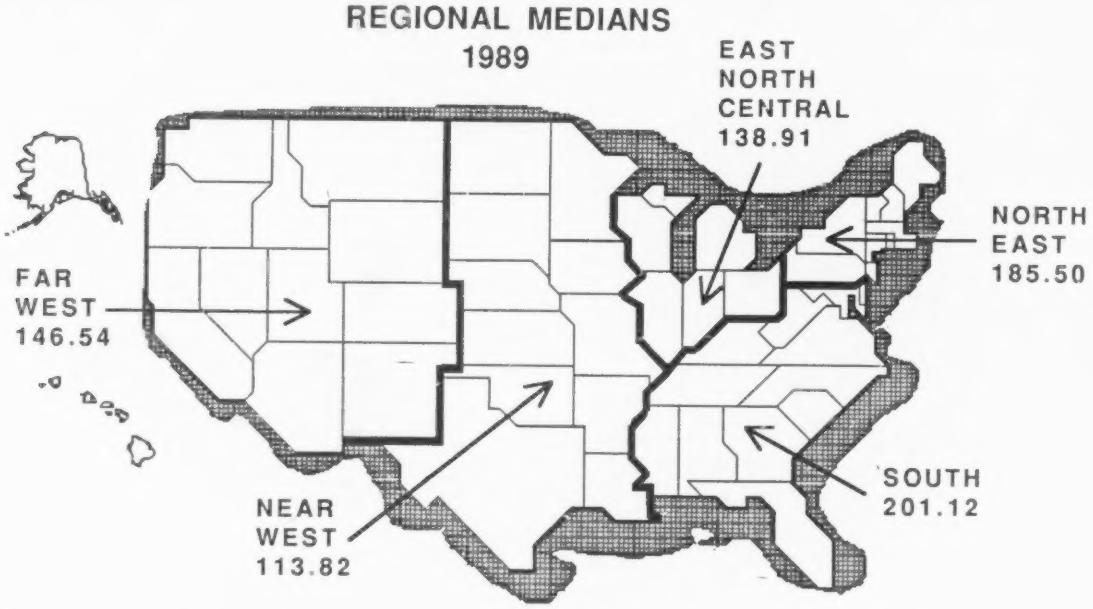
AVERAGE DAILY CENSUS (DAYS)



Discussion

- The *Average Daily Census* indicator provides a measure of inpatient volume. *Average Daily Census* is a function of both discharges and length of stay. In these days of fixed case payment systems, increases in *Average Daily Census* should ideally come from increases in discharges rather than from increases in length of stay.

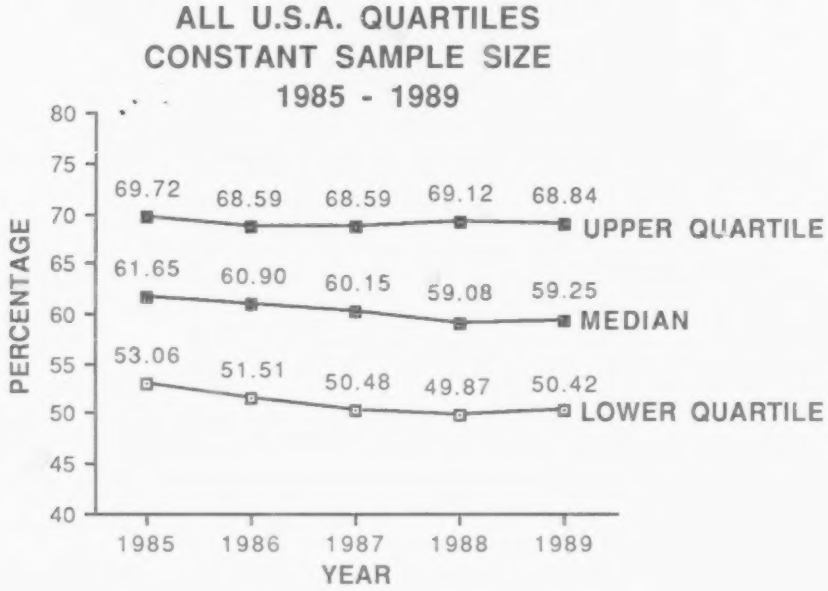
- *Average Daily Census* increased slightly in 1989 for the first time in five years. Since length of stay did not rise appreciably in 1989, the increase in *Average Daily Census* is due to a slight expansion in admissions. We expect that further increases in *Average Daily Census* will take place in the future as length of stay stabilizes and small increases in admissions occur.


REGIONAL MEDIANS
1989
EAST NORTH CENTRAL 138.91
NORTH EAST 185.50
FAR WEST 146.54
NEAR WEST 113.82
SOUTH 201.12

Discussion (continued)

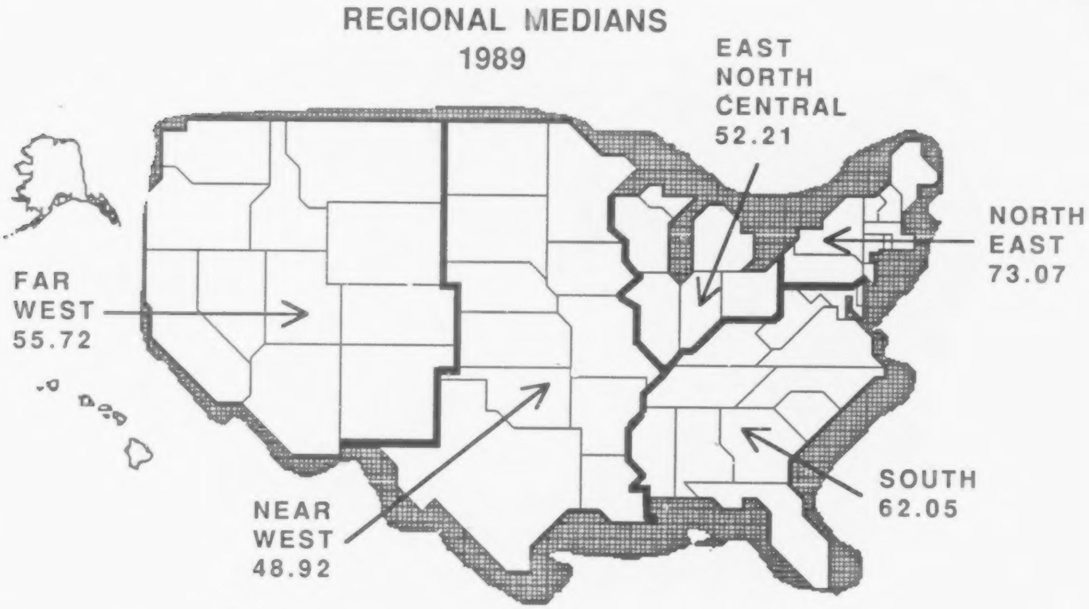
- There is significant regional variation in *Average Daily Census*, most of which is due to regional differences in bedsize.
- *Average Daily Census* is clearly associated with bedsize.
- Urban hospitals have much higher values for *Average Daily Census* than do rural hospitals. This is a result of both larger bedsize and higher occupancy.
- Teaching hospitals have higher values for *Average Daily Census* than do non-teaching hospitals because of larger bedsize and greater occupancy.

OCCUPANCY PERCENTAGE



Discussion

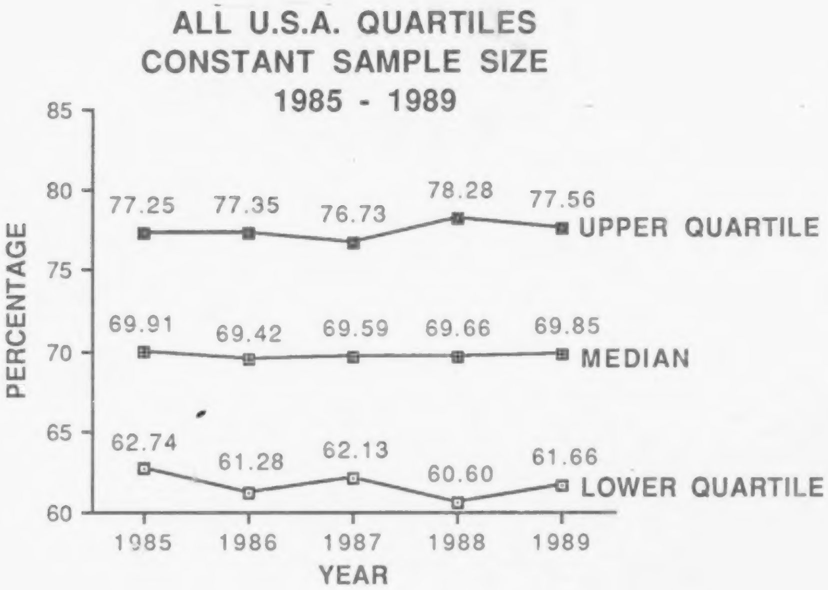
- The *Occupancy Percentage* provides a measure of facility utilization based upon licensed beds. Licensed beds may greatly exceed staffed beds and is a variable that is not under the short-term control of management.
- *Occupancy Percentage* improved slightly in 1989, reversing a four-year slide. This stabilization is a direct result of increased admissions. *Length of Stay* was stable in 1989. We expect further increases in occupancy as *Length of Stay* stabilizes and admissions increase slightly.
- The Northeast region has the highest level of occupancy: 73.07% in 1989. The Near West region with a 1989 occupancy of 48.92% was the lowest. Much of the explanation for the Northeast region's higher occupancy is related to its higher *Length of Stay*. If the Northeast region had experienced the median U.S. *Length of Stay*, its occupancy would drop to 61.14%.


REGIONAL MEDIANS
1989
EAST NORTH CENTRAL 52.21
NORTH EAST 73.07
FAR WEST 55.72
SOUTH 62.05
NEAR WEST 48.92

Discussion (continued)

- There is a very clear association of *Occupancy Percentage* with hospital bedsize. Larger hospitals have significantly higher levels of occupancy. The 1989 median *Occupancy Percentage* for hospitals having fewer than 100 beds was 40.13% compared to 65.05% for hospitals having more than 499 beds.
- Rural hospitals have lower *Occupancy Percentage* values than do urban hospitals; 46.37% compared to 61.39% in 1989. The difference is especially severe in the under-100 bed rural hospital category, where the 1989 median was 39.63%. Although these small rural hospitals have low volume, their costs appear to be quite low. Economy of scale factors do not appear to be an issue.
- Teaching hospitals have higher occupancy levels than do non-teaching hospitals.

OCCUPANCY PERCENTAGE FOR STAFFED BEDS

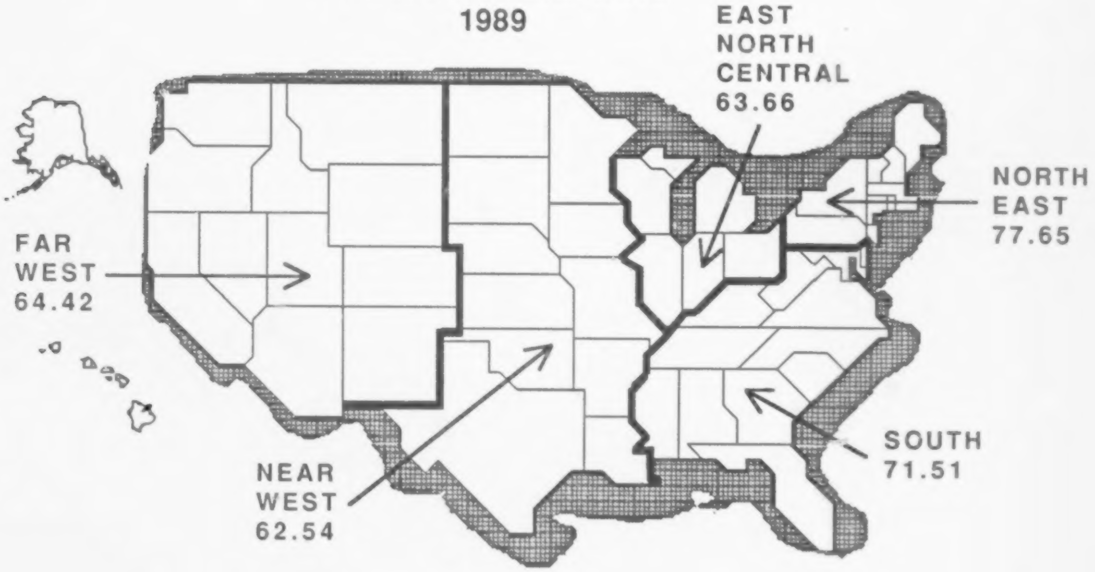


Discussion

- The *Occupancy Percentage for Staffed Beds* provides a measure of facility utilization based upon staffed beds. Staffed beds are often less than licensed beds; therefore, this occupancy measure should exceed the previous occupancy measure.

- *Occupancy Percentage for Staffed Beds* has been increasing since 1986. Increased admissions appear to be the cause for the slight increase. Future increases are expected as *Length of Stay* stabilizes and increased admissions occur.

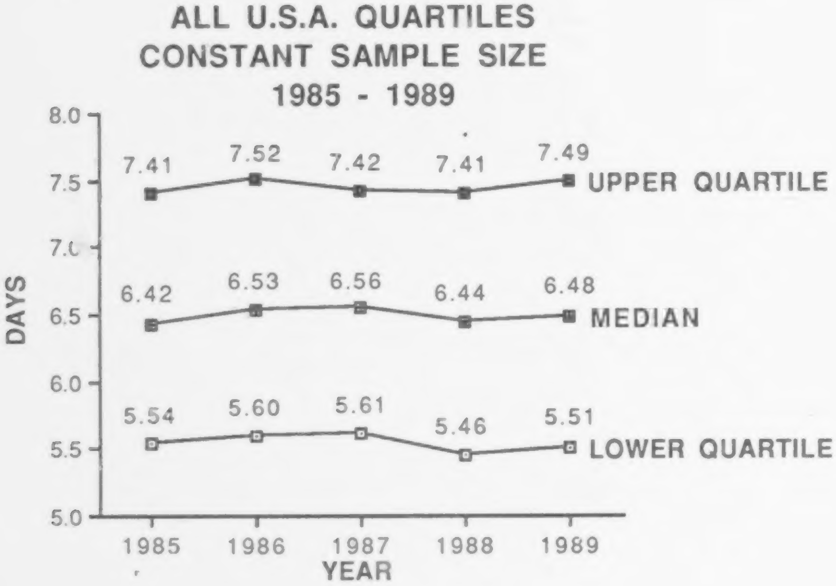
REGIONAL MEDIANS
1989



Discussion (continued)

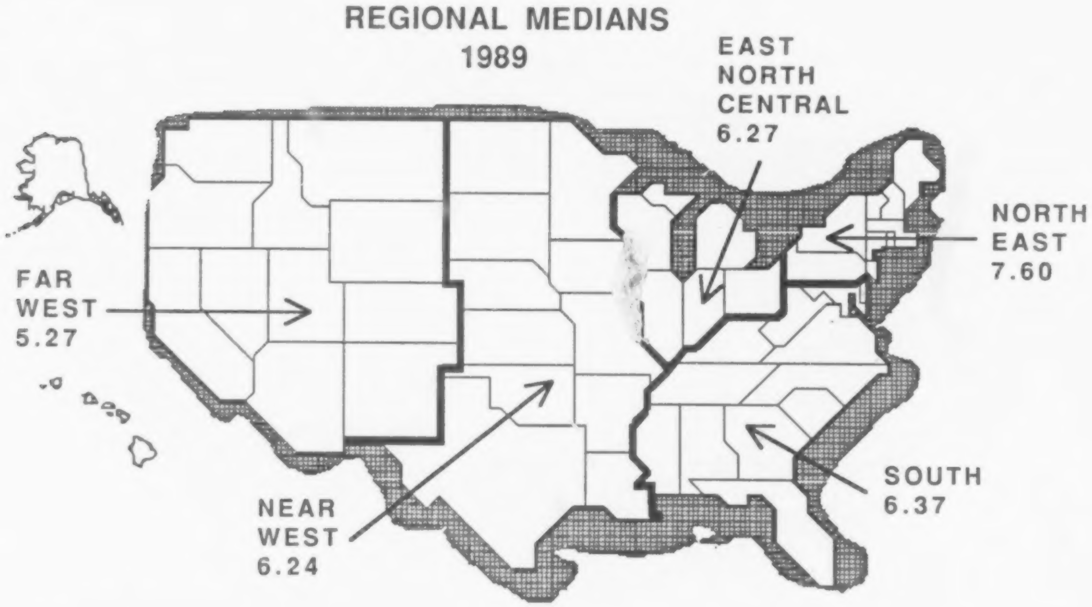
- The Northeast region has the highest level of *Occupancy Percentage for Staffed Beds*: 77.65% in 1989. The Near West region with a 1989 occupancy of 62.54% was the lowest.
- There is a very clear association of occupancy with hospital bedsize. Larger hospitals have significantly higher levels of occupancy. The 1989 median *Occupancy Percentage for Staffed Beds* for hospitals having fewer than 100 beds was 48.82% compared to 74.92% for hospitals having more than 499 beds.
- Rural hospitals have lower *Occupancy Percentage for Staffed Beds* than do urban hospitals. The 1989 rural hospital median was 57.62% compared to 71.25% for urban hospitals.
- Teaching hospitals have higher *Occupancy Percentage for Staffed Beds* than do non-teaching hospitals. The 1989 teaching hospital median was 74.68% compared to 63.79% for non-teaching hospitals.

LENGTH OF STAY (DAYS)



Discussion

- The *Length of Stay* indicator measures the average time an inpatient spends in the hospital. This measure is not adjusted for case mix or severity. In today's environment of fixed payment per case, a reduction in *Length of Stay* is usually desirable.
- The median *Length of Stay* increased in 1989 and will probably show stable to modest growth in the future. With increasing patient severity and continuing transfers of procedures to outpatient settings, those patients that remain in the hospital will require longer lengths of stay.
- Major regional differences exist in *Length of Stay*. There is an almost two-day difference in the 1989 median *Length of Stay* between the Northeast region (7.60 days) and the Far West region (5.27 days). It is unclear why this difference exists. It does not appear to be attributed to case mix differences, because the Far West has higher rather than lower case mix index values. It may be partially related to the more prevalent use of managed care programs, especially HMO's.


REGIONAL MEDIANS
1989
EAST NORTH CENTRAL 6.27
NORTH EAST 7.60
FAR WEST 5.27
SOUTH 6.37
NEAR WEST 6.24

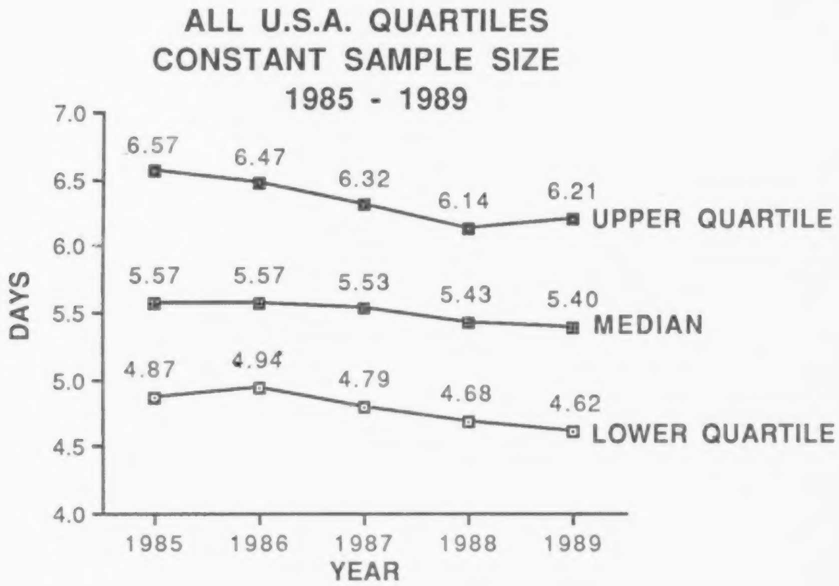
Discussion (continued)

- Smaller hospitals have much lower *Length of Stay* than do larger hospitals. The 1989 median *Length of Stay* for hospitals having fewer than 100 beds was 4.77 days compared to 7.25 days for hospitals having more than 499 beds. About half of this difference can be attributed to case mix; the remainder is most likely due to severity or treatment differences.

- Rural hospitals reported a 1989 median *Length of Stay* of 5.48 days compared to the urban median of 6.75 days. About half of this difference can be attributed to case mix differences.

- Teaching hospitals' *Length of Stay* was 7.16 days in 1989 compared to 6.05 days for non-teaching hospitals. Most of this difference can be traced to case mix differences; the residual is most likely due to severity or treatment differences.

LENGTH OF STAY ADJUSTED FOR CASE MIX (DAYS)



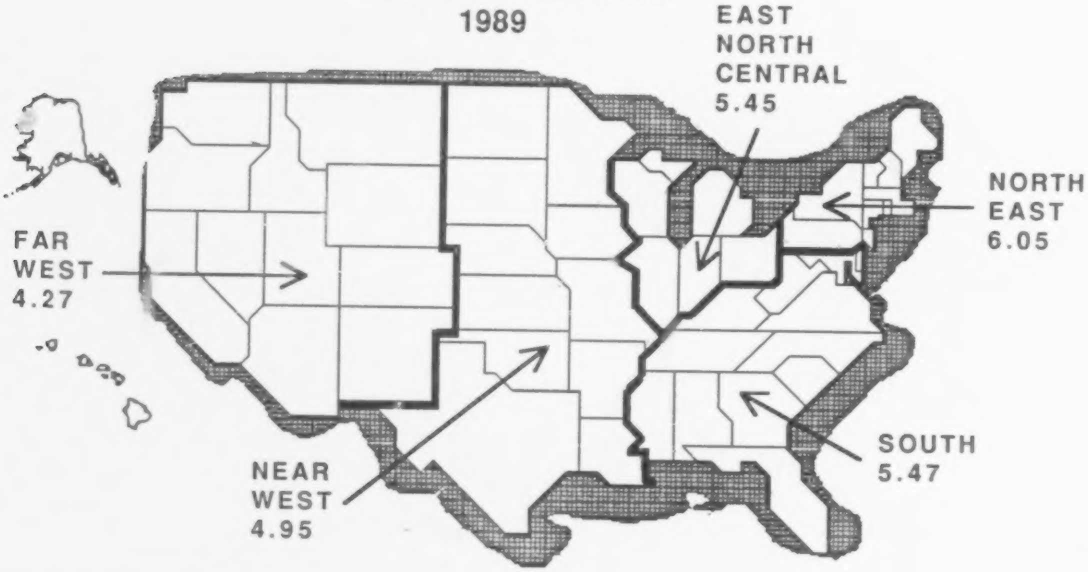
Discussion

- The *Length of Stay Adjusted for Case Mix* indicator measures the average time an inpatient spends in the hospital. This measure is adjusted for case mix but not severity. In today's environment of fixed payment per case, a reduction in *Length of Stay Adjusted for Case Mix* is desirable.

- The all U.S. median *Length of Stay Adjusted for Case Mix* has been dropping during the past five years. The 1989 median was 5.40 days compared to 5.57 days in 1985. It is expected that future reductions will be fairly small; perhaps some increases in *Length of Stay Adjusted for Case Mix* may actually result as patient severity increases.

- Major regional differences exist in length of stay adjusted for case mix. There is a 1.78-day difference in the 1989 median *Length of Stay Adjusted for Case Mix* between the Northeast region (6.05 days) and the Far West region (4.27 days). It is not clear what has caused the difference. Severity may be a partial explanation, but treatment and socio-economic factors may also be present.

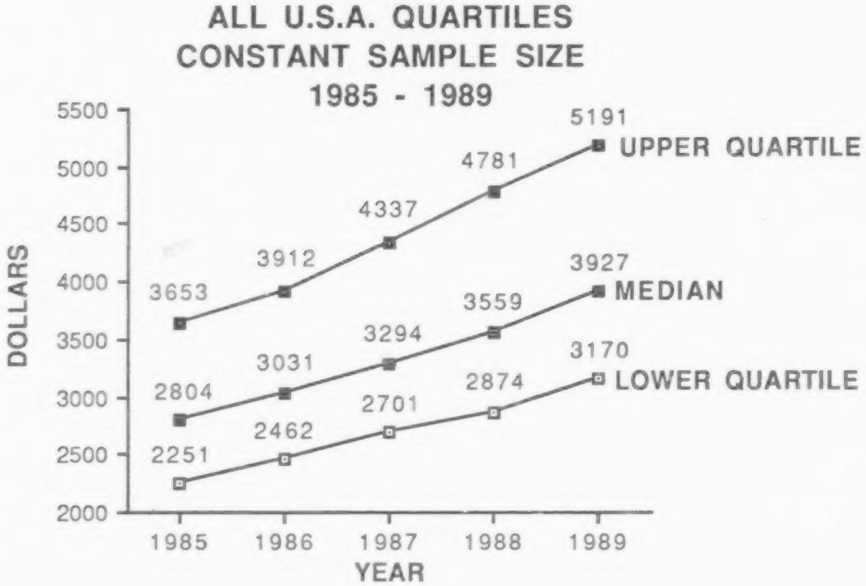
REGIONAL MEDIANS
1989



Discussion (continued)

- Smaller hospitals have a much lower *Length of Stay Adjusted for Case Mix* than do larger hospitals. The 1989 median *Length of Stay Adjusted for Case Mix* for hospitals having fewer than 100 beds was 4.58 days compared to 5.57 days for hospitals having more than 499 beds.
- Rural hospitals reported a 1989 median *Length of Stay Adjusted for Case Mix* of 4.94 days compared to the urban median of 5.47 days.
- Teaching hospitals' *Length of Stay Adjusted for Case Mix* was 5.41 days in 1989 compared to 5.36 days for non-teaching hospitals. Most of this difference may be traced to severity or treatment differences.

COST PER DISCHARGE



Discussion

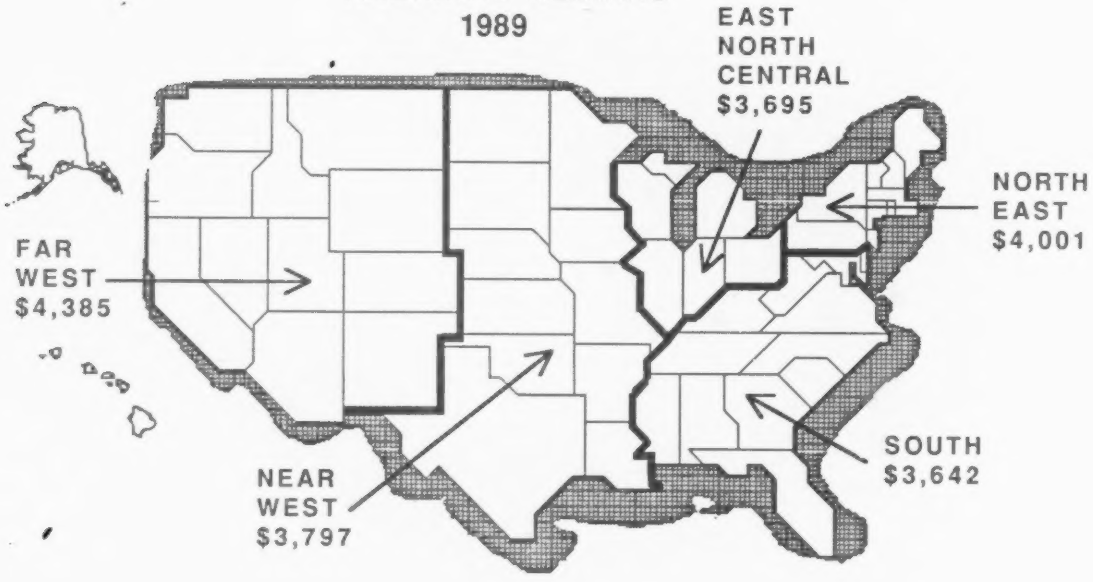
- The *Cost per Discharge* indicator provides a measure of the total production cost per inpatient discharge. The indicator is not adjusted for case mix or severity differences. With fixed case payment systems, it is very important to control total costs if adequate levels of profitability are to result.

- *Cost per Discharge* has been increasing during the five-year period. Presented below are annual rates of increase for the period 1985 to 1989:

1985-1986	1986-1987	1987-1988	1988-1989
8.1%	8.7%	8.0%	10.3%

The underlying problem in hospital profitability during the past three years has been one of inadequate price increases compared to cost increases. With increasing inflationary pressure in evidence during 1989 and forecasts for greater rates of inflation during 1990 and beyond, we expect to see larger increases in *Cost per Discharge* in the future. Productivity improvement would appear to be the only major means for controlling costs.

REGIONAL MEDIANS
1989



Discussion (continued)

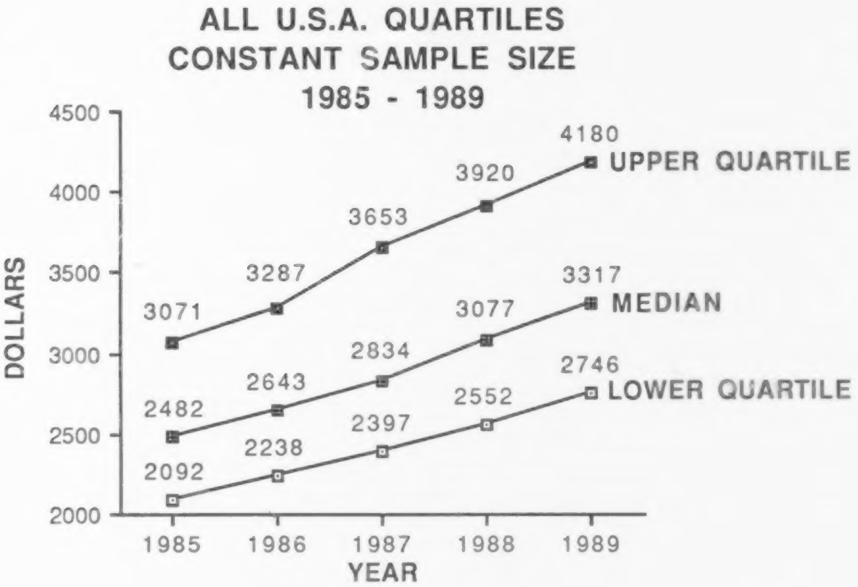
- Significant regional differences in *Cost per Discharge* exist. The Northeast and the Far West regions have the highest *Cost per Discharge*. Much of the difference in the Northeast may be due to higher *Length of Stay*, but the cause in the Far West is more difficult to explain since its *Length of Stay* is the lowest. An examination of the data indicates that the difference may be due to higher salaries in the Far West and higher non-labor costs.

- Smaller hospitals have much lower *Cost per Discharge* than do larger hospitals. The median *Cost per Discharge* for hospitals having fewer than 100 beds in 1989 was $2,576 compared to $5,327 for hospitals having more than 499 beds. About 34% of this difference is related to case mix.

- Rural hospitals had a median *Cost per Discharge* of $2,872 in 1989 compared to $4,357 for urban hospitals. Case mix explains only about 50% of the difference. The rest may be attributed to differences in salaries, severity, or treatment.

- Teaching hospitals have a far higher *Cost per Discharge* than do non-teaching hospitals. The 1989 median *Cost per Discharge* for teaching hospitals was $5,060 compared to $3,413 for non-teaching hospitals. Higher salaries, longer *Length of Stay*, and higher case mix explain the difference.

COST PER DISCHARGE ADJUSTED FOR CASE MIX



Discussion

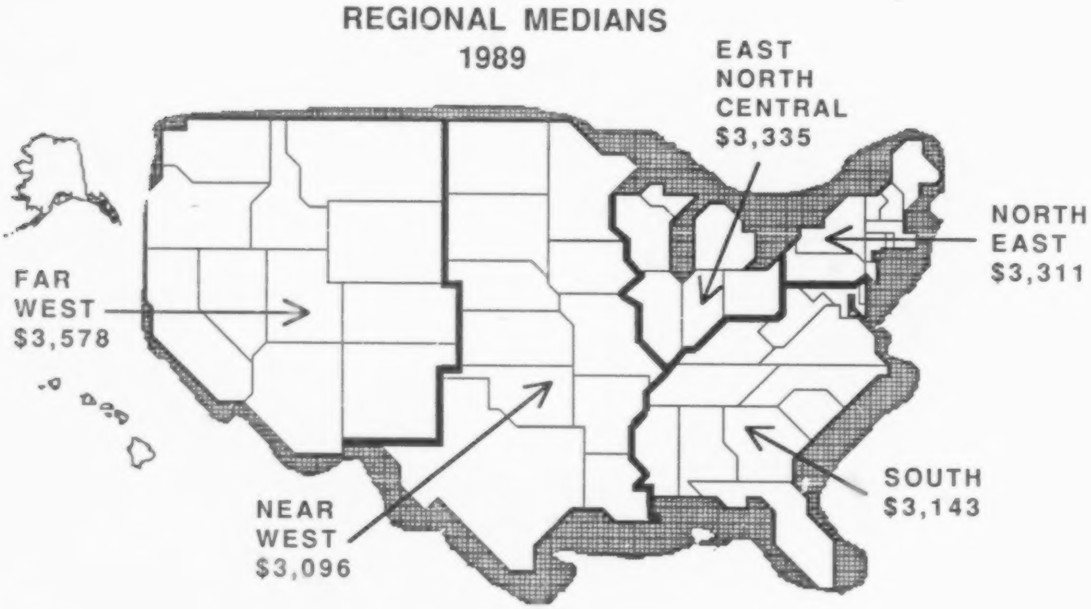
- The *Cost per Discharge Adjusted for Case Mix* indicator provides a measure of the total production cost per inpatient discharge. The indicator is adjusted for case mix but not for severity differences. With fixed case payment systems, it is very important to control total costs if adequate levels of profitability are to result.

- *Cost per Discharge Adjusted for Case Mix* has been increasing during the five-year period. Presented below are annual rates of increase for the period 1985 to 1989:

1985-1986	1986-1987	1987-1988	1988-1989
6.5%	7.2%	8.6%	7.8%

In most years, the rate of increase in *Cost per Discharge Adjusted for Case Mix* has been lower than the rate of increase for unadjusted *Cost per Discharge*. This result is directly related to increasing case mix complexity. If some adjustment could be made for increasing severity, which is also occurring, we believe the real rate of increase would actually be quite low relative to the rate of general inflation.

COST PER DISCHARGE ADJUSTED FOR CASE MIX



Discussion (continued)

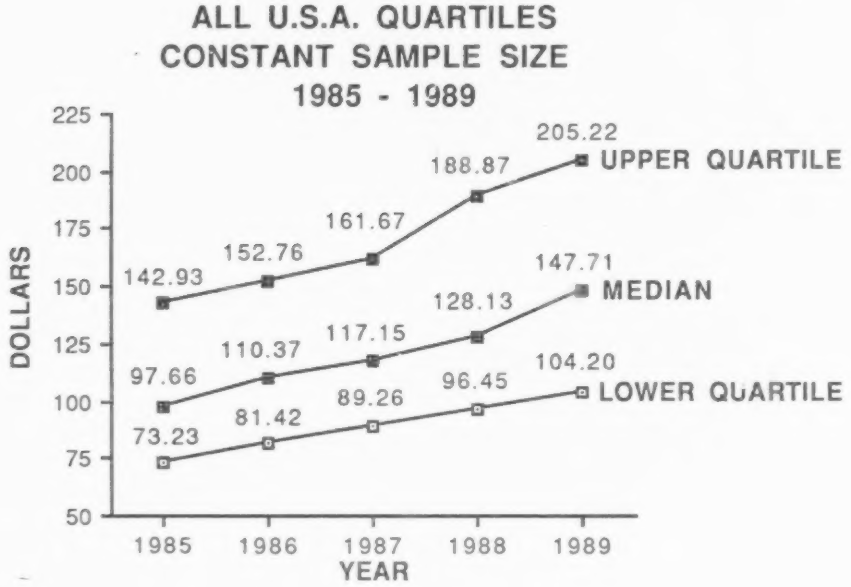
- The Far West and Northeast regions have usually had the highest values for *Cost per Discharge Adjusted for Case Mix*. Much of this difference is due to higher wages and salaries in these areas. For the Northeast region, a higher than normal length of stay, even after adjusting for case mix, has contributed further to the difference.

- Smaller hospitals have much lower *Cost per Discharge Adjusted for Case Mix* than do larger hospitals. The median *Cost per Discharge Adjusted for Case Mix* in 1989 for hospitals having fewer than 100 beds was $2,436 compared to $4,270 for hospitals having more than 499 beds. Lower salaries, lower staffing, and lower non-labor costs explain this difference. Length of stay is also a factor.

- Rural hospitals had a median *Cost per Discharge Adjusted for Case Mix* of $2,621 in 1989 compared to $3,617 for urban hospitals. Lower salaries, lower staffing, and lower non-labor costs explain the difference. Rural hospitals also benefit from a *Length of Stay Adjusted for Case Mix* that is one-half day less than that of urban hospitals.

- Teaching hospitals have far higher *Cost per Discharge Adjusted for Case Mix* than do non-teaching hospitals. The 1989 median *Cost per Discharge Adjusted for Case Mix* for teaching hospitals was $4,004 compared to $3,024 for non-teaching hospitals. Higher salaries, higher non-labor costs, and higher staffing explain the difference. Length of stay is not a factor.

COST PER VISIT



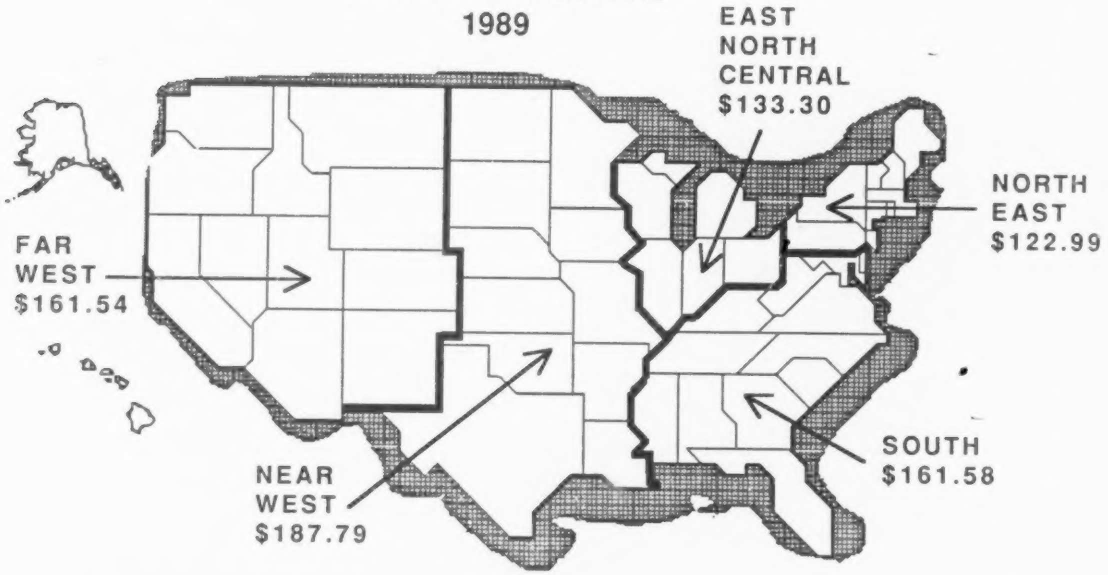
Discussion

- The *Cost per Visit* indicator provides an overall measure of the cost involved in producing one outpatient visit. An outpatient visit to three clinics or services during the same day would be counted as three outpatient visits.

- *Cost per Visit* has been increasing during the past five years at rates exceeding those in the inpatient area. Annual percentage changes are presented below:

1985-1986	1986-1987	1987-1988	1988-1989
13.0%	6.1%	9.4%	15.3%

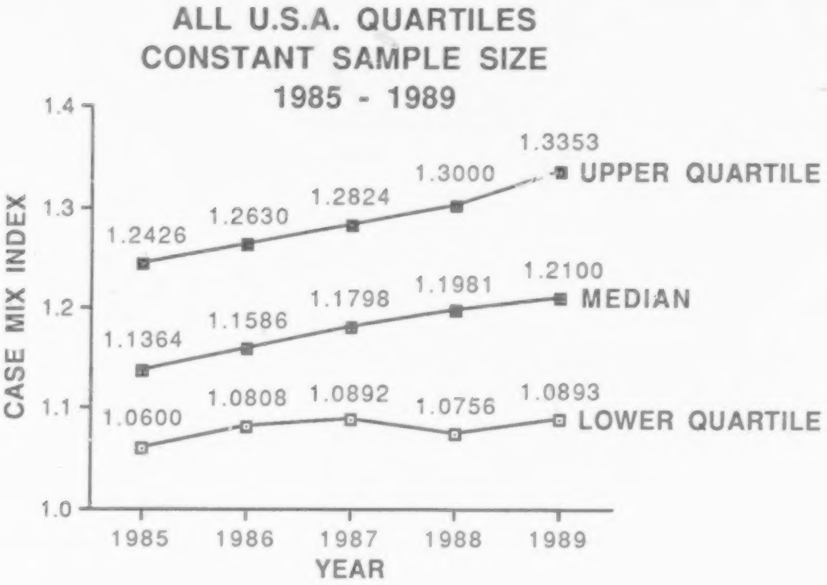
REGIONAL MEDIANS
1989



Discussion (continued)

- The Northeast region usually has the lowest median *Cost per Visit*, which contrasts with its higher *Cost per Discharge* values. It is not clear why this shift has occurred, but it may relate to differences in the mix of outpatient services provided.
- Smaller hospitals have lower *Cost per Visit* indicators than do larger hospitals, but the degree of association is not so clear in this area as it was for *Cost per Discharge* measures. The 1989 median *Cost per Visit* for hospitals having fewer than 100 beds was $108.61 compared to $172.64 for hospitals having more than 499 beds.
- Rural hospitals had a median *Cost per Visit* of $134.46 in 1989 while urban hospitals reported a value of $155.52.
- Teaching hospitals reported a median *Cost per Visit* of $149.33 in 1989 compared to $147.65 in the non-teaching sector.

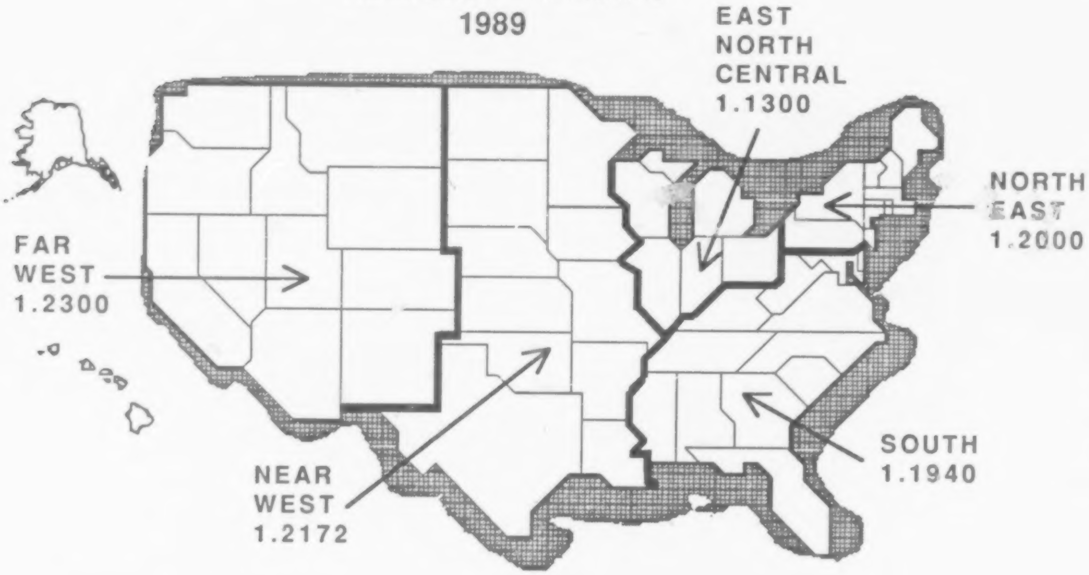
ALL PATIENT CASE MIX INDEX



Discussion

- The *All Patient Case Mix Index* provides a measure of case mix intensity for the hospital's inpatient population. Changes in case mix are not necessarily good or bad. The key objective is to conduct a profitable operation at whatever the case mix happens to be. Changes in case mix can explain changes in inpatient costs.
- *All Patient Case Mix Index* has generally been increasing during the past five years. This trend will most likely continue into the future.
- Some regional variation in *All Patient Case Mix Index* does exist. Most regions are experiencing gradual increases over the five-year period.

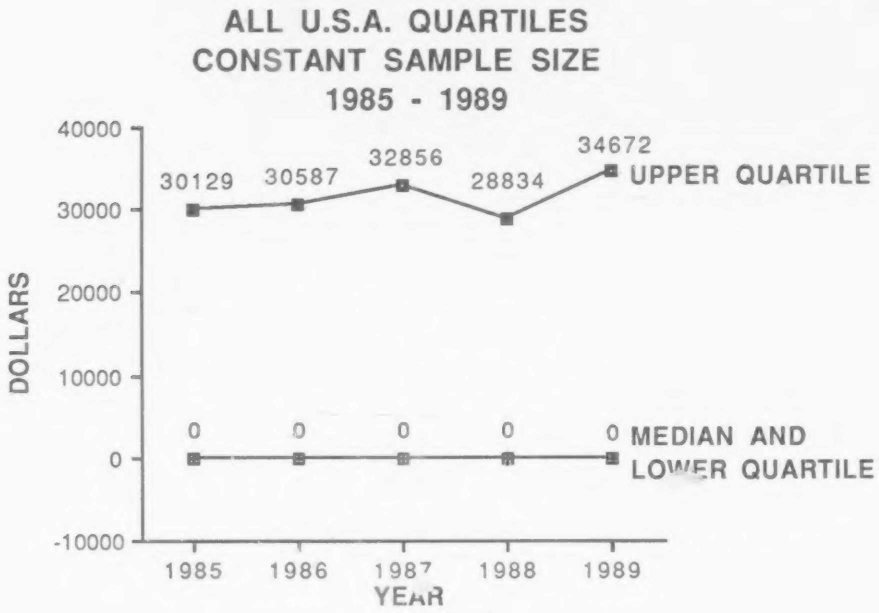
REGIONAL MEDIANS
1989



Discussion (continued)

- There is a strong association between *All Patient Case Mix Index* and bedsize. Larger hospitals have significantly higher *All Patient Case Mix Index* values. Case mix increases have been larger in hospitals having 100 or more beds.
- Rural hospitals have always had lower case mix indexes. The 1989 rural hospital median was 1.116 while the urban hospital median was 1.226. Rates of increase in *All Patient Case Mix Index* have been larger for urban hospitals.
- The median *All Patient Case Mix Index* for teaching hospitals in 1989 was 1.300 compared to 1.157 for non-teaching hospitals. The gap between the hospital sectors is widening, possibly indicating that more complex cases are being increasingly transferred to teaching hospitals.

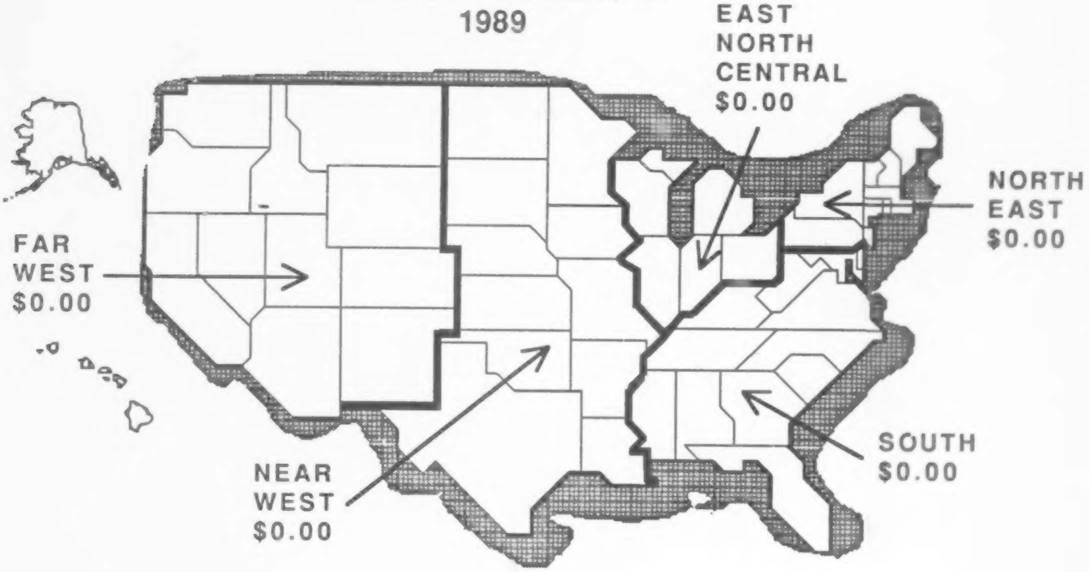
INTERN AND RESIDENT COST PER FTE



Discussion

- The *Intern and Resident Cost per FTE* is defined as direct medical education costs divided by the number of FTE interns and residents. This indicator is of primary interest to teaching hospitals.

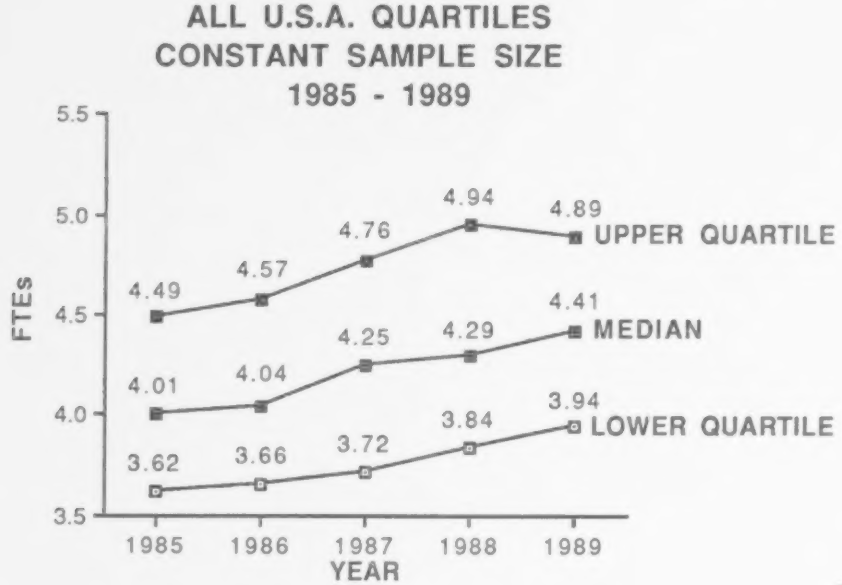
REGIONAL MEDIANS
1989


EAST
NORTH
CENTRAL
$0.00
NORTH
EAST
$0.00
FAR
WEST
$0.00
SOUTH
$0.00
NEAR
WEST
$0.00

Discussion (continued)

- Median *Intern and Resident Cost per FTE* is zero for all categories except teaching hospitals. The 1989 median *Intern and Resident Cost per FTE* for teaching hospitals was $42,554. This value was up 14.5% from 1988.

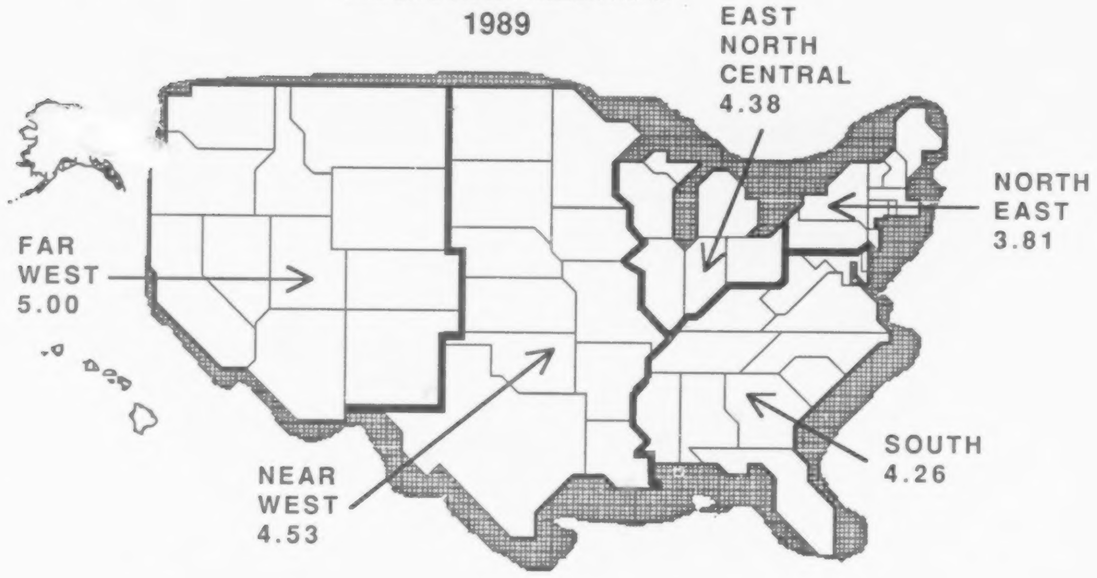
FTEs PER OCCUPIED BED



Discussion

- *FTEs per Occupied Bed* is a traditional measure of inpatient productivity. It is defined as the number of inpatient FTEs divided by *Average Daily Census*. Case mix complexity is not included in this measure.
- During the past five years *FTEs per Occupied Bed* have increased from 4.01 in 1985 to 4.41 in 1989. This increase has resulted in a $51.74 increase in per diem costs stated in current 1989 dollars or $335.29 per discharge. Much of this increase in labor costs can be traced to changes in case mix.

REGIONAL MEDIANS
1989



Discussion (continued)

- Regional differences in *FTEs per Occupied Bed* are quite large. The Northeast has the lowest *FTEs per Occupied Bed* while the Far West has the highest reported values. Much of this difference appears to be related to differences in *Length of Stay*. The Northeast with its longer *Length of Stay* provides fewer resources per day but provides more days per case.

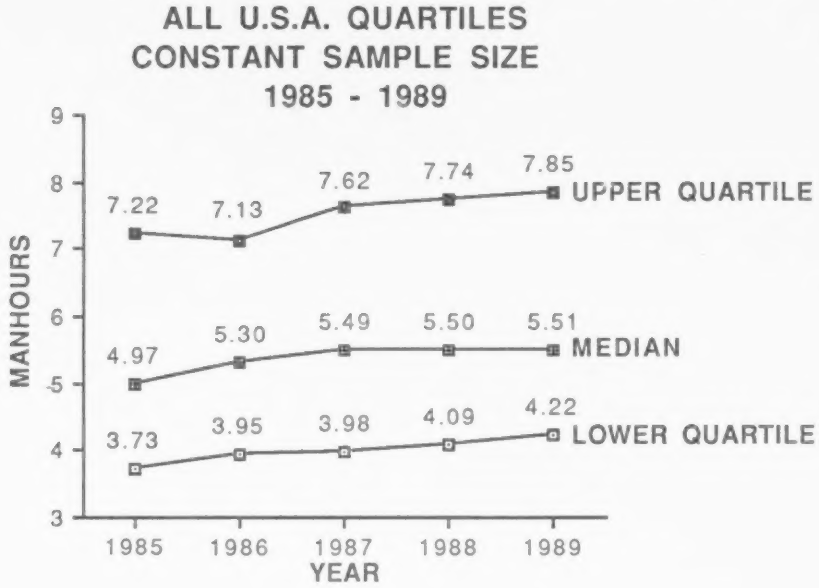
- There is no clear association between bedsize and *FTEs per Occupied Bed*. Presented below are median *FTEs per Occupied Bed* for hospital bedsize categories:

Fewer than 100	100-199	200-299	300-399	400-499	More than 499
4.42	4.24	4.13	4.14	4.38	4.79

- Very little difference between rural and urban hospitals exists with respect to the *FTEs per Occupied Bed* indicator. The 1989 medians were 4.40 for urban hospitals and 4.16 for rural hospitals.

- The 1989 median *FTEs per Occupied Bed* for teaching hospitals was 4.73 compared to 4.16 for non-teaching hospitals. This difference has been relatively constant during the past four years. Both sectors have experienced increases.

OUTPATIENT MANHOURS PER VISIT

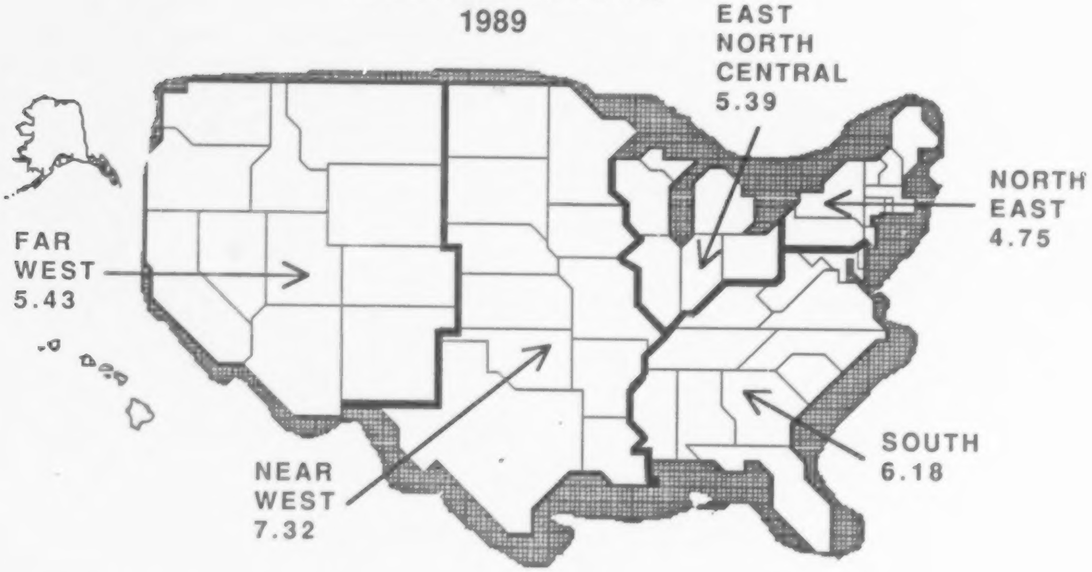


Discussion

- The *Outpatient Manhours per Visit* indicator provides a measure of labor productivity in the outpatient area of hospital operations. The measure assumes a standard 2080-hour work year.

- *Outpatient Manhours per Visit* has been increasing at a slightly greater rate than *FTEs per Occupied Bed.* During the past five years *Outpatient Manhours per Visit* have increased 10.9% compared to a 9.9% increase in *FTEs per Occupied Bed.* This decline in labor productivity may reflect a difference in the nature of a hospital visit. There is no adjustment possible to reflect changes in the nature of services provided.

- The Near West region has the highest *Outpatient Manhours per Visit* in 1989 (7.32). Since the Near West region also has the highest *Net Price per Visit,* its present position may reflect a more complex and more intense outpatient visit.



REGIONAL MEDIANS
1989

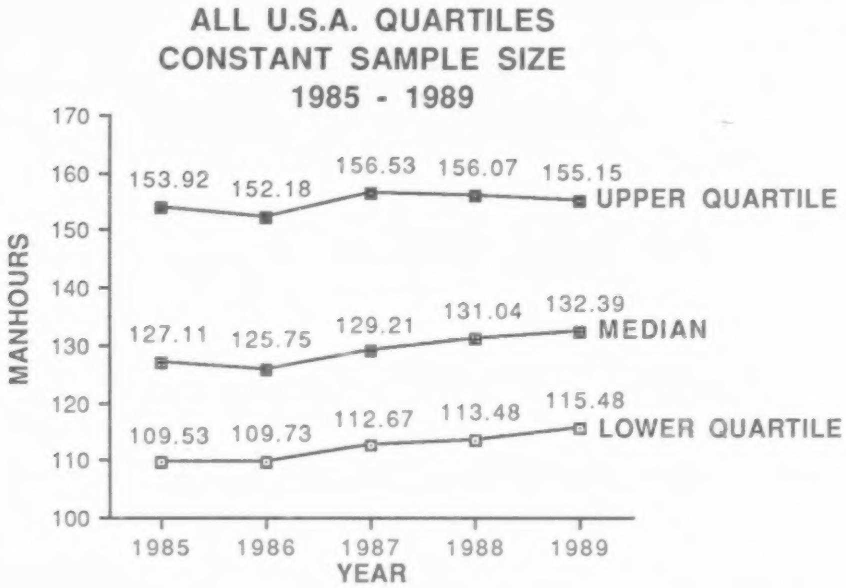
Discussion (continued)

- There is some association between hospital size and *Outpatient Manhours per Visit.* Hospitals having fewer than 100 beds had the lowest reported values in 1989 (5.02) and the highest reported values were in the over-499 bedsize group (6.06).

- Rural hospitals have slightly higher median *Outpatient Manhours per Visit* values in 1989 (5.94) compared to urban hospitals (5.75).

- Teaching hospitals have lower median *Outpatient Manhours per Visit* values than non-teaching hospitals, 5.40 compared to 5.94. Since their prices are lower, this may represent a difference in the composition of an outpatient visit.

INPATIENT MANHOURS PER DISCHARGE ADJUSTED FOR CASE MIX



Discussion

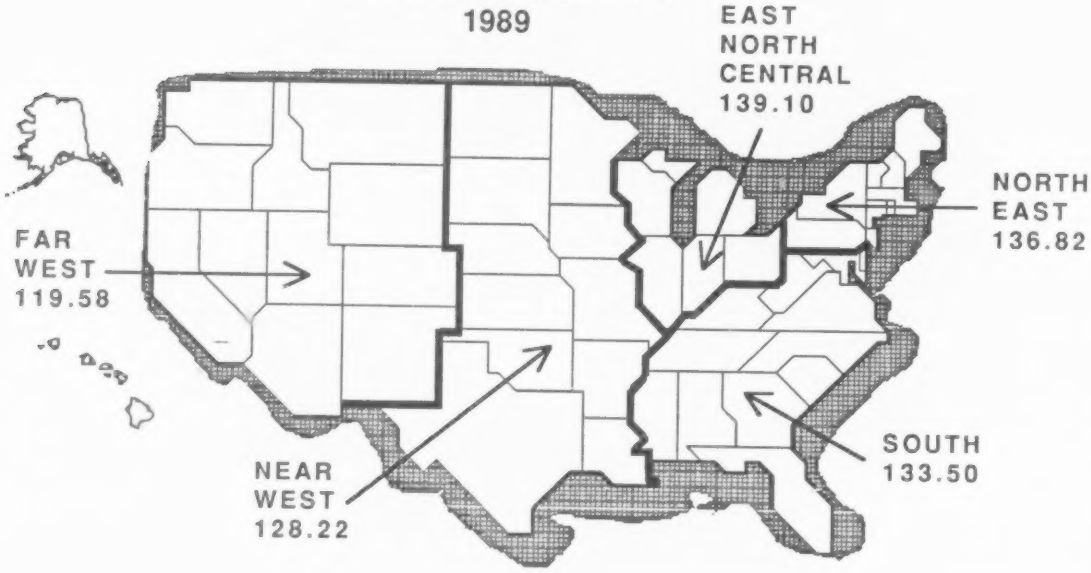
- The *Inpatient Manhours per Discharge Adjusted for Case Mix* indicator provides a measure of labor productivity which adjusts for differences in case mix complexity. Because most hospitals expend about 50% of their total budget for labor-related costs, it is very important to maximize labor productivity. We believe that this is the best overall measure of inpatient labor productivity available.

- During the past five years, there has been a general trend upward in this indicator. We believe that the increase in most of these years reflects an unmeasured increase in patient severity. While the increase is very minimal, 4.1% from 1985 to 1989, we believe that this increase may actually hide an improvement in labor productivity. While small productivity gains might have taken place, we believe that successful hospitals will increasingly achieve major improvements in productivity.

- Regional differences in *Inpatient Manhours per Discharge Adjusted for Case Mix* do exist. The Northeast recorded the highest value of 136.82, but this was only 14.4% above the lowest value of 119.58 which occurred in the Far West. These differences appear related to regional differences in *Length of Stay Adjusted for Case Mix* values.

INPATIENT MANHOURS PER DISCHARGE ADJUSTED FOR CASE MIX

REGIONAL MEDIANS 1989



Discussion (continued)

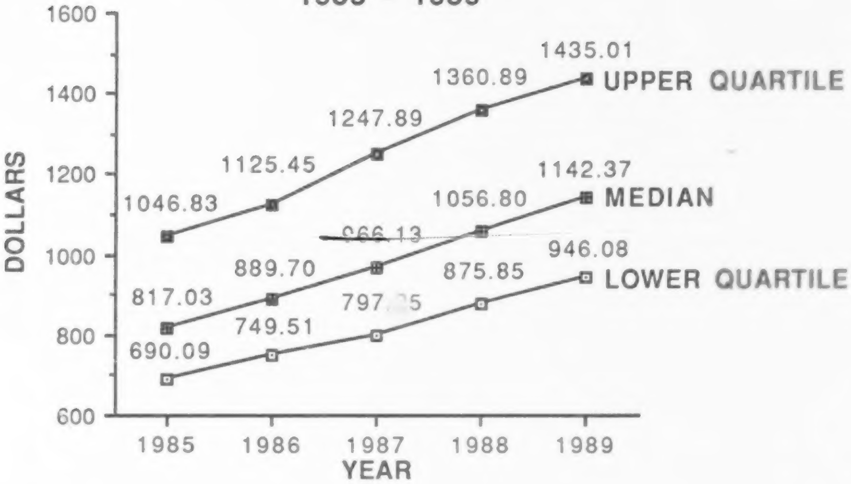
- There is a strong association between size and *Inpatient Manhours per Discharge Adjusted for Case Mix*. Larger hospitals appear to have lower labor productivity. The 1989 median *Inpatient Manhours per Discharge Adjusted for Case Mix* for hospitals having more than 499 beds was 154.48 compared to only 117.89 for hospitals having fewer than 100 beds. It is not clear how much of this difference reflects differences in severity.

- Rural hospitals had a 1989 median *Inpatient Manhours per Discharge Adjusted for Case Mix* of 119.20 compared to 138.47 for urban hospitals. Differences in severity again may have caused this variation.

- The 1989 median *Inpatient Manhours per Discharge Adjusted for Case Mix* for teaching hospitals was 18.4% higher than non-teaching hospitals (149.41 compared to 126.24). Severity plus additional teaching costs may be the cause for this variation.

OTHER COSTS PER DISCHARGE ADJUSTED FOR CASE MIX

ALL U.S.A. QUARTILES
CONSTANT SAMPLE SIZE
1985 - 1989



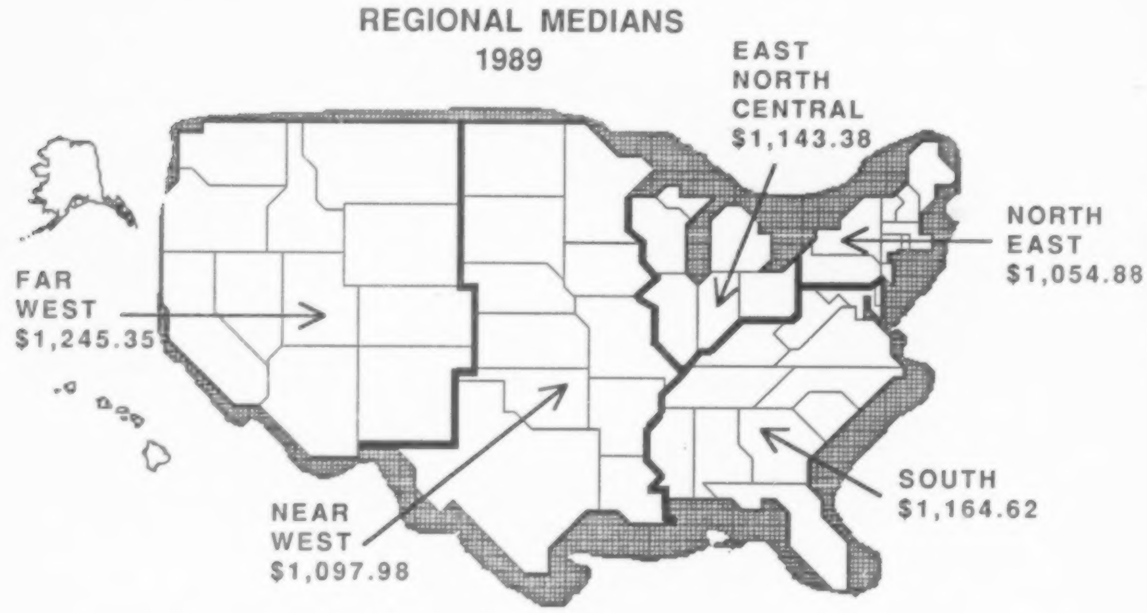
Discussion

- The *Other Costs per Discharge Adjusted for Case Mix* indicator provides a measure of operating efficiency. Other costs consist of all costs other than salaries and wages, fringe benefits, interest, depreciation, professional liability, and direct medical education costs.

- *Other Costs per Discharge Adjusted for Case Mix* have been increasing at rates greater than labor costs during the past five years. The 1989 national median of $1,142.37 was up 39.7% from 1985. Cost control in this area appears to be especially critical at this time because hospitals are very likely to face major pressures for increased wages and salaries during the next several years.

- The Far West region had the highest *Other Costs per Discharge Adjusted for Case Mix* in 1989. Differences between regions may be increasing. The Northeast, because of intense pressure on cost control, has exhibited the lowest rate of increase in *Other Costs per Discharge Adjusted for Case Mix* during the past five years.

OTHER COSTS PER DISCHARGE ADJUSTED FOR CASE MIX

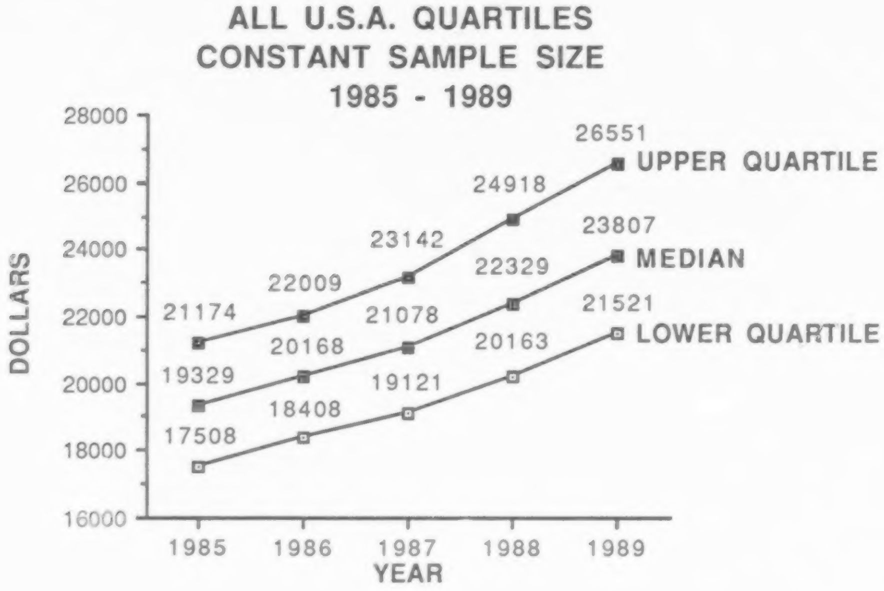

REGIONAL MEDIANS
1989
EAST NORTH CENTRAL $1,143.38
NORTH EAST $1,054.88
FAR WEST $1,245.35
SOUTH $1,164.62
NEAR WEST $1,097.98

Discussion (continued)

- *Other Costs per Discharge Adjusted for Case Mix* are strongly related to bedsize. The 1989 median for hospitals having fewer than 100 beds was $916.45 compared to $1,433.67 for hospitals having more than 499 beds.
- Rural hospitals have lower values for *Other Costs per Discharge Adjusted for Case Mix* than do urban hospitals. Some of the difference may be due to bedsize. Urban hospitals having fewer than 100 beds had a 1989 median *Other Costs per Discharge Adjusted for Case Mix* of $1,046.94, compared to $899.34 for rural hospitals in the same bedsize category. Another cause for the difference may be cost of living variation between rural and urban areas.
- Teaching hospitals have *Other Costs per Discharge Adjusted for Case Mix* much higher than do non-teaching hospitals. The 1989 teaching median of $1,323.85 was well above the non-teaching median of $1,062.71.

70

SALARY PER FTE



Discussion

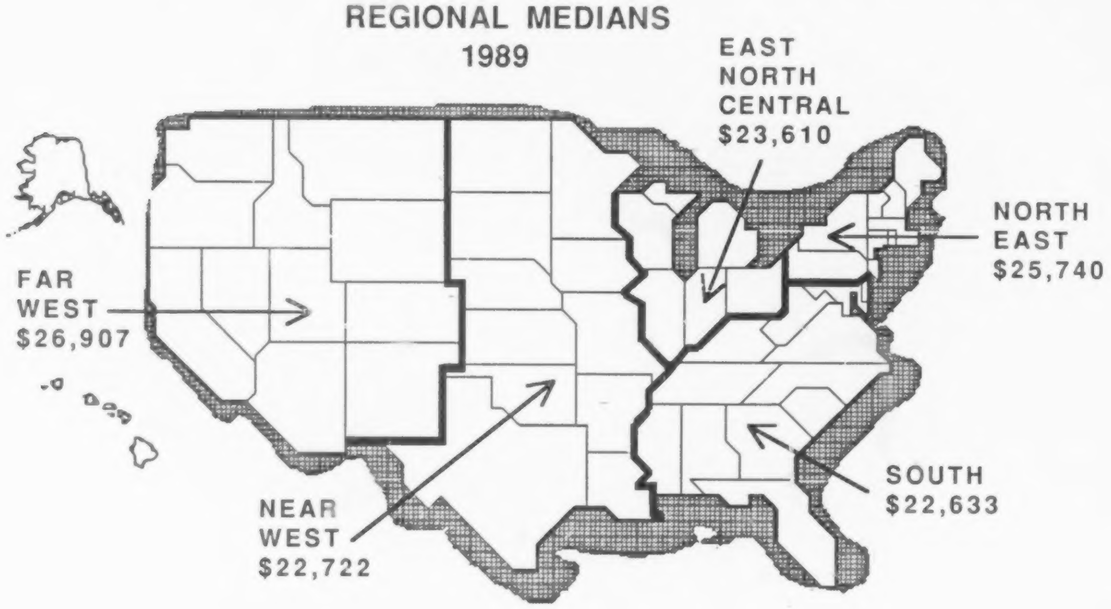
- The *Salary per FTE* indicator provides a simple measure of the relative cost of the largest resource item used in the hospital industry. Control over wage rates is very important to hospital financial viability.

- Increases in *Salary per FTE* have been modest in the past five years. Average percentage changes in median *Salary per FTE* are presented below:

1985-1986	1986-1987	1987-1988	1988-1989
4.3%	4.5%	5.9%	6.6%

The trend is definitely upward and will probably continue as inflationary pressures intensify in the future.

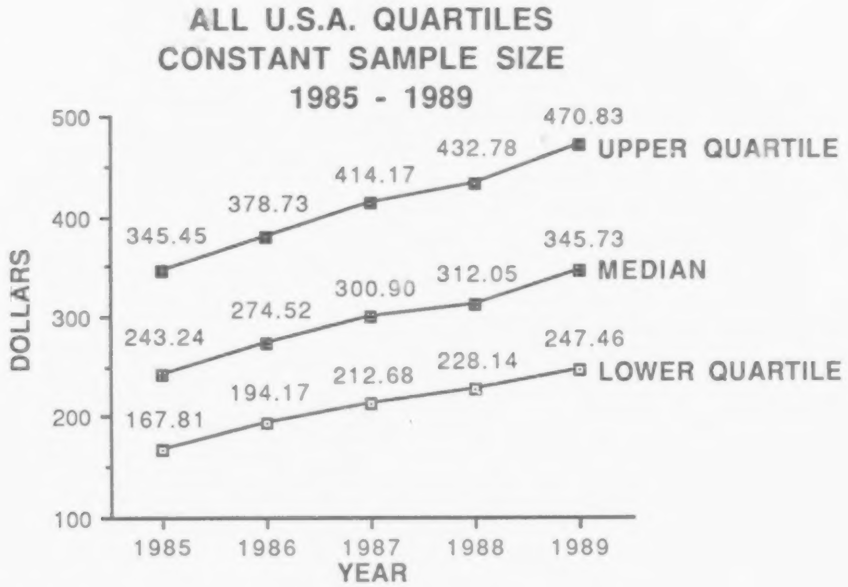
- *Salary per FTE* is highest in the Far West and lowest in the South region. Higher salaries in the Far West have contributed significantly to higher costs per discharge in this region.


REGIONAL MEDIANS
1989
EAST NORTH CENTRAL $23,610
NORTH EAST $25,740
FAR WEST $26,907
NEAR WEST $22,722
SOUTH $22,633

Discussion (continued)

- Smaller hospitals have lower *Salary per FTE* values than do larger hospitals. The 1989 median *Salary per FTE* for hospitals having fewer than 100 beds was $21,505 compared to $26,119 for hospitals having 400 to 499 beds.
- Rural hospitals have lower *Salary per FTE* than do urban hospitals, $21,505 compared to $25,022. The difference does not appear to be narrowing.
- Teaching hospitals pay more than non-teaching hospitals. Teaching hospitals had a 1989 median *Salary per FTE* of $25,496 compared to $23,127 for non-teaching hospitals.

CAPITAL COSTS PER DISCHARGE



Discussion

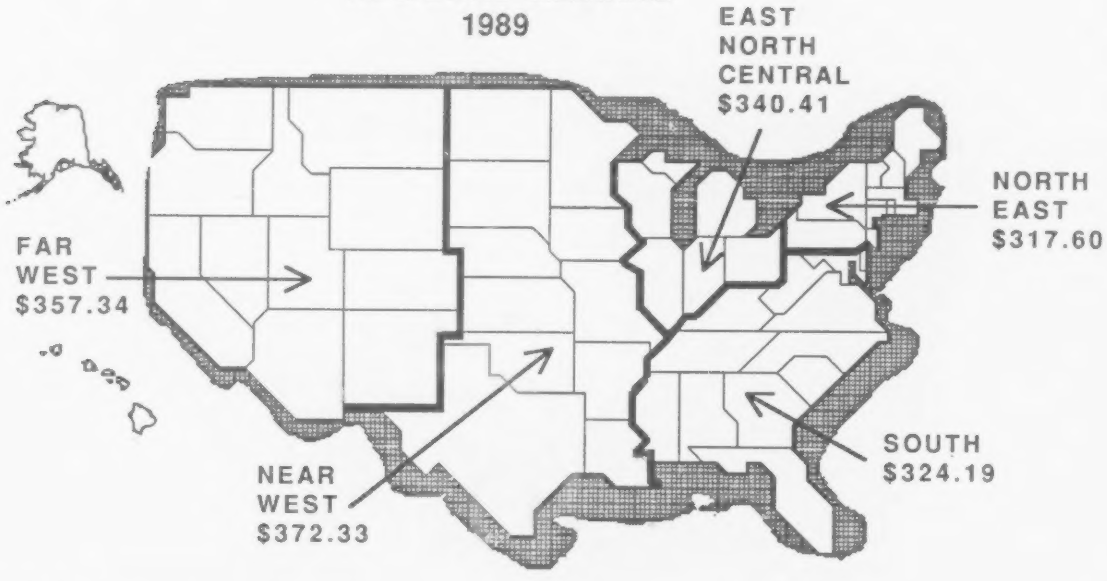
- The *Capital Costs per Discharge* indicator measures the total amount of capital costs defined as interest and depreciation per unadjusted discharge. Control over capital costs is becoming especially important because Medicare has reduced its payment for capital costs.

- *Capital Costs per Discharge* have been increasing at rates in excess of labor-related costs during the past five years. The average percentage changes in *Capital Costs per Discharge* for the past five years are presented below:

1985-1986	1986-1987	1987-1988	1988-1989
12.8%	9.6%	3.7%	10.7%

- Regional differences in *Capital Costs per Discharge* exist. Much of the difference may be due to the age of the physical plant and the *Length of Stay*. The Northeast region has the lowest *Capital Costs per Discharge* largely because its average age of plant is so high, creating low depreciation expense values relative to other areas of the country.

REGIONAL MEDIANS
1989



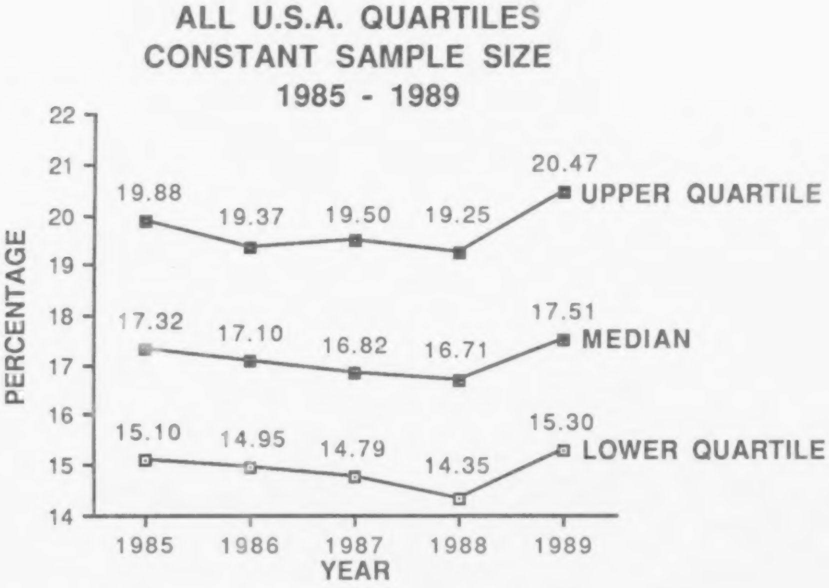
Discussion (continued)

- There is a very clear association between bedsize and *Capital Costs per Discharge*. The 1989 median *Capital Costs per Discharge* for hospitals having fewer than 100 beds was $180.25 compared to $452.21 for hospitals having more than 499 beds. Since *Length of Stay* is lower in smaller hospitals, this difference appears to be due to case mix and capital resource intensity.

- Urban hospitals have far higher *Capital Costs per Discharge* than do rural hospitals and the gap is widening. The 1989 median *Capital Costs per Discharge* was $221.06 for rural hospitals compared to $389.55 for urban hospitals. It also appears that the difference between rural and urban hospitals is widening. This may reflect increasing difficulty of capital financing in rural hospitals.

- Teaching hospitals have higher *Capital Costs per Discharge* values than do non-teaching hospitals. The 1989 median *Capital Costs per Discharge* for teaching hospitals was $415.43 compared to $296.52 for non-teaching hospitals.

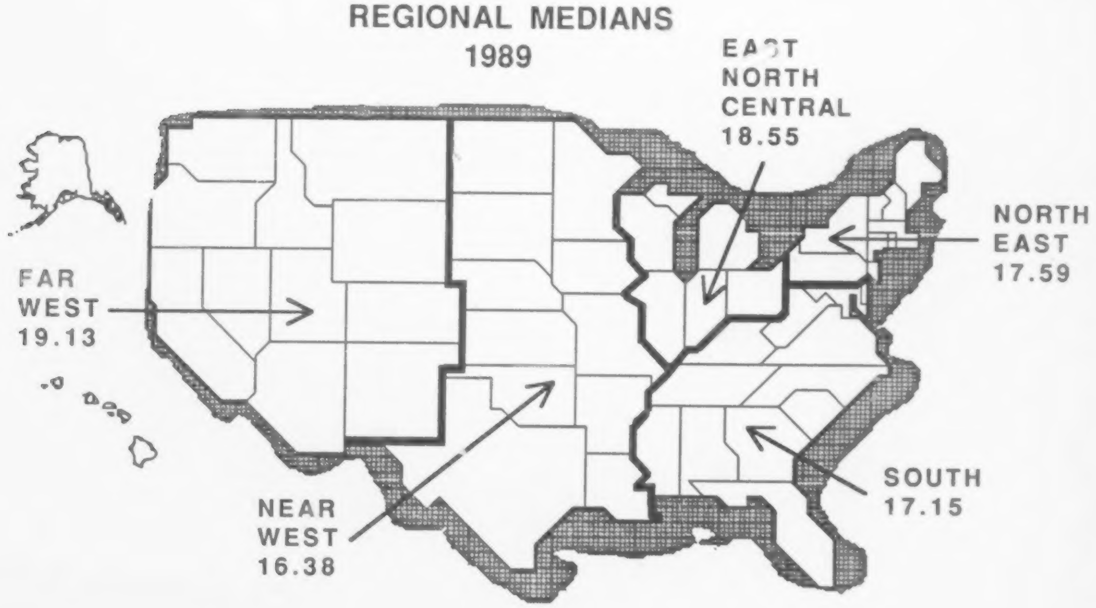
EMPLOYEE BENEFITS PERCENTAGE



Discussion

- The *Employee Benefits Percentage* indicator measures the percent of salaries that is paid to employees in addition to salaries for fringe benefits. Fringe benefits include payroll tax items, insurance, and retirement. Paid vacation or rest periods are not included as fringe benefits.

- During 1989, *Employee Benefits Percentage* increased significantly, reversing a prior four-year decline. This increase in 1989, coupled with larger rates of increases in *Salary per FTE*, resulted in a sizeable increase in total labor compensation costs.


REGIONAL MEDIANS
1989

Discussion (continued)

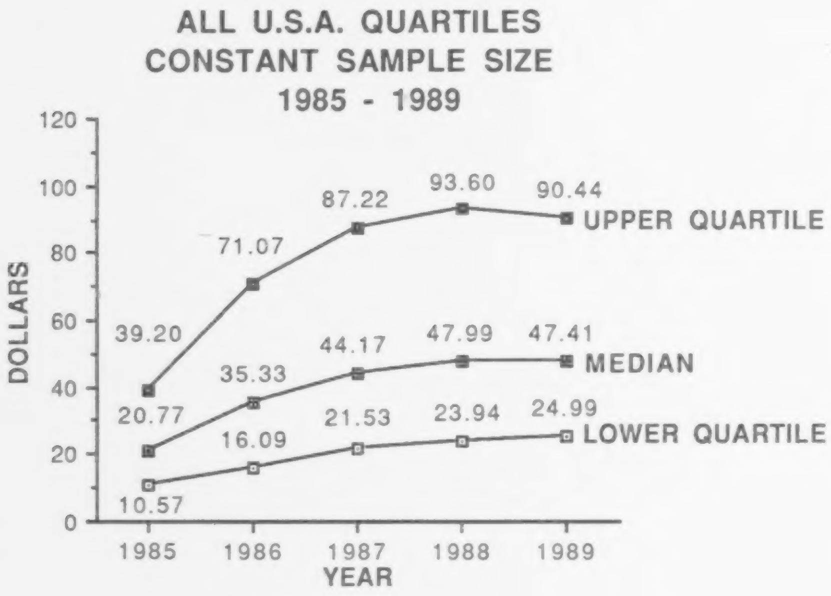
- Regional differences in *Employee Benefits Percentage* track fairly closely with regional differences in *Salary per FTE*. The Far West had the highest *Salary per FTE*; it also has the highest *Employee Benefits Percentage*. Total employee compensation is therefore clearly the highest in the Far West region.

- *Employee Benefits Percentage* does not appear to be associated with bedsize in the same manner as *Salary per FTE*. Hospitals having fewer than 100 beds had a 1989 median of 18.03%, while hospitals having more than 499 beds had a 1989 median of 18.00%.

- Little difference between urban and rural hospitals with respect to *Employee Benefits Percentage* exists. The 1989 median *Employee Benefits Percentage* for rural hospitals was 17.45% compared to 17.66% for urban hospitals.

- Teaching hospitals expend a smaller percentage of salaries in employee benefits than non-teaching hospitals. The 1989 median *Employee Benefits Percentage* for teaching hospitals was 17.46% compared to 17.68% for non-teaching hospitals.

PROFESSIONAL LIABILITY INSURANCE PER DISCHARGE



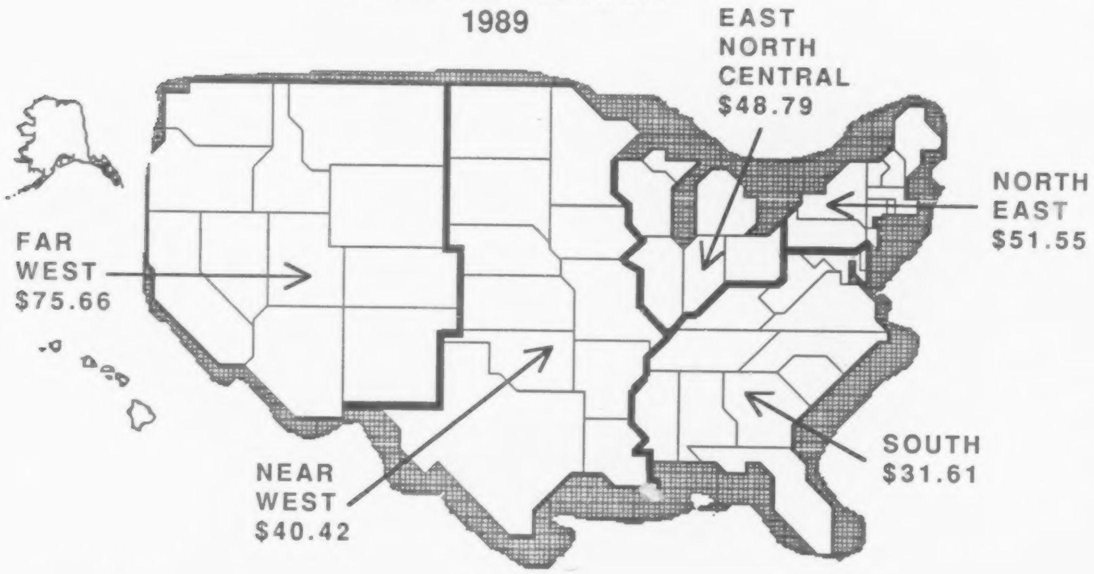
Discussion

- The *Professional Liability Insurance per Discharge* indicator includes payments for insurance premiums or payments to a self-insurance trust fund. This indicator is not adjusted for case mix.

- There is no area of reported cost in our data set that has experienced so dramatic an increase as *Professional Liability Insurance per Discharge*. The average rate of increase per year during the period 1985 to 1989 has been 57.1%. The increases have been exorbitant; however, *Professional Liability Insurance per Discharge* is still a relatively small item in the total cost of running a hospital and the rates of increase are getting smaller. The 1989 *Professional Liability Insurance per Discharge* median was actually lower than that of 1988.

PROFESSIONAL LIABILITY INSURANCE PER DISCHARGE

REGIONAL MEDIANS
1989



Discussion (continued)

- *Professional Liability Insurance per Discharge* has significant regional variation. The Far West has the highest values in 1989 and has experienced larger rates of increase in the past five years.
- *Professional Liability Insurance per Discharge* is highly related to bedsize. Larger hospitals pay significantly more for professional liability coverage.
- *Professional Liability Insurance per Discharge* is higher in the urban hospitals than in the rural hospitals. There do not appear to be any major differences, however, in rates of increase during the past four years. The 1989 median for urban hospitals was $52.32 compared to $30.96 for rural hospitals.
- Teaching hospitals paid $54.28 in *Professional Liability Insurance per Discharge* in 1989 compared to $39.24 for non-teaching hospitals.

APPENDIX A
GLOSSARY
OF
INDICATORS

GLOSSARY OF INDICATORS

	Indicator	Definition	Desired Position*	
			Trend	Median
Profit Indicators				
1	Profit per Discharge	$\frac{\text{Net Inpatient Revenue - Inpatient Cost}}{\text{Total Discharges}}$	up	above
2	Profit per Visit	$\frac{\text{Net Outpatient Revenue - Outpatient Cost}}{\text{Total Visits}}$	up	above
3	Profit per Discharge Adjusted for Case Mix	$\frac{\text{Net Inpatient Revenue - Inpatient Cost}}{\text{Total Discharges x Case Mix Index}}$	up	above
Net Price Indicators				
4	Medicare Payment Percentage	$\frac{\text{Medicare Discharges x 100}}{\text{Total Discharges}}$	down	below
5	Net Price per Discharge	$\frac{\text{Net Inpatient Revenue}}{\text{Total Discharges}}$	up	above
6	Net Price per Discharge Adjusted for Case Mix	$\frac{\text{Net Inpatient Revenue}}{\text{Total Discharges x Case Mix Index}}$	up	above
7	Net Price per Visit	$\frac{\text{Net Outpatient Revenue}}{\text{Total Outpatient Visits}}$	up	above
8	Bad Debt and Charity Care Percentage	$\frac{\text{Bad Debt and Charity Care x 100}}{\text{Gross Patient Revenue}}$	down	below
9	Inpatient Revenue Percentage	$\frac{\text{Net Inpatient Revenue x 100}}{\text{Total Revenue}}$	neutral	neutral
10	Outpatient Revenue Percentage	$\frac{\text{Net Outpatient Revenue x 100}}{\text{Total Revenue}}$	neutral	neutral
11	Other Revenue Percentage	$\frac{\text{Other Revenue x 100}}{\text{Total Revenue}}$	up	above
12	Contractual Allowance Percentage	$\frac{\text{Contractual Allowances x 100}}{\text{Gross Patient Revenue}}$	down	below

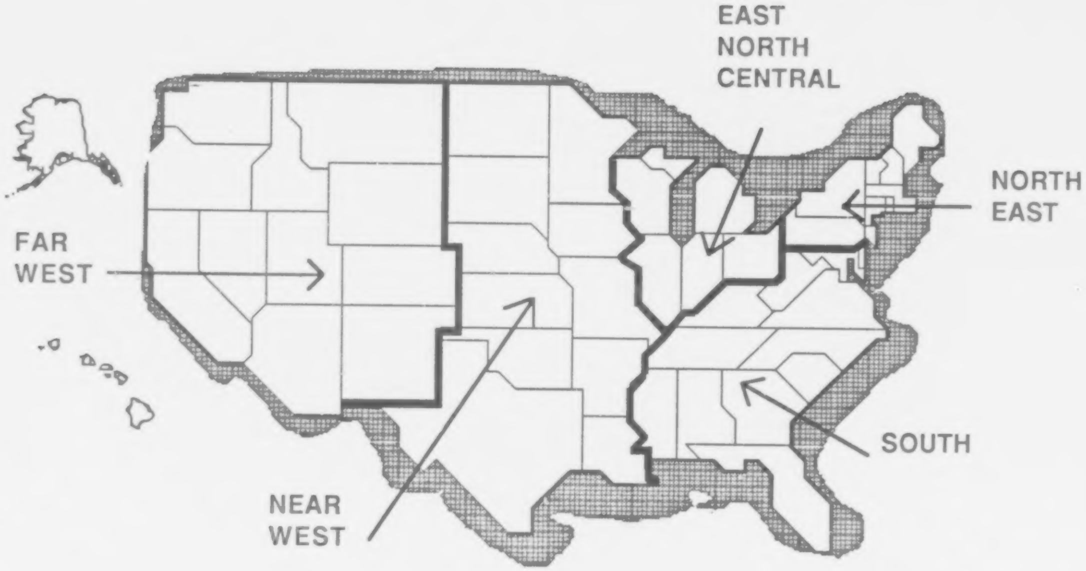
	Indicator	Definition	Desired Position*	
			Trend	Median
Volume Indicators				
13	Average Daily Census	$\frac{\text{Patient Days}}{365}$	up	above
14	Occupancy Percentage	$\frac{\text{Patient Days x 100}}{\text{365 x Licensed Beds}}$	up	above
15	Occupancy Percentage for Staffed Beds	$\frac{\text{Patient Days x 100}}{\text{365 x Staffed Beds}}$	up	above
Length of Stay Indicators				
16	Length of Stay	$\frac{\text{Patient Days}}{\text{Total Discharges}}$	down	below
17	Length of Stay Adjusted for Case Mix	$\frac{\text{Patient Days}}{\text{Discharges x Case Mix Index}}$	down	below
Intensity of Service Indicators				
18	Cost per Discharge	$\frac{\text{Inpatient Operating Expense}}{\text{Total Discharges}}$	down	above
19	Cost per Discharge Adjusted for Case Mix	$\frac{\text{Inpatient Operating Expense}}{\text{Total Discharges x Case Mix Index}}$	down	below
20	Cost per Visit	$\frac{\text{Total Outpatient Expenses}}{\text{Total Outpatient Visits}}$	down	below
21	All Patient Case Mix Index	Case Mix Index	neutral	neutral
22	Intern and Resident Cost per FTE	$\frac{\text{Direct Medical Education Cost}}{\text{FTE Interns and Residents}}$	down	below
Efficiency Indicators				
23	FTEs per Occupied Bed	$\frac{\text{Inpatient FTEs}}{\text{Average Daily Census}}$	down	below
24	Outpatient Manhours per Visit	$\frac{\text{Outpatient FTEs x 2080}}{\text{Total Outpatient Visits}}$	down	below
25	Inpatient Manhours per Discharge Adj. for Case Mix	$\frac{\text{Inpatient FTEs x 2080}}{\text{Discharges x Case Mix Index}}$	down	below
26	Other Costs per Discharge Adjusted for Case Mix	$\frac{\text{Inpatient Other Operating Expense}}{\text{Total Discharges x Case Mix Index}}$	down	below

Indicator		Definition	Desired Position*	
			Trend	Median
Unit Cost of Input Indicators				
27	Salary per FTE	$\frac{\text{Salaries}}{\text{FTEs}}$	down	below
28	Capital Cost per Discharge	$\frac{\text{Inpatient Interest and Inpatient Depreciation}}{\text{Total Discharges}}$	down	below
29	Employee Benefits Percentage	$\frac{\text{Fringe Benefits} \times 100}{\text{Total Salaries}}$	down	below
30	Professional Liability Insurance per Discharge	$\frac{\text{Inpatient Professional Liability Insurance}}{\text{Total Discharges}}$	down	below

* Desired position is categorized with respect to the relationship between the trend and median values. The desired position only identifies whether increasing or decreasing values are desirable with respect to trend or whether values above or below median values are desirable. In summary, if larger values of ratios are favorable they will be designated as "up" and "above" in the desired position columns while ratios for which smaller values are favorable will be designated as "down" and "below."

APPENDIX B

DEFINITION OF REGIONAL GROUPINGS



Northeast Region

Connecticut
Maine
Massachusetts
New Hampshire
New Jersey
New York
Pennsylvania
Rhode Island
Vermont

East North Central Region

Illinois
Indiana
Michigan
Ohio
Wisconsin

South Region

Alabama
Delaware
District of Columbia
Florida
Georgia
Kentucky
Maryland
Mississippi
North Carolina
Puerto Rico
South Carolina
Tennessee
Virginia
West Virginia

Near West Region

Arkansas
Iowa
Kansas
Louisiana
Minnesota
Missouri
Nebraska
North Dakota
Oklahoma
South Dakota
Texas

Far West Region

Alaska
Arizona
California
Colorado
Hawaii
Idaho
Montana
Nevada
New Mexico
Oregon
Utah
Washington
Wyoming

APPENDIX C

QUARTILE VALUES OF INDICATORS

1985 - 1989 COMPARATIVE VALUES FOR PROFIT PER DISCHARGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	-42.92	-61.90	-125.82	-139.10	-176.90
MEDIAN	60.06	40.62	3.01	-2.84	-26.70
UPPER	160.97	161.11	111.46	104.35	98.07
REGION: Northeast					
LOWER	-93.13	-102.12	-158.62	-188.93	-247.91
MEDIAN	-4.40	17.10	-19.60	-60.92	-77.91
UPPER	120.65	135.70	94.30	68.07	4.38
REGION: East North Central					
LOWER	-51.73	-72.26	-107.45	-128.39	-157.54
MEDIAN	52.60	45.93	0.36	-12.75	-5.40
UPPER	143.46	116.96	88.29	80.15	93.85
REGION: South					
LOWER	-16.74	-32.42	-106.78	-118.08	-115.34
MEDIAN	86.05	48.68	20.40	15.39	1.44
UPPER	180.29	173.08	123.03	116.14	114.85
REGION: Near West					
LOWER	-20.03	-50.30	-155.77	-120.90	-196.14
MEDIAN	86.17	68.52	0.05	29.74	-32.28
UPPER	213.97	171.72	125.37	114.39	92.09
REGION: Far West					
LOWER	-5.30	-56.51	-137.00	-137.97	-198.22
MEDIAN	109.94	69.08	29.16	28.49	38.10
UPPER	225.14	223.29	130.84	140.25	158.92
BEDSIZE: < 100					
LOWER	-98.51	-194.95	-182.34	-156.99	-157.05
MEDIAN	-4.65	-12.95	-55.67	-39.65	-24.36
UPPER	98.90	103.80	46.81	75.80	104.86
BEDSIZE: 100 - 199					
LOWER	-46.10	-51.22	-125.18	-117.89	-168.32
MEDIAN	33.16	29.42	-8.38	8.17	-3.92
UPPER	112.84	147.71	99.11	113.06	103.96
BEDSIZE: 200 - 299					
LOWER	-45.04	-73.89	-96.98	-137.49	-160.90
MEDIAN	68.42	34.19	7.53	-18.63	-36.98
UPPER	152.55	135.96	101.02	101.19	83.52
BEDSIZE: 300 - 399					
LOWER	-22.95	-40.27	-99.47	-142.47	-143.60
MEDIAN	71.91	45.94	28.02	17.09	-24.51
UPPER	196.02	170.21	114.45	108.93	106.51
BEDSIZE: 400 - 499					
LOWER	1.26	-9.28	-82.85	-154.14	-202.59
MEDIAN	113.47	80.54	49.32	-10.07	-46.27
UPPER	213.28	180.06	164.45	133.05	107.78

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	-19.76	-53.04	-145.52	-141.86	-252.51
MEDIAN	114.47	74.31	54.05	7.37	-31.22
UPPER	239.32	243.31	203.17	128.96	99.08
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	-42.10	-39.09	-45.18	-28.17	-36.95
N.E. / 100-199 MEDIAN	33.77	60.72	-5.30	-22.85	-45.68
N.E. / 200-299 MEDIAN	-20.47	-1.79	-59.67	-69.02	-78.10
N.E. / 300-399 MEDIAN	22.61	8.62	25.84	-87.02	-128.75
N.E. / 400-499 MEDIAN	-42.39	25.24	10.60	-98.88	-77.91
N.E. / > 499 MEDIAN	-9.00	20.87	54.05	-49.54	-81.59
E.N.C./ < 100 MEDIAN	17.44	12.08	-22.24	-60.99	-24.23
E.N.C./100-199 MEDIAN	26.45	17.16	-34.05	-0.90	-26.39
E.N.C./200-299 MEDIAN	52.79	53.10	20.35	-26.45	10.59
E.N.C./300-399 MEDIAN	64.65	43.96	32.46	-17.33	2.54
E.N.C./400-499 MEDIAN	162.21	136.52	43.24	5.26	-104.36
E.N.C./ > 499 MEDIAN	85.14	68.82	30.21	11.98	19.92
SO. / < 100 MEDIAN	-30.91	20.12	-52.24	-68.31	-39.03
SO. / 100-199 MEDIAN	55.40	54.07	-10.53	2.61	82.57
SO. / 200-299 MEDIAN	68.42	-3.52	16.92	27.32	-47.14
SO. / 300-399 MEDIAN	94.01	43.47	38.18	54.54	46.13
SO. / 400-499 MEDIAN	114.34	109.33	98.38	60.38	-26.25
SO. / > 499 MEDIAN	135.31	94.39	75.50	7.37	-33.25
N.W. / < 100 MEDIAN	12.18	-23.12	-107.13	-18.16	-68.27
N.W. / 100-199 MEDIAN	-7.88	31.11	-8.60	39.57	-42.12
N.W. / 200-299 MEDIAN	140.43	105.65	63.49	30.01	44.01
N.W. / 300-399 MEDIAN	153.18	157.04	18.76	42.70	-35.17
N.W. / 400-499 MEDIAN	162.89	89.15	41.24	-48.22	-37.03
N.W. / > 499 MEDIAN	180.17	94.06	69.52	55.25	-139.71
F.W. / < 100 MEDIAN	-2.21	51.51	-13.77	-8.85	104.86
F.W. / 100-199 MEDIAN	81.99	42.80	73.06	91.16	108.97
F.W. / 200-299 MEDIAN	149.63	149.82	46.36	42.29	-18.82
F.W. / 300-399 MEDIAN	217.90	74.91	-36.54	-62.29	-30.07
F.W. / 400-499 MEDIAN	119.13	28.21	-9.75	-10.07	-12.34
F.W. / > 499 MEDIAN	165.45	159.09	59.21	74.11	-97.79

1985 - 1989 COMPARATIVE VALUES FOR PROFIT PER VISIT

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	-2.57	-3.60	-5.32	-6.11	-6.37
MEDIAN	1.61	1.08	0.22	0.17	-0.12
UPPER	6.81	6.49	5.19	6.12	5.94
REGION: Northeast					
LOWER	-8.13	-8.64	-9.07	-16.51	-10.04
MEDIAN	-0.83	-1.30	-1.45	-4.30	-2.78
UPPER	3.18	2.90	3.09	0.89	0.70
REGION: East North Central					
LOWER	-2.15	-2.68	-3.31	-4.28	-4.30
MEDIAN	1.12	1.13	0.21	0.25	0.47
UPPER	4.49	4.27	2.99	4.19	5.57
REGION: South					
LOWER	-0.77	-1.44	-4.44	-5.90	-3.74
MEDIAN	4.18	2.37	1.47	1.69	2.65
UPPER	10.68	9.01	7.37	9.69	11.83
REGION: Near West					
LOWER	-1.46	-3.62	-6.20	-5.52	-9.99
MEDIAN	2.52	1.83	1.26	1.83	-0.48
UPPER	11.17	7.59	7.07	8.07	4.60
REGION: Far West					
LOWER	-0.02	-1.43	-6.12	-4.53	-4.12
MEDIAN	4.74	3.54	1.02	1.95	2.48
UPPER	9.98	9.08	6.50	6.98	7.98
BEDSIZE: < 100					
LOWER	-5.36	-8.26	-7.75	-8.78	-8.32
MEDIAN	-0.19	-0.73	-1.38	-1.33	-1.87
UPPER	3.35	4.60	2.10	4.02	3.42
BEDSIZE: 100 - 199					
LOWER	-2.79	-2.81	-4.60	-4.52	-5.77
MEDIAN	0.74	0.92	0.24	1.24	-0.10
UPPER	5.33	5.67	5.04	6.84	4.76
BEDSIZE: 200 - 299					
LOWER	-1.55	-2.50	-3.54	-6.46	-4.65
MEDIAN	2.85	1.56	0.86	0.25	-0.42
UPPER	9.19	7.54	5.66	6.59	6.41
BEDSIZE: 300 - 399					
LOWER	-2.36	-2.72	-4.60	-6.67	-4.35
MEDIAN	3.12	1.16	1.11	0.71	2.71
UPPER	8.15	6.47	5.57	7.51	11.27
BEDSIZE: 400 - 499					
LOWER	-2.68	-6.10	-5.23	-7.67	-10.90
MEDIAN	2.66	1.44	0.91	-1.85	-0.47
UPPER	6.60	6.33	6.00	5.20	6.18
BEDSIZE: > 499					
LOWER	-2.55	-6.45	-8.12	-5.82	-11.64
MEDIAN	2.96	1.88	0.99	0.54	-0.65
UPPER	8.14	8.04	7.24	5.90	4.49
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	-1.80	-2.99	-0.62	-0.83	-3.08
N.E. / 100-199 MEDIAN	-0.76	0.28	-1.82	-3.99	-4.37
N.E. / 200-299 MEDIAN	0.14	-0.24	-1.38	-4.30	-2.94
N.E. / 300-399 MEDIAN	-0.87	-2.02	-1.99	-4.44	-2.01
N.E. / 400-499 MEDIAN	-8.46	-8.27	-1.57	-10.99	-2.66
N.E. / > 499 MEDIAN	-4.56	-5.88	-3.51	-5.86	-1.23
E.N.C./ < 100 MEDIAN	0.50	0.01	-1.24	-1.21	-0.13
E.N.C./100-199 MEDIAN	0.84	0.86	-0.23	0.79	0.04
E.N.C./200-299 MEDIAN	1.27	1.04	0.72	-0.47	0.47
E.N.C./300-399 MEDIAN	2.43	1.87	1.34	0.58	1.67
E.N.C./400-499 MEDIAN	2.96	2.89	1.36	-0.37	-2.87
E.N.C./ > 499 MEDIAN	1.13	0.39	0.44	1.10	0.06
SO. / < 100 MEDIAN	-1.43	2.33	-1.36	-2.52	-3.27
SO. / 100-199 MEDIAN	3.97	4.00	1.55	2.44	4.40
SO. / 200-299 MEDIAN	4.07	0.33	1.18	2.53	2.44
SO. / 300-399 MEDIAN	3.94	2.10	2.22	1.25	5.81
SO. / 400-499 MEDIAN	2.76	1.37	3.29	1.92	1.31
SO. / > 499 MEDIAN	5.48	4.64	2.36	1.90	-0.86
N.W. / < 100 MEDIAN	0.61	-2.12	-3.61	-1.64	-3.72
N.W. / 100-199 MEDIAN	-0.73	0.61	0.42	2.40	-2.33
N.W. / 200-299 MEDIAN	11.24	6.58	4.57	2.72	2.58
N.W. / 300-399 MEDIAN	3.47	1.91	0.58	2.18	0.94
N.W. / 400-499 MEDIAN	3.27	2.86	5.64	2.65	-1.24
N.W. / > 499 MEDIAN	9.20	3.17	4.58	2.53	0.32
F.W. / < 100 MEDIAN	-0.05	3.11	-1.31	1.15	-0.29
F.W. / 100-199 MEDIAN	3.76	2.26	2.50	3.15	3.99
F.W. / 200-299 MEDIAN	6.63	6.95	2.40	2.27	3.91
F.W. / 300-399 MEDIAN	10.05	2.20	-0.48	-1.83	-2.16
F.W. / 400-499 MEDIAN	6.30	1.77	-2.00	-0.12	5.39
F.W. / > 499 MEDIAN	4.68	4.70	2.30	1.29	-2.79

1985 - 1989 COMPARATIVE VALUES FOR PROFIT PER DISCHARGE ADJ FOR CASE MIX

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	-32.36	-49.33	-106.22	-117.69	-140.03
MEDIAN	66.35	42.31	10.71	0.96	-21.08
UPPER	159.88	142.85	99.14	92.30	81.44
REGION: Northeast					
LOWER	-75.36	-94.42	-135.93	-146.73	-207.73
MEDIAN	4.32	19.46	-5.43	-55.57	-66.17
UPPER	117.94	119.52	90.83	60.46	-1.48
REGION: East North Central					
LOWER	-29.97	-51.41	-94.00	-103.39	-133.87
MEDIAN	57.36	43.80	7.10	-8.13	-3.87
UPPER	145.95	110.45	86.56	77.52	80.68
REGION: South					
LOWER	-9.58	-27.70	-95.87	-101.23	-100.29
MEDIAN	84.26	41.77	26.92	22.29	3.41
UPPER	171.26	146.85	116.04	97.86	111.23
REGION: Near West					
LOWER	1.20	-47.70	-139.16	-108.03	-163.20
MEDIAN	95.02	64.67	14.40	32.29	-26.57
UPPER	196.62	159.61	96.09	110.99	68.66
REGION: Far West					
LOWER	12.78	-26.20	-105.66	-123.39	-130.79
MEDIAN	111.24	71.67	31.05	30.04	32.85
UPPER	196.02	170.45	128.75	126.31	128.48
BEDSIZE: < 100					
LOWER	-70.10	-145.18	-176.36	-152.49	-144.61
MEDIAN	15.71	10.10	-46.65	-33.77	-41.08
UPPER	120.00	110.33	43.97	75.95	55.02
BEDSIZE: 100 - 199					
LOWER	-38.13	-47.11	-99.76	-77.80	-103.03
MEDIAN	35.26	30.43	7.10	27.05	-2.37
UPPER	108.58	111.64	99.91	107.03	87.39
BEDSIZE: 200 - 299					
LOWER	-40.84	-65.66	-81.03	-124.97	-125.61
MEDIAN	73.68	34.30	9.01	-17.77	-31.23
UPPER	156.40	128.16	104.85	87.11	73.58
BEDSIZE: 300 - 399					
LOWER	-9.98	-39.28	-89.80	-123.44	-128.26
MEDIAN	77.95	37.44	26.16	17.98	-20.19
UPPER	182.96	150.52	97.62	95.10	88.85
BEDSIZE: 400 - 499					
LOWER	1.65	-2.15	-58.50	-120.81	-155.34
MEDIAN	104.58	74.36	45.29	-14.48	-37.48
UPPER	204.74	163.86	155.39	101.91	94.08

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	-5.94	-37.96	-141.31	-107.60	-208.71
MEDIAN	106.98	68.64	42.69	7.38	-20.65
UPPER	196.02	184.94	169.52	104.31	81.44
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	-43.11	-29.04	-15.39	-29.02	-79.77
N.E. / 100-199 MEDIAN	21.46	67.90	30.91	4.38	-39.20
N.E. / 200-299 MEDIAN	-19.88	-1.58	-54.93	-59.27	-66.17
N.E. / 300-399 MEDIAN	62.93	6.53	-8.04	-87.96	-117.45
N.E. / 400-499 MEDIAN	-36.86	26.46	43.82	-81.74	-71.19
N.E. / > 499 MEDIAN	56.68	22.45	44.94	-49.65	-44.03
E.N.C./ < 100 MEDIAN	55.66	41.10	-16.51	-31.91	-21.95
E.N.C./100-199 MEDIAN	40.06	19.66	-29.51	0.96	-21.16
E.N.C./200-299 MEDIAN	52.38	51.18	20.24	-17.77	-1.60
E.N.C./300-399 MEDIAN	66.65	37.44	29.36	-15.72	1.72
E.N.C./400-499 MEDIAN	165.07	121.71	40.11	3.94	-76.14
E.N.C./ > 499 MEDIAN	66.82	65.70	12.70	16.03	18.57
SO. / < 100 MEDIAN	-3.87	-13.71	-48.66	-64.89	-40.73
SO. / 100-199 MEDIAN	54.76	56.70	-3.61	26.06	79.22
SO. / 200-299 MEDIAN	57.55	-5.09	24.35	30.08	-43.69
SO. / 300-399 MEDIAN	91.39	36.32	33.67	45.30	38.84
SO. / 400-499 MEDIAN	98.18	97.06	87.85	46.09	4.43
SO. / > 499 MEDIAN	121.79	69.81	57.74	6.36	-22.28
N.W. / < 100 MEDIAN	16.92	-28.75	-118.84	-12.61	-69.63
N.W. / 100-199 MEDIAN	-0.49	27.67	14.40	36.63	-28.32
N.W. / 200-299 MEDIAN	143.31	103.20	52.37	25.01	22.93
N.W. / 300-399 MEDIAN	138.28	108.53	31.85	38.83	-28.73
N.W. / 400-499 MEDIAN	148.20	86.02	23.86	-45.72	-27.46
N.W. / > 499 MEDIAN	152.08	80.28	49.30	39.61	-92.00
F.W. / < 100 MEDIAN	55.97	105.71	-4.78	-9.50	88.50
F.W. / 100-199 MEDIAN	76.05	35.94	67.71	77.35	81.89
F.W. / 200-299 MEDIAN	156.40	152.78	74.26	22.44	6.54
F.W. / 300-399 MEDIAN	166.09	52.82	-28.47	-32.62	-21.95
F.W. / 400-499 MEDIAN	143.73	24.20	-36.69	-6.50	-9.00
F.W. / > 499 MEDIAN	134.94	110.67	41.78	49.61	-61.30

1985 - 1989 COMPARATIVE VALUES FOR MEDICARE PAYMENT PERCENTAGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	28.21	28.15	29.31	29.10	30.14
MEDIAN	33.71	34.62	35.18	35.23	35.92
UPPER	39.53	39.97	41.22	41.48	42.50
REGION: Northeast					
LOWER	28.76	29.53	29.75	30.24	30.90
MEDIAN	36.25	36.95	36.19	36.60	36.18
UPPER	41.19	42.14	42.34	42.71	42.61
REGION: East North Central					
LOWER	27.81	28.05	28.65	28.90	30.24
MEDIAN	32.43	33.08	33.91	34.46	34.08
UPPER	37.89	38.90	39.67	39.60	42.02
REGION: South					
LOWER	29.50	29.18	30.15	29.15	29.41
MEDIAN	33.69	34.43	35.59	35.58	35.04
UPPER	39.06	40.07	40.93	41.69	41.62
REGION: Near West					
LOWER	27.77	27.00	29.97	29.99	30.77
MEDIAN	34.13	34.83	37.32	36.90	39.35
UPPER	41.05	41.25	45.20	44.09	46.13
REGION: Far West					
LOWER	26.21	24.72	26.34	26.88	26.42
MEDIAN	32.54	34.18	33.22	34.21	34.68
UPPER	37.91	37.27	38.03	39.90	39.22
BEDSIZE: < 100					
LOWER	31.66	32.90	33.22	31.77	32.07
MEDIAN	37.88	38.99	39.88	39.95	41.94
UPPER	43.15	44.97	46.36	48.80	50.55
BEDSIZE: 100 - 199					
LOWER	30.19	31.42	31.45	29.91	32.44
MEDIAN	36.34	36.99	36.93	37.11	37.87
UPPER	40.97	41.54	41.90	41.78	42.59
BEDSIZE: 200 - 299					
LOWER	28.17	28.79	30.01	30.75	31.99
MEDIAN	33.41	34.99	35.50	35.99	38.10
UPPER	40.02	41.06	41.86	41.65	44.84
BEDSIZE: 300 - 399					
LOWER	29.81	28.74	29.67	29.38	31.22
MEDIAN	33.71	34.43	34.35	34.12	35.03
UPPER	38.45	39.33	40.13	40.19	41.45
BEDSIZE: 400 - 499					
LOWER	27.48	26.99	26.66	27.35	26.27
MEDIAN	31.36	31.50	31.49	32.21	33.06
UPPER	35.99	36.78	36.30	36.10	39.19

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	25.09	25.03	24.80	25.51	24.63
MEDIAN	30.05	29.60	29.92	31.32	31.51
UPPER	34.20	34.59	34.18	36.84	36.85
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	36.86	37.43	39.14	39.37	39.50
N.E. / 100-199 MEDIAN	37.05	39.01	38.02	39.18	39.50
N.E. / 200-299 MEDIAN	38.62	39.15	38.71	38.54	39.11
N.E. / 300-399 MEDIAN	35.73	34.95	34.86	32.10	36.03
N.E. / 400-499 MEDIAN	31.72	33.56	30.77	32.34	33.87
N.E. / > 499 MEDIAN	28.67	29.95	30.27	32.48	33.07
E.N.C./ < 100 MEDIAN	38.62	39.05	40.04	38.29	42.32
E.N.C./100-199 MEDIAN	36.01	36.96	36.26	37.25	37.81
E.N.C./200-299 MEDIAN	32.33	32.31	34.08	35.06	37.09
E.N.C./300-399 MEDIAN	31.64	32.80	32.08	32.57	34.23
E.N.C./400-499 MEDIAN	29.11	31.46	31.15	30.52	31.76
E.N.C./ > 499 MEDIAN	29.53	28.81	28.66	30.33	30.09
SO. / < 100 MEDIAN	35.92	36.58	39.68	40.32	49.28
SO. / 100-199 MEDIAN	36.78	36.61	37.20	36.49	36.68
SO. / 200-299 MEDIAN	32.43	35.58	35.76	37.43	40.25
SO. / 300-399 MEDIAN	34.94	35.48	36.02	36.59	35.04
SO. / 400-499 MEDIAN	31.07	30.09	31.32	32.24	31.15
SO. / > 499 MEDIAN	31.13	31.22	30.38	31.30	30.47
N.W. / < 100 MEDIAN	44.28	46.35	45.28	46.90	45.09
N.W. / 100-199 MEDIAN	36.36	36.41	37.59	36.49	39.88
N.W. / 200-299 MEDIAN	30.77	32.46	32.57	35.94	37.84
N.W. / 300-399 MEDIAN	34.44	34.00	35.90	36.65	38.89
N.W. / 400-499 MEDIAN	32.58	32.34	34.36	34.60	37.88
N.W. / > 499 MEDIAN	31.19	31.12	32.02	35.41	33.32
F.W. / < 100 MEDIAN	32.54	36.29	34.73	36.81	36.21
F.W. / 100-199 MEDIAN	34.00	34.90	34.97	36.18	38.14
F.W. / 200-299 MEDIAN	31.06	32.67	32.11	33.08	33.41
F.W. / 300-399 MEDIAN	30.24	27.32	35.47	33.80	35.16
F.W. / 400-499 MEDIAN	31.49	28.65	32.97	30.10	32.72
F.W. / > 499 MEDIAN	26.17	25.59	25.90	30.16	25.83

1985 - 1989 COMPARATIVE VALUES FOR NET PRICE PER DISCHARGE

	1985	1986	1987	1988	1989
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	2232	2384	2495	2677	3005
MEDIAN	2788	3037	3107	3398	3807
UPPER	3634	3948	4114	4461	4866
REGION: Northeast					
LOWER	2331	2541	2639	2942	3040
MEDIAN	2890	3059	3296	3519	3828
UPPER	3808	4065	4596	4966	5257
REGION: East North Central					
LOWER	2264	2402	2476	2514	2985
MEDIAN	2891	3110	3110	3356	3706
UPPER	3627	3904	4053	4241	4710
REGION: South					
LOWER	2091	2209	2265	2537	2924
MEDIAN	2559	2804	2956	3218	3646
UPPER	3248	3682	3756	4134	4594
REGION: Near West					
LOWER	2046	2294	2221	2534	2933
MEDIAN	2726	2955	2865	3213	3881
UPPER	3437	3913	3732	4425	4967
REGION: Far West					
LOWER	2557	2741	2885	2954	3543
MEDIAN	3176	3417	3632	3646	4396
UPPER	4004	4340	4564	4653	5126
BEDSIZE: < 100					
LOWER	1734	1849	1884	2095	2237
MEDIAN	1989	2155	2278	2485	2495
UPPER	2336	2585	2757	2974	2929
BEDSIZE: 100 - 199					
LOWER	2038	2164	2360	2463	2837
MEDIAN	2407	2567	2776	2944	3269
UPPER	2993	3310	3421	3515	3985
BEDSIZE: 200 - 299					
LOWER	2331	2376	2639	2815	3003
MEDIAN	2781	2960	3240	3411	3714
UPPER	3360	3611	3849	4091	4429
BEDSIZE: 300 - 399					
LOWER	2448	2695	2991	3251	3448
MEDIAN	2998	3189	3530	3690	3939
UPPER	3445	3903	4323	4518	4641
BEDSIZE: 400 - 499					
LOWER	2567	2877	3149	3428	3744
MEDIAN	3106	3375	3716	4026	4269
UPPER	3889	4367	4668	5025	5246

	1985	1986	1987	1988	1989
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	3220	3508	3756	4109	4535
MEDIAN	3839	4201	4520	4915	5275
UPPER	4659	5134	5626	5986	6495
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	2265	2406	2561	2853	2866
N.E. / 100-199 MEDIAN	2363	2635	2883	3075	3109
N.E. / 200-299 MEDIAN	2938	3012	3289	3501	3757
N.E. / 300-399 MEDIAN	3074	3340	3749	4202	4237
N.E. / 400-499 MEDIAN	3268	3777	3996	3817	4134
N.E. / > 499 MEDIAN	4318	4582	5191	5510	6136
E.N.C./ < 100 MEDIAN	2019	2144	2387	2288	2371
E.N.C./100-199 MEDIAN	2349	2424	2624	2765	3178
E.N.C./200-299 MEDIAN	2916	3036	3273	3343	3689
E.N.C./300-399 MEDIAN	2995	3198	3504	3777	4070
E.N.C./400-499 MEDIAN	3998	4105	4193	4249	4406
E.N.C./ > 499 MEDIAN	3820	4058	4483	4989	5227
SO. / < 100 MEDIAN	1748	1912	1870	2098	2125
SO. / 100-199 MEDIAN	1957	2143	2387	2573	2723
SO. / 200-299 MEDIAN	2428	2651	2700	2981	3082
SO. / 300-399 MEDIAN	2611	2812	3067	3409	3664
SO. / 400-499 MEDIAN	2596	2921	3122	3824	3801
SO. / > 499 MEDIAN	3780	4095	4355	4631	5156
N.W. / < 100 MEDIAN	1768	2080	2065	2416	2406
N.W. / 100-199 MEDIAN	2414	2674	2799	2947	3567
N.W. / 200-299 MEDIAN	2422	2640	2854	3119	3836
N.W. / 300-399 MEDIAN	3223	3632	3730	4441	4503
N.W. / 400-499 MEDIAN	3036	3236	3727	4162	4407
N.W. / > 499 MEDIAN	3652	4189	4280	4589	5093
F.W. / < 100 MEDIAN	2386	2662	2843	2860	3241
F.W. / 100-199 MEDIAN	2935	3102	3222	3512	3817
F.W. / 200-299 MEDIAN	3316	3418	4127	4138	4505
F.W. / 300-399 MEDIAN	3534	4106	4591	4514	5404
F.W. / 400-499 MEDIAN	3809	4110	4415	4563	4505
F.W. / > 499 MEDIAN	4118	4759	5599	6149	6251

1985 - 1989 COMPARATIVE VALUES FOR NET PRICE PER DISCHARGE ADJ FOR CASE MIX

	1985	1986	1987	1988	1989
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	2113	2203	2298	2486	2711
MEDIAN	2545	2710	2797	3006	3197
UPPER	3176	3387	3565	3722	3991
REGION: Northeast					
LOWER	2277	2399	2450	2629	2677
MEDIAN	2689	2762	2929	3061	3196
UPPER	3426	3711	3832	3943	4051
REGION: East North Central					
LOWER	2180	2279	2380	2546	2778
MEDIAN	2639	2782	2873	3107	3276
UPPER	3333	3471	3608	3762	4151
REGION: South					
LOWER	1873	2031	2119	2333	2566
MEDIAN	2338	2523	2657	2893	3132
UPPER	2978	3230	3474	3644	4006
REGION: Near West					
LOWER	1911	2085	2076	2377	2581
MEDIAN	2368	2541	2517	2854	3068
UPPER	2990	3206	3097	3609	3603
REGION: Far West					
LOWER	2368	2473	2612	2672	2927
MEDIAN	2779	2978	3254	3209	3459
UPPER	3167	3545	3825	3808	4162
BEDSIZE: < 100					
LOWER	1756	1851	1831	2067	2190
MEDIAN	2060	2153	2213	2361	2496
UPPER	2328	2515	2631	2842	2938
BEDSIZE: 100 - 199					
LOWER	1864	1975	2183	2287	2628
MEDIAN	2281	2331	2565	2694	2943
UPPER	2724	2882	3064	3187	3429
BEDSIZE: 200 - 299					
LOWER	2130	2243	2347	2617	2711
MEDIAN	2539	2639	2777	2950	3148
UPPER	3083	3285	3508	3523	3639
BEDSIZE: 300 - 399					
LOWER	2157	2360	2623	2746	2825
MEDIAN	2607	2847	3072	3357	3426
UPPER	3213	3566	3954	4032	4005
BEDSIZE: 400 - 499					
LOWER	2316	2460	2636	2924	2962
MEDIAN	2786	2972	3281	3425	3459
UPPER	3590	3629	4041	4194	4386

	1985	1986	1987	1988	1989
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	2789	2915	3035	3317	3426
MEDIAN	3215	3435	3849	3973	4230
UPPER	3808	4046	4433	4583	4894
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	2238	2415	2413	2626	2752
N.E. / 100-199 MEDIAN	2323	2493	2668	2776	2796
N.E. / 200-299 MEDIAN	2717	2644	2907	2938	3022
N.E. / 300-399 MEDIAN	2799	3305	3325	3588	3705
N.E. / 400-499 MEDIAN	3007	3143	3647	3535	3483
N.E. / > 499 MEDIAN	3530	3753	4165	4134	4426
E.N.C./ < 100 MEDIAN	2078	2187	2314	2207	2343
E.N.C./100-199 MEDIAN	2326	2302	2629	2656	2965
E.N.C./200-299 MEDIAN	2639	2715	2907	3095	3367
E.N.C./300-399 MEDIAN	2532	2901	3170	3499	3428
E.N.C./400-499 MEDIAN	3348	3261	3375	3518	3902
E.N.C./ > 499 MEDIAN	3489	3690	4059	4232	4425
SO. / < 100 MEDIAN	1715	1966	1995	2121	2227
SO. / 100-199 MEDIAN	1846	1955	2185	2434	2692
SO. / 200-299 MEDIAN	2227	2362	2478	2707	2962
SO. / 300-399 MEDIAN	2195	2505	2744	2918	3085
SO. / 400-499 MEDIAN	2246	2392	2703	2979	3036
SO. / > 499 MEDIAN	3008	3359	3464	3648	4153
N.W. / < 100 MEDIAN	1756	1937	1913	2287	2280
N.W. / 100-199 MEDIAN	2139	2299	2465	2578	3041
N.W. / 200-299 MEDIAN	2161	2445	2502	2856	3050
N.W. / 300-399 MEDIAN	2877	3014	3060	3370	3448
N.W. / 400-499 MEDIAN	2405	2541	2796	3529	3430
N.W. / > 499 MEDIAN	2999	3189	3419	3619	3887
F.W. / < 100 MEDIAN	2276	2467	2663	2522	2928
F.W. / 100-199 MEDIAN	2584	2720	3002	3067	3055
F.W. / 200-299 MEDIAN	2993	3222	3444	3316	3566
F.W. / 300-399 MEDIAN	3420	3769	3933	3831	3945
F.W. / 400-499 MEDIAN	3076	2982	3825	3527	4349
F.W. / > 499 MEDIAN	2858	3734	4074	4578	3918

1985 - 1989 COMPARATIVE VALUES FOR NET PRICE PER VISIT

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	71.62	80.17	83.38	92.97	102.14
MEDIAN	99.35	112.20	117.05	135.44	146.89
UPPER	153.79	170.18	178.51	200.01	222.38
REGION: Northeast					
LOWER	63.07	72.69	73.50	84.94	86.80
MEDIAN	89.87	98.38	101.92	108.95	116.78
UPPER	137.35	155.06	169.11	170.27	157.28
REGION: East North Central					
LOWER	67.77	77.74	80.54	87.94	102.50
MEDIAN	92.06	102.19	107.03	117.62	134.80
UPPER	144.90	157.27	151.23	165.40	204.23
REGION: South					
LOWER	75.19	86.84	91.97	106.98	117.90
MEDIAN	105.98	116.80	127.77	152.36	167.05
UPPER	161.99	176.82	193.54	248.94	250.85
REGION: Near West					
LOWER	73.01	78.26	85.66	103.82	117.03
MEDIAN	106.27	126.10	129.38	164.33	188.48
UPPER	186.77	198.29	205.61	224.66	306.04
REGION: Far West					
LOWER	90.65	100.41	101.30	111.15	114.23
MEDIAN	119.17	137.02	132.72	145.73	158.33
UPPER	166.60	188.02	182.02	196.56	226.98
BEDSIZE: < 100					
LOWER	57.94	64.46	68.34	75.93	87.00
MEDIAN	77.63	86.62	94.81	106.55	110.09
UPPER	105.90	152.07	132.73	160.31	168.99
BEDSIZE: 100 - 199					
LOWER	67.33	75.37	83.95	94.70	105.34
MEDIAN	96.20	109.59	115.47	129.06	144.34
UPPER	135.13	145.27	163.75	182.19	191.06
BEDSIZE: 200 - 299					
LOWER	78.11	85.51	86.44	97.90	98.01
MEDIAN	115.62	120.10	130.23	138.90	143.09
UPPER	169.79	177.88	200.54	201.51	209.73
BEDSIZE: 300 - 399					
LOWER	74.03	81.17	87.78	104.29	112.08
MEDIAN	102.40	110.64	122.11	147.98	160.02
UPPER	159.05	168.45	179.84	216.91	237.93
BEDSIZE: 400 - 499					
LOWER	69.32	75.62	90.55	96.03	111.39
MEDIAN	93.34	111.05	118.42	136.18	189.37
UPPER	151.75	169.60	186.42	224.95	260.93

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	81.56	89.61	97.08	107.14	113.88
MEDIAN	112.38	123.61	135.14	159.04	174.36
UPPER	166.26	190.29	196.75	223.63	256.33
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	68.68	76.14	78.94	89.88	91.62
N.E. / 100-199 MEDIAN	93.88	96.67	95.02	105.92	132.27
N.E. / 200-299 MEDIAN	94.01	109.31	125.28	109.28	115.80
N.E. / 300-399 MEDIAN	78.43	85.94	105.31	145.75	117.45
N.E. / 400-499 MEDIAN	86.43	115.00	111.79	100.02	132.88
N.E. / > 499 MEDIAN	86.86	103.77	105.28	116.90	135.77
E.N.C./ < 100 MEDIAN	76.89	78.34	84.28	92.86	113.61
E.N.C./100-199 MEDIAN	84.24	93.21	105.62	112.09	131.70
E.N.C./200-299 MEDIAN	124.43	134.72	122.17	135.52	155.00
E.N.C./300-399 MEDIAN	92.38	117.43	122.01	125.90	165.26
E.N.C./400-499 MEDIAN	94.55	93.71	109.80	117.10	141.37
E.N.C./ > 499 MEDIAN	96.88	105.12	121.99	123.04	131.01
SO. / < 100 MEDIAN	76.93	85.25	95.76	82.83	127.89
SO. / 100-199 MEDIAN	99.11	109.64	116.82	129.42	143.55
SO. / 200-299 MEDIAN	108.38	112.41	125.51	138.30	155.20
SO. / 300-399 MEDIAN	111.03	123.51	136.58	162.44	193.79
SO. / 400-499 MEDIAN	90.43	103.07	118.21	150.50	171.74
SO. / > 499 MEDIAN	123.64	137.57	147.93	181.79	184.74
N.W. / < 100 MEDIAN	74.55	85.41	94.73	105.06	117.03
N.W. / 100-199 MEDIAN	98.62	114.64	130.47	169.48	187.54
N.W. / 200-299 MEDIAN	166.15	173.71	167.78	194.00	164.07
N.W. / 300-399 MEDIAN	143.59	143.36	121.80	155.98	185.63
N.W. / 400-499 MEDIAN	100.17	92.56	144.07	158.70	266.97
N.W. / > 499 MEDIAN	161.59	179.59	189.74	244.45	277.34
F.W. / < 100 MEDIAN	94.80	128.94	106.96	141.74	134.86
F.W. / 100-199 MEDIAN	119.55	137.02	133.18	148.02	159.14
F.W. / 200-299 MEDIAN	133.00	151.86	161.74	147.82	158.84
F.W. / 300-399 MEDIAN	151.57	103.91	113.08	230.50	142.19
F.W. / 400-499 MEDIAN	128.08	135.30	142.98	168.06	206.82
F.W. / > 499 MEDIAN	95.19	116.40	118.21	112.51	178.66

1985 - 1989 COMPARATIVE VALUES FOR BAD DEBT AND CHARITY CARE PERCENTAGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	3.00	3.13	3.14	3.16	3.32
MEDIAN	4.57	4.78	5.00	5.01	5.08
UPPER	7.05	7.33	7.74	7.72	7.83
REGION: Northeast					
LOWER	2.46	2.70	2.73	2.52	2.43
MEDIAN	3.97	4.04	4.03	3.79	3.93
UPPER	5.28	5.99	6.59	6.19	6.42
REGION: East North Central					
LOWER	2.66	2.73	2.45	2.66	2.90
MEDIAN	3.68	3.74	3.53	3.69	4.01
UPPER	4.87	4.96	5.04	5.12	5.27
REGION: South					
LOWER	6.25	5.67	6.21	5.85	5.94
MEDIAN	8.36	7.79	8.07	8.08	8.17
UPPER	10.70	10.27	10.72	11.01	10.96
REGION: Near West					
LOWER	2.88	2.99	2.82	3.01	2.94
MEDIAN	4.76	4.95	5.24	5.31	5.30
UPPER	7.15	7.45	8.58	7.96	8.80
REGION: Far West					
LOWER	3.22	3.08	3.27	3.39	3.61
MEDIAN	4.05	4.37	4.91	5.05	5.26
UPPER	5.89	6.32	6.65	7.12	7.33
BEDSIZE: < 100					
LOWER	2.77	3.10	3.17	3.20	3.37
MEDIAN	4.37	4.59	4.82	5.24	5.42
UPPER	6.60	6.72	7.24	8.18	7.82
BEDSIZE: 100 - 199					
LOWER	2.79	2.97	2.97	2.86	2.84
MEDIAN	4.53	4.64	4.65	4.67	4.27
UPPER	6.86	7.09	7.57	7.41	6.78
BEDSIZE: 200 - 299					
LOWER	3.10	3.07	2.98	2.87	3.17
MEDIAN	4.30	4.68	4.63	4.50	4.35
UPPER	6.60	6.94	7.47	7.17	7.16
BEDSIZE: 300 - 399					
LOWER	3.02	3.16	2.87	3.33	3.52
MEDIAN	4.71	4.59	5.02	5.13	5.49
UPPER	7.88	7.70	7.76	8.00	7.92
BEDSIZE: 400 - 499					
LOWER	2.78	3.30	3.41	3.69	3.90
MEDIAN	4.48	4.96	5.01	5.17	6.56
UPPER	7.50	7.74	8.71	8.82	10.82

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	3.40	3.49	3.58	3.64	3.76
MEDIAN	5.28	5.33	5.94	5.41	5.64
UPPER	8.56	8.67	9.15	8.12	8.71
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	3.89	4.80	5.08	5.22	6.27
N.E. / 100-199 MEDIAN	3.06	3.76	3.61	3.54	3.76
N.E. / 200-299 MEDIAN	4.14	4.04	4.03	3.55	3.88
N.E. / 300-399 MEDIAN	3.86	3.86	4.01	3.17	3.91
N.E. / 400-499 MEDIAN	4.00	4.31	4.59	4.79	6.56
N.E. / > 499 MEDIAN	4.18	4.80	3.66	3.67	3.22
E.N.C./ < 100 MEDIAN	3.68	3.76	3.40	4.00	3.74
E.N.C./100-199 MEDIAN	3.64	3.80	3.50	3.24	3.40
E.N.C./200-299 MEDIAN	3.45	3.27	3.39	3.62	3.94
E.N.C./300-399 MEDIAN	3.86	4.00	3.62	4.24	4.37
E.N.C./400-499 MEDIAN	3.44	3.36	4.01	4.61	4.71
E.N.C./ > 499 MEDIAN	3.96	4.06	3.69	3.69	4.19
SO. / < 100 MEDIAN	9.55	10.22	9.76	9.93	7.61
SO. / 100-199 MEDIAN	7.75	7.70	7.79	7.80	8.47
SO. / 200-299 MEDIAN	8.38	7.32	7.46	7.53	7.71
SO. / 300-399 MEDIAN	8.11	7.46	7.70	7.09	7.26
SO. / 400-499 MEDIAN	9.14	8.52	9.03	8.33	9.66
SO. / > 499 MEDIAN	9.25	8.89	8.72	8.93	8.37
N.W. / < 100 MEDIAN	3.54	3.90	3.90	3.55	3.88
N.W. / 100-199 MEDIAN	4.17	4.14	5.18	4.65	4.94
N.W. / 200-299 MEDIAN	5.62	5.69	5.98	5.28	6.40
N.W. / 300-399 MEDIAN	4.71	4.79	5.79	6.34	6.23
N.W. / 400-499 MEDIAN	4.82	6.20	5.53	6.59	5.83
N.W. / > 499 MEDIAN	5.67	5.36	6.76	6.33	6.88
F.W. / < 100 MEDIAN	4.75	4.01	5.54	5.65	6.53
F.W. / 100-199 MEDIAN	4.76	5.09	5.11	4.27	5.33
F.W. / 200-299 MEDIAN	3.52	3.96	3.79	4.39	3.79
F.W. / 300-399 MEDIAN	3.40	3.54	4.37	5.62	4.66
F.W. / 400-499 MEDIAN	3.84	3.68	3.74	4.54	4.63
F.W. / > 499 MEDIAN	4.93	5.43	5.19	5.85	5.47

1985 - 1989 COMPARATIVE VALUES FOR INPATIENT REVENUE PERCENTAGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	74.45	71.70	68.16	67.06	65.86
MEDIAN	79.11	76.90	74.38	73.03	71.66
UPPER	82.85	81.51	79.67	78.33	77.54
REGION: Northeast					
LOWER	71.55	69.60	66.48	66.11	65.51
MEDIAN	76.88	74.94	73.18	71.78	70.98
UPPER	80.97	79.89	79.35	77.50	76.61
REGION: East North Central					
LOWER	74.26	70.55	67.11	64.71	63.60
MEDIAN	78.19	75.93	72.47	71.05	68.63
UPPER	81.40	80.02	77.53	76.81	74.03
REGION: South					
LOWER	78.04	75.42	71.84	70.48	67.78
MEDIAN	80.99	79.13	77.24	75.89	74.71
UPPER	84.76	82.68	81.30	79.68	79.06
REGION: Near West					
LOWER	74.59	71.82	67.75	67.32	66.49
MEDIAN	81.07	77.89	75.04	74.26	73.68
UPPER	84.55	83.47	80.07	79.54	78.74
REGION: Far West					
LOWER	73.74	72.53	69.08	66.17	66.93
MEDIAN	77.98	75.82	74.42	71.97	72.75
UPPER	81.53	80.20	79.21	77.16	77.82
BEDSIZE: < 100					
LOWER	69.06	64.56	61.47	58.12	59.28
MEDIAN	74.36	69.75	67.91	64.95	63.27
UPPER	78.19	76.10	72.99	70.74	70.43
BEDSIZE: 100 - 199					
LOWER	73.11	70.26	66.58	65.03	63.45
MEDIAN	77.25	74.67	71.89	70.32	67.84
UPPER	81.24	79.87	76.19	74.61	71.60
BEDSIZE: 200 - 299					
LOWER	73.98	71.56	69.92	69.01	65.93
MEDIAN	78.39	76.09	73.90	72.74	70.58
UPPER	81.30	79.50	78.79	77.08	76.61
BEDSIZE: 300 - 399					
LOWER	76.66	74.68	73.87	72.46	70.37
MEDIAN	80.57	78.52	77.54	76.25	73.85
UPPER	83.60	81.96	80.77	79.77	77.69
BEDSIZE: 400 - 499					
LOWER	78.48	76.77	74.99	73.90	71.57
MEDIAN	82.46	80.21	78.45	77.69	75.83
UPPER	85.22	83.46	82.71	81.57	79.51

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	78.51	76.67	75.89	75.41	71.94
MEDIAN	81.90	81.05	80.39	79.52	77.35
UPPER	84.97	84.39	83.10	82.52	80.99
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	70.19	67.85	63.40	61.97	61.81
N.E. / 100-199 MEDIAN	74.36	72.75	69.94	67.79	67.97
N.E. / 200-299 MEDIAN	74.72	71.96	72.07	71.92	69.30
N.E. / 300-399 MEDIAN	80.67	78.55	76.77	74.86	75.29
N.E. / 400-499 MEDIAN	78.52	79.40	78.49	78.35	75.41
N.E. / > 499 MEDIAN	81.73	81.03	81.58	80.83	76.90
E.N.C./ < 100 MEDIAN	74.60	69.43	67.07	61.77	61.45
E.N.C./100-199 MEDIAN	76.98	71.46	69.43	69.51	65.94
E.N.C./200-299 MEDIAN	78.11	75.26	71.47	71.35	67.86
E.N.C./300-399 MEDIAN	78.52	75.92	73.74	72.66	68.10
E.N.C./400-499 MEDIAN	83.08	81.12	77.94	77.46	73.37
E.N.C./ > 499 MEDIAN	80.10	78.93	78.74	77.80	76.44
SO. / < 100 MEDIAN	78.14	76.32	70.69	70.21	63.71
SO. / 100-199 MEDIAN	79.44	76.80	73.60	71.42	67.86
SO. / 200-299 MEDIAN	79.35	77.72	75.23	73.71	72.81
SO. / 300-399 MEDIAN	82.53	80.52	79.15	77.54	75.19
SO. / 400-499 MEDIAN	82.80	80.35	78.57	79.56	77.30
SO. / > 499 MEDIAN	83.54	82.19	81.05	79.79	79.16
N.W. / < 100 MEDIAN	75.00	72.89	69.57	67.05	67.07
N.W. / 100-199 MEDIAN	78.08	75.05	72.49	71.61	70.24
N.W. / 200-299 MEDIAN	81.44	79.19	77.18	74.44	77.66
N.W. / 300-399 MEDIAN	82.45	81.17	78.75	78.16	74.52
N.W. / 400-499 MEDIAN	83.52	79.61	79.69	79.25	76.74
N.W. / > 499 MEDIAN	83.53	83.06	80.66	79.77	75.41
F.W. / < 100 MEDIAN	72.52	69.97	66.37	64.28	62.52
F.W. / 100-199 MEDIAN	77.50	75.54	73.64	70.47	69.02
F.W. / 200-299 MEDIAN	79.00	76.82	76.54	76.17	77.14
F.W. / 300-399 MEDIAN	77.35	76.48	76.61	75.14	77.53
F.W. / 400-499 MEDIAN	81.92	79.28	77.38	74.89	75.18
F.W. / > 499 MEDIAN	84.94	81.36	81.69	80.66	76.39

1985 - 1989 COMPARATIVE VALUES FOR OUTPATIENT REVENUE PERCENTAGE

	1985	1986	1987	1988	1989
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	12.70	13.61	15.10	16.33	16.52
MEDIAN	16.21	17.93	20.00	21.25	22.10
UPPER	20.05	22.54	25.24	26.45	27.91
REGION: Northeast					
LOWER	14.19	14.72	15.16	15.09	16.30
MEDIAN	17.64	19.13	20.74	22.43	23.96
UPPER	22.76	24.99	27.09	27.87	28.78
REGION: East North Central					
LOWER	14.24	15.34	17.89	18.69	20.77
MEDIAN	17.22	19.10	22.99	23.47	25.54
UPPER	21.33	24.18	27.74	28.86	29.76
REGION: South					
LOWER	11.20	12.35	14.18	15.87	15.88
MEDIAN	14.18	15.72	17.47	19.03	19.81
UPPER	17.20	19.91	22.01	23.67	24.15
REGION: Near West					
LOWER	10.68	12.00	14.52	15.68	14.73
MEDIAN	14.17	15.95	19.47	20.20	19.80
UPPER	18.85	21.31	24.40	25.38	27.00
REGION: Far West					
LOWER	13.93	15.03	15.82	16.53	16.21
MEDIAN	17.54	18.54	20.30	23.03	20.74
UPPER	20.77	22.70	25.22	28.21	27.91
BEDSIZE: < 100					
LOWER	16.46	19.04	20.91	23.18	25.16
MEDIAN	20.33	23.40	26.34	28.28	29.49
UPPER	24.71	28.48	32.07	34.33	34.15
BEDSIZE: 100 - 199					
LOWER	14.98	16.87	19.24	20.43	22.25
MEDIAN	18.12	20.79	23.15	25.04	27.24
UPPER	22.50	24.41	27.09	28.36	30.87
BEDSIZE: 200 - 299					
LOWER	14.55	15.55	16.46	17.58	17.65
MEDIAN	17.18	19.23	20.27	21.75	22.87
UPPER	21.24	22.94	24.34	25.57	27.17
BEDSIZE: 300 - 399					
LOWER	12.63	13.54	14.60	16.02	16.68
MEDIAN	14.87	16.67	17.68	18.79	20.39
UPPER	18.01	19.86	20.63	22.84	24.71
BEDSIZE: 400 - 499					
LOWER	10.46	11.31	12.21	13.39	14.95
MEDIAN	12.97	14.09	15.17	16.68	17.81
UPPER	15.60	16.67	19.18	19.84	22.07

	1985	1986	1987	1988	1989
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	10.01	10.81	11.51	12.11	13.57
MEDIAN	12.08	13.26	13.97	14.65	16.13
UPPER	15.61	16.40	16.89	18.27	19.32
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	24.40	26.68	30.28	32.01	33.12
N.E. / 100-199 MEDIAN	20.95	22.56	24.31	25.23	27.20
N.E. / 200-299 MEDIAN	19.70	22.41	20.82	23.31	24.27
N.E. / 300-399 MEDIAN	14.82	17.03	17.94	19.29	19.45
N.E. / 400-499 MEDIAN	13.06	13.73	14.77	13.90	15.49
N.E. / > 499 MEDIAN	13.82	13.74	12.16	13.32	16.51
E.N.C./ < 100 MEDIAN	20.57	23.61	28.69	31.29	31.33
E.N.C./100-199 MEDIAN	18.84	21.86	24.66	26.44	28.96
E.N.C./200-299 MEDIAN	18.21	21.08	23.73	24.35	26.32
E.N.C./300-399 MEDIAN	16.44	18.55	20.68	23.43	25.74
E.N.C./400-499 MEDIAN	13.27	15.09	17.72	19.30	21.05
E.N.C./ > 499 MEDIAN	14.93	15.13	15.61	16.66	18.26
SO. / < 100 MEDIAN	17.89	20.14	21.89	23.81	27.90
SO. / 100-199 MEDIAN	16.50	19.89	22.01	23.73	25.97
SO. / 200-299 MEDIAN	15.79	17.86	19.47	20.95	21.59
SO. / 300-399 MEDIAN	13.19	14.93	16.51	17.85	20.19
SO. / 400-499 MEDIAN	11.44	12.40	14.89	16.98	17.27
SO. / > 499 MEDIAN	11.19	11.71	12.65	13.71	14.98
N.W. / < 100 MEDIAN	19.16	22.48	23.68	27.48	27.49
N.W. / 100-199 MEDIAN	17.95	19.24	22.44	23.21	25.77
N.W. / 200-299 MEDIAN	14.39	16.75	18.67	20.90	18.27
N.W. / 300-399 MEDIAN	13.89	14.75	15.04	16.11	19.56
N.W. / 400-499 MEDIAN	13.37	13.81	14.60	16.55	17.86
N.W. / > 499 MEDIAN	10.62	12.00	13.50	14.26	14.27
F.W. / < 100 MEDIAN	22.57	24.53	27.11	29.18	32.78
F.W. / 100-199 MEDIAN	18.16	19.62	22.77	24.86	27.03
F.W. / 200-299 MEDIAN	16.52	17.57	17.56	18.26	16.86
F.W. / 300-399 MEDIAN	17.65	18.26	17.26	23.06	16.89
F.W. / 400-499 MEDIAN	13.85	14.94	15.86	17.28	20.41
F.W. / > 499 MEDIAN	10.71	13.95	13.89	14.20	16.73

1985 - 1989 COMPARATIVE VALUES FOR OTHER REVENUE PERCENTAGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	2.74	2.90	2.75	2.88	3.27
MEDIAN	4.28	4.32	4.30	4.37	4.92
UPPER	6.05	6.31	6.62	6.74	7.88
REGION: Northeast					
LOWER	2.78	2.95	3.04	2.89	3.32
MEDIAN	4.49	4.23	4.60	4.76	5.02
UPPER	6.59	6.75	6.66	7.56	7.73
REGION: East North Central					
LOWER	2.84	2.92	2.76	2.90	3.28
MEDIAN	4.28	4.40	3.88	4.24	4.88
UPPER	5.78	6.08	6.04	6.69	8.07
REGION: South					
LOWER	2.60	2.98	2.74	2.78	3.15
MEDIAN	4.26	4.33	4.38	4.39	4.70
UPPER	5.69	5.83	6.39	6.30	7.35
REGION: Near West					
LOWER	2.60	2.90	2.73	3.12	3.56
MEDIAN	4.46	4.36	4.63	4.49	5.43
UPPER	6.44	7.83	8.22	7.05	8.97
REGION: Far West					
LOWER	2.56	2.67	2.37	2.71	3.04
MEDIAN	4.02	4.12	4.14	3.98	4.81
UPPER	5.82	5.62	6.33	6.83	6.57
BEDSIZE: < 100					
LOWER	2.49	2.64	2.30	2.13	2.33
MEDIAN	4.34	4.49	4.07	4.06	4.20
UPPER	7.31	7.44	7.27	8.71	9.71
BEDSIZE: 100 - 199					
LOWER	2.37	2.31	2.52	2.65	3.09
MEDIAN	3.91	3.63	3.82	4.16	4.72
UPPER	5.56	5.46	6.28	7.38	7.99
BEDSIZE: 200 - 299					
LOWER	2.55	2.80	2.72	2.85	3.23
MEDIAN	4.09	4.08	4.13	4.33	4.87
UPPER	5.53	5.37	5.82	6.30	7.03
BEDSIZE: 300 - 399					
LOWER	2.64	3.09	2.93	3.08	3.53
MEDIAN	4.21	4.55	4.43	4.43	4.77
UPPER	5.56	6.22	6.38	6.20	6.64
BEDSIZE: 400 - 499					
LOWER	2.94	2.98	3.12	3.02	3.55
MEDIAN	4.37	4.28	5.15	4.20	5.00
UPPER	6.62	7.42	7.51	6.68	8.99

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	3.90	3.74	3.47	3.52	3.91
MEDIAN	4.91	4.92	5.14	4.96	5.57
UPPER	7.26	7.39	7.66	6.95	8.28
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	4.93	4.71	3.83	3.86	4.93
N.E. / 100-199 MEDIAN	4.61	4.15	4.38	5.15	5.41
N.E. / 200-299 MEDIAN	3.83	3.94	4.35	4.47	5.06
N.E. / 300-399 MEDIAN	4.25	4.19	4.79	5.55	4.77
N.E. / 400-499 MEDIAN	4.76	4.50	5.93	4.54	4.17
N.E. / > 499 MEDIAN	4.95	4.95	5.15	5.22	5.19
E.N.C./ < 100 MEDIAN	3.64	4.00	3.34	4.03	3.46
E.N.C./100-199 MEDIAN	3.97	3.74	3.89	4.01	4.50
E.N.C./200-299 MEDIAN	4.27	4.64	3.69	4.71	4.92
E.N.C./300-399 MEDIAN	4.52	5.20	4.00	4.41	5.01
E.N.C./400-499 MEDIAN	2.98	3.29	3.36	4.74	5.00
E.N.C./ > 499 MEDIAN	5.03	4.80	5.27	4.97	5.72
SO. / < 100 MEDIAN	3.91	3.61	4.20	4.77	4.47
SO. / 100-199 MEDIAN	2.88	3.03	4.15	4.48	6.08
SO. / 200-299 MEDIAN	4.09	4.28	4.19	4.12	4.34
SO. / 300-399 MEDIAN	3.63	4.33	3.96	4.07	4.22
SO. / 400-499 MEDIAN	5.53	5.88	4.12	3.47	3.77
SO. / > 499 MEDIAN	4.86	4.95	4.97	4.72	5.33
N.W. / < 100 MEDIAN	4.92	4.49	4.96	4.32	4.03
N.W. / 100-199 MEDIAN	3.66	3.34	3.40	4.49	5.43
N.W. / 200-299 MEDIAN	3.91	3.97	3.84	3.91	3.93
N.W. / 300-399 MEDIAN	4.58	4.95	5.22	4.56	5.30
N.W. / 400-499 MEDIAN	3.88	3.94	7.11	4.42	7.35
N.W. / > 499 MEDIAN	5.28	5.74	6.22	5.06	6.65
F.W. / < 100 MEDIAN	4.76	5.08	4.60	3.93	5.19
F.W. / 100-199 MEDIAN	3.92	3.57	3.19	3.59	4.46
F.W. / 200-299 MEDIAN	3.71	3.73	4.14	4.23	5.04
F.W. / 300-399 MEDIAN	5.25	4.74	4.86	4.24	3.89
F.W. / 400-499 MEDIAN	4.27	4.75	5.03	5.29	6.46
F.W. / > 499 MEDIAN	3.82	3.83	3.93	4.03	4.03

1985 - 1989 COMPARATIVE VALUES FOR CONTRACTUAL ALLOWANCE PERCENTAGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	4.93	7.40	9.79	12.54	14.27
MEDIAN	10.41	12.16	15.00	18.41	21.29
UPPER	15.96	17.71	20.87	24.70	27.35
REGION: Northeast					
LOWER	10.09	9.42	10.66	13.49	13.63
MEDIAN	16.44	14.57	17.06	20.19	22.65
UPPER	22.52	21.30	24.57	28.27	31.62
REGION: East North Central					
LOWER	3.17	5.19	7.72	11.05	13.62
MEDIAN	8.45	10.54	13.75	16.85	20.45
UPPER	13.94	16.74	19.35	23.82	26.32
REGION: South					
LOWER	6.88	9.15	11.91	14.77	16.44
MEDIAN	10.80	13.60	16.39	20.09	22.37
UPPER	14.87	18.00	21.66	26.20	26.55
REGION: Near West					
LOWER	3.10	5.87	8.95	12.64	14.60
MEDIAN	7.72	9.63	13.33	16.69	19.66
UPPER	12.09	13.85	18.02	21.24	24.89
REGION: Far West					
LOWER	4.74	7.64	8.17	10.69	12.82
MEDIAN	9.78	11.98	15.19	18.30	19.57
UPPER	13.89	17.48	21.74	25.05	30.21
BEDSIZE: < 100					
LOWER	4.92	6.91	8.57	9.14	12.88
MEDIAN	8.70	11.16	14.08	16.20	18.38
UPPER	13.53	16.03	19.22	21.99	23.80
BEDSIZE: 100 - 199					
LOWER	5.36	8.09	9.06	12.50	13.89
MEDIAN	11.40	13.01	14.30	18.20	20.07
UPPER	16.29	17.87	20.31	24.75	26.27
BEDSIZE: 200 - 299					
LOWER	6.17	8.03	10.65	13.51	15.13
MEDIAN	10.60	13.33	16.82	19.98	21.99
UPPER	16.67	18.52	21.64	26.33	29.01
BEDSIZE: 300 - 399					
LOWER	4.89	7.07	10.68	14.27	15.19
MEDIAN	10.54	11.23	15.48	18.88	21.36
UPPER	16.95	18.52	21.36	24.51	26.82
BEDSIZE: 400 - 499					
LOWER	4.77	7.01	9.55	12.04	13.45
MEDIAN	10.95	12.00	14.29	17.73	21.92
UPPER	17.47	17.03	21.66	25.86	29.64

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	4.13	6.53	9.53	12.66	15.16
MEDIAN	9.69	11.38	14.94	18.96	22.47
UPPER	16.95	17.57	22.04	24.81	28.17
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	13.97	13.25	17.06	19.89	21.92
N.E. / 100-199 MEDIAN	16.38	14.77	16.61	20.28	23.06
N.E. / 200-299 MEDIAN	16.31	16.87	18.21	22.92	25.60
N.E. / 300-399 MEDIAN	15.84	11.25	17.77	16.46	22.13
N.E. / 400-499 MEDIAN	16.93	13.27	12.59	12.97	5.38
N.E. / > 499 MEDIAN	20.53	18.30	15.48	22.01	28.31
E.N.C./ < 100 MEDIAN	8.31	12.05	12.66	13.37	16.52
E.N.C./100-199 MEDIAN	7.04	10.99	12.61	15.97	19.40
E.N.C./200-299 MEDIAN	9.03	10.52	16.54	19.22	22.54
E.N.C./300-399 MEDIAN	6.83	8.52	12.55	17.83	20.13
E.N.C./400-499 MEDIAN	13.04	12.44	16.19	20.74	25.24
E.N.C./ > 499 MEDIAN	6.99	8.71	13.58	16.98	21.79
SO. / < 100 MEDIAN	9.37	10.79	17.38	16.93	19.49
SO. / 100-199 MEDIAN	14.64	16.67	18.53	20.19	18.05
SO. / 200-299 MEDIAN	10.33	13.06	16.58	20.69	24.40
SO. / 300-399 MEDIAN	11.41	14.38	16.33	21.11	23.66
SO. / 400-499 MEDIAN	10.82	12.06	13.94	23.64	22.15
SO. / > 499 MEDIAN	9.51	12.08	14.96	18.66	22.47
N.W. / < 100 MEDIAN	7.79	9.58	13.81	14.50	18.22
N.W. / 100-199 MEDIAN	7.30	9.12	13.10	16.52	20.21
N.W. / 200-299 MEDIAN	8.02	9.56	11.17	16.32	16.68
N.W. / 300-399 MEDIAN	8.66	11.01	14.40	17.80	19.78
N.W. / 400-499 MEDIAN	4.96	7.43	11.27	18.32	19.55
N.W. / > 499 MEDIAN	7.55	9.78	13.01	19.39	22.83
F.W. / < 100 MEDIAN	6.18	13.05	13.11	15.20	14.47
F.W. / 100-199 MEDIAN	11.46	12.36	13.07	16.51	19.43
F.W. / 200-299 MEDIAN	10.09	9.64	16.39	19.27	18.23
F.W. / 300-399 MEDIAN	6.78	9.41	14.33	18.31	20.92
F.W. / 400-499 MEDIAN	5.65	11.27	22.74	25.04	33.40
F.W. / > 499 MEDIAN	11.03	17.85	20.66	23.25	22.95

1985 - 1989 COMPARATIVE VALUES FOR OCCUPANCY PERCENTAGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	50.85	48.67	43.37	45.16	46.90
MEDIAN	60.38	58.82	55.41	55.89	58.16
UPPER	69.49	68.66	67.13	66.88	69.12
REGION: Northeast					
LOWER	63.84	62.39	58.79	58.89	63.25
MEDIAN	71.39	71.04	69.53	70.69	73.07
UPPER	80.79	78.55	79.35	79.33	80.93
REGION: East North Central					
LOWER	47.95	45.63	39.88	40.14	41.23
MEDIAN	55.78	53.59	48.79	51.63	52.21
UPPER	65.41	63.35	59.65	60.24	61.36
REGION: South					
LOWER	52.28	51.58	47.08	46.98	51.62
MEDIAN	60.78	61.35	57.46	56.57	62.05
UPPER	68.21	67.68	66.98	65.90	69.09
REGION: Near West					
LOWER	42.75	39.56	32.30	37.30	37.29
MEDIAN	51.72	51.02	46.46	49.37	48.92
UPPER	59.19	57.00	56.88	58.16	58.03
REGION: Far West					
LOWER	48.13	43.55	43.17	42.14	45.83
MEDIAN	57.42	57.06	54.21	54.57	55.72
UPPER	65.72	63.34	65.37	64.07	63.26
BEDSIZE: < 100					
LOWER	37.35	32.26	26.95	30.69	30.30
MEDIAN	45.45	41.35	37.71	40.20	40.13
UPPER	54.91	53.41	49.15	51.73	53.22
BEDSIZE: 100 - 199					
LOWER	45.67	43.34	39.77	41.01	41.40
MEDIAN	56.16	55.69	50.32	51.92	52.27
UPPER	65.16	63.71	60.64	61.80	64.47
BEDSIZE: 200 - 299					
LOWER	52.01	50.75	48.00	47.98	48.48
MEDIAN	60.68	59.22	58.83	58.20	60.24
UPPER	70.91	69.37	68.85	68.61	69.87
BEDSIZE: 300 - 399					
LOWER	54.31	52.86	50.62	51.21	53.00
MEDIAN	62.22	60.74	59.11	58.92	59.81
UPPER	69.25	68.26	68.28	69.49	70.68
BEDSIZE: 400 - 499					
LOWER	55.30	54.67	55.90	53.87	52.79
MEDIAN	64.82	62.74	63.53	62.45	60.60
UPPER	74.92	73.16	74.91	73.03	72.89

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	59.64	57.83	57.40	56.36	54.29
MEDIAN	66.95	65.60	65.54	64.63	65.05
UPPER	71.89	71.78	73.02	72.81	73.30
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	60.56	54.16	52.02	52.60	54.54
N.E. / 100-199 MEDIAN	69.88	72.51	64.94	67.19	71.42
N.E. / 200-299 MEDIAN	72.36	68.71	69.02	70.22	71.21
N.E. / 300-399 MEDIAN	72.35	71.32	71.22	76.06	79.86
N.E. / 400-499 MEDIAN	75.61	75.31	77.44	78.03	79.06
N.E. / > 499 MEDIAN	72.14	76.30	75.68	73.04	74.92
E.N.C./ < 100 MEDIAN	46.59	41.89	37.95	37.06	32.69
E.N.C./100-199 MEDIAN	49.25	47.59	42.19	46.71	45.06
E.N.C./200-299 MEDIAN	53.51	52.59	48.40	50.85	49.74
E.N.C./300-399 MEDIAN	56.15	53.50	51.46	55.90	56.38
E.N.C./400-499 MEDIAN	64.88	62.74	63.10	59.03	57.04
E.N.C./ > 499 MEDIAN	67.02	65.61	65.82	65.67	63.22
SO. / < 100 MEDIAN	50.18	48.72	45.43	43.88	48.52
SO. / 100-199 MEDIAN	55.52	57.51	49.13	51.38	56.26
SO. / 200-299 MEDIAN	60.28	60.57	57.01	53.73	62.05
SO. / 300-399 MEDIAN	61.57	60.83	59.49	59.07	61.22
SO. / 400-499 MEDIAN	62.74	62.64	63.21	61.45	64.47
SO. / > 499 MEDIAN	65.53	65.52	65.68	62.86	65.87
N.W. / < 100 MEDIAN	39.08	32.51	26.67	37.65	35.41
N.W. / 100-199 MEDIAN	49.32	48.58	43.75	45.37	43.71
N.W. / 200-299 MEDIAN	52.07	52.57	50.89	47.95	48.66
N.W. / 300-399 MEDIAN	53.98	55.47	54.65	54.58	53.25
N.W. / 400-499 MEDIAN	55.16	54.85	57.16	55.42	54.24
N.W. / > 499 MEDIAN	58.92	56.35	57.95	57.10	58.15
F.W. / < 100 MEDIAN	41.93	36.84	33.76	38.97	40.01
F.W. / 100-199 MEDIAN	59.26	56.53	53.86	54.05	50.62
F.W. / 200-299 MEDIAN	60.24	60.15	59.77	64.06	62.62
F.W. / 300-399 MEDIAN	60.37	62.73	58.90	59.88	60.97
F.W. / 400-499 MEDIAN	63.20	59.96	63.56	59.66	63.17
F.W. / > 499 MEDIAN	56.57	57.41	63.10	62.53	58.82

1985 - 1989 COMPARATIVE VALUES FOR AVERAGE DAILY CENSUS (DAYS)

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	77.42	77.87	55.75	57.19	76.36
MEDIAN	159.10	156.62	129.02	132.04	166.43
UPPER	257.24	255.65	231.02	239.58	266.17
REGION: Northeast					
LOWER	116.63	110.14	89.25	89.07	104.93
MEDIAN	185.35	181.77	167.59	161.82	185.50
UPPER	291.10	277.44	255.31	278.28	307.86
REGION: East North Central					
LOWER	68.40	64.87	49.82	52.80	68.44
MEDIAN	148.58	145.72	107.21	122.72	138.91
UPPER	253.93	244.70	216.47	220.38	217.01
REGION: South					
LOWER	100.35	103.13	74.47	78.22	103.72
MEDIAN	186.88	176.24	160.04	155.98	201.12
UPPER	289.80	264.58	264.16	256.61	313.64
REGION: Near West					
LOWER	57.36	52.08	25.44	34.42	38.11
MEDIAN	124.10	125.98	79.72	100.38	113.82
UPPER	262.57	255.97	200.00	219.52	248.75
REGION: Far West					
LOWER	55.50	57.75	56.52	37.37	59.82
MEDIAN	95.27	106.18	97.16	90.58	146.54
UPPER	171.60	185.80	182.15	179.16	236.32
BEDSIZE: < 100					
LOWER	19.72	18.57	13.23	16.57	16.33
MEDIAN	29.15	27.93	24.04	25.32	25.44
UPPER	43.10	41.37	35.70	39.01	35.99
BEDSIZE: 100 - 199					
LOWER	63.10	57.16	53.59	52.52	57.90
MEDIAN	81.04	77.06	71.02	72.37	76.35
UPPER	96.10	95.28	91.60	92.82	95.28
BEDSIZE: 200 - 299					
LOWER	124.43	120.84	107.24	111.43	109.76
MEDIAN	150.82	146.45	145.23	144.35	149.19
UPPER	176.16	173.27	170.31	170.78	177.18
BEDSIZE: 300 - 399					
LOWER	184.17	181.48	174.59	168.70	179.27
MEDIAN	216.05	210.42	203.83	206.53	205.30
UPPER	238.74	245.00	245.08	243.46	256.86
BEDSIZE: 400 - 499					
LOWER	253.07	242.77	243.35	235.60	240.54
MEDIAN	303.32	286.62	291.25	285.18	276.97
UPPER	333.79	335.12	334.49	334.31	332.09

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	338.32	327.04	325.55	325.11	328.75
MEDIAN	414.00	406.87	411.51	415.61	405.98
UPPER	493.55	506.08	502.48	488.89	488.62
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	32.44	30.39	28.24	29.44	36.54
N.E. / 100-199 MEDIAN	107.35	99.59	94.18	93.86	97.69
N.E. / 200-299 MEDIAN	175.14	171.73	168.10	170.52	173.60
N.E. / 300-399 MEDIAN	248.69	255.54	252.38	252.83	267.27
N.E. / 400-499 MEDIAN	338.62	335.98	333.23	347.73	350.24
N.E. / > 499 MEDIAN	414.00	433.20	413.78	401.01	419.43
E.N.C./ < 100 MEDIAN	35.99	32.79	29.43	24.84	22.74
E.N.C./100-199 MEDIAN	72.41	69.95	64.77	64.45	68.86
E.N.C./200-299 MEDIAN	144.52	137.91	125.12	124.90	137.55
E.N.C./300-399 MEDIAN	213.98	193.33	183.44	185.09	185.05
E.N.C./400-499 MEDIAN	297.75	286.48	286.33	265.81	249.32
E.N.C./ > 499 MEDIAN	464.34	446.51	437.86	423.96	388.64
SO. / < 100 MEDIAN	39.28	39.90	28.67	25.58	28.15
SO. / 100-199 MEDIAN	75.98	79.69	72.87	74.72	78.30
SO. / 200-299 MEDIAN	134.96	134.78	138.04	133.98	149.80
SO. / 300-399 MEDIAN	207.59	201.43	199.66	195.07	211.98
SO. / 400-499 MEDIAN	275.32	271.13	263.26	261.57	270.48
SO. / > 499 MEDIAN	412.23	413.06	423.60	434.33	428.61
N.W. / < 100 MEDIAN	20.23	19.36	13.75	19.59	25.22
N.W. / 100-199 MEDIAN	77.00	65.95	58.92	55.99	67.08
N.W. / 200-299 MEDIAN	127.52	125.11	115.79	112.23	109.76
N.W. / 300-399 MEDIAN	190.84	186.70	192.50	202.12	190.29
N.W. / 400-499 MEDIAN	267.78	257.25	257.06	273.15	257.88
N.W. / > 499 MEDIAN	373.67	385.40	380.91	415.45	397.75
F.W. / < 100 MEDIAN	22.78	22.68	16.95	19.79	21.20
F.W. / 100-199 MEDIAN	76.27	69.01	73.79	67.93	68.79
F.W. / 200-299 MEDIAN	148.96	147.59	151.95	148.50	163.50
F.W. / 300-399 MEDIAN	212.50	210.68	224.95	208.67	213.34
F.W. / 400-499 MEDIAN	251.14	271.41	277.43	263.65	276.97
F.W. / > 499 MEDIAN	308.98	297.12	355.12	359.25	319.28

1985 - 1989 COMPARATIVE VALUES FOR OCCUPANCY FOR STAFFED BEDS PERCENTAGE

	1985	1986	1987	1988	1989
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	58.64	57.75	54.07	54.69	58.22
MEDIAN	68.30	67.64	65.80	66.06	68.57
UPPER	76.69	76.71	75.84	76.56	77.49
REGION: Northeast					
LOWER	68.88	67.88	66.09	66.06	67.61
MEDIAN	75.27	75.65	75.00	76.82	77.65
UPPER	83.45	82.73	82.29	84.83	85.96
REGION: East North Central					
LOWER	56.74	53.49	50.22	52.07	53.03
MEDIAN	64.27	63.01	60.32	62.32	63.66
UPPER	72.61	72.30	70.43	72.43	73.41
REGION: South					
LOWER	63.18	62.23	58.23	57.84	63.76
MEDIAN	69.63	70.70	68.68	68.16	71.51
UPPER	77.35	77.12	77.35	76.08	79.89
REGION: Near West					
LOWER	53.53	52.38	43.74	48.23	48.84
MEDIAN	62.77	62.26	59.57	60.18	62.54
UPPER	69.87	71.38	70.41	70.25	70.84
REGION: Far West					
LOWER	54.10	54.71	50.65	48.14	51.78
MEDIAN	64.49	64.18	63.39	63.46	64.42
UPPER	70.53	71.38	72.96	71.94	71.27
BEDSIZE: < 100					
LOWER	43.04	38.92	34.28	37.83	39.65
MEDIAN	52.55	50.89	46.39	47.07	48.82
UPPER	62.73	64.00	58.36	60.06	60.18
BEDSIZE: 100 - 199					
LOWER	53.94	52.84	50.22	51.41	51.63
MEDIAN	62.35	61.46	59.37	59.24	61.37
UPPER	70.70	71.24	71.10	70.35	72.76
BEDSIZE: 200 - 299					
LOWER	62.46	60.24	59.65	58.88	60.90
MEDIAN	68.02	67.87	68.05	67.09	68.45
UPPER	76.83	76.31	76.72	77.08	77.02
BEDSIZE: 300 - 399					
LOWER	64.10	63.72	62.76	63.54	63.76
MEDIAN	70.48	69.98	70.95	69.55	70.64
UPPER	77.48	75.86	77.33	76.97	79.61
BEDSIZE: 400 - 499					
LOWER	64.98	64.80	66.80	65.40	65.55
MEDIAN	74.47	73.75	75.47	74.93	74.24
UPPER	82.34	80.72	81.89	82.17	82.76

	1985	1986	1987	1988	1989
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	69.36	68.86	68.67	69.69	69.44
MEDIAN	74.87	74.63	75.00	75.80	74.92
UPPER	80.85	80.77	80.21	81.51	81.50
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	58.32	59.12	52.85	58.60	60.83
N.E. / 100-199 MEDIAN	72.31	72.51	71.23	74.92	72.61
N.E. / 200-299 MEDIAN	76.36	76.29	76.91	76.97	77.50
N.E. / 300-399 MEDIAN	77.08	75.21	76.84	77.69	82.21
N.E. / 400-499 MEDIAN	79.08	78.98	83.99	84.80	87.27
N.E. / > 499 MEDIAN	80.23	82.32	79.40	80.85	81.11
E.N.C./ < 100 MEDIAN	53.61	51.30	44.24	45.28	43.66
E.N.C./100-199 MEDIAN	58.73	57.37	53.95	53.25	53.48
E.N.C./200-299 MEDIAN	64.27	61.26	62.52	63.56	63.61
E.N.C./300-399 MEDIAN	64.10	63.26	63.49	64.44	65.02
E.N.C./400-499 MEDIAN	73.16	73.43	73.25	70.19	72.44
E.N.C./ > 499 MEDIAN	74.21	72.77	76.69	76.94	73.97
SO. / < 100 MEDIAN	58.11	55.90	55.36	48.02	53.80
SO. / 100-199 MEDIAN	62.56	64.93	62.20	61.44	65.36
SO. / 200-299 MEDIAN	67.83	68.27	65.01	64.47	69.15
SO. / 300-399 MEDIAN	72.66	71.72	72.72	70.96	72.73
SO. / 400-499 MEDIAN	76.56	77.11	76.02	75.07	74.78
SO. / > 499 MEDIAN	75.42	74.59	75.68	75.43	77.66
N.W. / < 100 MEDIAN	45.95	43.25	38.13	43.57	47.47
N.W. / 100-199 MEDIAN	54.33	54.53	57.06	54.66	56.05
N.W. / 200-299 MEDIAN	64.42	60.55	62.63	59.93	60.25
N.W. / 300-399 MEDIAN	66.55	69.76	66.60	68.58	63.67
N.W. / 400-499 MEDIAN	65.43	65.65	68.49	70.21	66.44
N.W. / > 499 MEDIAN	69.94	71.77	71.52	69.55	71.25
F.W. / < 100 MEDIAN	44.91	44.46	42.61	42.20	47.23
F.W. / 100-199 MEDIAN	61.12	58.55	59.75	60.87	56.16
F.W. / 200-299 MEDIAN	68.19	68.55	69.27	69.91	69.29
F.W. / 300-399 MEDIAN	67.23	67.32	71.86	67.31	67.98
F.W. / 400-499 MEDIAN	68.99	66.72	71.87	65.11	66.85
F.W. / > 499 MEDIAN	69.09	67.96	69.88	71.85	69.82

1985 - 1989 COMPARATIVE VALUES FOR LENGTH OF STAY (DAYS)

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	5.31	5.38	5.10	5.03	5.37
MEDIAN	6.22	6.29	6.12	6.05	6.36
UPPER	7.29	7.34	7.21	7.15	7.52
REGION: Northeast					
LOWER	6.24	6.20	6.16	5.99	6.30
MEDIAN	7.36	7.41	7.24	7.03	7.60
UPPER	8.47	8.35	8.41	8.30	8.84
REGION: East North Central					
LOWER	5.30	5.29	4.93	4.99	5.18
MEDIAN	6.12	6.05	5.94	5.89	6.27
UPPER	7.18	7.13	7.11	6.98	7.41
REGION: South					
LOWER	5.54	5.64	5.41	5.27	5.71
MEDIAN	6.27	6.36	6.30	6.16	6.37
UPPER	7.07	7.21	7.14	7.05	7.26
REGION: Near West					
LOWER	4.88	4.97	4.73	5.04	5.20
MEDIAN	5.74	6.07	5.65	5.84	6.24
UPPER	6.64	6.93	6.60	6.79	7.31
REGION: Far West					
LOWER	4.44	4.35	4.29	4.26	4.59
MEDIAN	5.03	5.15	5.29	4.78	5.27
UPPER	5.95	6.11	6.15	5.98	6.10
BEDSIZE: < 100					
LOWER	4.27	4.30	4.07	4.03	4.14
MEDIAN	4.91	4.88	4.72	4.73	4.77
UPPER	5.54	5.62	5.64	5.44	6.18
BEDSIZE: 100 - 199					
LOWER	4.84	4.90	4.80	4.69	4.86
MEDIAN	5.50	5.60	5.42	5.38	5.68
UPPER	6.57	6.72	6.44	6.27	6.88
BEDSIZE: 200 - 299					
LOWER	5.33	5.50	5.57	5.39	5.43
MEDIAN	6.18	6.15	6.30	6.23	6.26
UPPER	7.15	7.16	7.43	6.94	7.34
BEDSIZE: 300 - 399					
LOWER	5.90	5.91	5.90	5.86	6.00
MEDIAN	6.52	6.52	6.61	6.48	6.78
UPPER	7.09	7.41	7.41	7.50	7.73
BEDSIZE: 400 - 499					
LOWER	5.99	6.10	6.15	6.00	5.90
MEDIAN	6.51	6.66	6.73	6.69	6.67
UPPER	7.46	7.73	7.58	8.00	7.99

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	6.62	6.78	6.65	6.62	6.55
MEDIAN	7.37	7.32	7.23	7.21	7.25
UPPER	8.09	8.09	8.09	7.92	8.11
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	5.68	5.65	5.69	5.64	6.20
N.E. / 100-199 MEDIAN	7.36	7.35	6.75	6.87	6.88
N.E. / 200-299 MEDIAN	7.45	7.28	7.48	6.78	7.27
N.E. / 300-399 MEDIAN	7.00	7.41	7.49	7.49	8.13
N.E. / 400-499 MEDIAN	7.56	7.90	7.91	8.20	8.28
N.E. / > 499 MEDIAN	7.86	8.15	7.95	7.91	7.91
E.N.C./ < 100 MEDIAN	4.99	4.93	4.73	4.58	4.28
E.N.C./100-199 MEDIAN	5.38	5.37	5.33	5.28	5.29
E.N.C./200-299 MEDIAN	5.68	6.00	6.08	6.20	6.17
E.N.C./300-399 MEDIAN	6.53	6.38	6.56	6.54	6.46
E.N.C./400-499 MEDIAN	7.14	6.77	6.76	6.54	6.66
E.N.C./ > 499 MEDIAN	7.36	7.22	7.16	7.04	7.29
SO. / < 100 MEDIAN	5.05	5.02	5.04	4.81	4.91
SO. / 100-199 MEDIAN	5.60	5.64	5.43	5.29	5.41
SO. / 200-299 MEDIAN	6.18	6.27	6.35	6.03	6.12
SO. / 300-399 MEDIAN	6.41	6.41	6.35	6.41	6.34
SO. / 400-499 MEDIAN	6.28	6.54	6.72	6.69	6.65
SO. / > 499 MEDIAN	7.46	7.42	7.30	7.25	7.17
N.W. / < 100 MEDIAN	4.71	4.75	4.61	5.03	5.20
N.W. / 100-199 MEDIAN	5.37	5.56	5.18	5.26	5.72
N.W. / 200-299 MEDIAN	5.37	5.58	5.86	5.86	5.80
N.W. / 300-399 MEDIAN	6.24	6.56	6.60	6.55	6.82
N.W. / 400-499 MEDIAN	6.35	6.54	6.80	6.78	7.17
N.W. / > 499 MEDIAN	6.91	7.07	7.42	7.02	7.19
F.W. / < 100 MEDIAN	4.14	4.12	3.83	4.13	4.11
F.W. / 100-199 MEDIAN	4.74	4.84	4.79	4.60	4.86
F.W. / 200-299 MEDIAN	5.32	5.59	5.59	5.08	5.18
F.W. / 300-399 MEDIAN	5.63	6.05	6.02	5.63	6.31
F.W. / 400-499 MEDIAN	5.43	5.69	6.06	5.95	5.67
F.W. / > 499 MEDIAN	5.82	5.93	6.27	6.14	5.44

1985 - 1989 COMPARATIVE VALUES FOR LENGTH OF STAY ADJ FOR CASE MIX (DAYS)

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	4.82	4.86	4.60	4.52	4.58
MEDIAN	5.57	5.54	5.40	5.35	5.36
UPPER	6.49	6.46	6.32	6.15	6.34
REGION: Northeast					
LOWER	5.59	5.50	5.44	5.28	5.15
MEDIAN	6.63	6.33	6.18	5.98	6.05
UPPER	7.58	7.30	7.25	6.97	7.08
REGION: East North Central					
LOWER	4.95	4.83	4.54	4.45	4.56
MEDIAN	5.59	5.50	5.49	5.42	5.45
UPPER	6.29	6.26	6.33	6.21	6.42
REGION: South					
LOWER	5.08	5.09	4.94	4.68	4.81
MEDIAN	5.62	5.66	5.60	5.50	5.47
UPPER	6.34	6.46	6.38	6.16	6.10
REGION: Near West					
LOWER	4.44	4.44	4.16	4.40	4.30
MEDIAN	4.91	5.07	4.91	5.17	4.95
UPPER	5.95	6.03	5.81	5.90	5.91
REGION: Far West					
LOWER	3.92	3.79	3.81	3.63	3.74
MEDIAN	4.59	4.62	4.44	4.26	4.27
UPPER	5.04	5.21	5.05	5.04	5.22
BEDSIZE: < 100					
LOWER	4.09	4.12	3.86	3.85	3.87
MEDIAN	4.86	4.68	4.75	4.55	4.58
UPPER	5.59	5.58	5.49	5.45	5.80
BEDSIZE: 100 - 199					
LOWER	4.46	4.46	4.34	4.36	4.29
MEDIAN	5.21	5.30	5.09	4.97	5.29
UPPER	6.23	6.25	6.07	5.88	6.09
BEDSIZE: 200 - 299					
LOWER	4.81	4.91	4.74	4.66	4.63
MEDIAN	5.51	5.58	5.49	5.49	5.40
UPPER	6.58	6.64	6.63	6.49	6.46
BEDSIZE: 300 - 399					
LOWER	5.17	5.13	5.05	4.96	4.86
MEDIAN	5.71	5.66	5.79	5.68	5.63
UPPER	6.57	6.65	6.51	6.45	6.43
BEDSIZE: 400 - 499					
LOWER	5.10	5.13	4.87	4.58	4.63
MEDIAN	5.95	5.75	5.53	5.51	5.35
UPPER	6.65	6.48	6.55	6.61	6.42

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	5.24	5.31	5.08	5.13	4.90
MEDIAN	5.98	5.83	5.86	5.64	5.57
UPPER	6.79	6.67	6.75	6.47	6.43
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	5.41	5.46	5.53	5.46	5.42
N.E. / 100-199 MEDIAN	6.89	6.35	6.12	6.04	6.18
N.E. / 200-299 MEDIAN	6.85	6.56	6.46	6.20	6.43
N.E. / 300-399 MEDIAN	6.27	5.98	6.26	5.82	6.23
N.E. / 400-499 MEDIAN	6.53	6.54	6.60	6.53	6.08
N.E. / > 499 MEDIAN	6.54	6.09	5.97	6.10	5.75
E.N.C./ < 100 MEDIAN	5.23	4.90	4.50	4.43	4.39
E.N.C./100-199 MEDIAN	5.18	5.08	5.07	5.07	5.35
E.N.C./200-299 MEDIAN	5.48	5.47	5.58	5.54	5.59
E.N.C./300-399 MEDIAN	5.82	5.95	5.90	6.03	5.90
E.N.C./400-499 MEDIAN	6.18	6.01	5.70	5.58	5.43
E.N.C./ > 499 MEDIAN	6.16	5.82	6.00	5.76	5.68
SO. / < 100 MEDIAN	4.72	4.88	4.94	4.70	4.87
SO. / 100-199 MEDIAN	5.48	5.38	5.25	5.16	5.25
SO. / 200-299 MEDIAN	5.40	5.65	5.64	5.55	5.25
SO. / 300-399 MEDIAN	5.66	5.66	5.69	5.78	5.54
SO. / 400-499 MEDIAN	5.33	5.41	5.63	5.16	5.39
SO. / > 499 MEDIAN	5.98	5.81	5.85	5.64	5.61
N.W. / < 100 MEDIAN	4.48	4.43	4.65	5.29	4.85
N.W. / 100-199 MEDIAN	4.58	4.78	4.82	4.70	5.07
N.W. / 200-299 MEDIAN	4.69	4.70	4.89	5.00	4.43
N.W. / 300-399 MEDIAN	5.42	5.42	5.31	5.53	4.94
N.W. / 400-499 MEDIAN	5.47	5.14	5.16	5.75	5.31
N.W. / > 499 MEDIAN	5.76	5.72	5.93	5.56	5.65
F.W. / < 100 MEDIAN	3.86	4.04	3.77	3.79	3.61
F.W. / 100-199 MEDIAN	4.27	4.14	4.30	4.29	4.02
F.W. / 200-299 MEDIAN	4.79	4.82	4.89	4.38	4.39
F.W. / 300-399 MEDIAN	5.29	5.17	5.04	5.04	4.61
F.W. / 400-499 MEDIAN	5.08	4.97	4.91	4.49	4.82
F.W. / > 499 MEDIAN	4.43	4.84	4.55	5.13	3.92

1985 - 1989 COMPARATIVE VALUES FOR COST PER DISCHARGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	2209	2382	2518	2737	3047
MEDIAN	2683	2955	3122	3398	3818
UPPER	3532	3908	4147	4506	4947
REGION: Northeast					
LOWER	2325	2497	2727	2952	3092
MEDIAN	2801	3047	3309	3555	4001
UPPER	3875	4438	4623	5171	5458
REGION: East North Central					
LOWER	2242	2396	2495	2515	3014
MEDIAN	2806	3019	3152	3402	3694
UPPER	3578	3916	4027	4368	4728
REGION: South					
LOWER	2011	2223	2347	2600	2962
MEDIAN	2462	2668	2921	3219	3642
UPPER	3210	3626	3799	4134	4729
REGION: Near West					
LOWER	2076	2348	2405	2601	2947
MEDIAN	2641	2929	2901	3195	3797
UPPER	3283	3843	3792	4419	4905
REGION: Far West					
LOWER	2408	2664	2857	2971	3497
MEDIAN	3007	3219	3462	3656	4384
UPPER	3725	4209	4595	4675	5320
BEDSIZE: < 100					
LOWER	1771	1913	1930	2156	2248
MEDIAN	2013	2255	2441	2560	2575
UPPER	2336	2522	2820	3050	2947
BEDSIZE: 100 - 199					
LOWER	1982	2128	2375	2434	2863
MEDIAN	2374	2577	2756	2932	3297
UPPER	2937	3223	3421	3521	4103
BEDSIZE: 200 - 299					
LOWER	2245	2364	2629	2848	3047
MEDIAN	2667	2842	3191	3374	3665
UPPER	3343	3615	3932	4156	4460
BEDSIZE: 300 - 399					
LOWER	2437	2708	2951	3195	3490
MEDIAN	2871	3101	3467	3790	3955
UPPER	3350	3854	4267	4604	4764
BEDSIZE: 400 - 499					
LOWER	2504	2768	3117	3459	3746
MEDIAN	2923	3267	3625	4036	4436
UPPER	3938	4187	4617	5054	5277

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	3090	3506	3707	4060	4594
MEDIAN	3748	4149	4536	4928	5326
UPPER	4722	5314	5779	6136	6937
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	2306	2421	2669	2873	2801
N.E. / 100-199 MEDIAN	2372	2712	2845	3190	3128
N.E. / 200-299 MEDIAN	2881	3117	3380	3571	3729
N.E. / 300-399 MEDIAN	2936	3279	3704	4063	4350
N.E. / 400-499 MEDIAN	3340	3520	3874	3977	4300
N.E. / > 499 MEDIAN	4401	4491	4993	5451	6145
E.N.C./ < 100 MEDIAN	1985	2134	2467	2363	2453
E.N.C./100-199 MEDIAN	2264	2447	2601	2714	3236
E.N.C./200-299 MEDIAN	2824	2956	3244	3379	3676
E.N.C./300-399 MEDIAN	2876	3046	3445	3707	3958
E.N.C./400-499 MEDIAN	3865	3971	3872	4333	4530
E.N.C./ > 499 MEDIAN	3796	3989	4596	4974	5279
SO. / < 100 MEDIAN	1768	1820	1931	2271	2161
SO. / 100-199 MEDIAN	1919	2168	2386	2623	2759
SO. / 200-299 MEDIAN	2352	2552	2807	3022	3136
SO. / 300-399 MEDIAN	2533	2746	3003	3284	3579
SO. / 400-499 MEDIAN	2486	2872	3157	3832	3926
SO. / > 499 MEDIAN	3594	3911	4438	4744	5196
N.W. / < 100 MEDIAN	1835	2126	2252	2454	2554
N.W. / 100-199 MEDIAN	2382	2606	2731	2927	3606
N.W. / 200-299 MEDIAN	2422	2621	2832	3072	3596
N.W. / 300-399 MEDIAN	3006	3398	3815	4299	4583
N.W. / 400-499 MEDIAN	2726	3147	3547	4028	4604
N.W. / > 499 MEDIAN	3492	4119	4457	4583	4985
F.W. / < 100 MEDIAN	2382	2717	2813	2865	3219
F.W. / 100-199 MEDIAN	2752	3016	3189	3418	3851
F.W. / 200-299 MEDIAN	3255	3353	4075	4110	4462
F.W. / 300-399 MEDIAN	3299	3949	4658	4577	5434
F.W. / 400-499 MEDIAN	3625	3985	4398	4644	4775
F.W. / > 499 MEDIAN	3972	4546	5457	6114	6349

1985 - 1989 COMPARATIVE VALUES FOR COST PER DISCHARGE ADJUSTED FOR CASE MIX

	1985	1986	1987	1988	1989
	====	====	====	====	====
NATIONAL: ALL U.S.					
LOWER	2078	2211	2319	2491	2725
MEDIAN	2480	2666	2807	3020	3265
UPPER	3090	3342	3598	3840	4083
REGION: Northeast					
LOWER	2259	2325	2484	2601	2677
MEDIAN	2603	2774	2959	3051	3311
UPPER	3437	3651	3909	4074	4317
REGION: East North Central					
LOWER	2168	2316	2403	2495	2781
MEDIAN	2597	2783	2888	3098	3334
UPPER	3177	3341	3633	3903	4134
REGION: South					
LOWER	1843	1981	2138	2381	2646
MEDIAN	2236	2457	2627	2870	3142
UPPER	2868	3158	3486	3713	3994
REGION: Near West					
LOWER	1889	2064	2145	2398	2693
MEDIAN	2217	2508	2575	2943	3095
UPPER	2851	3127	3242	3580	3674
REGION: Far West					
LOWER	2308	2510	2581	2588	2879
MEDIAN	2650	2892	3164	3169	3578
UPPER	3037	3489	3830	4032	4283
BEDSIZE: < 100					
LOWER	1732	1889	1871	2115	2244
MEDIAN	2022	2187	2336	2450	2436
UPPER	2307	2555	2766	2930	2987
BEDSIZE: 100 - 199					
LOWER	1861	1948	2143	2240	2604
MEDIAN	2223	2340	2544	2666	2976
UPPER	2706	2845	3144	3261	3485
BEDSIZE: 200 - 299					
LOWER	2054	2190	2369	2578	2717
MEDIAN	2479	2569	2770	2966	3100
UPPER	2939	3275	3547	3596	3795
BEDSIZE: 300 - 399					
LOWER	2188	2366	2572	2725	2813
MEDIAN	2531	2753	3082	3277	3526
UPPER	3084	3480	3949	4116	4149
BEDSIZE: 400 - 499					
LOWER	2155	2322	2576	2818	3006
MEDIAN	2682	2876	3176	3322	3605
UPPER	3245	3424	4055	4271	4366

	1985	1986	1987	1988	1989
	====	====	====	====	====
BEDSIZE: > 499					
LOWER	2570	2804	3027	3295	3532
MEDIAN	3177	3442	3800	3962	4270
UPPER	3814	4099	4428	4599	4907
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	2275	2383	2552	2777	2780
N.E. / 100-199 MEDIAN	2320	2334	2677	2712	2811
N.E. / 200-299 MEDIAN	2666	2667	3000	3013	3079
N.E. / 300-399 MEDIAN	2767	3441	3435	3753	3762
N.E. / 400-499 MEDIAN	2817	3093	3437	3461	3551
N.E. / > 499 MEDIAN	3510	3744	4057	4233	4455
E.N.C./ < 100 MEDIAN	2022	2218	2336	2224	2434
E.N.C./100-199 MEDIAN	2268	2438	2587	2770	3049
E.N.C./200-299 MEDIAN	2594	2710	2873	3014	3340
E.N.C./300-399 MEDIAN	2577	2918	3074	3359	3573
E.N.C./400-499 MEDIAN	3142	3026	3336	3539	4026
E.N.C./ > 499 MEDIAN	3437	3764	4019	4283	4356
SO. / < 100 MEDIAN	1732	2010	1929	2345	2333
SO. / 100-199 MEDIAN	1830	1926	2307	2477	2608
SO. / 200-299 MEDIAN	2152	2298	2503	2777	2832
SO. / 300-399 MEDIAN	2257	2458	2645	2859	3035
SO. / 400-499 MEDIAN	2144	2321	2591	2923	3216
SO. / > 499 MEDIAN	2956	3328	3407	3688	4235
N.W. / < 100 MEDIAN	1712	1948	2114	2332	2292
N.W. / 100-199 MEDIAN	2137	2283	2424	2605	3070
N.W. / 200-299 MEDIAN	2001	2368	2431	2848	2912
N.W. / 300-399 MEDIAN	2698	2874	3033	3341	3480
N.W. / 400-499 MEDIAN	2194	2471	2576	3421	3590
N.W. / > 499 MEDIAN	2837	3109	3529	3529	4071
F.W. / < 100 MEDIAN	2222	2615	2764	2626	2798
F.W. / 100-199 MEDIAN	2610	2774	2698	2872	2982
F.W. / 200-299 MEDIAN	2730	2982	3389	3380	3709
F.W. / 300-399 MEDIAN	3362	3705	3878	4036	3967
F.W. / 400-499 MEDIAN	3056	2972	4042	3803	4366
F.W. / > 499 MEDIAN	2861	3545	4040	4445	3979

1985 - 1989 COMPARATIVE VALUES FOR COST PER VISIT

	1985 ====	1986 ====	1987 ====	1988 ====	1989 ====
NATIONAL: ALL U.S.					
LOWER	70.87	82.04	84.50	95.33	103.87
MEDIAN	97.96	112.44	119.93	135.68	148.79
UPPER	151.58	169.37	173.65	198.75	220.98
REGION: Northeast					
LOWER	64.22	73.39	77.09	90.26	91.88
MEDIAN	93.64	101.85	108.10	119.51	122.99
UPPER	138.95	162.76	169.95	192.11	166.49
REGION: East North Central					
LOWER	66.66	77.01	78.77	86.99	102.26
MEDIAN	91.02	102.78	107.17	119.24	133.30
UPPER	140.51	156.91	148.52	165.74	198.21
REGION: South					
LOWER	74.77	85.39	90.25	100.30	115.86
MEDIAN	100.72	112.65	123.98	147.94	161.58
UPPER	146.36	163.08	186.37	228.49	246.31
REGION: Near West					
LOWER	72.66	83.91	86.84	102.21	124.58
MEDIAN	107.28	122.12	135.10	160.13	187.79
UPPER	183.59	197.25	194.20	224.95	289.74
REGION: Far West					
LOWER	85.37	93.66	99.88	111.16	112.71
MEDIAN	112.35	131.43	134.18	149.06	161.54
UPPER	165.01	182.39	180.20	193.70	223.38
BEDSIZE: < 100					
LOWER	58.02	66.69	70.38	80.11	87.80
MEDIAN	75.32	90.18	94.14	106.97	108.61
UPPER	108.02	162.65	150.05	166.44	177.93
BEDSIZE: 100 - 199					
LOWER	66.24	74.76	82.38	94.94	104.63
MEDIAN	96.82	106.87	115.94	127.68	143.25
UPPER	135.73	146.09	166.28	182.40	200.58
BEDSIZE: 200 - 299					
LOWER	77.97	85.39	86.31	97.95	97.38
MEDIAN	110.11	118.35	128.93	136.58	137.40
UPPER	162.26	180.23	201.91	207.98	209.89
BEDSIZE: 300 - 399					
LOWER	74.19	83.52	91.26	105.70	107.28
MEDIAN	101.48	112.66	124.42	151.34	152.15
UPPER	153.14	158.21	170.66	218.45	241.10
BEDSIZE: 400 - 499					
LOWER	71.40	82.54	98.59	104.81	121.53
MEDIAN	98.16	114.83	126.74	140.83	177.70
UPPER	145.11	176.78	186.11	226.43	255.29

	1985 ====	1986 ====	1987 ====	1988 ====	1989 ====
BEDSIZE: > 499					
LOWER	83.94	93.96	100.71	108.16	120.91
MEDIAN	110.73	122.38	139.96	161.73	172.64
UPPER	165.94	182.20	189.89	215.99	260.75
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	65.98	85.97	80.11	92.61	96.53
N.E. / 100-199 MEDIAN	91.56	98.03	103.65	107.41	137.96
N.E. / 200-299 MEDIAN	96.34	104.91	122.70	118.19	121.05
N.E. / 300-399 MEDIAN	86.14	100.84	108.80	143.70	123.68
N.E. / 400-499 MEDIAN	104.03	126.17	121.24	128.98	142.25
N.E. / > 499 MEDIAN	97.55	106.93	118.40	139.34	138.46
E.N.C./ < 100 MEDIAN	69.73	78.69	84.60	93.03	112.25
E.N.C./100-199 MEDIAN	83.35	92.57	106.30	111.33	124.68
E.N.C./200-299 MEDIAN	118.08	127.06	119.49	131.82	152.81
E.N.C./300-399 MEDIAN	92.15	114.66	123.35	124.91	146.77
E.N.C./400-499 MEDIAN	87.35	97.77	120.23	122.02	150.01
E.N.C./ > 499 MEDIAN	96.33	108.46	124.11	135.16	149.33
SO. / < 100 MEDIAN	74.53	85.01	90.15	86.61	120.43
SO. / 100-199 MEDIAN	87.92	100.03	106.40	122.99	141.35
SO. / 200-299 MEDIAN	97.19	111.92	121.64	131.96	143.18
SO. / 300-399 MEDIAN	107.09	120.22	135.09	162.77	174.01
SO. / 400-499 MEDIAN	88.46	103.52	123.34	145.30	149.19
SO. / > 499 MEDIAN	116.76	127.46	141.44	175.23	175.88
N.W. / < 100 MEDIAN	73.11	94.42	97.57	102.41	118.52
N.W. / 100-199 MEDIAN	102.88	115.20	135.78	171.22	187.79
N.W. / 200-299 MEDIAN	155.31	168.09	158.71	189.60	159.55
N.W. / 300-399 MEDIAN	135.30	134.26	133.81	157.57	193.50
N.W. / 400-499 MEDIAN	96.90	93.04	132.07	146.15	272.40
N.W. / > 499 MEDIAN	155.77	173.65	171.34	246.52	274.67
F.W. / < 100 MEDIAN	97.66	128.68	116.29	145.68	142.43
F.W. / 100-199 MEDIAN	117.09	133.70	134.56	146.63	157.65
F.W. / 200-299 MEDIAN	124.64	148.66	158.92	145.00	149.45
F.W. / 300-399 MEDIAN	141.53	103.19	112.63	223.55	138.23
F.W. / 400-499 MEDIAN	120.04	131.47	143.63	164.90	187.42
F.W. / > 499 MEDIAN	93.64	102.99	111.42	110.90	181.45

1985 - 1989 COMPARATIVE VALUES FOR
INTERN AND RESIDENT COST PER FTE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	26200	27077	22491	22864	29900
REGION: Northeast					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	37444	39545	40648	43015	42554
REGION: East North Central					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	28813	31179	26124	28345	26464
REGION: South					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	16864	16667	14920	0	30770
REGION: Near West					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	21804	22480	0	11741	24265
REGION: Far West					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	0	4387	0	0	24629
BEDSIZE: < 100					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	0	0	0	0	0
BEDSIZE: 100 - 199					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	0	0	0	0	0
BEDSIZE: 200 - 299					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	12586	13054	13463	13437	0
BEDSIZE: 300 - 399					
LOWER	0	0	0	0	0
MEDIAN	0	0	0	0	0
UPPER	24314	27550	28515	27613	30558
BEDSIZE: 400 - 499					
LOWER	0	0	0	0	0
MEDIAN	25181	24292	23375	19215	26337
UPPER	42762	49120	48012	46221	56049

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	18852	19107	9181	5441	22616
MEDIAN	32569	34357	34085	31829	40591
UPPER	51000	51345	54367	55996	60575
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	0	0	0	0	0
N.E. / 100-199 MEDIAN	0	0	0	0	0
N.E. / 200-299 MEDIAN	0	0	0	0	0
N.E. / 300-399 MEDIAN	23119	26585	33187	27875	38503
N.E. / 400-499 MEDIAN	35009	37039	27269	45653	52833
N.E. / > 499 MEDIAN	41531	48090	52861	55320	56945
E.N.C./ < 100 MEDIAN	0	0	0	0	0
E.N.C./100-199 MEDIAN	0	0	0	0	0
E.N.C./200-299 MEDIAN	0	0	0	0	0
E.N.C./300-399 MEDIAN	0	0	0	0	0
E.N.C./400-499 MEDIAN	34305	38093	41255	45015	29952
E.N.C./ > 499 MEDIAN	37114	38669	38594	47938	47592
SO. / < 100 MEDIAN	0	0	0	0	0
SO. / 100-199 MEDIAN	0	0	0	0	0
SO. / 200-299 MEDIAN	0	0	0	0	0
SO. / 300-399 MEDIAN	0	0	0	0	0
SO. / 400-499 MEDIAN	0	0	0	0	19676
SO. / > 499 MEDIAN	24503	29806	24245	16779	28764
N.W. / < 100 MEDIAN	0	0	0	0	0
N.W. / 100-199 MEDIAN	0	0	0	0	0
N.W. / 200-299 MEDIAN	0	0	0	0	0
N.W. / 300-399 MEDIAN	0	4512	0	0	0
N.W. / 400-499 MEDIAN	7346	11036	15928	19060	0
N.W. / > 499 MEDIAN	29058	24098	23072	23917	32070
F.W. / < 100 MEDIAN	0	0	0	0	0
F.W. / 100-199 MEDIAN	0	0	0	0	0
F.W. / 200-299 MEDIAN	0	0	0	0	0
F.W. / 300-399 MEDIAN	0	0	20444	0	28654
F.W. / 400-499 MEDIAN	18425	18117	23462	0	9559
F.W. / > 499 MEDIAN	38856	35849	32444	34600	36101

1985 - 1989 COMPARATIVE VALUES FOR ALL PATIENT CASE MIX INDEX

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	1.0201	1.0359	1.0228	1.0218	1.0563
MEDIAN	1.1170	1.1365	1.1382	1.1500	1.1900
UPPER	1.2000	1.2300	1.2234	1.2523	1.3103
REGION: Northeast					
LOWER	1.0054	1.0481	1.0247	1.0462	1.1179
MEDIAN	1.1087	1.1398	1.1380	1.1657	1.2000
UPPER	1.1800	1.2105	1.2008	1.2589	1.2848
REGION: East North Central					
LOWER	1.0200	1.0233	1.0110	0.9971	0.9902
MEDIAN	1.1064	1.1175	1.1131	1.1200	1.1300
UPPER	1.1847	1.2056	1.2037	1.2350	1.2780
REGION: South					
LOWER	1.0332	1.0499	1.0049	1.0155	1.0835
MEDIAN	1.1178	1.1407	1.1266	1.1482	1.1940
UPPER	1.2200	1.2259	1.2141	1.2554	1.3103
REGION: Near West					
LOWER	1.0400	1.0475	1.0584	1.0322	1.1011
MEDIAN	1.1399	1.1601	1.1643	1.1502	1.2172
UPPER	1.2618	1.2890	1.2569	1.2574	1.3580
REGION: Far West					
LOWER	0.9700	0.9620	1.0186	1.0212	1.0236
MEDIAN	1.1220	1.1614	1.2010	1.1873	1.2300
UPPER	1.2310	1.2749	1.2873	1.3000	1.3853
BEDSIZE: < 100					
LOWER	0.9433	0.9480	0.9435	0.9459	0.9607
MEDIAN	1.0150	1.0200	1.0379	1.0400	1.0281
UPPER	1.0730	1.0921	1.1100	1.1314	1.1229
BEDSIZE: 100 - 199					
LOWER	1.0003	1.0171	0.9858	0.9844	1.0157
MEDIAN	1.0712	1.1000	1.1004	1.1000	1.1400
UPPER	1.1389	1.1494	1.1712	1.1973	1.2373
BEDSIZE: 200 - 299					
LOWER	1.0324	1.0459	1.0520	1.0099	1.0875
MEDIAN	1.1140	1.1329	1.1524	1.1744	1.1857
UPPER	1.1810	1.2000	1.2200	1.2518	1.2955
BEDSIZE: 300 - 399					
LOWER	1.0800	1.0830	1.0928	1.0721	1.1200
MEDIAN	1.1450	1.1643	1.1842	1.1936	1.2371
UPPER	1.2008	1.2327	1.2426	1.2700	1.3200
BEDSIZE: 400 - 499					
LOWER	1.0460	1.0743	1.0894	1.1640	1.1790
MEDIAN	1.1650	1.2170	1.2265	1.2529	1.2708
UPPER	1.2580	1.3131	1.3571	1.3932	1.3926

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	1.1120	1.1319	1.0955	1.1407	1.1460
MEDIAN	1.2212	1.2684	1.2135	1.2680	1.3397
UPPER	1.3300	1.3709	1.3821	1.4163	1.4999
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	0.9871	1.0000	1.0014	1.0295	1.1079
N.E. / 100-199 MEDIAN	1.0420	1.0762	1.1000	1.1050	1.1500
N.E. / 200-299 MEDIAN	1.1133	1.1396	1.1541	1.1920	1.2146
N.E. / 300-399 MEDIAN	1.1471	1.1813	1.1811	1.2417	1.2087
N.E. / 400-499 MEDIAN	1.1500	1.1846	1.1772	1.2369	1.2704
N.E. / > 499 MEDIAN	1.2008	1.2395	1.2312	1.3200	1.3500
E.N.C./ < 100 MEDIAN	1.0300	1.0298	1.0600	1.0400	1.0261
E.N.C./100-199 MEDIAN	1.0557	1.0742	1.0793	1.0630	1.0720
E.N.C./200-299 MEDIAN	1.1000	1.1110	1.1402	1.1273	1.1346
E.N.C./300-399 MEDIAN	1.1612	1.1599	1.1689	1.1495	1.1895
E.N.C./400-499 MEDIAN	1.1800	1.2300	1.2070	1.2882	1.3586
E.N.C./ > 499 MEDIAN	1.1900	1.2106	1.2010	1.2680	1.2395
SO. / < 100 MEDIAN	0.9868	0.9831	0.9774	1.0000	0.9633
SO. / 100-199 MEDIAN	1.0356	1.0749	1.0518	1.0614	1.1022
SO. / 200-299 MEDIAN	1.1009	1.1192	1.1400	1.1379	1.1778
SO. / 300-399 MEDIAN	1.1224	1.1500	1.1561	1.1771	1.2300
SO. / 400-499 MEDIAN	1.1613	1.1686	1.1900	1.2950	1.2230
SO. / > 499 MEDIAN	1.2649	1.2609	1.2058	1.2520	1.2525
N.W. / < 100 MEDIAN	1.0533	1.0466	1.0884	1.0464	1.0250
N.W. / 100-199 MEDIAN	1.1032	1.1242	1.1341	1.1300	1.1800
N.W. / 200-299 MEDIAN	1.1540	1.1661	1.2017	1.1557	1.1807
N.W. / 300-399 MEDIAN	1.1693	1.1866	1.2131	1.2400	1.2933
N.W. / 400-499 MEDIAN	1.2436	1.2731	1.3385	1.2232	1.3265
N.W. / > 499 MEDIAN	1.2624	1.2939	1.2915	1.2900	1.3842
F.W. / < 100 MEDIAN	1.0500	1.0300	1.0300	1.1234	1.0057
F.W. / 100-199 MEDIAN	1.1170	1.1384	1.1641	1.1881	1.2286
F.W. / 200-299 MEDIAN	1.1828	1.2032	1.2058	1.2407	1.2396
F.W. / 300-399 MEDIAN	1.1852	1.2100	1.2450	1.2237	1.3816
F.W. / 400-499 MEDIAN	1.2500	1.2592	1.3200	1.3396	1.2300
F.W. / > 499 MEDIAN	1.3145	1.3183	1.3279	1.2892	1.5533

1985 - 1989 COMPARATIVE VALUES FOR FTE'S PER OCCUPIED BED

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	3.60	3.66	3.73	3.83	3.81
MEDIAN	4.03	4.08	4.24	4.28	4.34
UPPER	4.49	4.58	4.83	4.92	4.90
REGION: Northeast					
LOWER	3.21	3.32	3.33	3.50	3.41
MEDIAN	3.65	3.74	3.91	3.93	3.81
UPPER	4.16	4.32	4.40	4.46	4.42
REGION: East North Central					
LOWER	3.81	3.84	3.97	4.00	3.98
MEDIAN	4.11	4.18	4.34	4.42	4.38
UPPER	4.48	4.57	4.86	4.85	4.76
REGION: South					
LOWER	3.55	3.56	3.56	3.69	3.86
MEDIAN	3.87	3.86	4.01	4.05	4.26
UPPER	4.30	4.34	4.50	4.67	4.77
REGION: Near West					
LOWER	3.72	3.77	3.86	3.97	3.92
MEDIAN	4.10	4.23	4.37	4.39	4.53
UPPER	4.58	4.85	4.95	4.97	5.03
REGION: Far West					
LOWER	4.11	4.20	4.29	4.38	4.53
MEDIAN	4.53	4.58	4.71	4.87	5.00
UPPER	5.09	5.07	5.37	5.41	5.93
BEDSIZE: < 100					
LOWER	3.78	3.80	3.82	3.90	3.47
MEDIAN	4.24	4.30	4.35	4.51	4.42
UPPER	4.62	4.74	4.91	5.22	4.97
BEDSIZE: 100 - 199					
LOWER	3.46	3.58	3.67	3.76	3.69
MEDIAN	3.93	3.96	4.18	4.14	4.24
UPPER	4.34	4.40	4.70	4.67	4.72
BEDSIZE: 200 - 299					
LOWER	3.55	3.58	3.61	3.71	3.72
MEDIAN	3.95	3.92	4.04	4.10	4.13
UPPER	4.20	4.32	4.47	4.56	4.53
BEDSIZE: 300 - 399					
LOWER	3.48	3.55	3.70	3.76	3.82
MEDIAN	3.90	3.95	4.02	4.19	[illegible]
UPPER	4.32	4.43	4.73	4.85	[illegible]
BEDSIZE: 400 - 499					
LOWER	3.65	3.67	3.80	3.84	3.67
MEDIAN	4.03	4.11	4.35	4.35	4.38
UPPER	4.69	4.87	4.97	5.05	4.99

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	3.90	4.11	4.23	4.25	4.39
MEDIAN	4.35	4.53	4.71	4.73	4.79
UPPER	4.95	5.12	5.30	5.41	5.55
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	4.33	4.32	3.97	4.25	4.35
N.E. / 100-199 MEDIAN	3.29	3.33	3.61	3.74	3.64
N.E. / 200-299 MEDIAN	3.67	3.71	3.86	3.83	3.68
N.E. / 300-399 MEDIAN	3.63	3.87	3.95	4.01	3.88
N.E. / 400-499 MEDIAN	4.07	4.29	4.26	3.84	3.65
N.E. / > 499 MEDIAN	3.94	4.10	4.30	4.48	4.60
E.N.C./ < 100 MEDIAN	4.00	4.10	4.32	4.50	4.57
E.N.C./100-199 MEDIAN	4.02	4.05	4.29	4.34	4.32
E.N.C./200-299 MEDIAN	4.11	4.10	4.20	4.25	4.13
E.N.C./300-399 MEDIAN	4.00	4.11	4.31	4.29	4.45
E.N.C./400-499 MEDIAN	4.49	4.27	4.35	4.45	4.38
E.N.C./ > 499 MEDIAN	4.42	4.59	4.81	4.74	4.64
SO. / < 100 MEDIAN	4.00	3.83	4.14	4.12	3.71
SO. / 100-199 MEDIAN	3.74	3.77	3.90	3.93	4.10
SO. / 200-299 MEDIAN	3.81	3.85	3.81	3.94	4.06
SO. / 300-399 MEDIAN	3.62	3.69	3.78	3.87	4.09
SO. / 400-499 MEDIAN	4.01	3.87	3.90	4.14	4.41
SO. / > 499 MEDIAN	4.23	4.41	4.62	4.69	4.86
N.W. / < 100 MEDIAN	4.24	4.33	4.44	4.43	4.28
N.W. / 100-199 MEDIAN	4.28	4.32	4.25	4.25	4.66
N.W. / 200-299 MEDIAN	3.88	3.93	4.05	4.10	4.43
N.W. / 300-399 MEDIAN	4.01	4.26	4.61	4.70	4.32
N.W. / 400-499 MEDIAN	3.74	3.98	4.36	4.34	4.29
N.W. / > 499 MEDIAN	4.31	4.67	4.70	4.60	4.74
F.W. / < 100 MEDIAN	4.82	4.90	4.89	5.15	5.16
F.W. / 100-199 MEDIAN	4.31	4.49	4.51	4.61	4.66
F.W. / 200-299 MEDIAN	4.35	4.40	4.43	4.84	5.04
F.W. / 300-399 MEDIAN	4.53	4.65	4.66	4.81	4.98
F.W. / 400-499 MEDIAN	4.76	4.95	5.22	4.99	5.02
F.W. / > 499 MEDIAN	5.35	5.55	5.33	5.41	5.95

1985 - 1989 COMPARATIVE VALUES FOR OUTPATIENT MANHOURS PER VISIT

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	3.73	3.96	3.90	4.20	4.26
MEDIAN	5.07	5.39	5.42	5.66	5.78
UPPER	7.44	7.73	7.82	8.28	8.53
REGION: Northeast					
LOWER	3.43	3.68	3.55	3.85	3.59
MEDIAN	4.72	5.03	4.94	4.98	4.75
UPPER	7.45	7.67	7.66	7.42	6.38
REGION: East North Central					
LOWER	3.51	3.73	3.73	3.92	4.20
MEDIAN	4.73	4.96	5.10	5.07	5.39
UPPER	6.96	7.44	6.80	6.89	7.59
REGION: South					
LOWER	4.18	4.27	4.51	4.72	4.67
MEDIAN	5.30	5.61	6.14	6.27	6.18
UPPER	7.42	8.02	8.33	9.52	9.02
REGION: Near West					
LOWER	3.70	3.98	4.25	4.81	5.49
MEDIAN	5.73	5.88	6.08	6.98	7.32
UPPER	8.79	8.97	9.04	9.61	12.07
REGION: Far West					
LOWER	3.90	4.22	3.85	4.27	4.03
MEDIAN	5.01	5.35	5.02	5.28	5.43
UPPER	7.23	7.38	6.96	7.58	7.50
BEDSIZE: < 100					
LOWER	3.28	3.82	3.41	4.02	3.77
MEDIAN	4.43	5.06	4.91	5.16	5.02
UPPER	6.41	8.26	7.14	7.73	7.86
BEDSIZE: 100 - 199					
LOWER	3.69	3.99	4.11	4.35	4.57
MEDIAN	5.01	5.28	5.23	5.67	5.78
UPPER	6.41	7.02	7.05	7.70	7.53
BEDSIZE: 200 - 299					
LOWER	3.92	4.23	4.15	4.24	3.94
MEDIAN	5.53	5.96	6.13	5.78	5.63
UPPER	8.49	8.48	8.73	8.73	7.80
BEDSIZE: 300 - 399					
LOWER	3.42	3.72	3.92	4.30	4.41
MEDIAN	4.78	5.41	5.39	5.84	5.58
UPPER	7.59	7.62	7.82	8.92	9.11
BEDSIZE: 400 - 499					
LOWER	3.63	3.46	3.84	4.20	4.24
MEDIAN	4.79	5.29	5.73	5.64	6.85
UPPER	7.24	7.86	7.74	8.77	9.28

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	3.99	4.24	4.18	4.06	4.20
MEDIAN	5.16	5.33	5.90	5.93	6.06
UPPER	7.37	7.86	8.19	8.93	9.01
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	4.39	5.52	4.13	4.37	4.44
N.E. / 100-199 MEDIAN	5.22	5.09	4.88	5.48	5.41
N.E. / 200-299 MEDIAN	5.08	5.08	5.30	4.84	4.55
N.E. / 300-399 MEDIAN	4.04	4.11	4.65	5.44	4.59
N.E. / 400-499 MEDIAN	5.43	5.83	5.13	5.40	5.37
N.E. / > 499 MEDIAN	4.61	4.77	5.02	4.85	4.13
E.N.C./ < 100 MEDIAN	3.92	4.11	4.71	4.82	4.95
E.N.C./100-199 MEDIAN	4.28	4.88	4.75	4.83	5.31
E.N.C./200-299 MEDIAN	6.63	6.54	6.01	5.88	6.21
E.N.C./300-399 MEDIAN	5.06	5.64	5.42	5.39	5.50
E.N.C./400-499 MEDIAN	4.51	4.22	5.32	5.39	6.37
E.N.C./ > 499 MEDIAN	4.67	4.76	5.01	4.51	4.81
SO. / < 100 MEDIAN	4.45	5.27	5.34	4.98	4.43
SO. / 100-199 MEDIAN	5.08	5.36	5.82	6.16	6.03
SO. / 200-299 MEDIAN	5.08	5.75	6.20	5.93	5.71
SO. / 300-399 MEDIAN	5.62	5.60	5.93	6.40	7.02
SO. / 400-499 MEDIAN	4.76	5.09	6.06	6.23	6.49
SO. / > 499 MEDIAN	5.90	6.33	6.87	7.41	6.71
N.W. / < 100 MEDIAN	4.40	5.48	5.24	5.14	5.57
N.W. / 100-199 MEDIAN	5.68	5.42	6.10	7.13	7.20
N.W. / 200-299 MEDIAN	8.46	7.82	7.82	8.48	6.65
N.W. / 300-399 MEDIAN	7.02	5.82	6.06	6.18	6.62
N.W. / 400-499 MEDIAN	3.94	5.54	5.93	5.84	9.12
N.W. / > 499 MEDIAN	7.00	7.22	7.27	8.06	10.03
F.W. / < 100 MEDIAN	4.49	5.79	4.92	6.04	6.13
F.W. / 100-199 MEDIAN	5.01	5.66	5.27	5.40	5.70
F.W. / 200-299 MEDIAN	6.17	6.46	6.32	5.17	5.30
F.W. / 300-399 MEDIAN	5.86	4.55	4.43	8.61	4.77
F.W. / 400-499 MEDIAN	4.87	5.38	5.16	5.04	5.55
F.W. / > 499 MEDIAN	4.04	4.15	4.16	3.85	5.39

1985 - 1989 COMPARATIVE VALUES FOR INPATIENT MANHR PER DISCHARGE ADJ FOR CM

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	109.25	109.75	110.07	109.92	114.05
MEDIAN	127.33	128.30	129.67	130.00	132.16
UPPER	152.21	153.97	156.21	153.87	155.63
REGION: Northeast					
LOWER	119.30	116.51	118.71	117.62	117.34
MEDIAN	138.70	134.94	140.49	134.34	136.82
UPPER	167.64	164.16	166.78	163.51	160.79
REGION: East North Central					
LOWER	116.66	114.54	113.66	111.48	114.77
MEDIAN	130.19	129.97	133.33	133.19	139.10
UPPER	155.11	156.73	160.39	160.43	163.61
REGION: South					
LOWER	109.40	107.92	110.72	110.19	115.77
MEDIAN	124.27	126.01	127.82	128.96	133.50
UPPER	151.30	152.77	153.75	149.89	157.58
REGION: Near West					
LOWER	101.34	105.23	100.17	108.27	112.49
MEDIAN	117.29	121.42	122.97	130.65	128.22
UPPER	135.88	147.30	149.31	154.41	149.22
REGION: Far West					
LOWER	104.55	102.24	104.89	100.22	103.74
MEDIAN	117.38	116.89	121.26	116.00	119.58
UPPER	134.77	139.24	139.38	142.47	144.69
BEDSIZE: < 100					
LOWER	101.47	102.08	96.92	97.85	97.53
MEDIAN	116.92	119.29	116.55	115.30	117.89
UPPER	130.68	140.56	140.48	137.55	138.26
BEDSIZE: 100 - 199					
LOWER	103.01	98.19	102.99	103.55	106.58
MEDIAN	117.92	115.77	117.42	116.14	122.90
UPPER	136.88	135.01	143.17	142.18	143.56
BEDSIZE: 200 - 299					
LOWER	109.27	107.80	111.47	109.90	113.73
MEDIAN	124.81	124.95	129.68	127.61	126.80
UPPER	149.73	148.26	150.31	148.30	145.42
BEDSIZE: 300 - 399					
LOWER	109.91	114.38	116.85	119.96	117.94
MEDIAN	126.68	128.61	134.53	135.92	138.20
UPPER	153.56	156.86	156.45	160.44	157.63
BEDSIZE: 400 - 499					
LOWER	113.57	114.84	118.66	113.48	116.81
MEDIAN	129.29	136.21	132.11	136.14	136.20
UPPER	164.58	160.75	169.20	166.46	152.76

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	128.05	129.19	134.95	136.87	132.80
MEDIAN	152.10	154.70	159.72	155.19	154.48
UPPER	179.49	176.31	179.56	177.71	178.49
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	131.51	131.42	129.07	123.88	132.07
N.E. / 100-199 MEDIAN	124.63	122.81	137.38	125.70	124.58
N.E. / 200-299 MEDIAN	146.00	136.58	138.67	131.87	129.18
N.E. / 300-399 MEDIAN	139.73	152.57	146.49	138.69	146.89
N.E. / 400-499 MEDIAN	151.68	152.25	144.34	156.46	134.49
N.E. / > 499 MEDIAN	161.77	156.46	164.89	167.09	157.35
E.N.C./ < 100 MEDIAN	121.93	119.98	116.07	113.01	110.81
E.N.C./100-199 MEDIAN	118.19	120.85	120.75	119.91	128.39
E.N.C./200-299 MEDIAN	125.48	127.26	130.61	134.31	131.40
E.N.C./300-399 MEDIAN	129.85	131.71	140.93	143.98	142.20
E.N.C./400-499 MEDIAN	155.10	148.80	143.15	137.75	143.95
E.N.C./ > 499 MEDIAN	158.21	161.64	173.13	162.66	165.74
SO. / < 100 MEDIAN	113.46	111.84	115.59	115.28	121.15
SO. / 100-199 MEDIAN	115.69	114.29	119.08	115.37	118.71
SO. / 200-299 MEDIAN	123.61	126.93	130.57	125.53	122.33
SO. / 300-399 MEDIAN	115.75	117.81	120.02	130.03	121.84
SO. / 400-499 MEDIAN	121.94	118.52	127.03	123.98	127.41
SO. / > 499 MEDIAN	152.24	154.03	155.25	148.64	163.02
N.W. / < 100 MEDIAN	103.08	106.74	117.01	125.21	118.18
N.W. / 100-199 MEDIAN	120.54	120.08	111.18	111.51	128.20
N.W. / 200-299 MEDIAN	105.69	103.27	118.71	117.55	117.18
N.W. / 300-399 MEDIAN	120.38	130.43	140.06	138.39	136.45
N.W. / 400-499 MEDIAN	105.05	128.40	124.04	142.78	131.03
N.W. / > 499 MEDIAN	134.31	142.61	161.58	152.60	147.22
F.W. / < 100 MEDIAN	113.89	102.08	108.20	108.23	104.61
F.W. / 100-199 MEDIAN	108.91	111.36	112.88	107.75	107.66
F.W. / 200-299 MEDIAN	116.09	114.43	120.67	116.00	128.20
F.W. / 300-399 MEDIAN	132.98	130.24	132.81	129.39	130.08
F.W. / 400-499 MEDIAN	133.27	136.12	139.28	121.40	137.41
F.W. / > 499 MEDIAN	134.55	135.13	144.08	155.10	130.36

1985 - 1989 COMPARATIVE VALUES FOR OTHER COSTS PER DISCHARGE ADJ FOR CM

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	687.54	748.51	784.63	863.52	936.75
MEDIAN	819.80	906.64	971.27	1057.88	1124.21
UPPER	1020.35	1122.08	1248.64	1331.39	1417.84
REGION: Northeast					
LOWER	714.72	749.19	765.79	853.24	851.90
MEDIAN	809.29	862.37	956.03	994.84	1054.88
UPPER	1036.22	1090.77	1158.37	1256.13	1287.18
REGION: East North Central					
LOWER	708.68	757.86	803.51	855.85	971.76
MEDIAN	828.84	916.66	980.85	1076.61	1143.38
UPPER	1003.08	1118.79	1217.39	1317.07	1435.33
REGION: South					
LOWER	659.68	717.21	756.74	862.81	961.99
MEDIAN	815.84	894.29	964.64	1066.14	1164.62
UPPER	1008.59	1135.46	1287.96	1376.63	1430.79
REGION: Near West					
LOWER	650.35	738.46	765.27	866.23	938.76
MEDIAN	788.69	916.26	892.12	1044.47	1097.98
UPPER	1002.04	1101.36	1205.03	1347.48	1483.54
REGION: Far West					
LOWER	744.85	826.74	890.01	902.45	977.55
MEDIAN	896.61	983.26	1127.69	1133.89	1245.35
UPPER	1060.71	1205.61	1402.52	1412.92	1497.85
BEDSIZE: < 100					
LOWER	607.34	676.46	702.79	742.32	775.10
MEDIAN	723.[illegible]4	814.34	857.68	891.71	916.45
UPPER	851.82	945.08	1018.53	1148.71	1089.29
BEDSIZE: 100 - 199					
LOWER	652.52	678.68	745.89	795.76	850.88
MEDIAN	761.89	831.57	886.83	965.87	1077.27
UPPER	920.75	1002.83	1097.67	1166.36	1276.73
BEDSIZE: 200 - 299					
LOWER	674.58	723.36	768.94	843.31	908.11
MEDIAN	815.97	866.26	948.69	1024.50	1070.77
UPPER	998.85	1097.92	1152.81	1254.54	1366.42
BEDSIZE: 300 - 399					
LOWER	706.45	777.79	871.97	947.58	1012.23
MEDIAN	836.43	924.78	1042.90	1165.47	1156.68
UPPER	1016.77	1163.14	1312.63	1414.42	1374.18
BEDSIZE: 400 - 499					
LOWER	718.27	758.96	776.23	874.91	969.61
MEDIAN	815.42	917.99	1075.95	1169.92	1258.19
UPPER	1016.67	1113.25	1402.89	1531.24	1470.57

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	818.75	913.83	983.79	1078.56	1154.71
MEDIAN	1005.27	1106.45	1243.45	1327.65	1433.67
UPPER	1236.07	1348.76	1568.47	1583.60	1725.05
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	791.91	847.95	927.72	1030.04	961.16
N.E. / 100-199 MEDIAN	729.91	821.55	954.59	922.39	872.54
N.E. / 200-299 MEDIAN	820.22	854.64	941.80	981.22	1014.86
N.E. / 300-399 MEDIAN	829.47	852.84	929.61	1039.99	1145.29
N.E. / 400-499 MEDIAN	781.41	934.70	1080.25	977.77	1243.18
N.E. / > 499 MEDIAN	1007.14	960.71	1037.15	1160.21	1244.29
E.N.C./ < 100 MEDIAN	745.81	798.40	827.87	840.43	910.53
E.N.C./100-199 MEDIAN	767.47	793.82	888.01	962.64	1082.04
E.N.C./200-299 MEDIAN	846.45	890.03	963.62	1090.96	1155.32
E.N.C./300-399 MEDIAN	829.98	927.03	1021.78	1171.83	1170.50
E.N.C./400-499 MEDIAN	940.48	968.61	1118.41	1201.48	1208.78
E.N.C./ > 499 MEDIAN	1032.51	1183.07	1320.28	1351.99	1535.68
SO. / < 100 MEDIAN	697.36	737.10	756.93	866.21	875.03
SO. / 100-199 MEDIAN	732.15	828.31	878.41	952.01	944.84
SO. / 200-299 MEDIAN	749.70	817.39	888.60	980.89	1013.72
SO. / 300-399 MEDIAN	819.08	876.39	1028.82	1094.56	1116.28
SO. / 400-499 MEDIAN	764.93	833.25	910.15	1064.37	1258.23
SO. / > 499 MEDIAN	1039.68	1124.34	1232.65	1331.28	1443.60
N.W. / < 100 MEDIAN	657.46	748.23	819.20	892.57	839.10
N.W. / 100-199 MEDIAN	765.87	859.30	804.03	944.15	1166.09
N.W. / 200-299 MEDIAN	723.81	784.39	865.35	1008.75	1087.74
N.W. / 300-399 MEDIAN	845.72	962.40	1048.40	1252.59	1179.41
N.W. / 400-499 MEDIAN	728.36	750.03	901.99	1148.52	1084.40
N.W. / > 499 MEDIAN	931.24	1081.32	1239.35	1299.32	1486.31
F.W. / < 100 MEDIAN	649.27	893.66	950.90	933.08	977.81
F.W. / 100-199 MEDIAN	840.06	861.55	937.84	1042.88	1060.78
F.W. / 200-299 MEDIAN	908.20	1014.09	1115.38	1162.09	1303.49
F.W. / 300-399 MEDIAN	1108.01	1398.58	1326.63	1356.86	1286.91
F.W. / 400-499 MEDIAN	1090.49	1132.85	1403.84	1315.85	1440.24
F.W. / > 499 MEDIAN	881.22	1069.49	1350.69	1621.32	1325.36

1985 - 1989 COMPARATIVE VALUES FOR SALARY PER FTE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	17456	18215	18567	19649	21500
MEDIAN	19505	20249	20801	21962	23840
UPPER	21508	22415	23116	24896	26644
REGION: Northeast					
LOWER	18102	19080	19835	20841	22996
MEDIAN	20147	21107	22075	23610	25740
UPPER	21732	22773	24356	26877	28996
REGION: East North Central					
LOWER	17808	18763	18936	19821	21740
MEDIAN	19750	20421	20844	21994	23609
UPPER	21428	22254	22729	24478	26066
REGION: South					
LOWER	16023	16771	17293	18553	20112
MEDIAN	17565	18351	19141	20358	22632
UPPER	19423	20168	21161	22716	24845
REGION: Near West					
LOWER	16920	17674	17641	18447	20623
MEDIAN	18863	19895	20135	21018	22721
UPPER	21187	21618	21917	23272	25324
REGION: Far West					
LOWER	20218	20825	21243	21853	23442
MEDIAN	21830	22957	23808	25164	26906
UPPER	23332	25071	26120	27705	28997
BEDSIZE: < 100					
LOWER	15688	16324	16618	17260	19225
MEDIAN	17212	17696	18510	19726	21505
UPPER	18785	19812	20600	22061	23143
BEDSIZE: 100 - 199					
LOWER	16898	17751	18319	19044	20720
MEDIAN	18682	19705	20146	20818	22942
UPPER	21123	21890	22425	23849	25732
BEDSIZE: 200 - 299					
LOWER	17734	18458	18873	19998	21835
MEDIAN	19894	20626	20969	22278	24136
UPPER	21561	22305	23052	24869	26269
BEDSIZE: 300 - 399					
LOWER	17878	18610	19678	20272	21674
MEDIAN	19850	20542	21660	22207	23375
UPPER	21558	22398	23476	25047	26968
BEDSIZE: 400 - 499					
LOWER	18370	19196	20280	21513	23528
MEDIAN	19926	21486	2[illegible]478	24545	26118
UPPER	22195	23223	24854	27033	28081

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	18774	20000	20573	21982	23171
MEDIAN	20576	21618	22310	23501	25421
UPPER	22771	23597	24755	25929	27616
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	17282	17895	19714	21443	22740
N.E. / 100-199 MEDIAN	19015	20178	20965	22355	24094
N.E. / 200-299 MEDIAN	20294	21251	22207	23132	25233
N.E. / 300-399 MEDIAN	21141	22398	23116	25443	28776
N.E. / 400-499 MEDIAN	19696	21929	24053	25779	27357
N.E. / > 499 MEDIAN	21537	23175	24247	25424	26907
E.N.C./ < 100 MEDIAN	17226	17689	19119	19236	21244
E.N.C./100-199 MEDIAN	18351	19229	19663	20335	22700
E.N.C./200-299 MEDIAN	20003	20726	20961	22600	24629
E.N.C./300-399 MEDIAN	19652	20610	21447	21712	23179
E.N.C./400-499 MEDIAN	20809	21976	22680	24973	26064
E.N.C./ > 499 MEDIAN	21015	22010	22701	24849	26248
SO. / < 100 MEDIAN	16108	16703	16706	18138	19241
SO. / 100-199 MEDIAN	16168	17507	18387	19274	19307
SO. / 200-299 MEDIAN	16921	18145	18322	20124	21869
SO. / 300-399 MEDIAN	17657	18416	19802	21198	22557
SO. / 400-499 MEDIAN	18104	18810	20209	21071	23764
SO. / > 499 MEDIAN	18750	20006	20629	22127	23780
N.W. / < 100 MEDIAN	15774	16629	17511	17720	20859
N.W. / 100-199 MEDIAN	18389	19063	19533	20263	22687
N.W. / 200-299 MEDIAN	18823	19967	20523	21305	22596
N.W. / 300-399 MEDIAN	20165	20648	21895	21607	22551
N.W. / 400-499 MEDIAN	20387	20455	20871	22687	24558
N.W. / > 499 MEDIAN	21576	21618	21754	22984	24460
F.W. / < 100 MEDIAN	20120	20715	21176	21390	23007
F.W. / 100-199 MEDIAN	21607	22644	23330	25164	26356
F.W. / 200-299 MEDIAN	22925	24072	25404	26484	24939
F.W. / 300-399 MEDIAN	23014	24113	25121	26591	27958
F.W. / 400-499 MEDIAN	23082	24487	24965	27216	27959
F.W. / > 499 MEDIAN	23142	25844	27721	27764	28595

1985 - 1989 COMPARATIVE VALUES FOR CAPITAL COSTS PER DISCHARGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	147.74	172.58	183.24	204.63	230.41
MEDIAN	233.00	263.09	277.99	296.58	344.39
UPPER	342.30	371.38	400.27	422.89	470.97
REGION: Northeast					
LOWER	138.93	160.42	166.82	190.74	212.32
MEDIAN	218.02	244.15	265.89	275.66	317.60
UPPER	344.66	378.73	385.99	426.14	483.63
REGION: East North Central					
LOWER	155.57	172.89	189.68	193.86	226.72
MEDIAN	244.31	263.86	285.23	284.16	340.41
UPPER	355.11	370.48	391.51	412.05	469.30
REGION: South					
LOWER	148.56	171.76	183.93	206.40	224.14
MEDIAN	223.96	258.99	259.82	287.70	324.19
UPPER	318.44	352.71	370.93	409.72	440.42
REGION: Near West					
LOWER	140.82	179.06	176.80	211.07	254.49
MEDIAN	237.57	279.17	297.21	326.77	372.33
UPPER	331.40	378.71	421.30	449.45	494.96
REGION: Far West					
LOWER	167.01	189.23	221.05	222.94	269.05
MEDIAN	254.78	297.16	304.33	311.61	357.34
UPPER	352.76	382.10	437.82	429.74	482.96
BEDSIZE: < 100					
LOWER	82.82	95.71	118.41	136.06	138.09
MEDIAN	131.76	153.35	172.63	192.22	180.25
UPPER	192.60	223.22	262.88	283.09	255.99
BEDSIZE: 100 - 199					
LOWER	126.57	148.86	178.61	194.98	226.92
MEDIAN	219.97	238.88	269.42	277.89	310.38
UPPER	338.19	359.44	386.58	397.48	418.64
BEDSIZE: 200 - 299					
LOWER	167.47	182.05	204.34	218.13	233.27
MEDIAN	226.14	244.32	279.89	285.88	331.15
UPPER	331.54	356.32	396.71	399.44	452.10
BEDSIZE: 300 - 399					
LOWER	201.21	237.77	237.74	257.70	272.93
MEDIAN	277.45	316.31	322.14	352.76	376.91-
UPPER	352.56	409.57	440.08	454.17	493.00
BEDSIZE: 400 - 499					
LOWER	183.38	195.30	213.42	219.15	250.97
MEDIAN	267.59	289.37	287.41	313.65	340.91
UPPER	355.78	389.49	-417.09	423.62	450.59

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	203.36	238.39	256.95	298.69	334.11
MEDIAN	293.06	329.24	362.52	403.35	452.21
UPPER	398.85	443.34	482.56	532.90	572.40
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	139.79	152.47	153.37	172.07	165.44
N.E. / 100-199 MEDIAN	150.90	176.84	242.12	263.71	259.03
N.E. / 200-299 MEDIAN	203.29	213.56	285.59	272.16	338.34
N.E. / 300-399 MEDIAN	248.02	265.37	272.29	329.50	329.29
N.E. / 400-499 MEDIAN	237.50	289.90	279.61	348.87	441.36
N.E. / > 499 MEDIAN	296.21	406.96	365.99	402.88	536.06
E.N.C./ < 100 MEDIAN	144.87	154.41	180.37	178.33	172.12
E.N.C./100-199 MEDIAN	224.17	243.02	259.89	236.67	294.98
E.N.C./200-299 MEDIAN	243.03	259.09	286.16	316.90	318.60
E.N.C./300-399 MEDIAN	298.73	326.80	326.56	345.57	384.84
E.N.C./400-499 MEDIAN	325.74	310.94	302.77	316.46	345.30
E.N.C./ > 499 MEDIAN	289.11	337.73	365.74	439.39	432.10
SO. / < 100 MEDIAN	173.23	140.87	143.31	150.24	162.46
SO. / 100-199 MEDIAN	184.29	226.96	244.48	258.38	275.79
SO. / 200-299 MEDIAN	206.13	227.58	260.37	269.93	288.74
SO. / 300-399 MEDIAN	275.16	304.03	316.39	349.52	370.26
SO. / 400-499 MEDIAN	204.13	206.43	219.42	238.55	278.33
SO. / > 499 MEDIAN	249.57	291.95	322.25	362.77	420.99
N.W. / < 100 MEDIAN	104.40	127.37	164.52	199.02	178.62
N.W. / 100-199 MEDIAN	231.09	241.45	282.92	312.53	371.78
N.W. / 200-299 MEDIAN	261.83	289.62	276.59	312.74	343.03
N.W. / 300-399 MEDIAN	295.24	345.22	410.01	421.22	401.83
N.W. / 400-499 MEDIAN	266.62	273.47	346.95	374.61	386.23
N.W. / > 499 MEDIAN	314.38	348.21	377.79	405.96	451.70
F.W. / < 100 MEDIAN	133.83	233.10	262.71	235.40	243.60
F.W. / 100-199 MEDIAN	254.71	279.18	300.13	327.39	351.23
F.W. / 200-299 MEDIAN	234.85	277.99	339.26	298.25	396.95
F.W. / 300-399 MEDIAN	336.85	360.60	396.71	362.11	421.43
F.W. / 400-499 MEDIAN	270.09	302.60	261.76	292.03	275.83
F.W. / > 499 MEDIAN	302.17	339.17	369.34	449.70	484.77

1985 - 1989 COMPARATIVE VALUES FOR EMPLOYEE BENEFITS PERCENTAGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	15.22	14.87	14.70	14.44	15.33
MEDIAN	17.50	17.32	16.82	16.85	17.63
UPPER	20.22	19.85	19.56	19.77	20.63
REGION: Northeast					
LOWER	15.95	15.65	15.00	14.76	15.65
MEDIAN	18.25	18.01	16.99	17.05	17.59
UPPER	20.84	20.70	20.22	19.77	20.01
REGION: East North Central					
LOWER	16.39	16.03	15.34	15.12	16.17
MEDIAN	18.49	18.28	17.34	17.16	18.55
UPPER	21.27	20.65	20.45	20.06	21.31
REGION: South					
LOWER	14.64	14.20	13.95	13.64	14.51
MEDIAN	16.53	16.24	16.16	16.01	17.15
UPPER	18.96	18.58	18.51	19.04	19.66
REGION: Near West					
LOWER	13.31	13.52	13.78	13.96	14.15
MEDIAN	15.67	15.66	15.42	16.12	16.38
UPPER	17.56	17.87	17.77	18.34	19.46
REGION: Far West					
LOWER	15.84	16.05	16.01	16.15	16.06
MEDIAN	18.15	18.47	18.34	18.47	19.13
UPPER	21.47	22.37	22.70	21.94	23.45
BEDSIZE: < 100					
LOWER	14.56	14.73	14.34	14.41	15.18
MEDIAN	16.51	17.35	16.75	16.73	18.03
UPPER	19.59	19.86	19.58	20.31	22.21
BEDSIZE: 100 - 199					
LOWER	14.66	14.63	14.65	14.46	15.26
MEDIAN	17.25	17.28	16.49	16.58	17.77
UPPER	20.55	20.52	19.11	19.19	20.27
BEDSIZE: 200 - 299					
LOWER	15.65	14.72	14.95	14.81	15.22
MEDIAN	17.55	17.35	16.99	17.26	17.54
UPPER	20.14	19.77	19.60	20.14	20.33
BEDSIZE: 300 - 399					
LOWER	15.69	14.76	13.91	14.33	15.30
MEDIAN	17.61	17.10	16.77	16.24	17.26
UPPER	20.12	19.47	19.43	18.90	19.37
BEDSIZE: 400 - 499					
LOWER	15.24	14.73	14.63	14.08	14.83
MEDIAN	17.52	17.31	16.83	17.23	17.18
UPPER	20.07	19.72	20.09	20.07	20.71

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	15.71	15.05	15.19	14.66	16.04
MEDIAN	17.70	17.29	16.98	17.16	18.00
UPPER	20.41	20.04	20.70	20.14	21.84
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	14.68	14.79	15.68	16.36	15.49
N.E. / 100-199 MEDIAN	18.34	18.01	16.33	16.04	17.42
N.E. / 200-299 MEDIAN	17.89	17.87	17.18	17.65	17.58
N.E. / 300-399 MEDIAN	19.45	18.19	17.54	16.82	17.59
N.E. / 400-499 MEDIAN	19.33	19.35	17.95	17.67	19.76
N.E. / > 499 MEDIAN	18.27	18.28	17.56	17.15	18.59
E.N.C./ < 100 MEDIAN	16.93	18.02	17.39	17.55	21.65
E.N.C./100-199 MEDIAN	18.40	18.13	17.24	17.21	19.05
E.N.C./200-299 MEDIAN	18.63	18.34	17.55	16.40	16.21
E.N.C./300-399 MEDIAN	19.06	17.91	16.40	16.77	17.41
E.N.C./400-499 MEDIAN	18.23	18.61	19.01	17.98	18.62
E.N.C./ > 499 MEDIAN	19.02	18.62	16.94	16.96	19.17
SO. / < 100 MEDIAN	19.33	17.35	16.60	16.08	20.73
SO. / 100-199 MEDIAN	15.09	15.32	15.61	15.85	16.22
SO. / 200-299 MEDIAN	16.60	16.55	16.57	16.25	17.63
SO. / 300-399 MEDIAN	16.69	16.17	16.74	15.27	16.02
SO. / 400-499 MEDIAN	15.62	14.91	14.59	13.40	13.42
SO. / > 499 MEDIAN	17.44	17.13	17.23	17.50	18.14
N.W. / < 100 MEDIAN	16.02	16.90	16.50	16.17	16.84
N.W. / 100-199 MEDIAN	15.48	15.68	15.32	16.33	14.90
N.W. / 200-299 MEDIAN	16.12	14.25	14.91	16.14	15.32
N.W. / 300-399 MEDIAN	16.73	17.02	15.98	16.05	17.73
N.W. / 400-499 MEDIAN	15.84	16.96	15.69	15.74	15.86
N.W. / > 499 MEDIAN	14.61	14.97	14.91	15.49	16.56
F.W. / < 100 MEDIAN	17.62	17.37	16.74	17.56	18.12
F.W. / 100-199 MEDIAN	18.74	19.69	18.81	19.60	18.46
F.W. / 200-299 MEDIAN	18.20	18.97	18.96	19.40	20.31
F.W. / 300-399 MEDIAN	15.46	16.40	17.45	17.95	18.49
F.W. / 400-499 MEDIAN	19.49	18.49	21.57	19.84	23.16
F.W. / > 499 MEDIAN	17.52	17.59	17.80	18.87	22.05

1985 - 1989 COMPARATIVE VALUES FOR PROFESSIONAL LIABILITY INS PER DISCHARGE

	1985	1986	1987	1988	1989
NATIONAL: ALL U.S.					
LOWER	10.18	16.64	21.45	24.80	24.13
MEDIAN	20.79	33.89	41.73	46.19	46.81
UPPER	38.05	67.81	78.90	89.48	88.85
REGION: Northeast					
LOWER	11.99	18.82	25.99	31.03	29.20
MEDIAN	22.76	35.98	45.57	55.36	51.55
UPPER	49.12	86.22	95.52	112.38	108.62
REGION: East North Central					
LOWER	8.95	17.32	21.17	21.54	21.72
MEDIAN	22.66	37.25	43.57	47.10	48.79
UPPER	40.00	73.05	82.43	99.91	102.38
REGION: South					
LOWER	6.44	12.63	16.09	16.79	18.59
MEDIAN	13.82	23.23	35.00	36.31	31.61
UPPER	31.41	46.96	64.40	65.35	54.67
REGION: Near West					
LOWER	10.72	15.77	18.98	22.60	24.71
MEDIAN	16.90	26.34	30.82	36.10	40.42
UPPER	26.12	55.97	55.67	51.12	72.95
REGION: Far West					
LOWER	19.30	29.54	39.86	41.48	50.00
MEDIAN	28.80	50.83	65.38	70.45	75.66
UPPER	42.20	76.51	113.45	122.84	114.25
BEDSIZE: < 100					
LOWER	9.55	16.34	19.22	22.61	18.94
MEDIAN	13.99	21.27	32.17	32.76	34.81
UPPER	25.74	42.35	54.58	61.61	62.33
BEDSIZE: 100 - 199					
LOWER	8.77	14.09	21.42	21.15	23.29
MEDIAN	18.23	29.08	36.53	41.00	41.96
UPPER	32.15	55.92	68.68	70.02	83.52
BEDSIZE: 200 - 299					
LOWER	8.65	14.23	21.35	23.32	21.64
MEDIAN	19.86	31.97	42.55	50.93	46.48
UPPER	34.21	62.24	75.98	85.00	87.98
BEDSIZE: 300 - 399					
LOWER	11.25	16.46	18.94	24.15	24.77
MEDIAN	20.00	35.02	46.16	48.54	40.42
UPPER	39.09	71.25	87.43	109.40	89.94
BEDSIZE: 400 - 499					
LOWER	14.35	23.88	28.53	35.51	34.67
MEDIAN	24.20	41.40	52.40	66.74	51.03
UPPER	52.71	102.95	109.67	129.44	99.93

	1985	1986	1987	1988	1989
BEDSIZE: > 499					
LOWER	16.95	22.56	26.99	29.05	27.84
MEDIAN	35.08	51.43	65.15	60.64	58.09
UPPER	61.68	98.55	128.20	123.79	107.97
REGION/BEDSIZE					
N.E. / < 100 MEDIAN	11.77	20.99	30.93	27.94	50.22
N.E. / 100-199 MEDIAN	19.18	23.43	35.71	50.64	35.80
N.E. / 200-299 MEDIAN	20.55	31.40	47.09	62.90	54.48
N.E. / 300-399 MEDIAN	21.66	34.70	55.26	61.16	58.31
N.E. / 400-499 MEDIAN	36.02	57.05	52.13	49.07	41.66
N.E. / > 499 MEDIAN	54.38	80.49	129.36	103.33	115.51
E.N.C./ < 100 MEDIAN	15.79	20.56	31.92	31.98	35.41
E.N.C./100-199 MEDIAN	20.79	37.09	36.68	43.70	48.05
E.N.C./200-299 MEDIAN	28.84	43.47	47.27	42.88	48.89
E.N.C./300-399 MEDIAN	21.33	45.09	53.94	73.48	36.36
E.N.C./400-499 MEDIAN	41.63	83.48	112.54	122.23	100.12
E.N.C./ > 499 MEDIAN	33.66	39.27	44.53	72.12	55.61
SO. / < 100 MEDIAN	7.84	16.79	20.09	31.29	19.71
SO. / 100-199 MEDIAN	9.60	17.02	27.20	21.45	30.18
SO. / 200-299 MEDIAN	12.30	21.07	34.61	40.21	30.16
SO. / 300-399 MEDIAN	15.67	23.69	35.59	30.55	30.02
SO. / 400-499 MEDIAN	16.31	29.70	42.87	45.15	39.83
SO. / > 499 MEDIAN	31.28	52.64	43.00	49.82	39.42
N.W. / < 100 MEDIAN	13.18	20.36	27.06	28.20	28.97
N.W. / 100-199 MEDIAN	13.61	21.12	28.50	35.91	35.27
N.W. / 200-299 MEDIAN	13.32	21.52	27.74	30.82	36.00
N.W. / 300-399 MEDIAN	19.19	43.80	52.91	47.29	40.42
N.W. / 400-499 MEDIAN	22.37	36.21	41.11	48.23	44.74
N.W. / > 499 MEDIAN	28.73	35.74	57.06	48.93	59.71
F.W. / < 100 MEDIAN	22.07	38.83	56.22	62.50	71.88
F.W. / 100-199 MEDIAN	30.34	51.16	60.54	70.37	61.74
F.W. / 200-299 MEDIAN	25.31	46.93	69.94	96.29	89.73
F.W. / 300-399 MEDIAN	46.75	78.28	70.74	69.39	77.29
F.W. / 400-499 MEDIAN	22.13	43.64	84.99	95.60	83.28
F.W. / > 499 MEDIAN	43.90	74.60	114.32	120.39	76.61

APPENDIX D

NUMBER OF HOSPITALS BY COMPARATIVE GROUPINGS

NUMBER OF HOSPITALS REPORTING
1985 - 1989

	1985	1986	1987	1988	1989
NATIONAL--ALL U.S.	796	896	1110	1037	675
REGION					
Northeast Region	181	192	235	212	141
South Region	178	220	264	269	163
Near West Region	127	147	210	181	119
East North Central Region	214	229	261	224	177
Far West Region	96	108	140	150	74
BEDSIZE					
Bedsize: fewer than 100 Beds	97	109	205	178	83
Bedsize: 100-199 Beds	186	200	264	243	145
Bedsize: 200-299 Beds	181	205	236	220	142
Bedsize: 300-399 Beds	128	151	166	150	114
Bedsize: 400-499 Beds	66	77	85	91	65
Bedsize: more than 499 Beds	138	154	154	155	126
REGION/BEDSIZE					
Northeast/fewer than 100 Beds	19	21	34	29	14
South/fewer than 100 Beds	11	13	34	25	12
Near West/fewer than 100 Beds	22	26	58	40	27
East North Central/fewer than 100 Beds	27	28	44	38	17
Far West/fewer than 100 Beds	18	21	35	46	13
Northeast/100-199 Beds	35	36	50	47	33
South/100-199 Beds	30	39	47	62	22
Near West/100-199 Beds	32	34	54	44	24
East North Central/100-199 Beds	55	57	74	54	48
Far West/100-199 Beds	34	34	39	36	18
Northeast/200-299 Beds	57	57	72	63	38
South/200-299 Beds	41	58	60	55	29
Near West/200-299 Beds	20	22	28	30	17
East North Central/200-299 Beds	41	42	46	41	40
Far West/200-299 Beds	22	26	30	31	18
Northeast/300-399 Beds	28	33	35	23	22
South/300-399 Beds	41	48	51	54	42
Near West/300-399 Beds	15	19	27	26	16
East North Central/300-399 Beds	35	40	41	36	29
Far West/300-399 Beds	9	11	12	11	5
Northeast/400-499 Beds	17	19	18	22	13
South/400-499 Beds	16	18	21	23	16
Near West/400-499 Beds	12	15	18	17	16
East North Central/400-499 Beds	14	17	16	14	9
Far West/400-499 Beds	7	8	12	15	11
Northeast/more than 499 Beds	25	26	26	28	21
South/more than 499 Beds	39	44	51	51	43
Near West/more than 499 Beds	26	31	25	24	19
East North Central/more than 499 Beds	42	45	40	41	34
Far West/more than 499 Beds	6	8	12	11	9

APPENDIX E

MEDIAN INDICATORS BY STANDARD & POOR'S BOND RATINGS

1985

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	35.77	151.58	87.56	65.96	61.17
PROFIT PER VISIT	-1.22	3.70	2.24	2.72	2.47
PROFIT PER DISCHARGE ADJ FOR CASE MIX	52.77	120.27	83.88	57.49	69.42
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	28.67	32.69	32.71	33.10	34.30
NET PRICE PER DISCHARGE	4464	3730	2853	2780	2661
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	3305	2993	2645	2533	2633
NET PRICE PER VISIT	100.99	99.77	109.41	120.65	117.28
BAD DEBT AND CHARITY CARE PERCENTAGE	4.38	3.86	4.54	3.63	4.79
INPATIENT REVENUE PERCENTAGE	78.12	81.31	79.58	79.83	78.18
OUTPATIENT REVENUE PERCENTAGE	14.56	13.74	15.66	15.70	17.79
OTHER REVENUE PERCENTAGE	6.28	4.91	4.72	3.72	3.92
CONTRACTUAL ALLOWANCE PERCENTAGE	11.59	12.25	9.43	11.30	13.76
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	69.67	67.51	61.32	60.73	60.77
AVERAGE DAILY CENSUS (DAYS)	403.38	320.61	197.25	155.14	111.96
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	71.42	73.57	69.32	67.53	65.36
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.19	6.88	6.26	6.10	5.96
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	5.81	5.77	5.66	5.40	5.51
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	3840	3601	2744	2683	2602
COST PER DISCHARGE ADJUSTED FOR CASE MIX	3190	2973	2483	2501	2444
COST PER VISIT	119.50	105.45	108.22	118.92	117.92
INTERN AND RESIDENT COST PER FTE	26485	27115	0	0	0
ALL PATIENT CASE MIX INDEX	1.1920	1.2434	1.1212	1.1500	1.0800
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	4.86	4.37	3.97	3.85	3.72
OUTPATIENT MANHOURS PER VISIT	4.98	5.35	5.01	5.50	5.47
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	170.80	145.69	125.46	123.36	119.01
OTHER COSTS PER DISCHARGE ADJ FOR CM	1035.99	862.05	824.33	863.41	810.54
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	20649	20008	20003	19313	19442
CAPITAL COSTS PER DISCHARGE	255.89	292.37	275.18	295.98	270.83
EMPLOYEE BENEFITS PERCENTAGE	17.19	18.49	17.60	18.06	16.68
PROFESSIONAL LIABILITY INS PER DISCHARGE	45.58	24.16	20.26	23.55	20.58
MEDIAN BEDSIZE	566	456	317	281	181
NUMBER OF HOSPITALS	19	57	136	51	61

1986

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	5.97	105.01	32.88	69.77	40.00
PROFIT PER VISIT	-2.86	2.18	0.85	2.61	1.73
PROFIT PER DISCHARGE ADJ FOR CASE MIX	24.31	96.39	35.72	56.93	36.15
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	28.30	32.74	33.87	34.85	34.93
NET PRICE PER DISCHARGE	4848	3851	3102	2965	2850
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	3703	3103	2739	2606	2516
NET PRICE PER VISIT	113.59	114.09	120.95	119.39	135.20
BAD DEBT AND CHARITY CARE PERCENTAGE	4.02	4.32	4.84	4.68	4.89
INPATIENT REVENUE PERCENTAGE	78.32	79.69	77.72	76.90	75.76
OUTPATIENT REVENUE PERCENTAGE	15.13	14.76	17.18	17.26	19.11
OTHER REVENUE PERCENTAGE	5.61	4.85	4.86	3.94	3.96
CONTRACTUAL ALLOWANCE PERCENTAGE	10.03	12.78	11.48	13.46	15.81
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	65.60	66.79	59.88	62.93	59.46
AVERAGE DAILY CENSUS (DAYS)	443.82	304.05	196.74	163.36	122.07
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	75.66	73.43	67.71	68.26	66.40
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.55	6.87	6.30	6.26	5.99
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	5.53	5.84	5.55	5.40	5.56
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	4217	3764	3082	2904	2772
COST PER DISCHARGE ADJUSTED FOR CASE MIX	3566	3107	2709	2524	2481
COST PER VISIT	118.21	118.95	122.08	119.90	119.10
INTERN AND RESIDENT COST PER FTE	26585	26143	0	0	0
ALL PATIENT CASE MIX INDEX	1.2100	1.2500	1.1400	1.1400	1.1200
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	4.79	4.33	4.04	3.85	3.76
OUTPATIENT MANHOURS PER VISIT	4.90	5.40	5.38	5.44	5.86
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	160.21	145.62	130.34	116.80	116.53
OTHER COSTS PER DISCHARGE ADJ FOR CM	1181.36	1014.04	925.63	917.75	840.50
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	21546	20958	20752	20033	20124
CAPITAL COSTS PER DISCHARGE	307.60	315.50	316.40	322.35	288.44
EMPLOYEE BENEFITS PERCENTAGE	17.35	18.50	17.06	17.97	16.84
PROFESSIONAL LIABILITY INS PER DISCHARGE	89.55	37.85	35.05	37.50	34.49
MEDIAN BEDSIZE	686	456	319	283	193
NUMBER OF HOSPITALS	21	63	149	62	62

1987

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	-109.16	64.29	27.51	30.50	9.03
PROFIT PER VISIT	-6.18	2.22	0.19	2.41	0.02
PROFIT PER DISCHARGE ADJ FOR CASE MIX	-27.56	47.27	37.50	23.31	17.83
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	26.20	32.34	33.22	36.02	35.18
NET PRICE PER DISCHARGE	5597	4127	3395	3325	3053
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	4633	3479	3026	2879	2816
NET PRICE PER VISIT	104.57	141.37	129.22	144.81	137.39
BAD DEBT AND CHARITY CARE PERCENTAGE	5.19	4.38	5.02	4.99	5.30
INPATIENT REVENUE PERCENTAGE	77.43	78.57	76.52	75.29	73.96
OUTPATIENT REVENUE PERCENTAGE	16.05	16.23	18.57	19.52	21.10
OTHER REVENUE PERCENTAGE	5.21	4.14	4.66	4.34	4.20
CONTRACTUAL ALLOWANCE PERCENTAGE	17.22	17.01	15.22	15.99	19.07
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	71.54	63.52	57.85	60.41	55.88
AVERAGE DAILY CENSUS (DAYS)	528.49	276.03	192.31	151.91	107.72
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	78.57	74.01	67.63	71.54	62.77
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.70	6.85	6.28	6.52	6.10
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	6.30	5.86	5.42	5.42	5.45
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	5571	4034	3347	3405	3079
COST PER DISCHARGE ADJUSTED FOR CASE MIX	4776	3440	3016	2838	2687
COST PER VISIT	128.77	132.43	130.55	135.09	124.70
INTERN AND RESIDENT COST PER FTE	26125	35947	0	0	0
ALL PATIENT CASE MIX INDEX	1.2284	1.2073	1.1811	1.1500	1.1420
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	5.03	4.59	4.25	4.00	3.98
OUTPATIENT MANHOURS PER VISIT	4.76	6.06	5.74	6.25	5.84
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	174.99	147.57	129.67	123.36	121.55
OTHER COSTS PER DISCHARGE ADJ FOR CM	1393.82	1193.64	1031.92	1002.02	948.69
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	23392	21688	21659	21274	20885
CAPITAL COSTS PER DISCHARGE	407.57	371.09	317.74	369.34	311.34
EMPLOYEE BENEFITS PERCENTAGE	17.54	17.00	16.58	16.61	16.76
PROFESSIONAL LIABILITY INS PER DISCHARGE	121.14	69.13	48.93	41.82	40.34
MEDIAN BEDSIZE	735	442	319	243	201
NUMBER OF HOSPITALS	20	55	143	61	73

1988

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	-67.29	26.50	-7.41	31.51	0.92
PROFIT PER VISIT	-2.67	1.76	0.13	1.40	0.11
PROFIT PER DISCHARGE ADJ FOR CASE MIX	-72.88	24.00	-4.77	14.07	-2.01
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	26.78	30.71	34.82	33.20	36.36
NET PRICE PER DISCHARGE	6404	4569	3603	3438	3157
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	5134	3657	3139	2969	2913
NET PRICE PER VISIT	137.29	149.24	137.22	149.62	131.74
BAD DEBT AND CHARITY CARE PERCENTAGE	4.17	4.64	4.78	5.09	6.09
INPATIENT REVENUE PERCENTAGE	78.14	77.33	74.86	72.71	73.91
OUTPATIENT REVENUE PERCENTAGE	17.99	17.05	19.78	21.93	20.68
OTHER REVENUE PERCENTAGE	6.05	5.05	4.57	4.24	4.35
CONTRACTUAL ALLOWANCE PERCENTAGE	17.02	21.50	19.62	20.17	23.42
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	71.15	66.69	56.95	58.13	54.05
AVERAGE DAILY CENSUS (DAYS)	519.04	299.67	178.07	151.82	112.04
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	78.88	75.15	66.69	70.14	61.76
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.73	6.94	6.26	6.24	6.04
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	5.62	5.57	5.40	5.35	5.54
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	6248	4445	3624	3376	3215
COST PER DISCHARGE ADJUSTED FOR CASE MIX	5161	3642	3202	2886	2812
COST PER VISIT	150.39	150.10	139.37	146.73	130.00
INTERN AND RESIDENT COST PER FTE	26528	37066	0	0	0
ALL PATIENT CASE MIX INDEX	1.3682	1.2246	1.1732	1.2050	1.1314
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	5.33	4.71	4.34	4.13	3.99
OUTPATIENT MANHOURS PER VISIT	5.27	5.71	5.44	6.51	5.38
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	185.62	151.62	132.90	122.23	124.21
OTHER COSTS PER DISCHARGE ADJ FOR CM	1536.10	1300.81	1106.13	1033.83	1016.51
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	24707	23278	22329	22982	21536
CAPITAL COSTS PER DISCHARGE	472.55	406.09	342.08	345.72	328.51
EMPLOYEE BENEFITS PERCENTAGE	16.84	17.90	16.16	16.87	16.04
PROFESSIONAL LIABILITY INS PER DISCHARGE	123.80	60.56	44.93	46.25	44.80
MEDIAN BEDSIZE	701	453	312	240	205
NUMBER OF HOSPITALS	19	61	136	56	64

1989

STANDARD AND POOR'S RATING

	AA+ AA AA-	A+	A	A-	BBB+ BBB BBB-
PROFIT INDICATORS					
PROFIT PER DISCHARGE	-213.81	-5.40	-27.67	-25.44	-18.42
PROFIT PER VISIT	-9.26	3.06	0.48	1.89	0.79
PROFIT PER DISCHARGE ADJ FOR CASE MIX	-209.86	1.15	-13.83	-19.09	-0.43
NET PRICE INDICATORS					
MEDICARE PAYMENT PERCENTAGE	25.22	33.58	36.15	38.71	36.78
NET PRICE PER DISCHARGE	6913	4677	4115	3808	3627
NET PRICE PER DISCHARGE ADJ FOR CASE MIX	5083	3714	3582	3145	3311
NET PRICE PER VISIT	139.17	179.60	164.73	132.44	143.25
BAD DEBT AND CHARITY CARE PERCENTAGE	4.60	4.71	5.69	4.94	5.96
INPATIENT REVENUE PERCENTAGE	73.57	75.62	74.24	71.51	71.29
OUTPATIENT REVENUE PERCENTAGE	18.58	18.07	19.98	23.45	23.76
OTHER REVENUE PERCENTAGE	7.76	5.69	5.22	5.10	4.76
CONTRACTUAL ALLOWANCE PERCENTAGE	15.87	24.45	21.29	23.53	25.56
VOLUME INDICATORS					
OCCUPANCY PERCENTAGE	74.00	64.40	58.83	61.65	55.90
AVERAGE DAILY CENSUS (DAYS)	471.36	276.97	202.90	175.09	152.22
OCCUPANCY FOR STAFFED BEDS PERCENTAGE	84.48	73.28	69.53	71.08	66.77
LENGTH OF STAY INDICATORS					
LENGTH OF STAY (DAYS)	7.42	6.80	6.33	6.47	6.33
LENGTH OF STAY ADJ FOR CASE MIX (DAYS)	5.32	5.31	5.28	5.47	5.74
INTENSITY OF SERVICE INDICATORS					
COST PER DISCHARGE	7180	4663	4223	3778	3666
COST PER DISCHARGE ADJUSTFD FOR CASE MIX	5253	3862	3644	3090	3348
COST PER VISIT	153.54	159.83	160.43	134.60	138.92
INTERN AND RESIDENT COST PER FTE	35766	41394	0	0	0
ALL PATIENT CASE MIX INDEX	1.3731	1.3081	1.2137	1.2286	1.1648
EFFICIENCY INDICATORS					
FTE'S PER OCCUPIED BED	5.48	4.77	4.29	3.95	4.10
OUTPATIENT MANHOURS PER VISIT	4.68	5.86	5.94	5.60	5.43
INPATIENT MANHR PER DISCHARGE ADJ FOR CM	165.47	144.79	130.21	126.31	134.16
OTHER COSTS PER DISCHARGE ADJ FOR CM	1742.94	1343.43	1260.92	1142.20	1165.02
UNIT COSTS FOR INPUTS INDICATORS					
SALARY PER FTE	26578	24226	24542	23723	24392
CAPITAL COSTS PER DISCHARGE	544.17	458.93	397.84	382.41	369.49
EMPLOYEE BENEFITS PERCENTAGE	18.34	17.93	[illegible]	16.12	17.96
PROFESSIONAL LIABILITY INS PER DISCHARGE	171.74	52.43	[illegible]	41.09	47.89
MEDIAN BEDSIZE	677	451	348	274	238
NUMBER OF HOSPITALS	14	47	99	34	40

APPENDIX F

MEDIAN INDICATORS BY URBAN AND RURAL STATUS

1985

URBAN AND RURAL STATUS

	URBAN HOSPITALS							RURAL HOSPITALS				
	ALL	<100	100-199	200-299	300-399	400-499	>499	ALL	<100	100-199	200-299	>299
PROFIT INDICATORS												
PROFIT PER DISCHARGE	83.80	9.50	48.87	84.63	90.61	113.81	112.50	7.25	-13.94	9.81	53.48	7.27
PROFIT PER VISIT	2.42	0.50	1.39	3.06	3.26	2.47	3.12	0.04	-1.18	0.04	2.39	0.23
PROFIT PER DISCHARGE ADJ FOR CASE	80.60	25.41	45.09	77.86	88.57	108.58	104.11	16.94	11.20	15.77	57.55	14.25
NET PRICE INDICATORS												
MEDICARE PAYMENT PERCENTAGE	32.16	35.14	36.04	32.36	33.66	31.22	29.83	36.30	39.15	36.40	34.91	33.90
NET PRICE PER DISCHARGE	3157	2293	2794	2999	3118	3111	3836	2159	1901	2174	2325	2330
NET PRICE PER DISCHARGE ADJ FOR CA	2808	2177	2562	2764	2794	2780	3197	2049	1993	2084	2063	2083
NET PRICE PER VISIT	106.19	71.02	105.11	124.43	104.09	90.75	113.48	87.91	78.17	91.10	84.36	109.41
BAD DEBT AND CHARITY CARE PERCENTA	4.51	4.07	4.46	4.19	4.31	4.31	5.28	4.74	4.47	4.53	5.02	6.68
INPATIENT REVENUE PERCENTAGE	79.90	73.94	77.52	78.49	80.85	82.48	81.90	76.61	74.36	76.98	78.31	79.37
OUTPATIENT REVENUE PERCENTAGE	15.38	21.67	18.11	17.01	14.75	12.90	12.00	18.37	19.97	18.29	17.53	15.77
OTHER REVENUE PERCENTAGE	4.28	3.68	3.91	3.90	4.21	4.28	4.86	4.28	4.51	3.89	4.50	4.60
CONTRACTUAL ALLOWANCE PERCENTAGE	10.34	8.32	10.33	10.41	10.05	11.61	9.65	10.65	8.73	11.88	12.55	11.18
VOLUME INDICATORS												
OCCUPANCY PERCENTAGE	63.71	53.76	60.38	61.60	63.18	65.07	66.93	50.52	44.32	52.14	58.09	58.67
AVERAGE DAILY CENSUS (DAYS)	202.99	36.01	85.78	157.89	219.15	304.27	415.82	69.00	26.92	72.49	116.87	192.49
OCCUPANCY FOR STAFFED BEDS PERCENT	70.68	55.65	63.94	69.15	70.50	74.61	74.91	59.78	50.54	58.17	66.33	69.36
LENGTH OF STAY INDICATORS												
LENGTH OF STAY (DAYS)	6.62	5.30	6.04	6.28	6.61	6.53	7.37	5.32	4.80	5.16	5.61	6.22
LENGTH OF STAY ADJ FOR CASE MIX (D	5.80	5.08	5.70	5.60	5.77	5.93	5.98	5.02	4.83	4.80	5.24	5.38
INTENSITY OF SERVICE INDICATORS												
COST PER DISCHARGE	3053	2292	2623	2896	2995	2962	3737	2121	1939	2142	2245	2305
COST PER DISCHARGE ADJUSTED FOR CA	2730	2178	2488	2665	2694	2670	3176	2011	1956	2017	2001	2121
COST PER VISIT	105.24	67.19	103.31	122.76	100.94	93.78	111.24	85.44	78.20	87.99	84.96	106.07
INTERN AND RESIDENT COST PER FTE	0	0	0	0	0	25862	32397	0	0	0	0	0
ALL PATIENT CASE MIX INDEX	1.1322	1.0500	1.0680	1.1147	1.1488	1.1675	1.2210	1.0715	1.0062	1.0712	1.0876	1.1432
EFFICIENCY INDICATORS												
FTE'S PER OCCUPIED BED	4.06	4.26	3.84	3.98	3.97	4.01	4.35	3.97	4.24	4.02	3.83	3.62
OUTPATIENT MANHOURS PER VISIT	5.12	3.98	5.01	5.92	4.68	4.73	5.20	4.97	4.50	5.01	5.01	6.02
INPATIENT MANHR PER DISCHARGE ADJ	132.85	117.85	124.65	128.15	132.14	129.22	151.95	112.16	114.57	108.71	113.08	113.04
OTHER COSTS PER DISCHARGE ADJ FOR	879.37	775.54	820.55	867.72	862.23	812.98	1004.90	698.04	701.88	706.76	664.79	697.76
UNIT COSTS FOR INPUTS INDICATORS												
SALARY PER FTE	20237	17388	20053	20470	20298	19956	20649	17408	17193	17496	17481	17671
CAPITAL COSTS PER DISCHARGE	264.17	144.93	238.90	241.04	283.16	268.74	292.90	166.87	115.11	197.10	197.13	214.50
EMPLOYEE BENEFITS PERCENTAGE	17.66	16.49	17.85	17.61	17.98	17.51	17.75	16.81	16.58	16.79	17.47	16.66
PROFESSIONAL LIABILITY INS PER DIS	24.59	16.62	23.47	22.27	22.54	24.16	35.10	13.23	13.60	13.29	10.85	15.74

URBAN AND RURAL STATUS

	URBAN HOSPITALS							RURAL HOSPITALS				
	ALL	<100	100-199	200-299	300-399	400-499	>499	ALL	<100	100-199	200-299	>299
PROFIT INDICATORS												
PROFIT PER DISCHARGE	51.16	-24.45	59.52	35.85	47.66	82.19	73.63	17.16	5.42	17.16	2.90	40.32
PROFIT PER VISIT	1.21	0.01	2.11	0.94	0.98	1.52	1.96	0.82	-1.40	0.49	2.58	2.02
PROFIT PER DISCHARGE ADJ FOR CASE	49.80	0.86	44.97	36.15	43.59	74.37	65.70	22.71	15.38	22.24	32.44	31.77
NET PRICE INDICATORS												
MEDICARE PAYMENT PERCENTAGE	32.84	36.10	36.41	33.51	34.15	31.54	29.58	36.99	39.61	37.63	35.57	34.93
NET PRICE PER DISCHARGE	3444	2500	3110	3230	3346	3388	4189	2298	2091	2283	2422	2549
NET PRICE PER DISCHARGE ADJ FOR CA	3023	2344	2699	2881	3028	2980	3434	2134	2108	2094	2161	2257
NET PRICE PER VISIT	119.66	77.64	118.68	139.85	118.14	108.72	123.67	99.86	91.32	100.63	97.43	111.73
BAD DEBT AND CHARITY CARE PERCENTA	4.60	4.33	4.69	4.29	4.38	4.96	5.34	4.94	4.70	4.73	5.69	7.00
INPATIENT REVENUE PERCENTAGE	78.33	69.36	75.24	76.42	78.72	80.28	81.14	74.10	69.81	73.91	75.16	77.32
OUTPATIENT REVENUE PERCENTAGE	16.33	24.51	19.45	18.63	16.61	14.11	13.24	21.16	23.24	22.02	20.33	17.12
OTHER REVENUE PERCENTAGE	4.38	4.63	3.68	3.99	4.51	4.25	4.92	4.12	4.35	3.53	4.16	4.84
CONTRACTUAL ALLOWANCE PERCENTAGE	11.49	9.39	11.95	12.27	11.01	12.06	11.30	13.42	11.29	14.18	14.14	14.38
VOLUME INDICATORS												
OCCUPANCY PERCENTAGE	61.88	43.74	57.68	61.48	61.50	62.75	65.59	49.87	39.56	50.69	52.60	56.08
AVERAGE DAILY CENSUS (DAYS)	200.99	30.35	82.27	155.04	213.90	286.68	406.26	68.27	25.91	68.71	116.68	195.40
OCCUPANCY FOR STAFFED BEDS PERCENT	70.84	56.53	65.23	68.80	69.82	73.93	74.66	58.16	49.63	57.68	61.43	71.04
LENGTH OF STAY INDICATORS												
LENGTH OF STAY (DAYS)	6.74	5.30	6.05	6.28	6.60	6.67	7.31	5.42	4.76	5.16	5.90	6.30
LENGTH OF STAY ADJ FOR CASE MIX (D	5.69	5.32	5.53	5.65	5.82	5.74	5.84	5.10	4.65	4.92	5.24	5.47
INTENSITY OF SERVICE INDICATORS												
COST PER DISCHARGE	3360	2515	2926	3131	3255	3308	4149	2309	2073	2286	2367	2621
COST PER DISCHARGE ADJUSTED FOR CA	2915	2395	2732	2791	2942	2890	3468	2138	2088	2080	2174	2255
COST PER VISIT	118.23	79.84	113.17	136.59	114.80	112.65	123.45	96.55	93.55	99.45	93.87	108.88
INTERN AND RESIDENT COST PER FTE	0	0	0	0	0	25419	34348	0	0	0	0	0
ALL PATIENT CASE MIX INDEX	1.1606	1.0483	1.0933	1.1396	1.1687	1.2200	1.2637	1.0922	1.0105	1.1000	1.1157	1.1571
EFFICIENCY INDICATORS												
FTE'S PER OCCUPIED BED	4.14	4.34	3.91	3.98	4.06	4.12	4.53	3.98	4.29	3.99	3.80	3.65
OUTPATIENT MANHOURS PER VISIT	5.48	4.22	5.33	6.45	5.37	5.20	5.36	5.32	5.30	5.20	5.24	5.67
INPATIENT MANHR PER DISCHARGE ADJ	134.88	130.91	125.03	128.88	132.99	187.85	154.63	113.84	112.91	110.98	118.72	114.83
OTHER COSTS PER DISCHARGE ADJ FOR	969.09	886.25	898.89	946.99	973.77	917.75	1109.31	745.90	775.52	735.82	727.84	780.37
UNIT COSTS FOR INPUTS INDICATORS												
SALARY PER FTE	21097	18769	20768	21288	21130	21255	21618	17965	17442	18405	18145	18456
CAPITAL COSTS PER DISCHARGE	296.45	156.07	268.04	261.81	321.21	289.69	329.23	195.85	134.65	214.74	201.56	254.88
EMPLOYEE BENEFITS PERCENTAGE	17.36	16.52	17.51	17.48	17.36	17.29	17.23	17.16	17.36	17.14	16.88	16.78
PROFESSIONAL LIABILITY INS PER DIS	42.32	38.52	39.22	40.59	40.36	41.31	52.19	20.63	20.67	22.33	19.45	19.27

URBAN AND RURAL STATUS

	URBAN HOSPITALS							RURAL HOSPITALS				
	ALL	<100	100-199	200-299	300-399	400-499	>499	ALL	<100	100-199	200-299	>299
PROFIT INDICATORS												
PROFIT PER DISCHARGE	23.08	-22.03	-10.53	18.13	29.35	49.32	54.05	-30.12	-57.36	-3.73	-19.38	19.28
PROFIT PER VISIT	0.81	-0.31	0.14	1.20	1.00	0.91	1.13	-1.07	-1.84	0.25	-0.28	0.84
PROFIT PER DISCHARGE ADJ FOR CASE	24.04	-10.44	-0.96	21.94	27.09	45.29	42.69	-19.54	-54.82	8.21	-11.34	16.05
NET PRICE INDICATORS												
MEDICARE PAYMENT PERCENTAGE	33.61	36.37	36.12	35.18	34.24	31.49	29.92	37.71	40.45	37.31	35.83	34.34
NET PRICE PER DISCHARGE	3616	2627	3071	3437	3660	3716	4520	2374	2132	2469	2583	2780
NET PRICE PER DISCHARGE ADJ FOR CA	3172	2458	2896	3015	3234	3281	3856	2238	2105	2275	2303	2486
NET PRICE PER VISIT	127.60	86.88	121.45	145.73	124.86	118.42	135.14	104.08	96.05	110.77	108.91	121.63
BAD DEBT AND CHARITY CARE PERCENTA	4.92	4.24	4.72	4.10	4.62	5.02	6.06	5.16	5.09	4.62	6.17	7.15
INPATIENT REVENUE PERCENTAGE	76.49	67.51	73.18	75.23	77.27	78.57	80.39	70.49	67.98	70.35	73.07	77.90
OUTPATIENT REVENUE PERCENTAGE	18.14	27.91	21.80	19.48	17.68	15.17	13.97	23.32	25.02	24.41	21.70	17.10
OTHER REVENUE PERCENTAGE	4.28	3.48	3.73	4.08	4.42	5.05	5.14	4.37	4.48	3.89	4.38	5.59
CONTRACTUAL ALLOWANCE PERCENTAGE	14.66	12.79	12.92	16.58	15.43	14.45	14.94	15.29	14.39	15.30	18.05	16.00
VOLUME INDICATORS												
OCCUPANCY PERCENTAGE	60.11	41.88	55.42	61.97	59.31	63.53	65.40	43.51	35.86	44.73	48.26	56.44
AVERAGE DAILY CENSUS (DAYS)	178.20	27.31	77.90	156.16	205.99	291.25	408.47	51.31	21.85	62.19	106.96	194.92
OCCUPANCY FOR STAFFED BEDS PERCENT	70.64	49.87	62.09	70.13	71.07	75.47	75.00	54.57	44.21	56.25	60.85	70.30
LENGTH OF STAY INDICATORS												
LENGTH OF STAY (DAYS)	6.60	5.23	5.75	6.55	6.71	6.73	7.22	5.17	4.69	5.18	5.86	6.49
LENGTH OF STAY ADJ FOR CASE MIX (D	5.60	4.87	5.26	5.55	5.84	5.50	5.88	4.95	4.68	4.84	5.40	5.56
INTENSITY OF SERVICE INDICATORS												
COST PER DISCHARGE	3568	2758	3153	3434	3648	3625	4568	2454	2296	2442	2595	2747
COST PER DISCHARGE ADJUSTED FOR CA	3156	2552	2879	3000	3264	3176	3805	2284	2247	2284	2319	2417
COST PER VISIT	128.32	89.29	121.16	142.90	125.22	126.74	139.96	105.04	97.54	108.69	107.32	123.67
INTERN AND RESIDENT COST PER FTE	0	0	0	0	0	24410	34085	0	0	0	0	0
ALL PATIENT CASE MIX INDEX	1.1668	1.0757	1.1000	1.1670	1.1850	1.2350	1.2100	1.0927	1.0143	1.1038	1.1157	1.1787
EFFICIENCY INDICATORS												
FTE'S PER OCCUPIED BED	4.28	4.27	4.20	4.05	4.16	4.35	4.70	4.16	4.40	4.14	3.90	3.78
OUTPATIENT MANHOURS PER VISIT	5.60	4.24	5.21	6.26	5.10	5.73	5.90	5.24	5.02	5.29	5.75	5.76
INPATIENT MANHR PER DISCHARGE ADJ	137.31	114.91	124.92	130.61	140.90	132.11	159.72	116.07	117.15	110.83	123.50	116.20
OTHER COSTS PER DISCHARGE ADJ FOR	1069.61	981.70	994.30	1016.95	1067.32	1075.95	1247.61	801.62	819.20	789.72	772.69	882.80
UNIT COSTS FOR INPUTS INDICATORS												
SALARY PER FTE	21946	20499	21446	22036	21924	22337	22362	18366	17757	18662	18394	19212
CAPITAL COSTS PER DISCHARGE	314.42	189.95	300.13	310.31	327.54	290.14	362.52	199.68	163.56	243.86	215.56	247.22
EMPLOYEE BENEFITS PERCENTAGE	16.87	16.52	16.65	17.14	16.81	16.73	17.01	16.68	16.92	16.46	16.68	16.72
PROFESSIONAL LIABILITY INS PER DIS	48.49	35.76	47.01	47.09	49.25	52.00	67.29	30.45	31.60	27.30	34.34	19.72

URBAN AND RURAL STATUS

	URBAN HOSPITALS							RURAL HOSPITALS				
	ALL	<100	100-199	200-299	300-399	400-499	>499	ALL	<100	100-199	200-299	>299
PROFIT INDICATORS												
PROFIT PER DISCHARGE	-14.47	-51.56	-13.16	-31.94	-1.27	-12.18	7.21	12.25	-32.86	37.43	18.69	59.71
PROFIT PER VISIT	-0.37	-1.70	0.11	-0.72	0.24	-1.96	0.54	1.01	-0.85	1.91	1.77	1.79
PROFIT PER DISCHARGE ADJ FOR CASE	-11.25	-52.00	-8.65	-30.39	1.77	-16.27	6.11	18.88	-33.33	43.91	14.67	51.03
NET PRICE INDICATORS												
MEDICARE PAYMENT PERCENTAGE	33.72	35.80	36.24	34.48	33.78	32.23	31.18	38.28	40.86	38.09	37.98	34.51
NET PRICE PER DISCHARGE	3902	2861	3282	3621	4009	4046	4932	2561	2352	2556	2751	2997
NET PRICE PER DISCHARGE ADJ FOR CA	3350	2784	3018	3136	3579	3472	4003	2434	2286	2434	2652	2569
NET PRICE PER VISIT	141.81	118.13	138.18	141.76	149.38	136.14	158.81	121.72	104.01	122.50	129.80	155.09
BAD DEBT AND CHARITY CARE PERCENTA	4.86	5.21	4.65	4.15	4.80	5.20	5.58	5.50	5.38	4.69	6.30	7.00
INPATIENT REVENUE PERCENTAGE	75.28	66.92	70.85	73.56	76.08	77.83	79.49	68.92	62.90	69.23	71.35	77.54
OUTPATIENT REVENUE PERCENTAGE	19.24	28.52	24.30	20.70	18.67	16.68	14.65	25.23	28.20	25.71	23.65	17.89
OTHER REVENUE PERCENTAGE	4.26	2.67	4.10	3.98	4.09	4.20	4.98	4.54	4.61	4.23	4.63	5.16
CONTRACTUAL ALLOWANCE PERCENTAGE	18.61	13.61	17.42	20.27	18.77	17.91	18.96	18.04	16.33	18.71	18.64	20.38
VOLUME INDICATORS												
OCCUPANCY PERCENTAGE	60.10	48.26	54.80	60.32	59.48	62.63	64.51	45.35	39.19	45.30	49.33	56.67
AVERAGE DAILY CENSUS (DAYS)	180.59	31.41	81.08	154.82	207.62	286.24	415.28	49.92	22.26	61.41	116.04	206.21
OCCUPANCY FOR STAFFED BEDS PERCENT	70.70	57.18	62.51	69.97	69.51	75.00	75.95	53.99	43.47	55.[illegible]	61.40	69.08
LENGTH OF STAY INDICATORS												
LENGTH OF STAY (DAYS)	6.49	4.85	5.67	6.34	6.55	6.74	7.19	5.09	4.66	5.07	5.95	6.35
LENGTH OF STAY ADJ FOR CASE MIX (D	5.54	5.00	5.42	5.41	5.75	5.55	5.64	4.87	4.52	4.71	5.67	5.54
INTENSITY OF SERVICE INDICATORS												
COST PER DISCHARGE	3924	2871	3328	3652	4025	4042	4974	2602	2397	2539	2773	2998
COST PER DISCHARGE ADJUSTED FOR CA	3378	2819	3069	3159	3530	3350	3999	2455	2383	2359	2617	2611
COST PER VISIT	146.11	121.50	140.29	142.87	150.07	138.65	160.79	120.30	102.41	119.37	123.80	166.03
INTERN AND RESIDENT COST PER FTE	0	0	0	0	0	20939	32257	0	0	0	0	0
ALL PATIENT CASE MIX INDEX	1.1961	1.0458	1.1000	1.1960	1.2008	1.2543	1.2644	1.0821	1.0361	1.0991	1.1245	1.1771
EFFICIENCY INDICATORS												
FTE'S PER OCCUPIED BED	4.31	4.25	4.13	4.14	4.29	4.34	4.73	4.20	4.57	4.17	3.94	3.90
OUTPATIENT MANHOURS PER VISIT	5.67	5.21	5.51	5.74	5.65	5.60	5.79	5.65	5.16	5.84	5.90	6.88
INPATIENT MANHR PER DISCHARGE ADJ	136.81	111.76	121.95	127.66	137.77	136.45	156.16	117.07	115.65	112.67	126.41	127.79
OTHER COSTS PER DISCHARGE ADJ FOR	1166.89	1019.59	1083.78	1087.01	1259.68	1170.21	1333.19	871.11	873.28	854.88	871.11	964.59
UNIT COSTS FOR INPUTS INDICATORS												
SALARY PER FTE	23383	22090	22575	23328	23342	24453	23565	19593	18795	19601	19779	20158
CAPITAL COSTS PER DISCHARGE	337.76	206.10	324.06	310.01	369.50	316.31	406.66	217.36	182.53	228.65	243.87	281.95
EMPLOYEE BENEFITS PERCENTAGE	16.96	17.16	16.79	17.24	16.34	17.24	17.16	16.48	16.54	16.39	17.26	15.88
PROFESSIONAL LIABILITY INS PER DIS	57.06	38.94	52.66	55.33	51.79	62.94	63.06	31.10	31.85	33.19	29.07	23.97

1989

URBAN AND RURAL STATUS

	URBAN HOSPITALS							RURAL HOSPITALS				
	ALL	<100	100-199	200-299	300-399	400-499	>499	ALL	<100	100-199	200-299	>299
PROFIT INDICATORS												
PROFIT PER DISCHARGE	-27.30	-3.18	-10.51	-39.57	-29.70	-46.27	-26.92	-24.90	-56.73	-3.48	-29.60	-28.31
PROFIT PER VISIT	-0.04	-0.10	-0.05	-1.04	2.16	-0.47	-0.65	-0.39	-3.14	-0.34	0.98	3.44
PROFIT PER DISCHARGE ADJ FOR CASE	-22.43	-13.69	-2.67	-35.00	-22.96	-43.53	-19.69	-19.63	-62.97	13.36	-22.70	-19.63
NET PRICE INDICATORS												
MEDICARE PAYMENT PERCENTAGE	34.51	41.94	37.17	37.84	34.89	32.72	31.14	39.41	41.44	38.66	39.80	36.42
NET PRICE PER DISCHARGE	4317	3096	3550	3977	4183	4406	5275	2797	2401	2851	2975	3336
NET PRICE PER DISCHARGE ADJ FOR CA	3565	2983	3208	3367	3574	3515	4245	2627	2315	2685	2711	2751
NET PRICE PER VISIT	152.97	94.04	145.88	143.27	155.10	185.41	174.36	134.83	114.39	140.55	133.06	169.88
BAD DEBT AND CHARITY CARE PERCENTA	5.01	5.04	4.27	4.19	5.16	6.56	5.64	5.32	5.54	4.39	5.19	7.00
INPATIENT REVENUE PERCENTAGE	73.37	67.50	68.43	71.54	73.66	75.97	77.35	67.07	62.63	66.47	68.23	74.18
OUTPATIENT REVENUE PERCENTAGE	20.41	29.58	26.50	22.68	20.62	17.81	16.13	27.12	29.14	28.30	24.89	20.11
OTHER REVENUE PERCENTAGE	4.92	2.75	4.72	4.90	4.74	4.91	5.57	4.91	5.21	4.72	4.86	5.59
CONTRACTUAL ALLOWANCE PERCENTAGE	21.78	14.58	19.99	22.02	21.06	22.37	22.47	20.75	18.93	20.07	21.83	21.61
VOLUME INDICATORS												
OCCUPANCY PERCENTAGE	61.39	50.45	54.41	62.60	60.97	60.60	64.83	46.37	39.63	45.78	51.68	58.26
AVERAGE DAILY CENSUS (DAYS)	200.70	35.52	81.76	159.53	205.74	279.01	402.35	67.19	23.39	72.50	113.43	205.25
OCCUPANCY FOR STAFFED BEDS PERCENT	71.25	55.81	64.37	69.76	70.47	74.24	74.87	57.62	47.56	56.60	64.06	71.17
LENGTH OF STAY INDICATORS												
LENGTH OF STAY (DAYS)	6.75	5.56	6.26	6.39	6.80	6.68	7.23	5.48	4.77	5.36	6.05	6.33
LENGTH OF STAY ADJ FOR CASE MIX (D	5.47	5.22	5.34	5.41	5.82	5.35	5.59	4.94	4.44	4.96	5.25	5.36
INTENSITY OF SERVICE INDICATORS												
COST PER DISCHARGE	4357	3069	3685	3968	4235	4474	5326	2871	2469	2908	2993	3445
COST PER DISCHARGE ADJUSTED FOR CA	3616	2995	3272	3322	3605	3612	4275	2621	2362	2640	2754	2813
COST PER VISIT	155.52	103.99	149.12	141.62	150.7[illegible]	174.23	172.64	134.46	116.31	134.21	133.94	175.16
INTERN AND RESIDENT COST PER FTE	0	0	0	0	0	26923	40591	0	0	0	0	0
ALL PATIENT CASE MIX INDEX	1.2255	1.0365	1.1619	1.2043	1.2378	1.2747	1.3281	1.1160	1.0185	1.1274	1.1494	1.2300
EFFICIENCY INDICATORS												
FTE'S PER OCCUPIED BED	4.40	4.53	4.26	4.16	4.18	4.41	4.77	4.16	4.35	4.19	4.06	4.11
OUTPATIENT MANHOURS PER VISIT	5.75	4.46	5.66	5.51	5.51	6.68	6.07	5.94	5.43	6.17	5.78	6.90
INPATIENT MANHR PER DISCHARGE ADJ	138.47	131.98	127.60	129.82	140.72	136.27	154.01	119.20	116.07	116.54	119.43	123.46
OTHER COSTS PER DISCHARGE ADJ FOR	1236.78	1046.94	1150.96	1142.89	1200.64	1258.21	1437.49	918.45	899.34	917.59	887.67	1045.84
UNIT COSTS FOR INPUTS INDICATORS												
SALARY PER FTE	25022	23883	24391	24917	24217	26118	25518	21505	21031	21441	21576	22145
CAPITAL COSTS PER DISCHARGE	389.55	208.89	375.60	356.13	382.41	345.30	454.32	221.06	174.51	249.83	242.25	302.81
EMPLOYEE BENEFITS PERCENTAGE	17.66	18.13	17.67	17.47	17.50	17.18	18.00	17.45	17.80	17.87	17.66	16.17
PROFESSIONAL LIABILITY INS PER DIS	52.32	40.05	53.43	51.70	48.55	51.03	59.00	30.96	30.94	34.74	30.16	26.74

APPENDIX G

MEDIAN INDICATORS
BY
TEACHING
AND
NON-TEACHING HOSPITALS

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	83.46	50.55
PROFIT PER VISIT	1.56	1.66
PROFIT PER DISCHARGE ADJ FOR CASE	85.44	57.55
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	30.62	35.24
NET PRICE PER DISCHARGE	3754	2463
NET PRICE PER DISCHARGE ADJ FOR CA	3075	2363
NET PRICE PER VISIT	98.86	99.75
BAD DEBT AND CHARITY CARE PERCENTA	4.70	4.49
INPATIENT REVENUE PERCENTAGE	80.92	77.99
OUTPATIENT REVENUE PERCENTAGE	13.43	17.60
OTHER REVENUE PERCENTAGE	4.87	3.95
CONTRACTUAL ALLOWANCE PERCENTAGE	10.33	10.42
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	68.01	56.72
AVERAGE DAILY CENSUS (DAYS)	301.41	111.02
OCCUPANCY FOR STAFFED BEDS PERCENT	74.18	64.63
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.18	5.70
LENGTH OF STAY ADJ FOR CASE MIX (D	5.93	5.37
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	3629	2431
COST PER DISCHARGE ADJUSTED FOR CA	2979	2306
COST PER VISIT	101.48	97.66
INTERN AND RESIDENT COST PER FTE	34161	0
ALL PATIENT CASE MIX INDEX	1.1900	1.0960
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	4.21	3.95
OUTPATIENT MANHOURS PER VISIT	4.85	5.18
INPATIENT MANHR PER DISCHARGE ADJ	149.15	120.44
OTHER COSTS PER DISCHARGE ADJ FOR	950.54	784.66
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	20542	18784
CAPITAL COSTS PER DISCHARGE	286.17	207.69
EMPLOYEE BENEFITS PERCENTAGE	17.84	17.31
PROFESSIONAL LIABILITY INS PER DIS	32.90	17.36

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	48.14	36.31
PROFIT PER VISIT	0.75	1.16
PROFIT PER DISCHARGE ADJ FOR CASE	47.15	37.28
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	30.99	36.19
NET PRICE PER DISCHARGE	3972	2643
NET PRICE PER DISCHARGE ADJ FOR CA	3285	2504
NET PRICE PER VISIT	109.31	113.97
BAD DEBT AND CHARITY CARE PERCENTA	4.71	4.79
INPATIENT REVENUE PERCENTAGE	79.36	75.70
OUTPATIENT REVENUE PERCENTAGE	14.32	19.85
OTHER REVENUE PERCENTAGE	5.02	4.01
CONTRACTUAL ALLOWANCE PERCENTAGE	10.96	13.06
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	65.83	54.63
AVERAGE DAILY CENSUS (DAYS)	286.57	108.33
OCCUPANCY FOR STAFFED BEDS PERCENT	73.75	63.94
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.22	5.85
LENGTH OF STAY ADJ FOR CASE MIX (D	5.85	5.38
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	3966	2656
COST PER DISCHARGE ADJUSTED FOR CA	3235	2467
COST PER VISIT	111.01	112.66
INTERN AND RESIDENT COST PER FTE	34348	0
ALL PATIENT CASE MIX INDEX	1.2136	1.1178
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	4.40	3.96
OUTPATIENT MANHOURS PER VISIT	4.90	5.54
INPATIENT MANHR PER DISCHARGE ADJ	150.34	120.67
OTHER COSTS PER DISCHARGE ADJ FOR	1036.61	851.90
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	21573	19555
CAPITAL COSTS PER DISCHARGE	320.26	231.65
EMPLOYEE BENEFITS PERCENTAGE	17.37	17.24
PROFESSIONAL LIABILITY INS PER DIS	46.85	27.32

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	22.82	-2.02
PROFIT PER VISIT	0.15	0.24
PROFIT PER DISCHARGE ADJ FOR CASE	21.08	7.33
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	31.06	36.75
NET PRICE PER DISCHARGE	4237	2822
NET PRICE PER DISCHARGE ADJ FOR CA	3477	2616
NET PRICE PER VISIT	117.81	117.03
BAD DEBT AND CHARITY CARE PERCENTA	5.01	4.99
INPATIENT REVENUE PERCENTAGE	78.13	72.57
OUTPATIENT REVENUE PERCENTAGE	15.48	22.08
OTHER REVENUE PERCENTAGE	5.26	3.94
CONTRACTUAL ALLOWANCE PERCENTAGE	13.92	15.29
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	65.60	50.77
AVERAGE DAILY CENSUS (DAYS)	276.32	82.35
OCCUPANCY FOR STAFFED BEDS PERCENT	74.49	60.76
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.05	5.70
LENGTH OF STAY ADJ FOR CASE MIX (D	5.72	5.23
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	4244	2829
COST PER DISCHARGE ADJUSTED FOR CA	3514	2607
COST PER VISIT	123.92	117.93
INTERN AND RESIDENT COST PER FTE	36855	0
ALL PATIENT CASE MIX INDEX	1.2100	1.1137
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	4.53	4.08
OUTPATIENT MANHOURS PER VISIT	5.13	5.56
INPATIENT MANHR PER DISCHARGE ADJ	148.98	122.89
OTHER COSTS PER DISCHARGE ADJ FOR	1159.49	905.45
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	22219	20152
CAPITAL COSTS PER DISCHARGE	323.16	256.51
EMPLOYEE BENEFITS PERCENTAGE	16.84	16.82
PROFESSIONAL LIABILITY INS PER DIS	54.27	37.47

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	-48.93	7.21
PROFIT PER VISIT	-1.40	0.84
PROFIT PER DISCHARGE ADJ FOR CASE	-37.76	9.84
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	31.14	37.11
NET PRICE PER DISCHARGE	4603	3057
NET PRICE PER DISCHARGE ADJ FOR CA	3669	2794
NET PRICE PER VISIT	131.93	136.33
BAD DEBT AND CHARITY CARE PERCENTA	5.00	5.02
INPATIENT REVENUE PERCENTAGE	77.28	71.54
OUTPATIENT REVENUE PERCENTAGE	16.66	23.47
OTHER REVENUE PERCENTAGE	4.98	4.06
CONTRACTUAL ALLOWANCE PERCENTAGE	17.73	18.64
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	64.65	52.07
AVERAGE DAILY CENSUS (DAYS)	279.06	88.02
OCCUPANCY FOR STAFFED BEDS PERCENT	74.91	61.20
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	6.93	5.57
LENGTH OF STAY ADJ FOR CASE MIX (D	5.54	5.23
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	4593	3049
COST PER DISCHARGE ADJUSTED FOR CA	3747	2809
COST PER VISIT	134.41	135.74
INTERN AND RESIDENT COST PER FTE	37162	0
ALL PATIENT CASE MIX INDEX	1.2456	1.1200
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	4.71	4.14
OUTPATIENT MANHOURS PER VISIT	5.39	5.79
INPATIENT MANHR PER DISCHARGE ADJ	149.15	121.88
OTHER COSTS PER DISCHARGE ADJ FOR	1246.77	997.12
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	23596	21098
CAPITAL COSTS PER DISCHARGE	358.39	269.03
EMPLOYEE BENEFITS PERCENTAGE	16.66	16.94
PROFESSIONAL LIABILITY INS PER DIS	63.06	40.89

TEACHING AND NON-TEACHING HOSPITALS

	TEACHING HOSPITALS	NON-TEACHING HOSPITALS
PROFIT INDICATORS		
PROFIT PER DISCHARGE	-46.96	-15.86
PROFIT PER VISIT	-1.01	0.09
PROFIT PER DISCHARGE ADJ FOR CASE	-39.47	-11.48
NET PRICE INDICATORS		
MEDICARE PAYMENT PERCENTAGE	32.46	37.82
NET PRICE PER DISCHARGE	4985	3381
NET PRICE PER DISCHARGE ADJ FOR CA	3905	3021
NET PRICE PER VISIT	141.81	149.70
BAD DEBT AND CHARITY CARE PERCENTA	5.25	4.99
INPATIENT REVENUE PERCENTAGE	75.97	69.41
OUTPATIENT REVENUE PERCENTAGE	17.52	25.13
OTHER REVENUE PERCENTAGE	5.87	4.67
CONTRACTUAL ALLOWANCE PERCENTAGE	19.84	21.84
VOLUME INDICATORS		
OCCUPANCY PERCENTAGE	65.34	53.67
AVERAGE DAILY CENSUS (DAYS)	298.99	105.60
OCCUPANCY FOR STAFFED BEDS PERCENT	74.68	63.79
LENGTH OF STAY INDICATORS		
LENGTH OF STAY (DAYS)	7.16	6.05
LENGTH OF STAY ADJ FOR CASE MIX (D	5.41	5.36
INTENSITY OF SERVICE INDICATORS		
COST PER DISCHARGE	5060	3413
COST PER DISCHARGE ADJUSTED FOR CA	4004	3024
COST PER VISIT	149.33	147.65
INTERN AND RESIDENT COST PER FTE	42554	0
ALL PATIENT CASE MIX INDEX	1.3000	1.1570
EFFICIENCY INDICATORS		
FTE'S PER OCCUPIED BED	4.73	4.16
OUTPATIENT MANHOURS PER VISIT	5.40	5.94
INPATIENT MANHR PER DISCHARGE ADJ	149.41	126.24
OTHER COSTS PER DISCHARGE ADJ FOR	1323.85	1062.71
UNIT COSTS FOR INPUTS INDICATORS		
SALARY PER FTE	25496	23127
CAPITAL COSTS PER DISCHARGE	415.43	296.52
EMPLOYEE BENEFITS PERCENTAGE	17.46	17.68
PROFESSIONAL LIABILITY INS PER DIS	54.28	39.24

APPENDIX H

OPERATING INDICATORS
BY
STATE
EXTRACTED FROM
MEDICARE COST REPORTS

MEDICARE COST REPORT DATA

National--All U.S.

Indicator	1985	1986	1987	1988	1989
Number of Observations	3200	5984	5927	5985	2842
VOLUME INDICATORS					
Hospital Beds	108	106	107	106	105
Facility Beds	121	122	123	122	122
General Service Beds Percentage	86.6%	86.7%	86.3%	86.3%	86.9%
Hospital Discharges	3,206	2,843	2,741	2,618	2,336
Facility Discharges	3,283	2,905	2,815	2,724	2,406
Hospital Discharges Per Bed	30.5	29.0	28.1	27.8	26.0
Hospital Patient Days	19,771	19,059	18,761	18,620	18,764
Facility Patient Days	23,319	23,581	23,979	24,006	24,354
Market Share - County	46.6%	29.5%	29.9%	29.5%	41.6%
Occupancy - Hospital	50.6%	49.9%	49.4%	49.6%	49.5%
Occupancy - Facility	54.5%	54.2%	54.0%	54.6%	55.5%
LENGTH OF STAY					
Hospital Length of Stay	5.7 Days	5.8 Days	5.8 Days	5.9 Days	6.0 Days
Medicare Length of Stay	7.3 Days	7.4 Days	7.6 Days	7.6 Days	7.6 Days
Medicaid Length of Stay	4.8 Days	4.8 Days	4.9 Days	4.9 Days	4.9 Days
PAYOR MIX					
Medicare Percentage	34.8%	35.4%	35.5%	36.0%	36.8%
Medicaid Percentage	7.3%	7.4%	7.7%	8.0%	8.1%
Medicare Case Mix	1.0711	1.1076	1.1288	1.1550	1.1624
Outpatient Revenue Percentage	17.2%	18.5%	20.6%	22.3%	22.3%
Inpatient Revenue Percentage	82.7%	81.4%	79.4%	77.6%	77.7%
Routine Days Percentage	89.1%	88.7%	88.0%	87.7%	87.6%
ICU Days Percentage	3.9%	4.0%	4.3%	4.3%	4.2%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,907	$ 3,344	$ 3,784	$ 4,283	$ 5,116
Net Price Per Discharge	$ 2,459	$ 2,762	$ 2,982	$ 3,256	$ 3,626
COST INDICATORS					
Cost Per Discharge	$ 2,484	$ 2,799	$ 3,101	$ 3,367	$ 3,821
Salaries Per Discharge	$ 1,133	$ 1,246	$ 1,361	$ 1,467	$ 1,632
Capital Costs Per Discharge	$ 175	$ 213	$ 248	$ 270	$ 318
Gen Serv Costs Per Discharge	$ 1,077	$ 1,202	$ 1,317	$ 1,426	$ 1,604
FTE's Per Occupied Bed	3.6	3.6	3.7	3.7	3.7
Manhours Per Discharge	128.9	136.2	141.0	144.0	151.2
Salary Per FTE	$ 18,192	$ 18,990	$ 19,851	$ 21,030	$ 22,340
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -13	$ -21	$ -55	$ -62	$ -71

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MEDICARE COST REPORT DATA

Alabama (AL)

Indicator	1985	1986	1987	1988	1989
Number of Observations	47	119	108	119	62
VOLUME INDICATORS					
Hospital Beds	75	99	99	100	120
Facility Beds	99	106	118	117	135
General Service Beds Percentage	89.0%	89.0%	88.3%	90.2%	89.5%
Hospital Discharges	2,198	2,948	2,594	2,648	3,766
Facility Discharges	2,201	2,948	2,594	2,648	3,766
Hospital Discharges Per Bed	30.6	30.0	27.6	27.5	29.2
Hospital Patient Days	12,509	17,047	17,452	16,353	21,151
Facility Patient Days	16,542	21,111	21,696	20,810	22,558
Market Share - County	100.0%	42.6%	38.8%	35.2%	55.4%
Occupancy - Hospital	44.3%	47.3%	44.6%	44.0%	47.5%
Occupancy - Facility	52.9%	51.4%	48.7%	51.1%	51.5%
LENGTH OF STAY					
Hospital Length of Stay	5.1 Days	5.6 Days	5.6 Days	5.6 Days	5.9 Days
Medicare Length of Stay	6.7 Days	7.1 Days	7.3 Days	7.0 Days	7.3 Days
Medicaid Length of Stay	4.0 Days	4.2 Days	4.5 Days	4.4 Days	4.3 Days
PAYOR MIX					
Medicare Percentage	34.9%	36.1%	35.8%	39.4%	42.4%
Medicaid Percentage	7.9%	7.5%	6.7%	7.1%	8.0%
Medicare Case Mix	0.9996	1.0384	1.0748	1.1166	1.1733
Outpatient Revenue Percentage	11.1%	13.4%	16.7%	19.1%	18.9%
Inpatient Revenue Percentage	88.9%	86.6%	83.2%	80.9%	81.0%
Routine Days Percentage	91.4%	90.2%	88.4%	89.4%	89.7%
ICU Days Percentage	4.6%	3.9%	4.6%	5.1%	4.5%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,437	$ 3,210	$ 3,777	$ 4,457	$ 5,164
Net Price Per Discharge	$ 1,832	$ 2,267	$ 2,466	$ 2,804	$ 3,168
COST INDICATORS					
Cost Per Discharge	$ 1,854	$ 2,389	$ 2,626	$ 2,898	$ 3,117
Salaries Per Discharge	$ 798	$ 978	$ 1,051	$ 1,141	$ 1,240
Capital Costs Per Discharge	$ 132	$ 206	$ 266	$ 288	$ 341
Gen Serv Costs Per Discharge	$ 781	$ 955	$ 1,016	$ 1,160	$ 1,247
FTE's Per Occupied Bed	3.3	3.4	3.6	3.6	3.6
Manhours Per Discharge	112.7	123.5	124.9	127.7	121.7
Salary Per FTE	$ 14,831	$ 16,320	$ 17,386	$ 18,217	$ 19,609
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -1	$ -26	$ -78	$ -48	$ -40

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MEDICARE COST REPORT DATA

Alaska (AK)

Indicator	1985	1986	1987	1988	1989
Number of Observations	5	18	17	16	8
VOLUME INDICATORS					
Hospital Beds	34	37	38	33	32
Facility Beds	49	44	49	43	32
General Service Beds Percentage	79.4%	79.4%	78.9%	78.7%	78.5%
Hospital Discharges	2,728	855	819	650	503
Facility Discharges	2,728	855	829	741	503
Hospital Discharges Per Bed	45.1	25.0	24.4	22.1	18.6
Hospital Patient Days	8,289	3,935	4,784	3,610	1,989
Facility Patient Days	8,289	8,692	8,209	7,402	5,064
Market Share - County	100.0%	84.0%	100.0%	100.0%	100.0%
Occupancy - Hospital	65.5%	33.3%	34.5%	31.9%	21.4%
Occupancy - Facility	65.5%	46.8%	43.3%	46.2%	44.7%
LENGTH OF STAY					
Hospital Length of Stay	3.8 Days	3.8 Days	3.9 Days	3.5 Days	3.9 Days
Medicare Length of Stay	5.2 Days	4.9 Days	5.5 Days	5.3 Days	5.3 Days
Medicaid Length of Stay	5.2 Days	3.6 Days	3.7 Days	3.5 Days	3.3 Days
PAYOR MIX					
Medicare Percentage	9.3%	10.6%	10.5%	11.6%	12.9%
Medicaid Percentage	11.5%	10.1%	11.8%	12.8%	11.2%
Medicare Case Mix	1.0525	1.0345	1.0042	1.0042	0.9750
Outpatient Revenue Percentage	16.7%	23.2%	24.3%	22.1%	26.1%
Inpatient Revenue Percentage	83.2%	76.7%	75.6%	77.8%	73.8%
Routine Days Percentage	82.0%	83.5%	83.2%	81.7%	79.2%
ICU Days Percentage	3.4%	0.0%	0.0%	1.4%	2.7%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,942	$ 3,590	$ 4,365	$ 4,447	$ 5,691
Net Price Per Discharge	$ 3,621	$ 3,336	$ 4,016	$ 3,705	$ 5,102
COST INDICATORS					
Cost Per Discharge	$ 3,407	$ 3,845	$ 4,246	$ 5,237	$ 5,784
Salaries Per Discharge	$ 1,834	$ 1,959	$ 2,051	$ 2,425	$ 2,261
Capital Costs Per Discharge	$ 258	$ 252	$ 501	$ 576	$ 598
Gen Serv Costs Per Discharge	$ 1,907	$ 2,160	$ 2,121	$ 2,707	$ 2,781
FTE's Per Occupied Bed	5.3	4.1	4.3	4.0	3.7
Manhours Per Discharge	128.2	127.3	139.1	170.0	142.5
Salary Per FTE	$ 29,760	$ 29,162	$ 32,101	$ 32,154	$ 32,078
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 138	$ -227	$ -273	$ -571	$ -1,030

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MEDICARE COST REPORT DATA

Arizona (AZ)

Indicator	1985	1986	1987	1988	1989
Number of Observations	26	55	66	64	35
VOLUME INDICATORS					
Hospital Beds	122	98	98	91	98
Facility Beds	124	117	105	101	120
General Service Beds Percentage	86.0%	88.0%	89.1%	88.4%	87.1%
Hospital Discharges	4,273	2,988	3,100	2,681	3,255
Facility Discharges	4,279	2,988	3,100	2,681	3,255
Hospital Discharges Per Bed	33.3	33.6	33.8	33.4	32.6
Hospital Patient Days	21,948	18,961	21,549	18,967	22,771
Facility Patient Days	22,622	22,036	23,148	21,992	24,059
Market Share - County	17.0%	9.7%	7.1%	6.6%	11.9%
Occupancy - Hospital	50.1%	55.3%	54.7%	52.2%	52.8%
Occupancy - Facility	49.4%	56.3%	54.0%	52.5%	54.5%
LENGTH OF STAY					
Hospital Length of Stay	5.2 Days	5.2 Days	5.3 Days	5.4 Days	5.2 Days
Medicare Length of Stay	6.7 Days	6.8 Days	6.7 Days	6.7 Days	6.5 Days
Medicaid Length of Stay	0.0 Days	3.8 Days	4.9 Days	4.6 Days	0.0 Days
PAYOR MIX					
Medicare Percentage	33.9%	30.9%	30.0%	31.4%	33.5%
Medicaid Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Medicare Case Mix	1.1308	1.1299	1.1827	1.2103	1.2704
Outpatient Revenue Percentage	18.6%	19.9%	17.8%	22.3%	23.0%
Inpatient Revenue Percentage	81.3%	80.0%	82.1%	77.3%	76.9%
Routine Days Percentage	90.4%	88.4%	86.9%	85.5%	84.8%
ICU Days Percentage	3.3%	4.1%	5.5%	5.3%	5.5%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,436	$ 3,907	$ 5,264	$ 5,421	$ 6,020
Net Price Per Discharge	$ 3,518	$ 3,431	$ 3,926	$ 3,809	$ 3,808
COST INDICATORS					
Cost Per Discharge	$ 3,236	$ 3,321	$ 4,035	$ 3,746	$ 4,199
Salaries Per Discharge	$ 1,139	$ 1,390	$ 1,624	$ 1,527	$ 1,750
Capital Costs Per Discharge	$ 252	$ 272	$ 362	$ 355	$ 394
Gen Serv Costs Per Discharge	$ 1,390	$ 1,388	$ 1,686	$ 1,557	$ 1,559
FTE's Per Occupied Bed	4.6	4.1	4.1	4.1	4.2
Manhours Per Discharge	126.9	137.1	152.4	137.5	146.4
Salary Per FTE	$ 19,669	$ 20,862	$ 22,218	$ 23,870	$ 25,188
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 255	$ 74	$ -19	$ -38	$ -190

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MEDICARE COST REPORT DATA

Arkansas (AR)

Indicator	1985	1986	1987	1988	1989
Number of Observations	39	100	92	88	52
VOLUME INDICATORS					
Hospital Beds	90	70	76	79	73
Facility Beds	96	79	80	86	76
General Service Beds Percentage	90.1%	88.6%	87.6%	87.4%	87.4%
Hospital Discharges	2,120	1,899	1,936	1,981	1,903
Facility Discharges	2,120	1,899	1,936	1,987	1,903
Hospital Discharges Per Bed	28.8	27.7	26.2	25.7	25.2
Hospital Patient Days	11,904	10,267	10,572	11,743	11,588
Facility Patient Days	13,984	11,792	11,698	13,144	12,580
Market Share - County	100.0%	65.5%	75.7%	89.1%	100.0%
Occupancy - Hospital	43.8%	40.1%	39.3%	41.6%	43.0%
Occupancy - Facility	43.8%	40.7%	39.5%	41.8%	44.2%
LENGTH OF STAY					
Hospital Length of Stay	5.2 Days	5.3 Days	5.4 Days	5.6 Days	5.8 Days
Medicare Length of Stay	6.8 Days	6.8 Days	6.7 Days	7.2 Days	7.6 Days
Medicaid Length of Stay	4.5 Days	4.5 Days	4.6 Days	4.5 Days	4.6 Days
PAYOR MIX					
Medicare Percentage	45.0%	44.9%	43.9%	43.1%	41.4%
Medicaid Percentage	6.7%	7.5%	9.5%	9.5%	9.1%
Medicare Case Mix	1.0059	1.0239	1.0435	1.0517	1.0527
Outpatient Revenue Percentage	14.8%	17.3%	18.4%	20.8%	23.2%
Inpatient Revenue Percentage	85.1%	82.6%	81.5%	79.1%	76.7%
Routine Days Percentage	88.9%	89.2%	88.8%	87.9%	86.5%
ICU Days Percentage	3.8%	4.1%	4.8%	5.4%	4.2%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,220	$ 2,484	$ 2,864	$ 3,227	$ 3,638
Net Price Per Discharge	$ 1,699	$ 2,068	$ 2,087	$ 2,191	$ 2,371
COST INDICATORS					
Cost Per Discharge	$ 1,761	$ 2,131	$ 2,315	$ 2,323	$ 2,633
Salaries Per Discharge	$ 756	$ 856	$ 940	$ 965	$ 1,084
Capital Costs Per Discharge	$ 167	$ 194	$ 229	$ 231	$ 251
Gen Serv Costs Per Discharge	$ 769	$ 880	$ 929	$ 1,005	$ 1,160
FTE's Per Occupied Bed	3.5	3.6	3.6	3.5	3.7
Manhours Per Discharge	105.9	116.1	119.3	119.3	133.2
Salary Per FTE	$ 15,788	$ 15,739	$ 16,519	$ 16,974	$ 18,377
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -74	$ -64	$ -125	$ -52	$ -60

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MEDICARE COST REPORT DATA

California (CA)

Indicator	1985	1986	1987	1988	1989
Number of Observations	189	494	491	498	311
VOLUME INDICATORS					
Hospital Beds	133	121	126	126	115
Facility Beds	144	142	151	148	139
General Service Beds Percentage	86.6%	87.5%	86.9%	86.6%	87.6%
Hospital Discharges	4,441	3,988	3,975	3,861	3,248
Facility Discharges	4,592	4,113	4,117	3,887	3,261
Hospital Discharges Per Bed	35.9	33.4	33.9	34.4	31.8
Hospital Patient Days	24,620	22,854	23,523	22,995	18,987
Facility Patient Days	28,112	26,940	28,553	27,848	24,614
Market Share - County	7.0%	3.5%	3.8%	3.8%	6.6%
Occupancy - Hospital	57.8%	55.1%	56.7%	55.9%	51.9%
Occupancy - Facility	59.3%	57.7%	59.4%	59.1%	57.9%
LENGTH OF STAY					
Hospital Length of Stay	5.6 Days	5.6 Days	5.7 Days	5.5 Days	5.5 Days
Medicare Length of Stay	7.0 Days	7.0 Days	7.3 Days	7.1 Days	6.9 Days
Medicaid Length of Stay	4.7 Days	4.7 Days	4.9 Days	4.8 Days	4.6 Days
PAYOR MIX					
Medicare Percentage	31.2%	33.0%	31.8%	31.3%	32.9%
Medicaid Percentage	5.9%	9.4%	9.7%	9.3%	11.1%
Medicare Case Mix	1.1651	1.1905	1.2028	1.2516	1.2517
Outpatient Revenue Percentage	17.3%	18.8%	19.5%	21.3%	22.3%
Inpatient Revenue Percentage	82.6%	81.1%	80.4%	78.6%	77.6%
Routine Days Percentage	85.1%	85.3%	84.8%	84.2%	84.6%
ICU Days Percentage	7.2%	7.0%	7.0%	7.0%	6.8%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 5,401	$ 5,864	$ 6,651	$ 7,168	$ 8,116
Net Price Per Discharge	$ 3,984	$ 4,175	$ 4,379	$ 4,604	$ 4,980
COST INDICATORS					
Cost Per Discharge	$ 3,843	$ 4,232	$ 4,490	$ 4,770	$ 5,286
Salaries Per Discharge	$ 1,618	$ 1,749	$ 1,835	$ 1,952	$ 2,185
Capital Costs Per Discharge	$ 281	$ 296	$ 371	$ 377	$ 415
Gen Serv Costs Per Discharge	$ 1,740	$ 1,791	$ 1,860	$ 1,989	$ 2,209
FTE's Per Occupied Bed	3.8	4.0	3.9	3.9	4.0
Manhours Per Discharge	138.2	144.0	146.0	145.4	151.9
Salary Per FTE	$ 24,778	$ 25,269	$ 26,339	$ 27,962	$ 29,306
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 102	$ 30	$ -3	$ -74	$ -143

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MEDICARE COST REPORT DATA

Colorado (CO)

Indicator	1985	1986	1987	1988	1989
Number of Observations	58	87	87	83	25
VOLUME INDICATORS					
Hospital Beds	54	63	65	60	147
Facility Beds	60	70	78	73	210
General Service Beds Percentage	85.0%	86.7%	86.3%	86.4%	89.5%
Hospital Discharges	1,302	1,100	1,186	1,109	2,621
Facility Discharges	1,346	1,154	1,186	1,109	2,855
Hospital Discharges Per Bed	23.2	23.4	21.8	2[illegible].0	25.9
Hospital Patient Days	6,191	8,710	8,342	7,819	27,660
Facility Patient Days	8,699	13,735	15,512	13,654	33,232
Market Share - County	64.1%	44.0%	41.0%	46.7%	41.2%
Occupancy - Hospital	32.9%	35.9%	40.2%	42.4%	51.5%
Occupancy - Facility	44.2%	47.1%	55.2%	52.5%	56.4%
LENGTH OF STAY					
Hospital Length of Stay	4.8 Days	5.0 Days	4.9 Days	5.2 Days	6.1 Days
Medicare Length of Stay	6.3 Days	6.7 Days	6.6 Days	6.1 Days	8.4 Days
Medicaid Length of Stay	4.4 Days	4.2 Days	5.0 Days	5.1 Days	6.0 Days
PAYOR MIX					
Medicare Percentage	28.6%	27.3%	31.2%	31.2%	32.4%
Medicaid Percentage	4.1%	5.1%	5.1%	5.1%	5.0%
Medicare Case Mix	1.1179	1.1601	1.1548	1.1550	1.2402
Outpatient Revenue Percentage	22.8%	22.1%	24.7%	26.8%	19.3%
Inpatient Revenue Percentage	77.1%	77.8%	75.2%	73.1%	80.6%
Routine Days Percentage	84.9%	86.1%	84.3%	83.7%	89.8%
ICU Days Percentage	2.9%	1.9%	2.6%	1.6%	4.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,955	$ 3,500	$ 3,905	$ 4,240	$ 8,210
Net Price Per Discharge	$ 2,614	$ 2,970	$ 3,154	$ 3,712	$ 5,041
COST INDICATORS					
Cost Per Discharge	$ 2,764	$ 3,162	$ 3,444	$ 3,984	$ 4,923
Salaries Per Discharge	$ 1,338	$ 1,478	$ 1,621	$ 1,916	$ 2,292
Capital Costs Per Discharge	$ 224	$ 266	$ 307	$ 339	$ 433
Gen Serv Costs Per Discharge	$ 1,223	$ 1,447	$ 1,602	$ 1,735	$ 2,310
FTE's Per Occupied Bed	4.4	4.3	4.3	3.8	3.8
Manhours Per Discharge	144.8	160.3	160.4	159.3	208.1
Salary Per FTE	$ 19,255	$ 21,302	$ 21,276	$ 23,101	$ 25,537
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -65	$ -75	$ -137	$ -198	$ 89

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MEDICARE COST REPORT DATA

Connecticut (CT)

Indicator	1985	1986	1987	1988	1989
Number of Observations	39	48	50	50	12
VOLUME INDICATORS					
Hospital Beds	212	202	207	204	164
Facility Beds	269	260	245	266	164
General Service Beds Percentage	86.9%	88.1%	87.8%	87.4%	100.0%
Hospital Discharges	8,221	5,213	5,240	5,258	674
Facility Discharges	8,420	5,213	5,535	5,453	674
Hospital Discharges Per Bed	36.0	32.6	34.3	35.9	3.6
Hospital Patient Days	51,335	48,219	50,494	53,361	50,888
Facility Patient Days	63,064	62,631	59,635	63,002	50,888
Market Share - County	12.7%	12.3%	11.9%	11.7%	83.7%
Occupancy - Hospital	67.4%	71.9%	73.1%	76.4%	90.2%
Occupancy - Facility	68.5%	72.9%	74.1%	77.0%	90.2%
LENGTH OF STAY					
Hospital Length of Stay	6.5 Days	6.5 Days	6.6 Days	6.8 Days	58.5 Days
Medicare Length of Stay	9.5 Days	9.6 Days	9.3 Days	10.2 Days	16.0 Days
Medicaid Length of Stay	5.9 Days	6.2 Days	7.1 Days	6.2 Days	198.2 Days
PAYOR MIX					
Medicare Percentage	32.4%	28.3%	30.2%	30.2%	21.1%
Medicaid Percentage	5.7%	5.4%	4.9%	5.8%	0.0%
Medicare Case Mix	1.1031	1.2111	1.2115	1.2556	0.0000
Outpatient Revenue Percentage	22.6%	22.5%	22.9%	23.9%	4.2%
Inpatient Revenue Percentage	77.3%	77.5%	77.0%	76.0%	95.7%
Routine Days Percentage	89.7%	90.5%	90.4%	89.7%	100.0%
ICU Days Percentage	5.0%	4.1%	4.7%	4.7%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,593	$ 4,257	$ 4,940	$ 5,596	$ 23,489
Net Price Per Discharge	$ 3,221	$ 3,595	$ 3,895	$ 4,877	$ 21,719
COST INDICATORS					
Cost Per Discharge	$ 3,266	$ 3,613	$ 3,998	$ 4,518	$ 23,333
Salaries Per Discharge	$ 1,710	$ 1,871	$ 2,054	$ 2,415	$ 13,984
Capital Costs Per Discharge	$ 157	$ 198	$ 207	$ 233	$ 839
Gen Serv Costs Per Discharge	$ 1,431	$ 1,647	$ 1,924	$ 2,117	$ 12,114
FTE's Per Occupied Bed	3.9	3.9	4.0	4.1	2.9
Manhours Per Discharge	158.5	160.6	170.9	177.8	1,011.6
Salary Per FTE	$ 22,044	$ 23,373	$ 25,322	$ 28,134	$ 31,523
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 9	$ -54	$ -64	$ -57	$ -194

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MEDICARE COST REPORT DATA

Delaware (DE)

Indicator	1985	1986	1987	1988	1989
Number of Observations	N/A	9	10	10	9
VOLUME INDICATORS					
Hospital Beds	0	132	140	135	151
Facility Beds	0	144	147	142	157
General Service Beds Percentage	0.0%	87.8%	85.9%	85.9%	84.1%
Hospital Discharges	0	5,949	5,334	4,161	5,949
Facility Discharges	0	5,949	5,515	4,467	5,949
Hospital Discharges Per Bed	0.0	38.7	36.6	34.7	39.7
Hospital Patient Days	0	33,419	36,271	35,694	36,605
Facility Patient Days	0	38,091	38,564	37,883	37,600
Market Share - County	0.0%	30.9%	24.7%	32.2%	31.4%
Occupancy - Hospital	0.0%	71.1%	72.5%	74.1%	73.2%
Occupancy - Facility	0.0%	72.4%	73.3%	74.7%	73.2%
LENGTH OF STAY					
Hospital Length of Stay	0.0 Days	6.5 Days	6.6 Days	7.0 Days	6.7 Days
Medicare Length of Stay	0.0 Days	9.0 Days	9.3 Days	9.6 Days	9.5 Days
Medicaid Length of Stay	0.0 Days	5.2 Days	5.4 Days	5.1 Days	5.4 Days
PAYOR MIX					
Medicare Percentage	0.0%	33.7%	34.8%	36.3%	33.5%
Medicaid Percentage	0.0%	8.0%	6.4%	8.4%	9.1%
Medicare Case Mix	0.0000	1.1711	1.1822	1.1623	1.1868
Outpatient Revenue Percentage	0.0%	22.2%	22.9%	22.4%	23.4%
Inpatient Revenue Percentage	0.0%	77.7%	77.1%	77.5%	76.5%
Routine Days Percentage	0.0%	88.6%	88.4%	89.5%	88.8%
ICU Days Percentage	0.0%	5.1%	4.6%	4.0%	4.8%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 0	$ 3.675	$ 4,203	$ 5,529	$ 5,010
Net Price Per Discharge	$ 0	$ 3,045	$ 3.257	$ 3,832	$ 3,760
COST INDICATORS					
Cost Per Discharge	$ 0	$ 2.945	$ 3.433	$ 5,247	$ 3,640
Salaries Per Discharge	$ 0	$ 1.407	$ 1,671	$ 1,865	$ 1,851
Capital Costs Per Discharge	$ 0	$ 146	$ 236	$ 266	$ 428
Gen Serv Costs Per Discharge	$ 0	$ 1,251	$ 1,631	$ 1,797	$ 1,919
FTE's Per Occupied Bed	0.0	3.4	3.5	3.8	3.6
Manhours Per Discharge	0.0	151.5	164.7	195.2	151.9
Salary Per FTE	$ 0	$ 19,670	$ 21,637	$ 22,127	$ 24,371
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 0	$ 104	$ -89	$ -19	$ 0

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MEDICARE COST REPORT DATA

Dist. of Columbia (DC)

Indicator	1985	1986	1987	1988	1989
Number of Observations	6	13	12	14	9
VOLUME INDICATORS					
Hospital Beds	337	360	402	375	265
Facility Beds	380	386	423	404	265
General Service Beds Percentage	85.7%	84.7%	85.1%	85.3%	83.1%
Hospital Discharges	11,378	13,050	13,327	14,095	14,434
Facility Discharges	12,155	13,127	13,508	14,218	14,434
Hospital Discharges Per Bed	30.2	32.6	33.6	35.0	34.9
Hospital Patient Days	91,951	93,128	107,294	100,160	78,082
Facility Patient Days	102,889	106,014	115,471	108,176	78,082
Market Share - County	17.5%	5.7%	6.6%	4.8%	11.6%
Occupancy - Hospital	74.4%	74.4%	75.4%	74.1%	80.0%
Occupancy - Facility	73.9%	74.4%	75.4%	74.0%	80.2%
LENGTH OF STAY					
Hospital Length of Stay	8.9 Days	8.6 Days	8.1 Days	7.9 Days	8.5 Days
Medicare Length of Stay	13.2 Days	11.5 Days	11.7 Days	12.3 Days	11.4 Days
Medicaid Length of Stay	6.9 Days	8.5 Days	8.9 Days	8.8 Days	9.8 Days
PAYOR MIX					
Medicare Percentage	25.7%	23.1%	22.2%	22.4%	21.8%
Medicaid Percentage	10.4%	10.9%	13.4%	11.2%	10.4%
Medicare Case Mix	1.1406	1.2009	1.2130	1.2390	1.3666
Outpatient Revenue Percentage	16.1%	12.6%	13.3%	14.1%	12.6%
Inpatient Revenue Percentage	83.8%	87.3%	86.6%	85.8%	87.3%
Routine Days Percentage	87.5%	88.4%	86.3%	85.7%	85.5%
ICU Days Percentage	3.2%	3.1%	3.3%	3.0%	6.0%
Coronary Care Unit Days Pct	0.0%	0.4%	1.1%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 5,616	$ 7,282	$ 8,204	$ 9,378	$ 12,139
Net Price Per Discharge	$ 3,673	$ 4,919	$ 5,957	$ 6,526	$ 8,614
COST INDICATORS					
Cost Per Discharge	$ 4,118	$ 5,405	$ 5,425	$ 6,408	$ 8,495
Salaries Per Discharge	$ 1,941	$ 2,887	$ 2,964	$ 3,265	$ 4,250
Capital Costs Per Discharge	$ 229	$ 316	$ 356	$ 367	$ 362
Gen Serv Costs Per Discharge	$ 1,743	$ 2,456	$ 2,461	$ 2,765	$ 3,665
FTE's Per Occupied Bed	3.6	4.5	4.3	4.4	5.1
Manhours Per Discharge	196.7	221.8	218.2	230.9	299.2
Salary Per FTE	$ 23,964	$ 24,029	$ 26,150	$ 27,821	$ 30,279
Direct Med Educ Costs Per FTE	$ 70,962	$ 42,384	$ 29,690	$ 42,989	$ 38,273
PROFIT INDICATORS					
Profit Per Discharge	$ -133	$ 85	$ 106	$ 36	$ 0

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MEDICARE COST REPORT DATA

Florida (FL)

Indicator	1985	1986	1987	1988	1989
Number of Observations	139	237	245	252	109
VOLUME INDICATORS					
Hospital Beds	150	163	159	156	153
Facility Beds	159	190	181	174	192
General Service Beds Percentage	88.2%	90.6%	90.9%	90.6%	92.0%
Hospital Discharges	4,955	4,960	4,520	4,070	3,394
Facility Discharges	5,231	5,036	4,608	4,253	3,432
Hospital Discharges Per Bed	31.1	29.4	28.5	26.9	24.6
Hospital Patient Days	31,169	32,493	30,103	29,349	29,763
Facility Patient Days	31,810	37,211	34,497	33,462	37,317
Market Share - County	19.9%	8.6%	8.7%	7.9%	14.2%
Occupancy - Hospital	55.9%	55.7%	53.3%	53.2%	59.8%
Occupancy - Facility	56.8%	56.4%	54.0%	54.5%	60.6%
LENGTH OF STAY					
Hospital Length of Stay	6.1 Days	6.5 Days	6.6 Days	6.6 Days	7.4 Days
Medicare Length of Stay	7.7 Days	7.9 Days	8.1 Days	8.1 Days	8.6 Days
Medicaid Length of Stay	5.2 Days	6.1 Days	6.7 Days	6.7 Days	8.2 Days
PAYOR MIX					
Medicare Percentage	38.6%	42.4%	40.9%	40.0%	46.3%
Medicaid Percentage	4.6%	2.7%	2.6%	3.5%	1.8%
Medicare Case Mix	1.1225	1.1469	1.1921	1.2498	1.2769
Outpatient Revenue Percentage	13.6%	13.8%	15.9%	18.8%	17.9%
Inpatient Revenue Percentage	86.4%	86.1%	84.0%	81.1%	82.0%
Routine Days Percentage	89.0%	89.9%	88.8%	88.2%	90.1%
ICU Days Percentage	5.4%	5.9%	6.7%	6.6%	6.2%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 4,024	$ 5,058	$ 5,735	$ 6,532	$ 8,270
Net Price Per Discharge	$ 3,002	$ 3,620	$ 3,830	$ 4,204	$ 5,019
COST INDICATORS					
Cost Per Discharge	$ 2,969	$ 3,549	$ 3,917	$ 4,335	$ 5,178
Salaries Per Discharge	$ 1,176	$ 1,334	$ 1,434	$ 1,594	$ 1,863
Capital Costs Per Discharge	$ 215	$ 328	$ 400	$ 436	$ 546
Gen Serv Costs Per Discharge	$ 1,311	$ 1,531	$ 1,701	$ 1,813	$ 2,106
FTE's Per Occupied Bed	3.7	3.6	3.7	3.7	3.4
Manhours Per Discharge	134.9	143.0	145.0	147.5	159.5
Salary Per FTE	$ 18,269	$ 19,147	$ 19,818	$ 21,740	$ 23,139
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 46	$ 56	$ -3	$ -55	$ -10

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MEDICARE COST REPORT DATA

Georgia (GA)

Indicator	1985	1986	1987	1988	1989
Number of Observations	87	181	161	175	93
VOLUME INDICATORS					
Hospital Beds	90	90	90	94	91
Facility Beds	100	106	103	111	118
General Service Beds Percentage	88.0%	88.3%	88.5%	89.0%	89.0%
Hospital Discharges	2,434	2,191	2,562	2,232	2,025
Facility Discharges	2,434	2,256	2,562	2,322	2,161
Hospital Discharges Per Bed	33.7	30.8	30.0	30.0	26.6
Hospital Patient Days	14,109	16,797	16,935	17,746	17,407
Facility Patient Days	15,657	18,584	20,102	22,091	25,788
Market Share - County	100.0%	100.0%	100.0%	100.0%	100.0%
Occupancy - Hospital	42.3%	48.5%	49.1%	50.4%	47.6%
Occupancy - Facility	44.2%	50.0%	50.3%	54.3%	61.9%
LENGTH OF STAY					
Hospital Length of Stay	4.9 Days	5.3 Days	5.2 Days	5.4 Days	5.6 Days
Medicare Length of Stay	6.5 Days	6.9 Days	6.8 Days	7.0 Days	7.3 Days
Medicaid Length of Stay	4.7 Days	4.9 Days	4.8 Days	4.8 Days	4.9 Days
PAYOR MIX					
Medicare Percentage	30.6%	29.5%	30.6%	31.6%	32.4%
Medicaid Percentage	9.7%	10.0%	10.0%	9.8%	10.4%
Medicare Case Mix	1.0293	1.0466	1.0666	1.1072	1.0975
Outpatient Revenue Percentage	15.4%	16.2%	18.5%	19.5%	20.2%
Inpatient Revenue Percentage	84.5%	83.7%	81.5%	80.4%	79.7%
Routine Days Percentage	89.8%	91.5%	89.8%	90.1%	91.4%
ICU Days Percentage	4.1%	2.6%	3.1%	3.0%	2.4%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,502	$ 3,042	$ 3,331	$ 4,012	$ 4,538
Net Price Per Discharge	$ 2,309	$ 2,506	$ 2,554	$ 2,857	$ 3,253
COST INDICATORS					
Cost Per Discharge	$ 2,097	$ 2,289	$ 2,520	$ 2,922	$ 3,309
Salaries Per Discharge	$ 841	$ 961	$ 1,046	$ 1,234	$ 1,403
Capital Costs Per Discharge	$ 166	$ 184	$ 220	$ 255	$ 279
Gen Serv Costs Per Discharge	$ 882	$ 949	$ 1,075	$ 1,208	$ 1,305
FTE's Per Occupied Bed	3.6	3.7	3.9	3.8	3.6
Manhours Per Discharge	112.6	121.4	130.0	129.8	131.7
Salary Per FTE	$ 15,868	$ 1[illegible],063	$ 17,619	$ 19,390	$ 21,202
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 63	$ 77	$ 6	$ -28	$ -18

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MEDICARE COST REPORT DATA

Hawaii (HI)

Indicator	1985	1986	1987	1988	1989
Number of Observations	4	24	22	22	19
VOLUME INDICATORS					
Hospital Beds	157	89	89	89	42
Facility Beds	167	157	162	163	153
General Service Beds Percentage	91.7%	93.4%	93.7%	92.0%	93.3%
Hospital Discharges	6,499	1,895	3,075	2,912	1,028
Facility Discharges	6,657	1,937	3,136	2,996	1,028
Hospital Discharges Per Bed	37.5	31.5	33.2	35.5	28.7
Hospital Patient Days	40,316	17,253	22,315	21,922	13,480
Facility Patient Days	43,677	39,610	43,134	43,712	35,233
Market Share - County	0.0%	7.0%	9.4%	8.6%	8.4%
Occupancy - Hospital	69.8%	55.1%	65.9%	69.2%	55.7%
Occupancy - Facility	69.8%	69.3%	71.4%	73.3%	68.2%
LENGTH OF STAY					
Hospital Length of Stay	6.4 Days	5.8 Days	6.2 Days	6.2 Days	5.6 Days
Medicare Length of Stay	7.9 Days	7.1 Days	7.5 Days	7.5 Days	7.4 Days
Medicaid Length of Stay	7.5 Days	5.6 Days	5.2 Days	5.3 Days	4.9 Days
PAYOR MIX					
Medicare Percentage	30.9%	27.3%	31.3%	27.9%	23.5%
Medicaid Percentage	9.4%	3.7%	10.2%	9.3%	8.2%
Medicare Case Mix	1.3195	1.0866	1.1367	1.0688	1.0473
Outpatient Revenue Percentage	13.6%	16.4%	16.4%	15.6%	15.3%
Inpatient Revenue Percentage	86.3%	83.5%	83.5%	84.3%	84.6%
Routine Days Percentage	89.8%	90.9%	91.6%	89.3%	88.1%
ICU Days Percentage	2.3%	0.0%	1.2%	1.2%	0.0%
Coronary Care Unit Days Pct	2.1%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 13,163	$ 4,462	$ 5,757	$ 6,881	$ 5,310
Net Price Per Discharge	$ 11,547	$ 3,624	$ 4,417	$ 4,874	$ 4,293
COST INDICATORS					
Cost Per Discharge	$ 11,040	$ 4,853	$ 5,278	$ 6,532	$ 6,227
Salaries Per Discharge	$ 5,747	$ 2,297	$ 2,463	$ 2,889	$ 3,316
Capital Costs Per Discharge	$ 465	$ 227	$ 245	$ 424	$ 421
Gen Serv Costs Per Discharge	$ 3,789	$ 2,266	$ 2,159	$ 2,524	$ 3,062
FTE's Per Occupied Bed	3.8	2.4	2.8	2.5	2.6
Manhours Per Discharge	354.3	210.4	185.3	209.1	259.3
Salary Per FTE	$ 26,050	$ 22,668	$ 23,047	$ 24,703	$ 26,177
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 49	$ -360	$ -263	$ -360	$ -1,234

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MEDICARE COST REPORT DATA

Idaho (ID)

Indicator	1985	1986	1987	1988	1989
Number of Observations	36	48	48	50	12
VOLUME INDICATORS					
Hospital Beds	35	36	36	38	43
Facility Beds	47	55	52	52	69
General Service Beds Percentage	81.5%	82.7%	82.7%	82.5%	83.7%
Hospital Discharges	899	779	678	629	707
Facility Discharges	899	820	692	629	707
Hospital Discharges Per Bed	26.4	23.3	23.0	19.4	21.4
Hospital Patient Days	3,907	3,981	3,713	3,901	4,539
Facility Patient Days	8,249	8,430	8,713	10,005	11,707
Market Share - County	100.0%	97.8%	97.8%	92.7%	100.0%
Occupancy - Hospital	35.5%	31.2%	28.9%	30.5%	23.8%
Occupancy - Facility	43.2%	45.2%	44.0%	47.4%	50.0%
LENGTH OF STAY					
Hospital Length of Stay	4.0 Days	4.2 Days	4.3 Days	4.4 Days	5.3 Days
Medicare Length of Stay	5.5 Days	5.3 Days	5.0 Days	5.2 Days	6.0 Days
Medicaid Length of Stay	3.6 Days	3.6 Days	3.7 Days	3.7 Days	3.6 Days
PAYOR MIX					
Medicare Percentage	31.7%	33.6%	34.9%	37.2%	37.9%
Medicaid Percentage	3.3%	3.7%	4.3%	5.6%	9.9%
Medicare Case Mix	0.9946	1.0339	1.0445	1.0496	1.0941
Outpatient Revenue Percentage	20.1%	22.9%	24.9%	25.7%	30.7%
Inpatient Revenue Percentage	79.8%	77.0%	75.0%	74.2%	69.2%
Routine Days Percentage	89.5%	90.7%	91.3%	88.0%	84.6%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,415	$ 2,828	$ 3,133	$ 3,589	$ 4,159
Net Price Per Discharge	$ 2,085	$ 2,379	$ 2,599	$ 2,912	$ 3,277
COST INDICATORS					
Cost Per Discharge	$ 2,170	$ 2,474	$ 2,696	$ 2,909	$ 3,379
Salaries Per Discharge	$ 1,001	$ 1,130	$ 1,215	$ 1,354	$ 1,680
Capital Costs Per Discharge	$ 113	$ 159	$ 191	$ 201	$ 239
Gen Serv Costs Per Discharge	$ 819	$ 966	$ 1,052	$ 1,261	$ 1,559
FTE's Per Occupied Bed	3.4	3.5	3.9	3.8	4.5
Manhours Per Discharge	117.5	133.0	130.4	144.0	184.6
Salary Per FTE	$ 17,187	$ 18,335	$ 19,209	$ 19,891	$ 20,844
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -30	$ -59	$ -66	$ -44	$ -54

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MEDICARE COST REPORT DATA

Illinois (IL)

Indicator	1985	1986	1987	1988	1989
Number of Observations	101	250	242	233	137
VOLUME INDICATORS					
Hospital Beds	219	169	170	168	141
Facility Beds	239	179	182	181	164
General Service Beds Percentage	87.1%	86.7%	86.0%	85.9%	85.5%
Hospital Discharges	7,043	4,802	4,852	4,545	2,988
Facility Discharges	7,454	4,898	4,952	4,728	3,555
Hospital Discharges Per Bed	31.6	30.3	29.8	29.2	28.1
Hospital Patient Days	44,389	34,589	34,296	31,813	26,951
Facility Patient Days	50,555	38,068	38,471	33,631	29,199
Market Share - County	23.8%	21.0%	20.3%	23.3%	35.9%
Occupancy - Hospital	56.4%	53.1%	51.2%	51.3%	50.0%
Occupancy - Facility	57.2%	55.4%	54.2%	55.4%	53.6%
LENGTH OF STAY					
Hospital Length of Stay	6.3 Days	6.1 Days	6.0 Days	5.9 Days	5.9 Days
Medicare Length of Stay	8.6 Days	8.2 Days	8.1 Days	7.8 Days	7.8 Days
Medicaid Length of Stay	5.2 Days	5.0 Days	5.0 Days	4.8 Days	5.0 Days
PAYOR MIX					
Medicare Percentage	33.0%	35.7%	35.1%	36.9%	37.2%
Medicaid Percentage	9.6%	10.0%	11.5%	10.4%	10.8%
Medicare Case Mix	1.0956	1.1032	1.1281	1.1572	1.1499
Outpatient Revenue Percentage	15.1%	16.8%	19.3%	21.4%	23.6%
Inpatient Revenue Percentage	84.8%	83.1%	80.6%	78.5%	76.3%
Routine Days Percentage	89.0%	89.0%	88.0%	88.1%	88.4%
ICU Days Percentage	4.2%	4.5%	4.9%	4.9%	5.3%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,900	$ 3,777	$ 4,137	$ 4,561	$ 4,480
Net Price Per Discharge	$ 3,082	$ 2,993	$ 2,998	$ 3,363	$ 3,208
COST INDICATORS					
Cost Per Discharge	$ 3,153	$ 3,104	$ 3,252	$ 3,521	$ 3,462
Salaries Per Discharge	$ 1,452	$ 1,419	$ 1,465	$ 1,558	$ 1,595
Capital Costs Per Discharge	$ 232	$ 223	$ 238	$ 260	$ 257
Gen Serv Costs Per Discharge	$ 1,347	$ 1,369	$ 1,483	$ 1,584	$ 1,590
FTE's Per Occupied Bed	3.7	3.8	3.9	4.0	4.0
Manhours Per Discharge	154.7	148.6	153.0	156.9	150.1
Salary Per FTE	$ 20,005	$ 19,898	$ 20,178	$ 21,030	$ 21,684
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 33	$ -28	$ -93	$ -69	$ -112

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MEDICARE COST REPORT DATA

Indiana (IN)

Indicator	1985	1986	1987	1988	1989
Number of Observations	83	132	134	138	51
VOLUME INDICATORS					
Hospital Beds	129	120	119	109	81
Facility Beds	129	126	120	120	96
General Service Beds Percentage	85.9%	85.9%	84.9%	84.7%	93.7%
Hospital Discharges	3,565	3,212	3,141	2,843	1,423
Facility Discharges	3,565	3,212	3,165	2,945	1,423
Hospital Discharges Per Bed	30.4	28.0	27.0	27.6	21.4
Hospital Patient Days	20,365	18,693	18,159	16,712	17,430
Facility Patient Days	21,585	20,768	20,790	20,132	20,211
Market Share - County	100.0%	60.4%	54.7%	54.7%	44.5%
Occupancy - Hospital	46.8%	48.2%	46.4%	45.7%	60.7%
Occupancy - Facility	47.0%	48.6%	48.0%	48.2%	62.7%
LENGTH OF STAY					
Hospital Length of Stay	5.5 Days	5.9 Days	5.6 Days	5.5 Days	7.0 Days
Medicare Length of Stay	7.1 Days	7.5 Days	7.3 Days	7.0 Days	8.9 Days
Medicaid Length of Stay	4.6 Days	4.7 Days	4.5 Days	4.4 Days	6.7 Days
PAYOR MIX					
Medicare Percentage	33.4%	33.7%	35.1%	34.9%	31.4%
Medicaid Percentage	7.0%	6.4%	6.6%	7.1%	5.5%
Medicare Case Mix	1.0793	1.1253	1.1253	1.1562	1.2933
Outpatient Revenue Percentage	22.0%	23.6%	26.5%	27.6%	26.8%
Inpatient Revenue Percentage	77.9%	76.3%	73.4%	72.3%	73.1%
Routine Days Percentage	88.7%	88.1%	88.2%	87.4%	91.8%
ICU Days Percentage	5.3%	4.8%	4.9%	5.3%	2.7%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,286	$ 2,836	$ 3,329	$ 3,618	$ 5,223
Net Price Per Discharge	$ 2,139	$ 2,362	$ 2,711	$ 2,986	$ 3,658
COST INDICATORS					
Cost Per Discharge	$ 2,120	$ 2,575	$ 2,880	$ 3,025	$ 4,501
Salaries Per Discharge	$ 975	$ 1,176	$ 1,314	$ 1,328	$ 2,360
Capital Costs Per Discharge	$ 190	$ 211	$ 249	$ 282	$ 396
Gen Serv Costs Per Discharge	$ 917	$ 1,132	$ 1,260	$ 1,283	$ 1,764
FTE's Per Occupied Bed	3.7	3.7	3.9	4.0	4.1
Manhours Per Discharge	120.3	136.8	139.3	138.2	181.7
Salary Per FTE	$ 17,162	$ 18,452	$ 18,981	$ 20,104	$ 21,609
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -4	$ -36	$ -49	$ -30	$ -133

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MEDICARE COST REPORT DATA

Iowa (IA)

Indicator	1985	1986	1987	1988	1989
Number of Observations	25	128	130	131	108
VOLUME INDICATORS					
Hospital Beds	61	59	59	58	58
Facility Beds	78	79	77	75	80
General Service Beds Percentage	85.3%	84.5%	84.6%	84.6%	84.5%
Hospital Discharges	1,460	1,192	1,150	985	953
Facility Discharges	1,525	1,198	1,166	1,047	991
Hospital Discharges Per Bed	24.7	20.0	19.6	18.7	17.2
Hospital Patient Days	9,898	7,759	7,447	7,651	7,962
Facility Patient Days	11,291	10,783	10,851	11,035	11,802
Market Share - County	100.0%	93.3%	80.6%	85.6%	100.0%
Occupancy - Hospital	37.2%	33.8%	35.6%	38.3%	38.2%
Occupancy - Facility	38.1%	39.3%	43.8%	44.2%	47.6%
LENGTH OF STAY					
Hospital Length of Stay	5.6 Days	5.8 Days	5.8 Days	6.0 Days	6.4 Days
Medicare Length of Stay	7.3 Days	7.2 Days	7.1 Days	7.1 Days	7.5 Days
Medicaid Length of Stay	4.6 Days	4.4 Days	4.3 Days	4.3 Days	4.4 Days
PAYOR MIX					
Medicare Percentage	39.3%	42.3%	42.4%	44.9%	45.3%
Medicaid Percentage	6.6%	6.4%	6.4%	6.1%	6.9%
Medicare Case Mix	1.1150	1.1072	1.1063	1.1018	1.0815
Outpatient Revenue Percentage	21.4%	22.3%	26.0%	27.3%	28.5%
Inpatient Revenue Percentage	78.5%	77.6%	73.9%	72.6%	71.4%
Routine Days Percentage	83.2%	78.7%	77.4%	77.7%	72.9%
ICU Days Percentage	3.1%	0.0%	0.0%	0.5%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,275	$ 2,315	$ 2,607	$ 2,898	$ 3,188
Net Price Per Discharge	$ 2,080	$ 2,084	$ 2,265	$ 2,481	$ 2,756
COST INDICATORS					
Cost Per Discharge	$ 1,984	$ 2,334	$ 2,565	$ 2,755	$ 2,952
Salaries Per Discharge	$ 965	$ 1,122	$ 1,216	$ 1,243	$ 1,404
Capital Costs Per Discharge	$ 148	$ 162	$ 177	$ 183	$ 183
Gen Serv Costs Per Discharge	$ 887	$ 1,019	$ 1,112	$ 1,183	$ 1,319
FTE's Per Occupied Bed	3.3	3.5	3.5	3.5	3.3
Manhours Per Discharge	118.7	136.6	139.8	142.1	152.0
Salary Per FTE	$ 16,984	$ 16,389	$ 17,021	$ 17,651	$ 18,681
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -0	$ -101	$ -91	$ -125	$ -128

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MEDICARE COST REPORT DATA

Kansas (KS)

Indicator	1985	1986	1987	1988	1989
Number of Observations	101	143	145	145	50
VOLUME INDICATORS					
Hospital Beds	43	47	48	47	57
Facility Beds	52	56	57	56	65
General Service Beds Percentage	84.4%	84.2%	84.4%	84.6%	85.8%
Hospital Discharges	676	801	715	685	800
Facility Discharges	676	832	758	688	800
Hospital Discharges Per Bed	18.2	18.3	17.0	16.4	17.7
Hospital Patient Days	4,273	5,554	5,143	5,184	7,555
Facility Patient Days	7,293	8,203	9,133	8,429	10,272
Market Share - County	100.0%	62.9%	64.2%	66.1%	100.0%
Occupancy - Hospital	29.2%	30.9%	31.0%	30.4%	32.8%
Occupancy - Facility	34.9%	35.0%	36.1%	35.1%	37.8%
LENGTH OF STAY					
Hospital Length of Stay	5.6 Days	5.9 Days	5.9 Days	6.3 Days	6.0 Days
Medicare Length of Stay	6.9 Days	7.1 Days	7.1 Days	7.1 Days	7.1 Days
Medicaid Length of Stay	3.8 Days	3.9 Days	3.8 Days	4.3 Days	3.9 Days
PAYOR MIX					
Medicare Percentage	46.6%	46.8%	46.3%	47.7%	44.0%
Medicaid Percentage	4.0%	4.9%	4.6%	4.8%	4.1%
Medicare Case Mix	1.0113	1.0297	1.0526	1.0713	1.0996
Outpatient Revenue Percentage	20.0%	22.0%	23.3%	24.9%	24.6%
Inpatient Revenue Percentage	79.9%	78.0%	76.6%	75.0%	75.3%
Routine Days Percentage	87.3%	84.1%	84.4%	80.8%	83.2%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,249	$ 2,602	$ 2,829	$ 3,133	$ 3,437
Net Price Per Discharge	$ 1,979	$ 2,149	$ 2,402	$ 2,530	$ 2,797
COST INDICATORS					
Cost Per Discharge	$ 2,148	$ 2,371	$ 2,568	$ 2,763	$ 2,935
Salaries Per Discharge	$ 1,049	$ 1,148	$ 1,219	$ 1,322	$ 1,407
Capital Costs Per Discharge	$ 150	$ 157	$ 189	$ 197	$ 219
Gen Serv Costs Per Discharge	$ 1,020	$ 1,103	$ 1,188	$ 1,286	$ 1,386
FTE's Per Occupied Bed	3.6	3.7	3.6	3.5	3.8
Manhours Per Discharge	142.7	147.4	146.1	153.9	159.5
Salary Per FTE	$ 15,467	$ 16,178	$ 16,865	$ 17,503	$ 19,249
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -98	$ -175	$ -186	$ -175	$ -132

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MEDICARE COST REPORT DATA

Kentucky (KY)

Indicator	1985*	1986	1987	1988	1989
Number of Observations	46	112	110	110	69
VOLUME INDICATORS					
Hospital Beds	78	100	95	100	102
Facility Beds	81	106	102	109	110
General Service Beds Percentage	86.0%	86.3%	86.6%	86.2%	87.6%
Hospital Discharges	3,066	3,382	2,960	2,928	2,751
Facility Discharges	3,166	3,507	3,112	2,938	2,751
Hospital Discharges Per Bed	36.1	34.3	32.2	31.0	30.4
Hospital Patient Days	16,462	19,434	18,144	18,785	17,267
Facility Patient Days	17,776	23,641	21,208	22,611	21,574
Market Share - County	100.0%	100.0%	100.0%	100.0%	100.0%
Occupancy - Hospital	59.2%	57.8%	53.7%	51.3%	49.0%
Occupancy - Facility	64.1%	58.4%	54.5%	52.9%	49.5%
LENGTH OF STAY					
Hospital Length of Stay	5.6 Days	5.4 Days	5.4 Days	5.6 Days	5.5 Days
Medicare Length of Stay	6.8 Days	7.1 Days	7.3 Days	7.4 Days	7.5 Days
Medicaid Length of Stay	5.1 Days	5.1 Days	5.0 Days	5.3 Days	5.4 Days
PAYOR MIX					
Medicare Percentage	37.3%	35.8%	36.5%	39.3%	40.4%
Medicaid Percentage	12.6%	12.1%	13.4%	12.6%	13.0%
Medicare Case Mix	1.0186	1.0271	1.0625	1.0767	1.0845
Outpatient Revenue Percentage	15.7%	16.7%	18.5%	20.5%	24.0%
Inpatient Revenue Percentage	84.2%	83.2%	81.4%	79.4%	75.9%
Routine Days Percentage	92.3%	90.9%	89.9%	88.4%	88.0%
ICU Days Percentage	3.4%	2.9%	3.9%	3.5%	5.1%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,704	$ 2,773	$ 3,125	$ 3,636	$ 3,877
Net Price Per Discharge	$ 2,171	$ 2,078	$ 2,353	$ 2,563	$ 2,660
COST INDICATORS					
Cost Per Discharge	$ 2,009	$ 2,115	$ 2,298	$ 2,518	$ 2,760
Salaries Per Discharge	$ 852	$ 882	$ 953	$ 1,079	$ 1,128
Capital Costs Per Discharge	$ 181	$ 171	$ 257	$ 280	$ 270
Gen Serv Costs Per Discharge	$ 888	$ 887	$ 962	$ 1,105	$ 1,229
FTE's Per Occupied Bed	3.1	3.2	3.3	3.3	3.3
Manhours Per Discharge	113.3	109.2	116.3	123.9	120.1
Salary Per FTE	$ 16,337	$ 17,106	$ 17,658	$ 18,815	$ 19,779
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 88	$ 18	$ 27	$ -17	$ -24

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MEDICARE COST REPORT DATA

Louisiana (LA)

Indicator	1985	1986	1987	1988	1989
Number of Observations	75	160	156	153	93
VOLUME INDICATORS					
Hospital Beds	102	102	102	99	94
Facility Beds	104	104	105	105	104
General Service Beds Percentage	89.0%	88.9%	90.0%	90.1%	90.1%
Hospital Discharges	3,260	2,344	2,283	2,074	1,835
Facility Discharges	3,260	2,377	2,283	2,074	1,888
Hospital Discharges Per Bed	31.3	28.3	25.6	23.4	23.9
Hospital Patient Days	16,538	15,417	15,250	15,278	13,945
Facility Patient Days	16,538	16,087	15,419	16,933	15,527
Market Share - County	62.5%	28.7%	26.8%	25.7%	33.0%
Occupancy - Hospital	49.1%	46.8%	43.5%	43.8%	41.6%
Occupancy - Facility	48.7%	47.1%	43.7%	43.7%	42.0%
LENGTH OF STAY					
Hospital Length of Stay	5.3 Days	5.5 Days	5.7 Days	5.8 Days	5.7 Days
Medicare Length of Stay	6.8 Days	6.8 Days	7.0 Days	7.2 Days	6.8 Days
Medicaid Length of Stay	4.6 Days	4.8 Days	4.9 Days	5.0 Days	5.1 Days
PAYOR MIX					
Medicare Percentage	32.9%	35.2%	36.1%	37.9%	38.0%
Medicaid Percentage	8.7%	10.2%	11.4%	11.9%	11.0%
Medicare Case Mix	1.0343	1.0571	1.0776	1.1268	1.1401
Outpatient Revenue Percentage	11.7%	14.9%	16.2%	19.1%	19.9%
Inpatient Revenue Percentage	88.2%	85.0%	83.8%	80.8%	80.0%
Routine Days Percentage	92.6%	90.7%	89.7%	88.2%	88.5%
ICU Days Percentage	3.4%	2.8%	2.7%	0.9%	1.5%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,706	$ 3,236	$ 3,675	$ 4,261	$ 4,850
Net Price Per Discharge	$ 2,245	$ 2,601	$ 2,812	$ 3,171	$ 3,377
COST INDICATORS					
Cost Per Discharge	$ 2,338	$ 2,761	$ 3,089	$ 3,256	$ 3,550
Salaries Per Discharge	$ 942	$ 1,107	$ 1,179	$ 1,295	$ 1,277
Capital Costs Per Discharge	$ 201	$ 256	$ 291	$ 322	$ 389
Gen Serv Costs Per Discharge	$ 1,010	$ 1,121	$ 1,271	$ 1,322	$ 1,514
FTE's Per Occupied Bed	3.7	3.8	3.9	3.8	3.6
Manhours Per Discharge	116.8	127.7	135.7	135.3	134.5
Salary Per FTE	$ 17,576	$ 18,040	$ 18,848	$ 20,336	$ 21,349
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 60	$ -55	$ -29	$ -41	$ -130

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MEDICARE COST REPORT DATA

Maine (ME)·

Indicator	1985	1986	1987	1988	1989
Number of Observations	20	43	43	44	22
VOLUME INDICATORS					
Hospital Beds	69	75	75	67	93
Facility Beds	69	85	80	77	101
General Service Beds Percentage	85.8%	84.2%	83.1%	83.7%	83.4%
Hospital Discharges	2,149	2,554	2,213	2,298	2,941
Facility Discharges	2,215	2,619	2,356	2,326	3,003
Hospital Discharges Per Bed	29.4	33.2	31.5	31.7	35.5
Hospital Patient Days	11,956	13,982	12,325	12,602	16,938
Facility Patient Days	12,126	15,255	15,363	15,525	21,794
Market Share - County	50.0%	32.0%	29.0%	33.2%	46.6%
Occupancy - Hospital	43.6%	54.4%	51.8%	54.9%	59.9%
Occupancy - Facility	49.8%	56.9%	55.8%	59.1%	70.1%
LENGTH OF STAY					
Hospital Length of Stay	5.4 Days	5.8 Days	5.7 Days	5.9 Days	5.7 Days
Medicare Length of Stay	6.9 Days	7.2 Days	7.4 Days	7.6 Days	8.1 Days
Medicaid Length of Stay	6.2 Days	5.5 Days	5.4 Days	6.9 Days	5.8 Days
PAYOR MIX					
Medicare Percentage	41.1%	39.6%	38.8%	37.6%	36.5%
Medicaid Percentage	11.6%	12.8%	12.2%	10.8%	10.2%
Medicare Case Mix	1.0544	1.1000	1.1129	1.1315	1.1543
Outpatient Revenue Percentage	27.0%	26.2%	27.7%	29.5%	28.3%
Inpatient Revenue Percentage	72.9%	73.7%	72.2%	70.4%	71.6%
Routine Days Percentage	89.0%	89.6%	89.5%	89.7%	89.4%
ICU Days Percentage	6.0%	5.7%	5.6%	5.6%	4.8%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,649	$ 2,993	$ 3,566	$ 4,286	$ 4,646
Net Price Per Discharge	$ 2,189	$ 2,547	$ 2,678	$ 3,259	$ 3,508
COST INDICATORS					
Cost Per Discharge	$ 2,203	$ 2,547	$ 2,837	$ 3,126	$ 3,458
Salaries Per Discharge	$ 1,099	$ 1,281	$ 1,398	$ 1,492	$ 1,681
Capital Costs Per Discharge	$ 139	$ 165	$ 185	$ 199	$ 234
Gen Serv Costs Per Discharge	$ 986	$ 1,150	$ 1,264	$ 1,456	$ 1,556
FTE's Per Occupied Bed	4.2	3.8	3.9	4.1	3.7
Manhours Per Discharge	136.9	145.6	157.6	153.6	154.1
Salary Per FTE	$ 16,926	$ 18,088	$ 18,624	$ 20,038	$ 22,966
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -10	$ -13	$ -23	$ -34	$ -67

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MEDICARE COST REPORT DATA

Maryland (MD)

Indicator	1985	1986	1987	1988	1989
Number of Observations	N/A	66	67	67	64
VOLUME INDICATORS					
Hospital Beds	0	240	240	226	221
Facility Beds	0	262	254	247	255
General Service Beds Percentage	0.0%	89.8%	87.3%	88.0%	87.9%
Hospital Discharges	0	6,241	6,609	7,027	6,855
Facility Discharges	0	6,283	6,699	7,027	6,891
Hospital Discharges Per Bed	0.0	32.5	35.5	37.5	38.0
Hospital Patient Days	0	57,895	61,239	59,717	63,684
Facility Patient Days	0	66,361	69,909	66,601	72,297
Market Share - County	0.0%	14.9%	19.7%	18.8%	17.5%
Occupancy - Hospital	0.0%	65.7%	72.4%	73.4%	74.6%
Occupancy - Facility	0.0%	67.2%	73.0%	74.3%	74.7%
LENGTH OF STAY					
Hospital Length of Stay	0.0 Days	7.0 Days	7.0 Days	7.1 Days	7.0 Days
Medicare Length of Stay	0.0 Days	9.6 Days	9.5 Days	9.6 Days	9.8 Days
Medicaid Length of Stay	0.0 Days	6.0 Days	6.2 Days	6.1 Days	6.0 Days
PAYOR MIX					
Medicare Percentage	0.0%	30.8%	33.0%	31.1%	30.8%
Medicaid Percentage	0.0%	10.5%	9.5%	10.0%	11.0%
Medicare Case Mix	0.0000	1.1733	1.1812	1.1856	1.1869
Outpatient Revenue Percentage	0.0%	18.0%	18.6%	18.6%	19.0%
Inpatient Revenue Percentage	0.0%	81.9%	81.4%	81.4%	80.9%
Routine Days Percentage	0.0%	90.8%	90.0%	89.8%	90.5%
ICU Days Percentage	0.0%	3.9%	4.1%	4.8%	4.1%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 0	$ 3,559	$ 3,497	$ 4,025	$ 4,163
Net Price Per Discharge	$ 0	$ 3,265	$ 3,348	$ 3,730	$ 3,810
COST INDICATORS					
Cost Per Discharge	$ 0	$ 3,443	$ 3,652	$ 3,768	$ 4,289
Salaries Per Discharge	$ 0	$ 1,608	$ 1,697	$ 1,836	$ 2,084
Capital Costs Per Discharge	$ 0	$ 229	$ 230	$ 242	$ 292
Gen Serv Costs Per Discharge	$ 0	$ 1,632	$ 1,722	$ 1,788	$ 1,910
FTE's Per Occupied Bed	0.0	3.4	3.5	3.4	3.5
Manhours Per Discharge	0.0	156.0	154.9	154.4	163.0
Salary Per FTE	$ 0	$ 20,965	$ 21,526	$ 23,132	$ 25,964
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 0	$ -34	$ -51	$ -108	$ -132

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MEDICARE COST REPORT DATA

Massachusetts (MA)

Indicator	1985	1986	1987	1988	1989
Number of Observations	90	112	129	134	27
VOLUME INDICATORS					
Hospital Beds	200	185	186	184	154
Facility Beds	200	198	201	198	190
General Service Beds Percentage	92.5%	92.1%	90.8%	91.1%	91.2%
Hospital Discharges	6,129	4,897	4,918	5,050	1,682
Facility Discharges	6,129	5,036	5,147	5,054	1,682
Hospital Discharges Per Bed	30.6	28.9	28.1	28.9	13.0
Hospital Patient Days	51,519	45,395	42,135	44,070	34,554
Facility Patient Days	51,519	46,824	45,520	45,395	50,543
Market Share - County	8.1%	6.2%	5.0%	4.3%	19.7%
Occupancy - Hospital	69.5%	64.0%	62.5%	67.2%	70.0%
Occupancy - Facility	69.5%	65.1%	64.6%	68.1%	74.3%
LENGTH OF STAY					
Hospital Length of Stay	7.9 Days	7.3 Days	7.2 Days	7.4 Days	19.7 Days
Medicare Length of Stay	10.5 Days	9.3 Days	9.7 Days	10.5 Days	12.7 Days
Medicaid Length of Stay	7.8 Days	8.0 Days	7.4 Days	7.6 Days	23.2 Days
PAYOR MIX					
Medicare Percentage	36.8%	38.5%	36.3%	35.3%	28.8%
Medicaid Percentage	7.2%	7.4%	7.6%	7.9%	11.0%
Medicare Case Mix	1.0816	1.1438	1.1405	1.1704	1.1952
Outpatient Revenue Percentage	24.5%	25.6%	25.8%	25.2%	15.8%
Inpatient Revenue Percentage	75.4%	74.4%	74.1%	74.7%	84.2%
Routine Days Percentage	92.6%	91.8%	91.6%	91.7%	91.5%
ICU Days Percentage	4.1%	4.7%	4.6%	4.5%	4.1%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 4,090	$ 4,381	$ 4,719	$ 5,195	$ 12,260
Net Price Per Discharge	$ 3,228	$ 3,401	$ 3,513	$ 4,038	$ 8,750
COST INDICATORS					
Cost Per Discharge	$ 3,281	$ 3,547	$ 3,808	$ 4,252	$ 14,563
Salaries Per Discharge	$ 1,624	$ 1,756	$ 1,940	$ 2,194	$ 7,373
Capital Costs Per Discharge	$ 231	$ 256	$ 279	$ 329	$ 673
Gen Serv Costs Per Discharge	$ 1,534	$ 1,655	$ 1,809	$ 1,955	$ 4,458
FTE's Per Occupied Bed	3.4	3.6	3.6	3.5	3.2
Manhours Per Discharge	167.0	172.5	171.5	173.5	357.7
Salary Per FTE	$ 20,487	$ 21,883	$ 23,086	$ 25,867	$ 29,163
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -41	$ -73	$ -171	$ -212	$ -987

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MEDICARE COST REPORT DATA

Michigan (MI)

Indicator	1985	1986	1987	1988	1989
Number of Observations	104	186	200	193	87
VOLUME INDICATORS					
Hospital Beds	116	110	113	107	122
Facility Beds	132	125	129	125	135
General Service Beds Percentage	90.3%	87.3%	87.7%	87.2%	85.3%
Hospital Discharges	2,883	2,722	2,881	2,668	2,955
Facility Discharges	2,957	2,786	3,026	2,906	3,286
Hospital Discharges Per Bed	29.1	28.0	27.0	27.2	26.0
Hospital Patient Days	19,648	19,080	18,456	17,756	22,406
Facility Patient Days	23,947	23,448	24,245	24,510	24,511
Market Share - County	30.6%	22.9%	21.4%	23.2%	51.2%
Occupancy - Hospital	48.7%	46.7%	45.7%	44.6%	46.7%
Occupancy - Facility	53.3%	52.0%	53.8%	53.0%	54.2%
LENGTH OF STAY					
Hospital Length of Stay	5.6 Days	5.7 Days	5.7 Days	5.6 Days	5.8 Days
Medicare Length of Stay	7.4 Days	7.6 Days	7.6 Days	7.6 Days	7.4 Days
Medicaid Length of Stay	4.7 Days	4.5 Days	4.7 Days	4.5 Days	4.3 Days
PAYOR MIX					
Medicare Percentage	33.4%	34.5%	34.0%	34.7%	36.6%
Medicaid Percentage	11.8%	12.5%	12.2%	12.5%	12.6%
Medicare Case Mix	1.0645	1.1104	1.1327	1.1608	1.1763
Outpatient Revenue Percentage	21.4%	24.4%	27.1%	29.0%	31.8%
Inpatient Revenue Percentage	78.5%	75.5%	72.8%	70.9%	68.1%
Routine Days Percentage	89.9%	88.8%	88.2%	88.3%	87.0%
ICU Days Percentage	3.3%	3.4%	4.4%	5.2%	6.6%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,650	$ 3,770	$ 4,395	$ 5,047	$ 5,488
Net Price Per Discharge	$ 3,011	$ 3,044	$ 3,303	$ 3,581	$ 3,955
COST INDICATORS					
Cost Per Discharge	$ 2,987	$ 3,073	$ 3,412	$ 3,641	$ 4,254
Salaries Per Discharge	$ 1,464	$ 1,450	$ 1,633	$ 1,741	$ 1,928
Capital Costs Per Discharge	$ 161	$ 192	$ 236	$ 238	$ 289
Gen Serv Costs Per Discharge	$ 1,316	$ 1,388	$ 1,453	$ 1,594	$ 1,757
FTE's Per Occupied Bed	3.8	4.0	4.1	4.1	4.1
Manhours Per Discharge	140.3	146.2	153.4	158.1	163.7
Salary Per FTE	$ 20,934	$ 21,417	$ 21,890	$ 23,124	$ 24,198
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 49	$ -3	$ -37	$ -68	$ -53

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MEDICARE COST REPORT DATA

Minnesota (MN)

Indicator	1985	1986	1987	1988	1989
Number of Observations	128	161	154	160	33
VOLUME INDICATORS					
Hospital Beds	51	54	52	49	62
Facility Beds	94	100	99	98	110
General Service Beds Percentage	81.2%	81.2%	82.0%	81.8%	81.0%
Hospital Discharges	1,105	1,097	956	929	842
Facility Discharges	1,153	1,097	993	943	842
Hospital Discharges Per Bed	21.8	20.5	18.7	18.6	14.7
Hospital Patient Days	5,243	5,773	5,115	4,522	5,470
Facility Patient Days	17,602	20,111	19,885	19,965	29,011
Market Share - County	55.1%	49.7%	48.9%	44.7%	77.0%
Occupancy - Hospital	31.6%	28.8%	27.2%	26.7%	25.8%
Occupancy - Facility	46.8%	53.1%	49.2%	54.0%	53.9%
LENGTH OF STAY					
Hospital Length of Stay	4.9 Days	4.9 Days	4.8 Days	4.8 Days	5.3 Days
Medicare Length of Stay	6.2 Days	5.9 Days	5.8 Days	5.7 Days	6.1 Days
Medicaid Length of Stay	3.9 Days	4.0 Days	3.7 Days	3.7 Days	3.6 Days
PAYOR MIX					
Medicare Percentage	39.5%	37.5%	33.3%	34.9%	37.6%
Medicaid Percentage	7.3%	7.3%	7.8%	7.2%	6.5%
Medicare Case Mix	1.0648	1.0737	1.0699	1.0736	1.0952
Outpatient Revenue Percentage	17.5%	19.7%	22.4%	24.1%	23.4%
Inpatient Revenue Percentage	82.4%	80.2%	77.5%	75.8%	76.6%
Routine Days Percentage	83.6%	83.8%	83.5%	82.5%	82.4%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,661	$ 2,964	$ 3,290	$ 3,577	$ 4,015
Net Price Per Discharge	$ 2,367	$ 2,619	$ 2,968	$ 3,203	$ 3,252
COST INDICATORS					
Cost Per Discharge	$ 2,412	$ 2,617	$ 2,985	$ 3,148	$ 3,211
Salaries Per Discharge	$ 1,197	$ 1,396	$ 1,466	$ 1,610	$ 1,707
Capital Costs Per Discharge	$ 154	$ 171	$ 194	$ 203	$ 219
Gen Serv Costs Per Discharge	$ 979	$ 1,116	$ 1,179	$ 1,250	$ 1,253
FTE's Per Occupied Bed	3.2	3.4	3.3	3.1	3.6
Manhours Per Discharge	129.4	149.2	146.7	154.6	160.0
Salary Per FTE	$ 17,527	$ 18,188	$ 19,006	$ 19,876	$ 21,788
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -65	$ -48	$ -44	$ -27	$ 13

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MEDICARE COST REPORT DATA

Mississippi (MS)

Indicator	1985	1986	1987	1988	1989
Number of Observations	89	106	113	118	24
VOLUME INDICATORS					
Hospital Beds	75	80	65	66	94
Facility Beds	90	92	81	79	100
General Service Beds Percentage	89.7%	90.0%	90.0%	91.1%	93.0%
Hospital Discharges	2,191	2,182	1,833	1,738	1,890
Facility Discharges	2,191	2,239	1,877	1,772	1,890
Hospital Discharges Per Bed	32.9	30.0	27.6	28.6	21.6
Hospital Patient Days	11,409	11,732	9,901	10,359	14,324
Facility Patient Days	12,494	13,934	11,680	11,732	15,701
Market Share - County	100.0%	80.3%	75.7%	78.0%	100.0%
Occupancy - Hospital	48.6%	48.0%	45.0%	47.0%	53.4%
Occupancy - Facility	48.6%	49.1%	45.9%	48.1%	55.3%
LENGTH OF STAY					
Hospital Length of Stay	5.6 Days	5.6 Days	5.7 Days	5.8 Days	6.4 Days
Medicare Length of Stay	7.1 Days	7.5 Days	7.3 Days	7.5 Days	8.2 Days
Medicaid Length of Stay	3.[illegible] Days	3.7 Days	4.3 Days	4.2 Days	5.0 Days
PAYOR MIX					
Medicare Percentage	40.7%	39.5%	40.7%	40.5%	36.5%
Medicaid Percentage	13.7%	11.8%	12.0%	11.9%	9.6%
Medicare Case Mix	0.9705	0.9577	0.9812	0.9931	1.0967
Outpatient Revenue Percentage	12.7%	14.4%	17.6%	16.7%	18.1%
Inpatient Revenue Percentage	87.2%	85.5%	82.3%	83.2%	81.9%
Routine Days Percentage	89.1%	89.6%	88.2%	87.5%	91.6%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,113	$ 2,346	$ 2,655	$ 3,003	$ 4,464
Net Price Per Discharge	$ 1,612	$ 1,792	$ 1,946	$ 2,135	$ 3,239
COST INDICATORS					
Cost Per Discharge	$ 1,707	$ 1,837	$ 2,081	$ 2,292	$ 3,304
Salaries Per Discharge	$ 802	$ 847	$ 892	$ 976	$ 1,197
Capital Costs Per Discharge	$ 112	$ 130	$ 169	$ 201	$ 384
Gen Serv Costs Per Discharge	$ 639	$ 732	$ 778	$ 886	$ 1,273
FTE's Per Occupied Bed	3.4	3.3	3.3	3.3	2.9
Manhours Per Discharge	112.4	114.2	115.0	122.0	126.4
Salary Per FTE	$ 14,468	$ 15,161	$ 16,183	$ 17,387	$ 21,063
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -26	$ -20	$ -94	$ -75	$ -27

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MEDICARE COST REPORT DATA

Missouri (MO)

Indicator	1985	1986	1987	1988	1989
Number of Observations	78	159	158	156	81
VOLUME INDICATORS					
Hospital Beds	109	110	108	104	112
Facility Beds	123	122	122	120	115
General Service Beds Percentage	86.8%	86.8%	86.4%	86.7%	86.5%
Hospital Discharges	2,956	2,742	2,563	2,325	2,171
Facility Discharges	3,142	2,777	2,689	2,442	2,276
Hospital Discharges Per Bed	26.6	25.8	24.1	25.0	22.0
Hospital Patient Days	19,189	18,348	16,927	15,902	18,176
Facility Patient Days	22,055	21,884	21,633	20,654	20,553
Market Share - County	62.1%	40.2%	39.2%	41.2%	58.8%
Occupancy - Hospital	51.0%	48.3%	46.9%	46.2%	45.5%
Occupancy - Facility	52.3%	51.8%	50.6%	49.3%	46.2%
LENGTH OF STAY					
Hospital Length of Stay	6.3 Days	6.3 Days	6.3 Days	6.2 Days	6.2 Days
Medicare Length of Stay	7.9 Days	8.0 Days	8.0 Days	8.0 Days	7.8 Days
Medicaid Length of Stay	5.1 Days	5.0 Days	5.0 Days	5.0 Days	5.1 Days
PAYOR MIX					
Medicare Percentage	43.3%	39.8%	40.5%	40.9%	42.3%
Medicaid Percentage	7.2%	7.1%	7.6%	7.9%	10.5%
Medicare Case Mix	1.0850	1.1200	1.1497	1.1672	1.1757
Outpatient Revenue Percentage	14.7%	17.1%	21.1%	22.2%	23.5%
Inpatient Revenue Percentage	85.2%	82.8%	78.8%	77.7%	76.4%
Routine Days Percentage	86.1%	87.7%	87.9%	87.0%	87.1%
ICU Days Percentage	4.8%	5.3%	5.5%	5.3%	5.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,019	$ 3,661	$ 4,207	$ 4,476	$ 4,915
Net Price Per Discharge	$ 2,460	$ 2,917	$ 3,093	$ 3,109	$ 3,199
COST INDICATORS					
Cost Per Discharge	$ 2,627	$ 3,035	$ 3,204	$ 3,442	$ 3,429
Salaries Per Discharge	$ 1,230	$ 1,313	$ 1,389	$ 1,496	$ 1,614
Capital Costs Per Discharge	$ 211	$ 258	$ 271	$ 313	$ 326
Gen Serv Costs Per Discharge	$ 1,189	$ 1,344	$ 1,350	$ 1,371	$ 1,421
FTE's Per Occupied Bed	3.7	3.7	3.9	3.8	4.0
Manhours Per Discharge	143.6	153.9	155.9	156.8	165.5
Salary Per FTE	$ 17,434	$ 17,415	$ 18,126	$ 19,222	$ 20,220
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -15	$ -45	$ -30	$ -24	$ -92

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MEDICARE COST REPORT DATA

Montana (MT)

Indicator	1985	1986	1987	1988	1989
Number of Observations	16	60	60	54	40
VOLUME INDICATORS					
Hospital Beds	38	32	32	29	26
Facility Beds	54	57	57	57	57
General Service Beds Percentage	86.3%	83.3%	81.8%	81.5%	80.7%
Hospital Discharges	812	705	597	628	619
Facility Discharges	857	727	705	669	646
Hospital Discharges Per Bed	19.9	23.2	20.2	22.4	23.7
Hospital Patient Days	3,331	3,724	3,111	2,870	3,178
Facility Patient Days	6,336	12,300	11,599	11,965	13,574
Market Share - County	100.0%	100.0%	100.0%	100.0%	100.0%
Occupancy - Hospital	29.7%	28.2%	27.8%	27.7%	33.6%
Occupancy - Facility	31.2%	56.7%	57.3%	60.1%	66.2%
LENGTH OF STAY					
Hospital Length of Stay	4.2 Days	4.2 Days	4.4 Days	4.5 Days	4.4 Days
Medicare Length of Stay	5.2 Days	5.2 Days	5.3 Days	5.3 Days	4.8 Days
Medicaid Length of Stay	2.9 Days	3.3 Days	3.3 Days	3.1 Days	3.4 Days
PAYOR MIX					
Medicare Percentage	39.9%	40.7%	39.6%	40.2%	40.0%
Medicaid Percentage	6.2%	6.9%	6.4%	4.7%	7.6%
Medicare Case Mix	0.9879	0.9551	0.9891	0.9758	0.9392
Outpatient Revenue Percentage	21.3%	18.3%	18.6%	21.2%	20.8%
Inpatient Revenue Percentage	78.6%	81.6%	81.4%	78.7%	79.1%
Routine Days Percentage	90.2%	86.3%	84.8%	82.1%	82.2%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,104	$ 2,674	$ 3,098	$ 3,447	$ 3,742
Net Price Per Discharge	$ 1,844	$ 2,485	$ 2,873	$ 3,080	$ 3,615
COST INDICATORS					
Cost Per Discharge	$ 2,218	$ 2,531	$ 2,920	$ 3,195	$ 3,741
Salaries Per Discharge	$ 956	$ 1,320	$ 1,407	$ 1,513	$ 1,800
Capital Costs Per Discharge	$ 174	$ 226	$ 232	$ 260	$ 291
Gen Serv Costs Per Discharge	$ 982	$ 1,130	$ 1,269	$ 1,358	$ 1,590
FTE's Per Occupied Bed	4.4	2.2	1.9	1.5	1.6
Manhours Per Discharge	123.8	156.2	165.1	170.8	212.9
Salary Per FTE	$ 16,539	$ 16,430	$ 16,848	$ 17,156	$ 17,575
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -85	$ -70	$ -94	$ -83	$ -126

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MEDICARE COST REPORT DATA

Nebraska (NE)

Indicator	1985	1986	1987	1988	1989
Number of Observations	31	97	94	89	60
VOLUME INDICATORS					
Hospital Beds	54	43	43	43	39
Facility Beds	70	54	54	54	53
General Service Beds Percentage	83.3%	84.0%	83.7%	83.3%	83.3%
Hospital Discharges	1,121	720	688	673	516
Facility Discharges	1,121	781	781	681	609
Hospital Discharges Per Bed	23.4	18.2	17.3	16.2	15.3
Hospital Patient Days	5,929	4,852	4,459	4,507	3,938
Facility Patient Days	7,326	5,829	6,654	6,248	6,119
Market Share - County	100.0%	100.0%	100.0%	100.0%	100.0%
Occupancy - Hospital	34.8%	30.1%	28.5%	28.2%	27.9%
Occupancy - Facility	36.5%	32.9%	41.2%	37.8%	36.9%
LENGTH OF STAY					
Hospital Length of Stay	5.2 Days	5.6 Days	5.9 Days	5.8 Days	6.1 Days
Medicare Length of Stay	6.4 Days	6.9 Days	7.0 Days	7.5 Days	6.9 Days
Medicaid Length of Stay	4.1 Days	4.1 Days	3.9 Days	4.8 Days	5.0 Days
PAYOR MIX					
Medicare Percentage	39.7%	43.8%	45.0%	43.2%	46.3%
Medicaid Percentage	4.8%	4.7%	5.2%	5.1%	4.3%
Medicare Case Mix	1.0754	1.0427	1.0914	1.0646	1.0475
Outpatient Revenue Percentage	16.1%	16.2%	19.6%	22.7%	22.9%
Inpatient Revenue Percentage	83.8%	83.8%	80.3%	77.2%	77.0%
Routine Days Percentage	88.6%	84.6%	81.0%	78.5%	74.2%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,053	$ 2,140	$ 2,280	$ 2,593	$ 2,550
Net Price Per Discharge	$ 2,170	$ 2,081	$ 2,068	$ 2,195	$ 2,226
COST INDICATORS					
Cost Per Discharge	$ 1,906	$ 2,003	$ 2,114	$ 2,454	$ 2,427
Salaries Per Discharge	$ 903	$ 972	$ 1,079	$ 1,249	$ 1,168
Capital Costs Per Discharge	$ 123	$ 131	$ 139	$ 158	$ 157
Gen Serv Costs Per Discharge	$ 841	$ 1,013	$ 1,157	$ 1,331	$ 1,409
FTE's Per Occupied Bed	3.7	3.7	3.6	3.4	3.2
Manhours Per Discharge	122.0	131.7	142.5	157.2	152.9
Salary Per FTE	$ 15,304	$ 15,295	$ 15,627	$ 16,074	$ 16,331
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 163	$ 10	$ -62	$ -84	$ -83

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MEDICARE COST REPORT DATA

Nevada (NV)

Indicator	1985	1986	1987	1988	1989
Number of Observations	9	30	30	30	21
VOLUME INDICATORS					
Hospital Beds	96	58	71	75	50
Facility Beds	96	58	71	75	50
General Service Beds Percentage	90.6%	95.7%	91.0%	91.0%	90.1%
Hospital Discharges	3,063	880	909	1,068	1,050
Facility Discharges	3,063	880	909	1,068	1,059
Hospital Discharges Per Bed	27.0	22.7	20.9	22.1	21.1
Hospital Patient Days	18,430	10,991	12,436	14,075	13,884
Facility Patient Days	18,430	11,591	12,436	14,075	13,884
Market Share - County	21.4%	20.6%	24.7%	24.2%	98.1%
Occupancy - Hospital	49.7%	39.8%	41.3%	50.5%	49.7%
Occupancy - Facility	49.7%	48.0%	52.8%	54.0%	61.0%
LENGTH OF STAY					
Hospital Length of Stay	5.5 Days	5.0 Days	5.5 Days	5.6 Days	6.0 Days
Medicare Length of Stay	7.3 Days	6.5 Days	6.5 Days	6.4 Days	7.1 Days
Medicaid Length of Stay	5.6 Days	4.7 Days	4.4 Days	5.3 Days	5.6 Days
PAYOR MIX					
Medicare Percentage	36.4%	24.5%	24.4%	27.2%	19.7%
Medicaid Percentage	1.9%	2.1%	3.1%	2.9%	2.5%
Medicare Case Mix	1.0726	1.0776	1.1063	1.1030	1.0840
Outpatient Revenue Percentage	11.6%	13.6%	15.4%	11.3%	11.4%
Inpatient Revenue Percentage	88.3%	86.3%	84.6%	88.6%	88.5%
Routine Days Percentage	90.6%	87.8%	88.7%	87.4%	86.4%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 4,655	$ 5,077	$ 5,915	$ 6,368	$ 6,650
Net Price Per Discharge	$ 4,404	$ 3,743	$ 4,418	$ 4,381	$ 4,416
COST INDICATORS					
Cost Per Discharge	$ 4,487	$ 4,052	$ 4,789	$ 4,842	$ 5,484
Salaries Per Discharge	$ 1,513	$ 1,631	$ 1,806	$ 1,773	$ 1,983
Capital Costs Per Discharge	$ 407	$ 249	$ 317	$ 377	$ 335
Gen Serv Costs Per Discharge	$ 2,040	$ 1,812	$ 2,164	$ 2,037	$ 2,116
FTE's Per Occupied Bed	3.8	3.6	3.0	3.7	2.9
Manhours Per Discharge	135.6	146.9	153.1	147.6	153.7
Salary Per FTE	$ 22,622	$ 21,583	$ 23,473	$ 23,925	$ 24,488
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 4	$ -278	$ -110	$ -76	$ -532

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MEDICARE COST REPORT DATA

New Hampshire (NH)

Indicator	1985	1986	1987	1988	1989
Number of Observations	20	30	31	31	11
VOLUME INDICATORS					
Hospital Beds	81	88	91	95	98
Facility Beds	94	101	101	101	99
General Service Beds Percentage	82.9%	82.9%	83.2%	83.7%	88.6%
Hospital Discharges	2,751	2,654	2,551	2,283	1,666
Facility Discharges	2,751	2,720	2,561	2,494	1,666
Hospital Discharges Per Bed	35.0	34.0	33.2	34.1	31.1
Hospital Patient Days	13,949	15,022	20,641	23,438	30,572
Facility Patient Days	18,759	25,872	21,382	23,438	31,621
Market Share - County	35.2%	23.8%	23.3%	24.5%	51.3%
Occupancy - Hospital	53.1%	56.4%	56.3%	56.6%	62.5%
Occupancy - Facility	57.8%	60.0%	59.2%	57.9%	74.1%
LENGTH OF STAY					
Hospital Length of Stay	5.4 Days	5.4 Days	5.5 Days	5.5 Days	6.5 Days
Medicare Length of Stay	7.3 Days	7.6 Days	7.8 Days	8.1 Days	9.0 Days
Medicaid Length of Stay	5.4 Days	4.6 Days	4.8 Days	5.4 Days	5.9 Days
PAYOR MIX					
Medicare Percentage	34.6%	33.4%	32.2%	32.1%	29.2%
Medicaid Percentage	3.5%	4.0%	3.2%	2.9%	1.5%
Medicare Case Mix	1.1039	1.1056	1.1586	1.1907	1.2406
Outpatient Revenue Percentage	24.4%	26.7%	28.3%	30.9%	21.4%
Inpatient Revenue Percentage	75.5%	73.2%	71.7%	69.0%	78.5%
Routine Days Percentage	88.0%	87.0%	87.0%	86.7%	88.9%
ICU Days Percentage	5.0%	5.1%	5.2%	5.0%	4.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,554	$ 2,920	$ 3,354	$ 4,027	$ 6,331
Net Price Per Discharge	$ 2,244	$ 2,483	$ 2,765	$ 3,129	$ 4,818
COST INDICATORS					
Cost Per Discharge	$ 2,154	$ 2,447	$ 2,707	$ 3,113	$ 4,695
Salaries Per Discharge	$ 1,039	$ 1,111	$ 1,231	$ 1,434	$ 1,968
Capital Costs Per Discharge	$ 144	$ 187	$ 242	$ 240	$ 453
Gen Serv Costs Per Discharge	$ 928	$ 1,019	$ 1,197	$ 1,351	$ 2,133
FTE's Per Occupied Bed	3.5	3.6	3.5	3.7	3.5
Manhours Per Discharge	123.1	126.9	128.6	132.2	155.5
Salary Per FTE	$ 17,794	$ 18,536	$ 19,625	$ 21,960	$ 25,046
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 49	$ 54	$ 24	$ 54	$ 239

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MEDICARE COST REPORT DATA

New Jersey (NJ)

Indicator	1985	1986	1987	1988	1989
Number of Observations	101	104	111	109	12
VOLUME INDICATORS					
Hospital Beds	288	275	295	309	206
Facility Beds	298	311	328	310	206
General Service Beds Percentage	86.8%	87.3%	87.4%	87.4%	100.0%
Hospital Discharges	10,479	9,851	9,145	10,039	388
Facility Discharges	10,479	9,851	9,145	10,039	388
Hospital Discharges Per Bed	34.1	32.4	32.8	33.7	4.7
Hospital Patient Days	76,782	72,373	75,249	78,713	61,981
Facility Patient Days	76,980	75,546	82,734	78,713	61,981
Market Share - County	15.6%	14.5%	15.1%	14.3%	100.0%
Occupancy - Hospital	70.4%	69.9%	72.8%	73.4%	84.2%
Occupancy - Facility	70.6%	70.5%	73.3%	72.9%	80.8%
LENGTH OF STAY					
Hospital Length of Stay	7.5 Days	7.6 Days	7.8 Days	7.7 Days	71.1 Days
Medicare Length of Stay	10.8 Days	11.4 Days	11.6 Days	11.6 Days	35.3 Days
Medicaid Length of Stay	6.2 Days	6.2 Days	6.5 Days	6.0 Days	29.9 Days
PAYOR MIX					
Medicare Percentage	30.5%	31.7%	32.4%	32.8%	98.8%
Medicaid Percentage	4.9%	5.4%	4.7%	4.5%	0.0%
Medicare Case Mix	1.1163	1.1587	1.1678	1.2000	0.0000
Outpatient Revenue Percentage	15.4%	15.7%	16.8%	19.0%	18.1%
Inpatient Revenue Percentage	84.5%	84.2%	83.1%	81.0%	81.8%
Routine Days Percentage	89.9%	89.9%	89.3%	89.1%	100.0%
ICU Days Percentage	4.4%	4.3%	4.5%	4.1%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,228	$ 3,544	$ 3,671	$ 3,977	$ 13,458
Net Price Per Discharge	$ 2,820	$ 3,032	$ 3,199	$ 3,618	$ 6,043
COST INDICATORS					
Cost Per Discharge	$ 2,830	$ 3,046	$ 3,442	$ 3,683	$ 13,283
Salaries Per Discharge	$ 1,383	$ 1,510	$ 1,596	$ 1,822	$ 6,120
Capital Costs Per Discharge	$ 228	$ 255	$ 274	$ 317	$ 542
Gen Serv Costs Per Discharge	$ 1,292	$ 1,393	$ 1,484	$ 1,648	$ 4,798
FTE's Per Occupied Bed	3.2	3.3	3.2	3.3	2.5
Manhours Per Discharge	137.5	148.8	145.5	145.7	410.7
Salary Per FTE	$ 20,720	$ 21,770	$ 23,024	$ 25,296	$ 27,038
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -25	[illegible]	$ -113	$ -94	$ -318

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MEDICARE COST REPORT DATA

New Mexico (NM)

Indicator	1985	1986	1987	1988	1989
Number of Observations	4	50	48	48	41
VOLUME INDICATORS					
Hospital Beds	63	70	71	77	70
Facility Beds	63	73	79	79	79
General Service Beds Percentage	97.0%	84.9%	84.3%	84.8%	83.3%
Hospital Discharges	871	1,640	1,782	1,649	1,797
Facility Discharges	885	1,640	1,782	1,649	1,797
Hospital Discharges Per Bed	35.2	35.6	31.3	31.9	30.7
Hospital Patient Days	10,606	9,879	11,458	11,314	12,387
Facility Patient Days	10,606	10,037	13,548	11,909	14,589
Market Share - County	100.0%	55.2%	43.0%	48.9%	75.5%
Occupancy - Hospital	54.0%	44.1%	45.4%	43.9%	40.5%
Occupancy - Facility	60.0%	46.1%	49.0%	45.7%	44.4%
LENGTH OF STAY					
Hospital Length of Stay	5.2 Days	4.7 Days	4.8 Days	4.6 Days	4.8 Days
Medicare Length of Stay	5.7 Days	6.2 Days	6.4 Days	6.2 Days	6.2 Days
Medicaid Length of Stay	3.1 Days	3.5 Days	3.8 Days	3.7 Days	3.4 Days
PAYOR MIX					
Medicare Percentage	26.6%	27.9%	27.9%	28.2%	30.9%
Medicaid Percentage	7.0%	9.8%	8.6%	10.5%	13.9%
Medicare Case Mix	1.0118	1.0919	1.1140	1.1172	1.1546
Outpatient Revenue Percentage	17.4%	18.7%	18.4%	20.8%	22.6%
Inpatient Revenue Percentage	82.5%	81.2%	81.5%	79.1%	77.3%
Routine Days Percentage	91.9%	89.5%	87.4%	86.6%	84.3%
ICU Days Percentage	0.0%	1.1%	3.5%	4.1%	5.5%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,201	$ 3,041	$ 4,142	$ 3,968	$ 4,297
Net Price Per Discharge	$ 2,595	$ 2,339	$ 2,911	$ 2,952	$ 3,009
COST INDICATORS					
Cost Per Discharge	$ 2,769	$ 2,418	$ 3,39	$ 3,265	$ 3,320
Salaries Per Discharge	$ 1,157	$ 1,097	$ 1,318	$ 1,273	$ 1,368
Capital Costs Per Discharge	$ 311	$ 246	$ 334	$ 273	$ 273
Gen Serv Costs Per Discharge	$ 1,159	$ 1,137	$ 1,455	$ 1,365	$ 1,266
FTE's Per Occupied Bed	2.8	4.0	3.8	3.9	3.9
Manhours Per Discharge	143.9	122.5	145.9	118.9	129.4
Salary Per FTE	$ 17,239	$ 17,989	$ 19,192	$ 20,646	$ 21,897
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -226	$ -92	$ -149	$ -91	$ -90

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MEDICARE COST REPORT DATA

New York (NY)

Indicator	1985	1986	1987	1988	1989
Number of Observations	260	294	281	275	N/A
VOLUME INDICATORS					
Hospital Beds	200	212	200	201	N/A
Facility Beds	217	239	220	226	N/A
General Service Beds Percentage	87.2%	87.9%	87.2%	87.3%	N/A
Hospital Discharges	6,406	6,013	5,552	5,663	N/A
Facility Discharges	6,408	6,154	5,849	5,791	N/A
Hospital Discharges Per Bed	34.3	33.8	34.6	34.3	N/A
Hospital Patient Days	55,882	60,472	56,670	57,509	N/A
Facility Patient Days	63,843	65,316	66,178	67,076	N/A
Market Share - County	10.9%	10.2%	11.5%	11.5%	N/A
Occupancy - Hospital	76.1%	74.9%	78.1%	77.9%	N/A
Occupancy - Facility	78.2%	78.0%	80.7%	80.5%	N/A
LENGTH OF STAY					
Hospital Length of Stay	8.0 Days	7.7 Days	7.9 Days	7.9 Days	N/A
Medicare Length of Stay	11.1 Days	9.9 Days	11.0 Days	11.6 Days	N/A
Medicaid Length of Stay	8.7 Days	8.9 Days	9.5 Days	9.3 Days	N/A
PAYOR MIX					
Medicare Percentage	32.8%	32.8%	34.1%	32.9%	N/A
Medicaid Percentage	11.0%	9.8%	9.1%	9.1%	N/A
Medicare Case Mix	1.0508	1.1301	1.1476	1.1936	N/A
Outpatient Revenue Percentage	17.4%	20.3%	21.5%	22.8%	N/A
Inpatient Revenue Percentage	82.5%	79.6%	78.5%	77.1%	N/A
Routine Days Percentage	91.0%	90.4%	90.3%	90.1%	N/A
ICU Days Percentage	3.8%	3.9%	3.8%	3.7%	N/A
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	N/A
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,428	$ 3,647	$ 3,999	$ 4,431	N/A
Net Price Per Discharge	$ 2,622	$ 2,957	$ 3,208	$ 3,553	N/A
COST INDICATORS					
Cost Per Discharge	$ 2,801	$ 3,039	$ 3,379	$ 3,710	N/A
Salaries Per Discharge	$ 1,384	$ 1,510	$ 1,601	$ 1,830	N/A
Capital Costs Per Discharge	$ 158	$ 195	$ 232	$ 270	N/A
Gen Serv Costs Per Discharge	$ 1,393	$ 1,492	$ 1,619	$ 1,827	N/A
FTE's Per Occupied Bed	2.7	3.0	2.9	3.0	N/A
Manhours Per Discharge	136.1	142.6	151.3	154.3	N/A
Salary Per FTE	$ 21,750	$ 23,294	$ 24,610	$ 26,209	N/A
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	N/A
PROFIT INDICATORS					
Profit Per Discharge	$ -120	$ -61	$ -113	$ -135	N/A

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MEDICARE COST REPORT DATA

North Carolina (NC)

Indicator	1985	1986	1987	1988	1989
Number of Observations	105	122	142	143	36
VOLUME INDICATORS					
Hospital Beds	120	117	125	110	100
Facility Beds	126	133	134	133	139
General Service Beds Percentage	85.9%	88.6%	85.9%	85.7%	95.7%
Hospital Discharges	3,545	2,654	3,079	2,923	1,676
Facility Discharges	3,545	2,883	3,079	3,188	2,878
Hospital Discharges Per Bed	30.4	27.7	27.4	26.4	24.8
Hospital Patient Days	22,134	21,183	22,212	22,260	26,313
Facility Patient Days	23,832	25,326	25,204	26,211	29,807
Market Share - County	100.0%	53.9%	55.0%	53.9%	60.6%
Occupancy - Hospital	49.8%	51.0%	51.3%	53.1%	63.0%
Occupancy - Facility	52.7%	55.4%	55.5%	58.7%	71.3%
LENGTH OF STAY					
Hospital Length of Stay	5.9 Days	6.2 Days	6.4 Days	6.6 Days	7.6 Days
Medicare Length of Stay	7.7 Days	8.4 Days	8.4 Days	9.0 Days	9.7 Days
Medicaid Length of Stay	6.2 Days	7.1 Days	7.1 Days	7.7 Days	10.1 Days
PAYOR MIX					
Medicare Percentage	34.5%	30.8%	33.1%	32.2%	26.6%
Medicaid Percentage	7.1%	7.4%	8.6%	9.0%	6.2%
Medicare Case Mix	1.0787	1.1268	1.1497	1.1842	1.2140
Outpatient Revenue Percentage	18.2%	19.6%	22.3%	24.0%	18.7%
Inpatient Revenue Percentage	81.7%	80.3%	77.6%	75.9%	81.3%
Routine Days Percentage	88.9%	88.8%	87.8%	87.7%	93.6%
ICU Days Percentage	3.5%	2.5%	4.0%	3.7%	1.5%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,426	$ 2,816	$ 3,449	$ 3,905	$ 4,922
Net Price Per Discharge	$ 1,865	$ 2,174	$ 2,689	$ 2,766	$ 4,222
COST INDICATORS					
Cost Per Discharge	$ 1,893	$ 2,248	$ 2,554	$ 2,852	$ 4,706
Salaries Per Discharge	$ 880	$ 1,055	$ 1,168	$ 1,301	$ 2,073
Capital Costs Per Discharge	$ 119	$ 202	$ 235	$ 244	$ 408
Gen Serv Costs Per Discharge	$ 831	$ 977	$ 1,114	$ 1,205	$ 1,753
FTE's Per Occupied Bed	3.2	3.2	3.2	3.2	2.9
Manhours Per Discharge	118.8	126.0	134.5	138.3	171.0
Salary Per FTE	$ 15,643	$ 17,150	$ 17,929	$ 19,912	$ 24,232
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 9	$ 4	$ 45	$ -4	$ -131

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MEDICARE COST REPORT DATA

North Dakota (ND)

Indicator	1985	1986	1987	1988	1989
Number of Observations	12	43	43	52	38
VOLUME INDICATORS					
Hospital Beds	47	38	36	39	34
Facility Beds	61	57	62	63	58
General Service Beds Percentage	89.6%	85.2%	83.3%	83.3%	83.3%
Hospital Discharges	895	843	779	712	536
Facility Discharges	895	843	779	731	536
Hospital Discharges Per Bed	19.9	19.8	17.7	15.7	15.8
Hospital Patient Days	4,923	5,080	4,807	4,829	4,392
Facility Patient Days	16,364	9,969	12,285	11,383	11,064
Market Share - County	100.0%	100.0%	100.0%	100.0%	100.0%
Occupancy - Hospital	30.1%	32.0%	32.1%	31.6%	33.2%
Occupancy - Facility	40.4%	40.8%	43.0%	40.5%	44.0%
LENGTH OF STAY					
Hospital Length of Stay	5.9 Days	5.5 Days	5.6 Days	6.1 Days	6.6 Days
Medicare Length of Stay	6.0 Days	6.2 Days	6.9 Days	6.7 Days	7.0 Days
Medicaid Length of Stay	3.4 Days	3.5 Days	3.5 Days	3.9 Days	4.4 Days
PAYOR MIX					
Medicare Percentage	39.6%	43.4%	46.4%	47.8%	50.0%
Medicaid Percentage	5.1%	5.0%	5.0%	4.3%	5.2%
Medicare Case Mix	1.0057	0.9736	0.9832	0.9824	1.0077
Outpatient Revenue Percentage	10.1%	14.3%	15.0%	18.2%	21.4%
Inpatient Revenue Percentage	89.8%	85.6%	84.9%	81.0%	78.5%
Routine Days Percentage	74.7%	83.5%	78.8%	64.8%	67.2%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,053	$ 2,405	$ 3,068	$ 3,166	$ 3,450
Net Price Per Discharge	$ 2,778	$ 2,098	$ 2,546	$ 3,140	$ 3,565
COST INDICATORS					
Cost Per Discharge	$ 3,101	$ 2,258	$ 2,590	$ 2,643	$ 2,972
Salaries Per Discharge	$ 1,485	$ 1,074	$ 1,255	$ 1,257	$ 1,445
Capital Costs Per Discharge	$ 152	$ 146	$ 169	$ 173	$ 206
Gen Serv Costs Per Discharge	$ 1,107	$ 917	$ 1,027	$ 1,105	$ 1,360
FTE's Per Occupied Bed	3.6	2.9	2.9	2.8	3.0
Manhours Per Discharge	150.9	137.3	151.2	145.0	165.3
Salary Per FTE	$ 15,075	$ 16,244	$ 16,960	$ 17,218	$ 18,268
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -83	$ -8	$ -16	$ 108	$ 572

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MEDICARE COST REPORT DATA

Ohio (OH)

Indicator	1985	1986	1987	1988	1989
Number of Observations	176	200	198	199	25
VOLUME INDICATORS					
Hospital Beds	186	180	190	186	237
Facility Beds	200	203	204	198	274
General Service Beds Percentage	85.8%	85.7%	85.3%	85.4%	87.2%
Hospital Discharges	5,006	5,586	5,554	5,671	7,644
Facility Discharges	5,147	5,623	5,612	5,689	7,893
Hospital Discharges Per Bed	31.2	31.8	31.0	31.1	34.4
Hospital Patient Days	33,000	34,047	35,822	33,703	40,958
Facility Patient Days	37,806	39,583	38,296	37,986	49,156
Market Share - County	28.6%	25.2%	25.2%	25.0%	77.4%
Occupancy - Hospital	51.8%	52.9%	51.5%	52.8%	48.4%
Occupancy - Facility	53.3%	54.5%	53.0%	54.7%	51.3%
LENGTH OF STAY					
Hospital Length of Stay	5.8 Days	5.8 Days	5.8 Days	5.7 Days	5.7 Days
Medicare Length of Stay	7.7 Days	8.0 Days	8.1 Days	8.1 Days	7.8 Days
Medicaid Length of Stay	4.3 Days	4.4 Days	4.4 Days	4.3 Days	5.0 Days
PAYOR MIX					
Medicare Percentage	32.4%	32.9%	33.7%	34.9%	30.7%
Medicaid Percentage	9.2%	9.5%	9.7%	10.0%	15.0%
Medicare Case Mix	1.1017	1.1214	1.1392	1.1808	1.2200
Outpatient Revenue Percentage	19.6%	20.8%	22.9%	25.1%	24.8%
Inpatient Revenue Percentage	80.3%	79.1%	77.0%	74.8%	75.1%
Routine Days Percentage	88.0%	88.0%	87.7%	87.6%	87.6%
ICU Days Percentage	4.3%	4.5%	4.9%	4.7%	5.4%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,050	$ 3,322	$ 3,730	$ 4,338	$ 5,333
Net Price Per Discharge	$ 2,707	$ 2,849	$ 3,076	$ 3,374	$ 3,734
COST INDICATORS					
Cost Per Discharge	$ 2,621	$ 2,854	$ 3,133	$ 3,418	$ 3,837
Salaries Per Discharge	$ 1,271	$ 1,330	$ 1,437	$ 1,507	$ 1,488
Capital Costs Per Discharge	$ 175	$ 217	$ 239	$ 246	$ 349
Gen Serv Costs Per Discharge	$ 1,219	$ 1,318	$ 1,379	$ 1,469	$ 1,598
FTE's Per Occupied Bed	3.9	3.9	4.0	4.1	4.4
Manhours Per Discharge	138.8	139.0	143.9	146.8	147.2
Salary Per FTE	$ 19,040	$ 20,344	$ 20,878	$ 21,565	$ 22,760
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 38	$ 12	$ -23	$ -40	$ -42

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MEDICARE COST REPORT DATA

Oklahoma (OK)

Indicator	1985	1986	1987	1988	1989
Number of Observations	43	126	122	125	85
VOLUME INDICATORS					
Hospital Beds	96	58	59	59	55
Facility Beds	97	60	64	64	56
General Service Beds Percentage	87.0%	86.8%	87.1%	87.8%	89.4%
Hospital Discharges	2,298	1,491	1,368	1,335	1,047
Facility Discharges	2,298	1,491	1,486	1,335	1,047
Hospital Discharges Per Bed	27.2	24.8	23.0	23.1	19.7
Hospital Patient Days	11,019	8,104	8,254	8,637	8,335
Facility Patient Days	11,954	8,323	8,857	9,324	8,401
Market Share - County	100.0%	65.8%	72.6%	63.5%	76.7%
Occupancy - Hospital	41.9%	37.3%	37.3%	36.4%	37.3%
Occupancy - Facility	42.5%	37.5%	37.5%	37.4%	37.4%
LENGTH OF STAY					
Hospital Length of Stay	5.1 Days	5.1 Days	5.2 Days	5.6 Days	5.7 Days
Medicare Length of Stay	6.7 Days	6.4 Days	6.6 Days	6.8 Days	6.6 Days
Medicaid Length of Stay	4.5 Days	4.5 Days	4.5 Days	4.5 Days	4.5 Days
PAYOR MIX					
Medicare Percentage	36.4%	41.2%	42.7%	44.3%	44.0%
Medicaid Percentage	9.9%	8.3%	9.0%	11.4%	9.7%
Medicare Case Mix	1.0834	1.0354	1.0502	1.0660	1.0666
Outpatient Revenue Percentage	14.4%	14.6%	16.3%	17.7%	19.3%
Inpatient Revenue Percentage	85.5%	85.3%	83.6%	82.2%	80.6%
Routine Days Percentage	88.7%	91.6%	92.2%	92.2%	94.9%
ICU Days Percentage	3.1%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,547	$ 2,627	$ 2,921	$ 3,031	$ 3,267
Net Price Per Discharge	$ 1,998	$ 1,952	$ 2,049	$ 2,166	$ 2,257
COST INDICATORS					
Cost Per Discharge	$ 2,020	$ 2,141	$ 2,335	$ 2,517	$ 2,685
Salaries Per Discharge	$ 989	$ 958	$ 1,073	$ 1,123	$ 1,233
Capital Costs Per Discharge	$ 121	$ 153	$ 187	$ 210	$ 210
Gen Serv Costs Per Discharge	$ 909	$ 932	$ 989	$ 1,019	$ 1,321
FTE's Per Occupied Bed	4.0	4.1	3.9	3.9	4.1
Manhours Per Discharge	119.7	124.1	129.9	139.9	145.7
Salary Per FTE	$ 17,661	$ 16,588	$ 17,530	$ 17,944	$ 18,294
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 12	$ -55	$ -157	$ -53	$ -139

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MEDICARE COST REPORT DATA

Oregon (OR)

Indicator	1985	1986	1987	1988	1989
Number of Observations	34	74	68	70	41
VOLUME INDICATORS					
Hospital Beds	87	64	67	65	56
Facility Beds	87	76	77	80	66
General Service Beds Percentage	90.2%	85.6%	85.0%	84.6%	83.3%
Hospital Discharges	3,179	2,156	2,226	2,094	1,483
Facility Discharges	3,179	2,156	2,226	2,205	1,574
Hospital Discharges Per Bed	33.9	30.7	31.2	30.6	29.1
Hospital Patient Days	15,982	10,337	10,851	10,519	7,231
Facility Patient Days	15,982	12,213	12,324	13,403	11,695
Market Share - County	31.5%	31.8%	40.0%	39.5%	53.8%
Occupancy - Hospital	45.6%	38.6%	36.4%	37.6%	34.1%
Occupancy - Facility	45.1%	40.8%	42.5%	43.7%	39.9%
LENGTH OF STAY					
Hospital Length of Stay	4.8 Days	4.4 Days	4.4 Days	4.4 Days	4.0 Days
Medicare Length of Stay	5.9 Days	5.3 Days	5.4 Days	5.4 Days	5.1 Days
Medicaid Length of Stay	3.5 Days	3.4 Days	3.5 Days	3.3 Days	3.2 Days
PAYOR MIX					
Medicare Percentage	33.3%	37.7%	36.4%	37.3%	37.7%
Medicaid Percentage	6.1%	7.7%	7.2%	8.3%	10.5%
Medicare Case Mix	1.1154	1.1461	1.1706	1.1816	1.1261
Outpatient Revenue Percentage	17.5%	23.7%	26.5%	29.8%	30.9%
Inpatient Revenue Percentage	82.4%	76.3%	73.4%	70.1%	69.0%
Routine Days Percentage	87.4%	86.6%	85.5%	85.3%	85.1%
ICU Days Percentage	4.4%	5.6%	6.0%	6.2%	6.8%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,067	$ 3,168	$ 3,607	$ 4,110	$ 4,195
Net Price Per Discharge	$ 2,694	$ 2,732	$ 2,924	$ 3,261	$ 3,360
COST INDICATORS					
Cost Per Discharge	$ 2,623	$ 2,731	$ 3,005	$ 3,203	$ 3,446
Salaries Per Discharge	$ 1,228	$ 1,265	$ 1,354	$ 1,406	$ 1,538
Capital Costs Per Discharge	$ 218	$ 219	$ 219	$ 232	$ 254
Gen Serv Costs Per Discharge	$ 1,145	$ 1,188	$ 1,286	$ 1,414	$ 1,398
FTE's Per Occupied Bed	4.3	4.3	4.5	4.6	4.5
Manhours Per Discharge	119.1	118.8	122.5	132.8	133.6
Salary Per FTE	$ 21,487	$ 21,646	$ 22,848	$ 23,225	$ 23,140
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 86	$ 11	$ -6	$ 13	$ -19

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MEDICARE COST REPORT DATA

Pennsylvania (PA)

Indicator	1985	1986	1987	1988	1989
Number of Observations	8	257	210	257	248
VOLUME INDICATORS					
Hospital Beds	103	174	179	166	166
Facility Beds	103	193	202	191	195
General Service Beds Percentage	96.2%	86.7%	86.3%	86.7%	86.4%
Hospital Discharges	2,397	5,723	5,796	5,195	5,370
Facility Discharges	2,397	5,963	6,255	5,801	5,737
Hospital Discharges Per Bed	23.3	33.5	33.0	33.2	33.5
Hospital Patient Days	19,642	42,558	43,150	39,595	38,573
Facility Patient Days	21,842	46,491	48,220	45,410	46,218
Market Share - County	100.0%	10.5%	13.5%	12.2%	11.9%
Occupancy - Hospital	54.7%	65.1%	64.7%	64.4%	65.2%
Occupancy - Facility	54.7%	67.4%	66.5%	66.9%	66.7%
LENGTH OF STAY					
Hospital Length of Stay	7.9 Days	6.6 Days	6.6 Days	6.6 Days	6.6 Days
Medicare Length of Stay	10.4 Days	8.8 Days	9.1 Days	9.1 Days	9.2 Days
Medicaid Length of Stay	5.0 Days	5.2 Days	5.3 Days	5.3 Days	5.4 Days
PAYOR MIX					
Medicare Percentage	38.9%	38.8%	37.9%	38.3%	38.6%
Medicaid Percentage	9.4%	10.7%	10.7%	9.9%	9.9%
Medicare Case Mix	1.0773	1.1199	1.1458	1.1792	1.1793
Outpatient Revenue Percentage	16.9%	20.4%	21.6%	23.1%	23.8%
Inpatient Revenue Percentage	83.0%	79.6%	78.3%	76.8%	76.1%
Routine Days Percentage	95.3%	89.6%	89.4%	89.7%	89.6%
ICU Days Percentage	1.8%	4.7%	4.9%	5.1%	5.3%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 4,826	$ 4,275	$ 5,092	$ 5,323	$ 6,004
Net Price Per Discharge	$ 3,904	$ 3,474	$ 3,430	$ 3,530	$ 3,796
COST INDICATORS					
Cost Per Discharge	$ 3,684	$ 3,071	$ 3,416	$ 3,569	$ 3,828
Salaries Per Discharge	$ 1,612	$ 1,419	$ 1,580	$ 1,644	$ 1,792
Capital Costs Per Discharge	$ 349	$ 238	$ 282	$ 303	$ 322
Gen Serv Costs Per Discharge	$ 1,648	$ 1,340	$ 1,475	$ 1,546	$ 1,660
FTE's Per Occupied Bed	3.0	3.5	3.6	3.6	3.7
Manhours Per Discharge	158.4	147.6	149.7	150.7	153.5
Salary Per FTE	$ 18,040	$ 20,551	$ 21,532	$ 22,413	$ 24,041
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 56	$ 121	$ 30	$ -25	$ -60

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MEDICARE COST REPORT DATA

Rhode Island (RI)

Indicator	1985	1986	1987	1988	1989
Number of Observations	15	15	15	14	N/A
VOLUME INDICATORS					
Hospital Beds	238	208	203	221	N/A
Facility Beds	238	229	229	238	N/A
General Service Beds Percentage	90.7%	89.5%	91.1%	87.7%	N/A
Hospital Discharges	7,402	7,542	6,923	6,995	N/A
Facility Discharges	7,402	7,542	7,342	7,223	N/A
Hospital Discharges Per Bed	32.8	33.1	33.5	33.0	N/A
Hospital Patient Days	52,146	52,659	50,813	59,907	N/A
Facility Patient Days	52,407	52,659	56,480	62,812	N/A
Market Share - County	9.2%	9.1%	9.0%	10.5%	N/A
Occupancy - Hospital	69.8%	66.1%	74.1%	69.5%	N/A
Occupancy - Facility	69.8%	66.1%	74.1%	69.9%	N/A
LENGTH OF STAY					
Hospital Length of Stay	7.5 Days	7.3 Days	7.9 Days	7.8 Days	N/A
Medicare Length of Stay	10.1 Days	9.5 Days	9.7 Days	10.1 Days	N/A
Medicaid Length of Stay	5.1 Days	4.6 Days	6.1 Days	6.2 Days	N/A
PAYOR MIX					
Medicare Percentage	41.2%	40.3%	41.2%	39.6%	N/A
Medicaid Percentage	9.4%	8.0%	5.7%	5.8%	N/A
Medicare Case Mix	1.1448	1.1545	1.1421	1.1801	N/A
Outpatient Revenue Percentage	21.1%	24.1%	24.6%	22.4%	N/A
Inpatient Revenue Percentage	78.9%	75.8%	75.3%	77.5%	N/A
Routine Days Percentage	91.4%	91.4%	91.5%	91.8%	N/A
ICU Days Percentage	5.4%	5.8%	5.6%	5.6%	N/A
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	N/A
PRICING INDICATORS					
Gross Price Per Discharge	$ 3,433	$ 3,735	$ 3,877	$ 4,258	N/A
Net Price Per Discharge	$ 2,722	$ 2,758	$ 2,974	$ 3,357	N/A
COST INDICATORS					
Cost Per Discharge	$ 2,676	$ 2,773	$ 3,064	$ 4,197	N/A
Salaries Per Discharge	$ 1,391	$ 1,494	$ 1,650	$ 2,077	N/A
Capital Costs Per Discharge	$ 140	$ 151	$ 168	$ 210	N/A
Gen Serv Costs Per Discharge	$ 1,399	$ 1,439	$ 1,595	$ 1,961	N/A
FTE's Per Occupied Bed	3.7	3.8	3.5	4.2	N/A
Manhours Per Discharge	179.6	165.0	162.3	187.5	N/A
Salary Per FTE	$ 19,390	$ 21,032	$ 22,160	$ 24,733	N/A
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	N/A
PROFIT INDICATORS					
Profit Per Discharge	$ -63	$ -40	$ -165	$ -338	N/A

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MEDICARE COST REPORT DATA

South Carolina (SC)

Indicator	1985	1986	1987	1988	1989
Number of Observations	55	65	74	79	31
VOLUME INDICATORS					
Hospital Beds	108	118	109	110	179
Facility Beds	115	121	121	121	179
General Service Beds Percentage	85.4%	85.4%	85.1%	85.4%	85.5%
Hospital Discharges	2,812	3,170	3,009	2,823	2,957
Facility Discharges	2,814	3,170	3,009	2,823	2,957
Hospital Discharges Per Bed	30.2	31.1	28.4	27.7	23.9
Hospital Patient Days	18,555	21,497	17,679	18,351	35,883
Facility Patient Days	22,719	24,339	21,857	23,776	35,883
Market Share - County	73.9%	61.4%	48.1%	46.4%	41.8%
Occupancy - Hospital	55.4%	56.5%	52.0%	52.1%	61.7%
Occupancy - Facility	58.0%	60.2%	56.2%	57.5%	61.7%
LENGTH OF STAY					
Hospital Length of Stay	6.1 Days	6.1 Days	6.1 Days	6.1 Days	7.7 Days
Medicare Length of Stay	7.9 Days	7.8 Days	8.2 Days	8.5 Days	10.0 Days
Medicaid Length of Stay	4.2 Days	4.7 Days	5.4 Days	5.1 Days	6.2 Days
PAYOR MIX					
Medicare Percentage	33.3%	34.3%	32.0%	29.9%	31.5%
Medicaid Percentage	9.8%	10.5%	10.4%	10.2%	6.3%
Medicare Case Mix	1.0458	1.0549	1.1120	1.1563	1.2240
Outpatient Revenue Percentage	15.9%	17.1%	19.9%	23.1%	22.6%
Inpatient Revenue Percentage	84.0%	82.9%	80.1%	76.8%	77.3%
Routine Days Percentage	90.4%	89.2%	88.1%	87.1%	86.4%
ICU Days Percentage	3.4%	4.0%	4.3%	3.9%	5.3%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,725	$ 3,140	$ 3,464	$ 4,081	$ 5,183
Net Price Per Discharge	$ 2,118	$ 2,191	$ 2,548	$ 2,814	$ 3,626
COST INDICATORS					
Cost Per Discharge	$ 2,107	$ 2,361	$ 2,616	$ 2,853	$ 3,582
Salaries Per Discharge	$ 904	$ 942	$ 1,074	$ 1,179	$ 1,426
Capital Costs Per Discharge	$ 157	$ 203	$ 239	$ 303	$ 359
Gen Serv Costs Per Discharge	$ 896	$ 1,010	$ 1,118	$ 1,230	$ 1,505
FTE's Per Occupied Bed	3.3	3.1	3.2	3.5	3.5
Manhours Per Discharge	124.4	124.5	126.4	133.6	134.2
Salary Per FTE	$ 15,205	$ 16,645	$ 17,817	$ 19,472	$ 22,408
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 2	$ -29	$ -38	$ -46	$ 94

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MEDICARE COST REPORT DATA

South Dakota (SD)

Indicator	1985	1986	1987	1988	1989
Number of Observations	37	54	51	50	21
VOLUME INDICATORS					
Hospital Beds	36	38	38	38	48
Facility Beds	54	53	55	57	51
General Service Beds Percentage	84.0%	83.3%	82.0%	82.4%	80.0%
Hospital Discharges	729	719	642	537	677
Facility Discharges	729	719	671	567	707
Hospital Discharges Per Bed	22.4	19.8	17.7	15.4	16.4
Hospital Patient Days	3,794	4,409	4,250	4,471	6,246
Facility Patient Days	5,501	7,334	6,896	9,656	7,275
Market Share - County	100.0%	100.0%	100.0%	100.0%	100.0%
Occupancy - Hospital	32.1%	33.0%	30.6%	30.4%	28.9%
Occupancy - Facility	41.5%	38.5%	38.7%	41.4%	37.6%
LENGTH OF STAY					
Hospital Length of Stay	4.7 Days	5.6 Days	5.4 Days	5.4 Days	6.4 Days
Medicare Length of Stay	5.3 Days	5.8 Days	5.7 Days	5.8 Days	6.3 Days
Medicaid Length of Stay	3.9 Days	4.0 Days	4.2 Days	4.5 Days	5.8 Days
PAYOR MIX					
Medicare Percentage	45.3%	45.4%	42.6%	45.3%	47.1%
Medicaid Percentage	4.3%	3.9%	4.6%	5.1%	5.6%
Medicare Case Mix	0.9881	1.0053	1.0015	1.0427	1.0061
Outpatient Revenue Percentage	11.5%	13.3%	15.8%	19.7%	19.8%
Inpatient Revenue Percentage	88.4%	86.6%	84.2%	80.2%	80.2%
Routine Days Percentage	89.2%	88.3%	85.5%	83.9%	79.7%
ICU Days Percentage	0.0%	0.0%	0.0%	0.0%	0.0%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,138	$ 2,330	$ 2,630	$ 3,074	$ 2,777
Net Price Per Discharge	$ 1,921	$ 2,025	$ 2,197	$ 2,660	$ 2,391
COST INDICATORS					
Cost Per Discharge	$ 2,098	$ 2,147	$ 2,325	$ 2,598	$ 2,410
Salaries Per Discharge	$ 1,089	$ 1,070	$ 1,128	$ 1,278	$ 1,222
Capital Costs Per Discharge	$ 94	$ 130	$ 166	$ 186	$ 178
Gen Serv Costs Per Discharge	$ 872	$ 847	$ 958	$ 1,236	$ 892
FTE's Per Occupied Bed	3.3	3.3	3.3	3.3	3.2
Manhours Per Discharge	128.4	122.6	133.5	139.4	136.5
Salary Per FTE	$ 15,520	$ 15,801	$ 16,381	$ 17,066	$ 18,531
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -10	$ 38	$ -0	$ -35	$ -14

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MEDICARE COST REPORT DATA

Tennessee (TN)

Indicator	1985	1986	1987	1988	1989
Number of Observations	43	142	137	137	90
VOLUME INDICATORS					
Hospital Beds	86	100	100	107	115
Facility Beds	100	121	114	121	151
General Service Beds Percentage	87.7%	90.0%	89.8%	88.5%	88.5%
Hospital Discharges	2,108	3,061	2,825	3,049	3,468
Facility Discharges	2,108	3,116	2,869	3,058	3,472
Hospital Discharges Per Bed	33.0	31.9	31.4	31.1	31.3
Hospital Patient Days	10,938	17,268	15,298	16,796	21,265
Facility Patient Days	14,642	23,231	19,807	24,261	28,794
Market Share - County	100.0%	48.7%	52.7%	60.6%	73.3%
Occupancy - Hospital	51.2%	50.7%	50.0%	48.9%	50.3%
Occupancy - Facility	51.2%	52.4%	51.3%	51.2%	54.4%
LENGTH OF STAY					
Hospital Length of Stay	5.5 Days	5.5 Days	5.4 Days	5.4 Days	5.5 Days
Medicare Length of Stay	6.8 Days	7.2 Days	7.2 Days	7.1 Days	7.4 Days
Medicaid Length of Stay	4.5 Days	4.6 Days	4.5 Days	4.8 Days	4.8 Days
PAYOR MIX					
Medicare Percentage	37.1%	36.2%	37.4%	38.9%	37.6%
Medicaid Percentage	8.6%	8.2%	10.0%	11.2%	13.1%
Medicare Case Mix	1.0327	1.0533	1.0479	1.0685	1.0955
Outpatient Revenue Percentage	13.0%	14.5%	16.9%	20.1%	20.3%
Inpatient Revenue Percentage	87.0%	85.4%	83.0%	79.8%	79.6%
Routine Days Percentage	90.9%	91.9%	90.7%	90.1%	89.4%
ICU Days Percentage	3.3%	3.9%	4.1%	4.5%	5.1%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,639	$ 3,038	$ 3,343	$ 3,374	$ 4,294
Net Price Per Discharge	$ 2,025	$ 2,359	$ 2,514	$ 2,452	$ 2,886
COST INDICATORS					
Cost Per Discharge	$ 2,136	$ 2,365	$ 2,494	$ 2,553	$ 3,041
Salaries Per Discharge	$ 829	$ 919	$ 983	$ 1,013	$ 1,254
Capital Costs Per Discharge	$ 241	$ 236	$ 270	$ 290	$ 291
Gen Serv Costs Per Discharge	$ 911	$ 935	$ 1,046	$ 1,011	$ 1,231
FTE's Per Occupied Bed	3.2	3.3	3.4	3.3	3.6
Manhours Per Discharge	101.9	116.1	116.3	114.3	124.9
Salary Per FTE	$ 16,353	$ 17,263	$ 18,369	$ 18,937	$ 20,267
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -23	$ 53	$ 13	$ 30	$ 2

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MEDICARE COST REPORT DATA

Texas (TX)

Indicator	1985	1986	1987	1988	1989
Number of Observations	256	461	457	445	217
VOLUME INDICATORS					
Hospital Beds	79	88	95	95	120
Facility Beds	81	93	106	103	130
General Service Beds Percentage	86.0%	86.1%	85.8%	85.7%	87.1%
Hospital Discharges	1,945	1,879	1,797	1,750	2,026
Facility Discharges	1,993	1,958	1,867	1,845	2,265
Hospital Discharges Per Bed	25.8	24.5	22.8	23.1	21.6
Hospital Patient Days	10,531	11,834	12,557	12,362	18,196
Facility Patient Days	10,758	12,922	14,145	13,760	19,681
Market Share - County	62.7%	31.0%	31.6%	31.0%	28.8%
Occupancy - Hospital	38.4%	39.1%	38.2%	39.9%	41.9%
Occupancy - Facility	38.8%	40.0%	38.9%	39.9%	42.7%
LENGTH OF STAY					
Hospital Length of Stay	5.2 Days	5.4 Days	5.5 Days	5.6 Days	5.9 Days
Medicare Length of Stay	6.4 Days	6.9 Days	7.2 Days	7.1 Days	7.9 Days
Medicaid Length of Stay	4.5 Days	4.7 Days	4.6 Days	4.7 Days	4.8 Days
PAYOR MIX					
Medicare Percentage	33.3%	32.3%	33.3%	33.9%	33.1%
Medicaid Percentage	5.1%	4.8%	4.4%	5.8%	4.4%
Medicare Case Mix	1.0334	1.1038	1.1405	1.1677	1.2071
Outpatient Revenue Percentage	14.0%	16.5%	20.1%	21.7%	20.1%
Inpatient Revenue Percentage	85.9%	83.5%	80.1%	78.4%	79.8%
Routine Days Percentage	90.4%	89.7%	88.6%	88.5%	88.3%
ICU Days Percentage	3.1%	4.3%	4.6%	4.6%	5.4%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,336	$ 3,043	$ 3,547	$ 4,137	$ 5,556
Net Price Per Discharge	$ 1,891	$ 2,327	$ 2,571	$ 2,879	$ 3,718
COST INDICATORS					
Cost Per Discharge	$ 2,158	$ 2,621	$ 2,918	$ 3,267	$ 4,079
Salaries Per Discharge	$ 962	$ 1,042	$ 1,148	$ 1,263	$ 1,455
Capital Costs Per Discharge	$ 182	$ 233	$ 278	$ 323	$ 471
Gen Serv Costs Per Discharge	$ 913	$ 1,052	$ 1,204	$ 1,329	$ 1,684
FTE's Per Occupied Bed	3.9	3.8	3.8	3.9	3.7
Manhours Per Discharge	120.7	125.1	128.9	134.2	137.3
Salary Per FTE	$ 17,171	$ 18,126	$ 18,963	$ 19,959	$ 22,458
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -104	$ -96	$ -136	$ -150	$ -81

Data used in this report was extracted from HCFA Medicare Cost Reports which are publicly available. HFMA does not guarantee the accuracy or validity of this data.

MEDICARE COST REPORT DATA

Utah (UT)

Indicator	1985	1986	1987	1988	1989
Number of Observations	28	40	43	45	11
VOLUME INDICATORS					
Hospital Beds	42	49	62	64	112
Facility Beds	60	59	77	77	118
General Service Beds Percentage	84.3%	83.2%	83.2%	80.7%	77.6%
Hospital Discharges	1,441	1,878	1,679	1,113	3,983
Facility Discharges	1,441	1,878	1,679	1,113	3,983
Hospital Discharges Per Bed	30.0	31.2	26.9	21.4	35.0
Hospital Patient Days	5,988	7,150	7,692	7,547	17,405
Facility Patient Days	8,759	8,072	8,256	8,757	17,405
Market Share - County	100.0%	50.0%	47.5%	44.3%	100.0%
Occupancy - Hospital	49.0%	43.9%	40.9%	43.8%	44.6%
Occupancy - Facility	53.1%	43.7%	45.2%	43.4%	40.4%
LENGTH OF STAY					
Hospital Length of Stay	4.1 Days	4.1 Days	4.3 Days	4.6 Days	4.1 Days
Medicare Length of Stay	5.2 Days	5.4 Days	5.4 Days	5.6 Days	5.8 Days
Medicaid Length of Stay	4.9 Days	3.5 Days	4.0 Days	3.8 Days	3.8 Days
PAYOR MIX					
Medicare Percentage	23.7%	21.8%	21.9%	23.0%	22.9%
Medicaid Percentage	4.8%	7.3%	8.3%	9.2%	8.3%
Medicare Case Mix	1.0355	1.0716	1.1211	1.1450	1.2753
Outpatient Revenue Percentage	23.3%	26.0%	27.0%	28.7%	30.0%
Inpatient Revenue Percentage	76.6%	73.9%	73.1%	71.2%	69.9%
Routine Days Percentage	80.8%	79.2%	80.7%	79.7%	81.7%
ICU Days Percentage	1.1%	2.3%	0.0%	0.0%	6.7%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,132	$ 2,334	$ 2,772	$ 2,948	$ 3,799
Net Price Per Discharge	$ 1,972	$ 2,449	$ 2,433	$ 2,501	$ 3,125
COST INDICATORS					
Cost Per Discharge	$ 1,903	$ 2,068	$ 2,487	$ 2,536	$ 2,806
Salaries Per Discharge	$ 807	$ 890	$ 980	$ 1,083	$ 1,066
Capital Costs Per Discharge	$ 138	$ 183	$ 232	$ 264	$ 267
Gen Serv Costs Per Discharge	$ 867	$ 1,003	$ 1,118	$ 1,141	$ 1,203
FTE's Per Occupied Bed	3.5	3.7	3.8	3.9	4.1
Manhours Per Discharge	92.7	93.5	108.0	106.0	99.0
Salary Per FTE	$ 19,627	$ 19,886	$ 20,494	$ 21,492	$ 22,034
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -7	$ 157	$ -83	$ -203	$ -4

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MEDICARE COST REPORT DATA

Vermont (VT)

Indicator	1985	1986	1987	1988	1989
Number of Observations	16	18	17	18	N/A
VOLUME INDICATORS					
Hospital Beds	96	96	96	89	N/A
Facility Beds	97	97	96	97	N/A
General Service Beds Percentage	82.7%	82.7%	82.2%	81.5%	N/A
Hospital Discharges	2,847	2,568	2,549	2,156	N/A
Facility Discharges	2,847	2,568	2,549	2,156	N/A
Hospital Discharges Per Bed	30.2	29.9	28.9	29.1	N/A
Hospital Patient Days	15,051	15,066	14,162	14,990	N/A
Facility Patient Days	16,642	17,411	15,766	17,082	N/A
Market Share - County	100.0%	100.0%	100.0%	100.0%	N/A
Occupancy - Hospital	45.3%	48.0%	45.8%	49.3%	N/A
Occupancy - Facility	46.9%	51.3%	46.7%	55.1%	N/A
LENGTH OF STAY					
Hospital Length of Stay	5.8 Days	5.8 Days	5.6 Days	6.4 Days	N/A
Medicare Length of Stay	7.1 Days	7.6 Days	7.8 Days	9.2 Days	N/A
Medicaid Length of Stay	4.9 Days	5.5 Days	5.8 Days	6.9 Days	N/A
PAYOR MIX					
Medicare Percentage	36.5%	36.4%	37.8%	37.9%	N/A
Medicaid Percentage	10.3%	8.3%	8.9%	8.3%	N/A
Medicare Case Mix	1.0952	1.1201	1.1376	1.1713	N/A
Outpatient Revenue Percentage	23.7%	26.9%	29.0%	28.9%	N/A
Inpatient Revenue Percentage	76.2%	73.0%	70.9%	71.0%	N/A
Routine Days Percentage	87.8%	87.7%	87.3%	86.3%	N/A
ICU Days Percentage	5.4%	5.3%	5.6%	4.7%	N/A
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	N/A
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,653	$ 2,977	$ 3,455	$ 4,003	N/A
Net Price Per Discharge	$ 2,281	$ 2,391	$ 2,643	$ 2,938	N/A
COST INDICATORS					
Cost Per Discharge	$ 2,200	$ 2,421	$ 2,741	$ 2,914	N/A
Salaries Per Discharge	$ 1,126	$ 1,224	$ 1,250	$ 1,414	N/A
Capital Costs Per Discharge	$ 123	$ 129	$ 153	$ 162	N/A
Gen Serv Costs Per Discharge	$ 1,013	$ 1,114	$ 1,335	$ 1,425	N/A
FTE's Per Occupied Bed	3.6	3.6	3.7	3.6	N/A
Manhours Per Discharge	128.1	129.9	133.2	138.0	N/A
Salary Per FTE	$ 17,774	$ 18,735	$ 19,749	$ 21,426	N/A
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	N/A
PROFIT INDICATORS					
Profit Per Discharge	$ 11	$ -8	$ -6	$ -24	N/A

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MEDICARE COST REPORT DATA

Virginia (VA)

Indicator	1985	1986	1987	1988	1989
Number of Observations	66	119	119	121	57
VOLUME INDICATORS					
Hospital Beds	158	143	135	136	120
Facility Beds	165	169	171	166	180
General Service Beds Percentage	86.9%	88.4%	89.1%	86.0%	92.1%
Hospital Discharges	5,060	4,462	3,997	3,742	2,608
Facility Discharges	5,060	4,572	4,231	3,946	3,582
Hospital Discharges Per Bed	32.6	30.0	30.0	29.3	26.7
Hospital Patient Days	31,794	30,825	28,172	27,355	25,180
Facility Patient Days	33,368	35,651	35,044	33,682	37,178
Market Share - County	100.0%	59.0%	57.8%	66.8%	98.4%
Occupancy - Hospital	58.8%	58.4%	56.5%	57.4%	61.3%
Occupancy - Facility	60.1%	63.7%	60.5%	61.9%	66.6%
LENGTH OF STAY					
Hospital Length of Stay	6.3 Days	6.8 Days	6.6 Days	6.5 Days	6.8 Days
Medicare Length of Stay	8.2 Days	8.9 Days	9.1 Days	8.9 Days	9.4 Days
Medicaid Length of Stay	5.7 Days	6.0 Days	6.1 Days	6.4 Days	6.8 Days
PAYOR MIX					
Medicare Percentage	35.2%	34.5%	32.3%	33.7%	31.0%
Medicaid Percentage	5.1%	5.6%	5.8%	5.4%	5.9%
Medicare Case Mix	1.0614	1.1084	1.1084	1.1483	1.1579
Outpatient Revenue Percentage	18.4%	17.9%	18.6%	21.2%	15.5%
Inpatient Revenue Percentage	81.5%	82.0%	81.3%	78.8%	84.4%
Routine Days Percentage	90.2%	90.7%	90.1%	89.7%	92.0%
ICU Days Percentage	4.7%	4.5%	4.9%	5.3%	4.3%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,896	$ 3,639	$ 4,368	$ 4,774	$ 6,677
Net Price Per Discharge	$ 2,316	$ 2,813	$ 3,225	$ 3,471	$ 4,365
COST INDICATORS					
Cost Per Discharge	$ 2,246	$ 2,914	$ 3,305	$ 3,564	$ 4,272
Salaries Per Discharge	$ 1,065	$ 1,261	$ 1,405	$ 1,532	$ 1,771
Capital Costs Per Discharge	$ 180	$ 228	$ 271	$ 308	$ 383
Gen Serv Costs Per Discharge	$ 862	$ 1,265	$ 1,320	$ 1,478	$ 1,864
FTE's Per Occupied Bed	3.3	3.3	3.4	3.4	3.5
Manhours Per Discharge	130.2	143.4	149.8	155.2	172.8
Salary Per FTE	$ 16,588	$ 18,143	$ 19,406	$ 20,642	$ 21,825
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ 80	$ 8	$ -11	$ -11	$ -38

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MEDICARE COST REPORT DATA

Washington (WA)

Indicator	1985	1986	1987	1988	1989
Number of Observations	91	110	105	99	14
VOLUME INDICATORS					
Hospital Beds	76	76	69	88	116
Facility Beds	80	90	95	98	116
General Service Beds Percentage	85.2%	83.6%	83.3%	83.9%	83.7%
Hospital Discharges	2,036	2,070	2,148	2,025	2,173
Facility Discharges	2,149	2,114	2,169	2,107	2,173
Hospital Discharges Per Bed	32.6	29.8	30.1	27.1	26.8
Hospital Patient Days	9,515	10,137	9,937	11,209	16,050
Facility Patient Days	13,145	14,710	14,662	15,242	16,050
Market Share - County	28.4%	24.1%	24.0%	24.0%	100.0%
Occupancy - Hospital	42.7%	40.0%	38.5%	39.1%	51.3%
Occupancy - Facility	44.7%	44.4%	44.1%	45.6%	51.3%
LENGTH OF STAY					
Hospital Length of Stay	4.5 Days	4.6 Days	4.6 Days	4.6 Days	5.1 Days
Medicare Length of Stay	5.3 Days	5.6 Days	5.6 Days	5.7 Days	5.9 Days
Medicaid Length of Stay	3.5 Days	3.7 Days	4.0 Days	4.0 Days	3.5 Days
PAYOR MIX					
Medicare Percentage	33.8%	34.3%	35.4%	33.8%	30.8%
Medicaid Percentage	11.1%	13.2%	13.3%	12.6%	12.9%
Medicare Case Mix	1.1192	1.1508	1.1662	1.2113	1.2567
Outpatient Revenue Percentage	23.2%	25.2%	28.7%	29.2%	30.5%
Inpatient Revenue Percentage	76.7%	74.7%	71.3%	70.7%	69.4%
Routine Days Percentage	85.3%	84.5%	83.2%	82.8%	85.2%
ICU Days Percentage	4.6%	5.1%	5.0%	4.7%	6.7%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,839	$ 3,269	$ 3,594	$ 4,011	$ 4,028
Net Price Per Discharge	$ 2,553	$ 2,832	$ 3,055	$ 3,205	$ 3,343
COST INDICATORS					
Cost Per Discharge	$ 2,654	$ 2,870	$ 3,055	$ 3,233	$ 3,846
Salaries Per Discharge	$ 1,175	$ 1,256	$ 1,340	$ 1,461	$ 1,523
Capital Costs Per Discharge	$ 190	$ 232	$ 286	$ 304	$ 465
Gen Serv Costs Per Discharge	$ 1,093	$ 1,161	$ 1,203	$ 1,337	$ 1,333
FTE's Per Occupied Bed	4.3	4.2	4.1	4.4	4.5
Manhours Per Discharge	120.3	118.7	118.8	128.7	131.3
Salary Per FTE	$ 21,130	$ 21,661	$ 22,918	$ 23,881	$ 25,232
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -28	$ -51	$ -39	$ -55	$ 31

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MEDICARE COST REPORT DATA

West Virginia (WV)

Indicator	1985	1986	1987	1988	1989
Number of Observations	45	65	64	62	23
VOLUME INDICATORS					
Hospital Beds	103	86	92	88	79
Facility Beds	119	94	99	99	115
General Service Beds Percentage	89.1%	87.8%	87.4%	87.3%	87.1%
Hospital Discharges	2,920	2,532	2,453	2,331	2,243
Facility Discharges	2,920	2,532	2,477	2,397	2,243
Hospital Discharges Per Bed	30.3	30.5	28.3	29.9	28.5
Hospital Patient Days	17,597	13,265	12,242	12,579	11,894
Facility Patient Days	21,013	14,763	15,184	18,385	17,246
Market Share - County	62.0%	74.8%	69.0%	78.6%	100.0%
Occupancy - Hospital	46.8%	45.6%	44.8%	43.1%	47.4%
Occupancy - Facility	47.6%	48.9%	48.5%	53.5%	51.9%
LENGTH OF STAY					
Hospital Length of Stay	5.5 Days	5.5 Days	5.7 Days	5.8 Days	5.9 Days
Medicare Length of Stay	6.9 Days	7.0 Days	7.1 Days	7.3 Days	7.4 Days
Medicaid Length of Stay	4.0 Days	4.5 Days	4.6 Days	4.6 Days	4.3 Days
PAYOR MIX					
Medicare Percentage	32.4%	33.5%	35.4%	38.2%	43.2%
Medicaid Percentage	10.3%	12.6%	11.3%	12.0%	12.4%
Medicare Case Mix	1.0371	1.0540	1.0751	1.1226	1.0935
Outpatient Revenue Percentage	18.1%	21.3%	23.4%	25.5%	27.0%
Inpatient Revenue Percentage	81.8%	78.6%	76.5%	74.4%	72.9%
Routine Days Percentage	92.6%	91.5%	89.9%	89.4%	88.1%
ICU Days Percentage	1.8%	2.9%	3.4%	3.9%	5.1%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,882	$ 2,912	$ 3,427	$ 3,923	$ 4,368
Net Price Per Discharge	$ 2,219	$ 2,316	$ 2,571	$ 2,775	$ 2,955
COST INDICATORS					
Cost Per Discharge	$ 2,317	$ 2,368	$ 2,605	$ 2,980	$ 3,24[illegible]
Salaries Per Discharge	$ 1,095	$ 1,032	$ 1,121	$ 1,256	$ 1,284
Capital Costs Per Discharge	$ 167	$ 151	$ 189	$ 244	$ 232
Gen Serv Costs Per Discharge	$ 1,053	$ 1,039	$ 1,214	$ 1,286	$ 1,485
FTE's Per Occupied Bed	3.4	3.6	3.7	3.6	3.3
Manhours Per Discharge	131.3	128.1	130.9	131.3	140.3
Salary Per FTE	$ 17,191	$ 17,404	$ 17,953	$ 19,299	$ 19,121
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -39	$ -36	$ -86	$ -102	$ -9

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MEDICARE COST REPORT DATA

Wisconsin (WI)

Indicator	1985	1986	1987	1988	1989
Number of Observations	84	147	144	138	58
VOLUME INDICATORS					
Hospital Beds	79	85	84	87	88
Facility Beds	122	119	118	123	122
General Service Beds Percentage	85.0%	84.6%	85.1%	84.6%	85.5%
Hospital Discharges	2,086	2,015	1,926	2,057	2,165
Facility Discharges	2,103	2,108	2,013	2,134	2,176
Hospital Discharges Per Bed	27.0	26.0	26.9	27.5	25.2
Hospital Patient Days	11,428	11,943	11,821	13,437	14,620
Facility Patient Days	22,913	25,463	25,717	27,775	26,951
Market Share - County	68.2%	41.3%	41.2%	41.7%	84.3%
Occupancy - Hospital	41.2%	42.6%	40.1%	40.5%	36.8%
Occupancy - Facility	47.7%	52.3%	49.7%	53.0%	58.9%
LENGTH OF STAY					
Hospital Length of Stay	5.4 Days	5.6 Days	5.2 Days	5.4 Days	5.2 Days
Medicare Length of Stay	7.0 Days	7.3 Days	7.0 Days	7.1 Days	6.9 Days
Medicaid Length of Stay	5.0 Days	4.7 Days	4.0 Days	4.1 Days	4.0 Days
PAYOR MIX					
Medicare Percentage	38.0%	37.5%	36.8%	37.5%	38.8%
Medicaid Percentage	8.4%	8.3%	8.3%	8.3%	7.5%
Medicare Case Mix	1.0994	1.1259	1.1330	1.1584	1.1635
Outpatient Revenue Percentage	21.5%	22.9%	25.0%	27.0%	28.0%
Inpatient Revenue Percentage	78.4%	77.0%	74.9%	72.9%	71.9%
Routine Days Percentage	86.9%	85.1%	86.2%	86.2%	86.1%
ICU Days Percentage	4.2%	4.2%	4.3%	4.3%	3.5%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,654	$ 2,963	$ 3,101	$ 3,446	$ 3,631
Net Price Per Discharge	$ 2,495	$ 2,748	$ 2,901	$ 3,023	$ 3,160
COST INDICATORS					
Cost Per Discharge	$ 2,547	$ 2,859	$ 2,946	$ 3,000	$ 3,217
Salaries Per Discharge	$ 1,157	$ 1,296	$ 1,352	$ 1,431	$ 1,517
Capital Costs Per Discharge	$ 181	$ 212	$ 224	$ 237	$ 247
Gen Serv Costs Per Discharge	$ 1,057	$ 1,094	$ 1,153	$ 1,215	$ 1,280
FTE's Per Occupied Bed	3.6	3.5	3.6	3.6	3.7
Manhours Per Discharge	133.5	142.1	141.5	141.5	147.3
Salary Per FTE	$ 18,129	$ 18,738	$ 19,641	$ 20,499	$ 21,728
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -19	$ -35	$ -33	$ -15	$ -42

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MEDICARE COST REPORT DATA

Wyoming (WY)

Indicator	1985	1986	1987	1988	1989
Number of Observations	6	28	27	27	21
VOLUME INDICATORS					
Hospital Beds	40	50	53	53	48
Facility Beds	54	81	63	81	98
General Service Beds Percentage	82.6%	85.2%	82.5%	81.7%	82.6%
Hospital Discharges	766	1,406	1,362	1,453	1,304
Facility Discharges	766	1,449	1,362	1,453	1,453
Hospital Discharges Per Bed	27.7	27.9	23.8	26.2	27.3
Hospital Patient Days	4,912	7,966	7,516	7,567	7,887
Facility Patient Days	8,199	13,085	12,278	11,744	13,697
Market Share - County	77.8%	100.0%	90.0%	90.4%	100.0%
Occupancy - Hospital	36.5%	41.3%	36.9%	34.5%	35.4%
Occupancy - Facility	37.2%	45.4%	42.1%	38.5%	36.7%
LENGTH OF STAY					
Hospital Length of Stay	4.1 Days	4.4 Days	4.3 Days	4.2 Days	4.2 Days
Medicare Length of Stay	5.2 Days	6.3 Days	6.4 Days	6.0 Days	5.8 Days
Medicaid Length of Stay	3.9 Days	4.1 Days	3.5 Days	3.5 Days	3.3 Days
PAYOR MIX					
Medicare Percentage	21.7%	27.6%	29.9%	30.1%	34.3%
Medicaid Percentage	6.0%	4.2%	6.2%	7.2%	8.7%
Medicare Case Mix	1.0209	1.0254	1.0795	1.0722	1.0697
Outpatient Revenue Percentage	15.6%	22.2%	23.7%	26.1%	27.3%
Inpatient Revenue Percentage	84.3%	77.7%	76.2%	73.8%	72.6%
Routine Days Percentage	86.3%	84.2%	86.0%	85.8%	86.7%
ICU Days Percentage	0.0%	1.6%	4.2%	3.8%	4.2%
Coronary Care Unit Days Pct	0.0%	0.0%	0.0%	0.0%	0.0%
PRICING INDICATORS					
Gross Price Per Discharge	$ 2,698	$ 2,701	$ 2,928	$ 3,145	$ 3,331
Net Price Per Discharge	$ 2,373	$ 2,374	$ 2,728	$ 2,817	$ 3,173
COST INDICATORS					
Cost Per Discharge	$ 2,766	$ 2,341	$ 2,993	$ 3,023	$ 3,311
Salaries Per Discharge	$ 1,077	$ 1,112	$ 1,209	$ 1,337	$ 1,449
Capital Costs Per Discharge	$ 277	$ 159	$ 287	$ 288	$ 304
Gen Serv Costs Per Discharge	$ 1,175	$ 1,052	$ 1,132	$ 1,259	$ 1,302
FTE's Per Occupied Bed	3.6	3.6	3.9	4.0	4.6
Manhours Per Discharge	98.6	119.1	121.6	143.9	158.4
Salary Per FTE	$ 18,268	$ 19,256	$ 19,516	$ 20,337	$ 20,477
Direct Med Educ Costs Per FTE	$ 0	$ 0	$ 0	$ 0	$ 0
PROFIT INDICATORS					
Profit Per Discharge	$ -209	$ -97	$ -208	$ -305	$ -292

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